Connected Homes
Test new business model that increases DER adoption

For a 60 Second Video go to: http://bcove.me/ozeaq5zb
Connected Homes

Personalized Energy Reports (paper & digital)

Your Home Energy Report
Account number: 7X-6000X0000000
Reference number: 999-109-8000-13
Report period: 03/1/2016-03/31/16

We are pleased to provide you with your periodic personalized Home Energy Reports to help you make smart energy-saving decisions.

If you have any questions about these reports, you can contact us at 1-800-478-4788 or energymarketplace@coned.com.

For a full list of energy programs, services, and products for purchase, including rebates from Con Edison, visit energymarketplace.coned.com.

Last 2 Months Neighbor Comparison
- You used 80% more electricity than your efficient neighbor.
- Your usage is better than 5% of your neighbors.

Efficient Neighbor
- 100% efficient

You
- 80% efficient

All Neighbors
- 50% efficient

Good
- More than average

Who are your Neighbors?
- Efficient Neighbor: The most efficient 50% of your neighbors
- Average Neighbor: The middle 50% of your neighbors
- Less than average Neighbor: The least efficient 50% of your neighbors

Last 12 Months Neighbor Comparison
- You used 13% more electricity than your neighbors.
- The costs you about $96 extra per year.

Web Resources (with Marketplace)

Due to warmer weather, you're trending toward higher energy usage

This month was an average 14% warmer than last month

This month's projected electricity use

This month
- 264 kWh
- Today

Last month
- 234 kWh
- 36 kWh

For billing period ending July 24, 2016

This alert is designed to help you take control of your energy use and save on your energy bill. We use your past year of electric use and weather data to determine if you may be on track for a high bill. If you would prefer not to receive these alerts, you can unsubscribe here.

If you are a Level Payment customer, your costs may increase in the future if you use more energy than usual.

High Usage Alert Communication (digital)
Building Efficiency Marketplace

Analytics-Enabled Software

Customer friendly
Web portal with specific opportunities that drive action

Multi-channel engagement with messages that match customer need

Marketplace to facilitate transactions between contractors and businesses

Program Delivery Process

Holistic Customer Enablement for DER

- Project Identification
- Project Definition
- Savings Validation
- Project Connection
Customer Portal, Energy Insights

Marketplace (coming 2017)
Clean Virtual Power Plant

Con Edison and SunPower have teamed up to bring select New York homeowners a special offer. For a limited time, homeowners in the Con Edison service area can get world record-setting SunPower® solar and back it up with resiliency services from a battery storage system for a low monthly price and zero upfront cost.*

Sign up now for a free home consultation to see how SunPower can power your home now and for years to come.

http://www.sunpower.com/ny-solar-storage

- Received the first ever FDNY “Letter of No Objection” on September 14th, 2016 for one Lithium-Ion Battery installation
- First Customer signed up on September 30th, 2016
- SCADA Integration In Progress
- Working with NYISO for Dual Participation Rules of BTM Aggregated Storage Assets
### What are our goals for our LMI demonstration?

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<tr>
<th>Access</th>
<th>Assist LMI customers in accessing clean energy and new tools and services</th>
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<tr>
<td>Affordability</td>
<td>Empower LMI customers to better manage energy use, control costs, and reduce “energy burden”</td>
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<tr>
<td>Impact</td>
<td>Engage partners to test out community-oriented delivery models to achieve REV goals &amp; co-benefits</td>
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Con Edison
REV Demonstration Projects

James Brennan
Director, Demonstration Projects
November 3, 2016