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Gas REV Geothermal Demonstration on Long Island







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Heating and Cooling Energy Use

MidAtl US NY 6% 2% 1% 17% 17% 18% 41% 52% 56% 26% 29% 35% Air conditioning Water heating Appliances, electronics, lighting Space heating

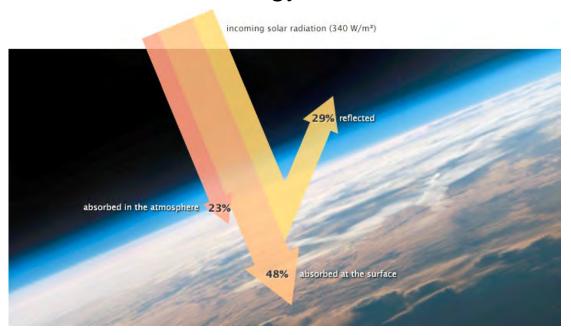
Source: Residential Energy Consumption Survey EIA 2009.

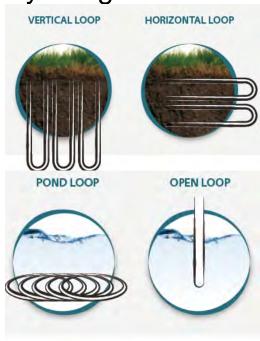
https://www.eia.gov/consumption/residential/reports/2009/state_briefs/pdf/ny.pdf

What Is Geothermal



- 60 year-old Solar Technology
- Half of the energy from the sun absorbed by the ground

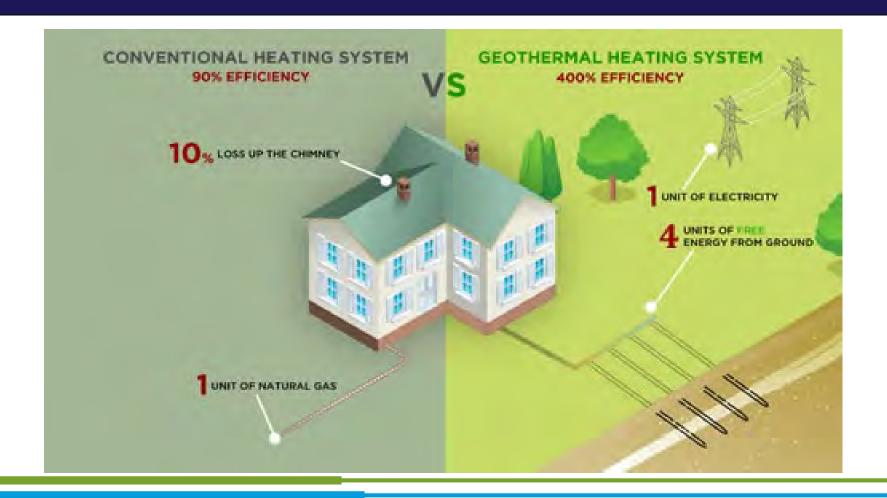




Geothermal is Very Efficient

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Retrofit Cost Comparison Example

400% Efficient Geothermal

-\$6,000 – Utility Rebate

\$15,700 – Total



95% Gas Furnace

\$15,500 – Total

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\$9,500 - 3 Ton Heat Pump \$10,500 - 3 Closed Loops \$1,000 - DHW Tank \$10,000 - Labor -\$9,300 - 30% Fed Tax Credit	\$4,000 – Furnace & Tank \$3,000 – Furnace Labor \$5,000 – Central Air Unit \$4,000 – A/C Labor	\$3,500 – Furnace & Tank \$3,000 – Furnace Labor \$5,000 – Central Air Unit \$4,000 – A/C Labor

Fuel Oil Furnace

*Geothermal System also supplies hot water

\$16,000 – Total

New Construction Cost Comparison Example

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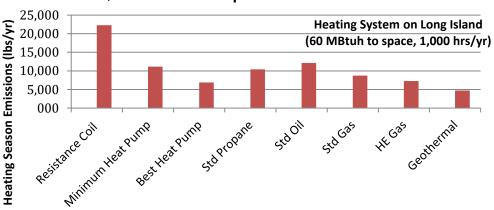
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400% Efficient Geothermal	Fuel Oil Furnace	95% Propane Furnace
\$9,500 – 3 Ton Heat Pump	\$4,000 – Furnace & Tank	\$3,500 – Furnace & Tank
\$10,500 – 3 Closed Loops	\$3,000 - Furnace Labor	\$3,000 – Furnace Labor
\$1,000 - DHW Tank	\$5,000 - Central Air Unit	\$5,000 - Central Air Unit
\$10,000 - Labor	\$2,000 - A/C Labor	\$2,000 - A/C Labor
\$5,000 – Duct Work	\$5,000 – Duct Work	\$5,000 – Duct Work
-\$10,800 - 30% Fed Tax Credit	\$2,500 – Fuel Oil DHW	\$3,000 – Gas DHW
-\$ 6,000 - Utility Rebate		
\$19,200 – Total	\$21,500 - Total	\$21,500 - Total

Project REV Goals

- A. Is GSHP cost effective for customers with no access to natural gas?
 - 3 Mil. NYS homes (0.5 Mil. On LI) do not have gas
- B. Does Utility ownership reduces barriers & enables scale?
 - Less than 1000 GSHP installs in NYS per year.
- C. Understand technical challenges, costs, and customer success factors
- D. Reduction of summer peak, winter base load, & utility benefits
- E. Evaluation, Measurement & Verification(EM&V)
 - Customer benefits
 - II. Technology performance efficiencies, shared-loop benefits







Ribbon Cutting Video

https://www.youtube.com/watch?v=W74xbFB0XVw

Video can be embedded but requires booting.

Video can be stored on a drive with reference to the drive which will not require booting but will need to have both files stored on a flash drive. - preferred

Access to Clean Energy

New York	Total Count
Residential	374,284
Multifamily	1,652
Commercial	20,016
Total	395,952



3 million NYS residents do not have immediate access to natural gas.

 Nearly 400,000 will likely to never connect to natural gas

Rely on high carbon fuels

Ground Source Heat Pumps

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- Enertech Hydron Module
 - 2 speed compressor
 - Packaged: EER 31.3, COP 5.1
 - Split system: EER 25.3, COP 4.2
- Water Furnace 7 Series
 - Variable speed compressor
 - Desuperheater for water heating
 - Highest efficiency: EER 37, COP 5.7
- Energy Efficiency upgrades
 - Insulation with close cell spray foam
 - Building envelop and duct air sealing



- 1.Digital Control Box
- Ultra-Quiet Two-Stage or Variable
 Speed Compressor
- 3.Foam Insulated Pipes
- 4. Variable Speed ECM Blower Fan
- High Efficiency Geothermal MERV Filters (Front) and Air Coil (Rear)
- 6.Air Discharge

Shared Geothermal System

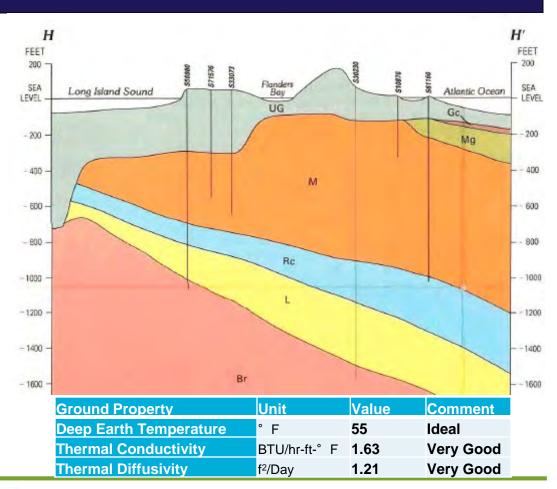
- 10 manufactured homes: 1 to 40 years & 1008Sf. to 1566Sf. area
- High efficiency GSHP units, replacing Propane / Kerosene
- Shared geo heat exchanger, no central pumps



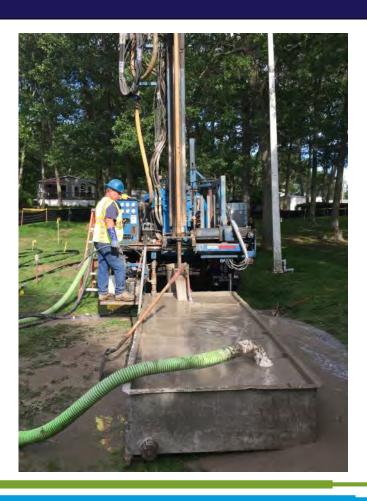


Lesson Learned Respecting the Enviornment

- Ideal ground properties
- 20 vertical boreholes
- Maximum depth 225 feet
- Avoid entering the Magothy Aquifer
- 1.25 inch High Density Polyethylene (HDPE) Pipes



Lessons Learned Customer Acquisition



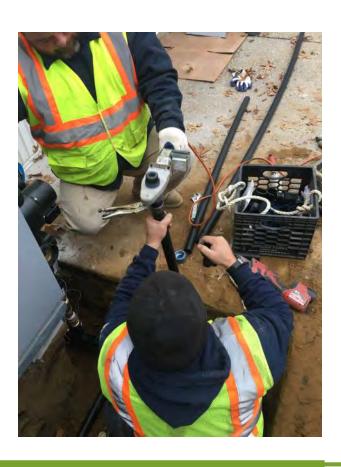
- Consumer knowledge and confidence is limited
- Energy Audits are important when managing installation cost
 - Reduce total heating and cooling load
 - Correctly sized equipment and loop
 - Specify proper control

Lessons Learned Market Potential



- Less than 1000 GSHP installs a year compared to 250,000 standard HVAC
- Workforce development needed
- Lack of volume, increases overall cost

Lessons Learned Design and Installation



- Confirmed underground heat exchanger system can account for 50-60% of the project cost
- Knowledge of local geology is required
- Identical construction material and trade techniques used

Lessons Learned Interconnection

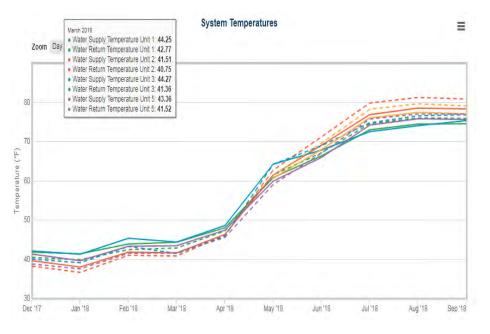


- Shared geothermal system can provides drilling cost efficiencies
- Retrofits can incur additional costs and can be challenged by existing conditions
- GSHPs have lower supply air temperatures which makes energy retrofits a necessity

Lessons Learned EM&V

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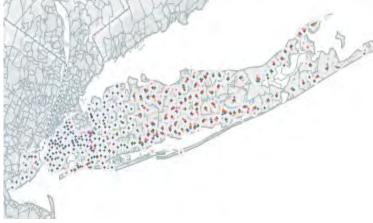


- GSHPs yielded a COP range of 2.2-3.5, including extended periods of 15 F below design temperature
- one operated with minimum reliance on auxiliary heat
- Customer education and follow-ups are required
- GSHP's provide real time performance data

Lessons Learned – Big Picture

- Technology has proven efficiencies
- Underground infrastructure is akin to our gas business
- Customer upfront costs are a significant barrier to adoption
- The industry wishes for utility involvement to elevate today's rate of install from 1000/yr to 11,000/yr





Potential Geothermal Business Models

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Thank You