Installing “Energy Smarts” as Part of Your Project:

*Differentiate Yourself with Training and Behavioral Energy Management*

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We all live and work in buildings and Make Choices about How we use energy and We don’t think too much about it
Research shows that these choices can impact energy use by 3%-20%
Equipment Choices + Human Choices = Energy Consumption
TRAINING + BEM
Why You Want to Install Training:

• Low-cost insurance policy on your performance incentive
• Requirement when installing submeters
• Incorporates an important customer service component
Why Your Client Wants to Install Training:

- Organizational sustainability goals
- Interest in resident involvement/employment
- Understands that periodic training leads to a persistence of savings
How will this guy screw up your savings?
You installed 0.5 gpm aerators in the bathroom. Maintenance is replacing with 2.2 gpm aerators. What’s the difference?

$2,170/year.
<table>
<thead>
<tr>
<th>DATE</th>
<th>INITIALS</th>
<th>NATURE OF SERVICE</th>
</tr>
</thead>
<tbody>
<tr>
<td>06-07</td>
<td>JW</td>
<td>YEARLY MAINT</td>
</tr>
<tr>
<td>05-08</td>
<td>JW</td>
<td>YEARLY MAINT</td>
</tr>
</tbody>
</table>
Heating/Cooling

Todd’s List

- Periodic clean and tune
- Periodic recalibration of system controls
- Recommissioning of building EMS
- Steam trap maintenance/repair
- Clean furnace filters regularly
- Combustion safety testing
- Educate residents on temperature management
## Recommended Illuminance Levels

<table>
<thead>
<tr>
<th>Building Area and Task</th>
<th>Footcandles</th>
</tr>
</thead>
<tbody>
<tr>
<td>Hallways</td>
<td>5-10</td>
</tr>
<tr>
<td>Stairwells</td>
<td>3-5</td>
</tr>
<tr>
<td>Lobby – Daytime</td>
<td>20-30</td>
</tr>
<tr>
<td>Lobby – Night</td>
<td>5-10</td>
</tr>
<tr>
<td>Community Room</td>
<td>30</td>
</tr>
<tr>
<td>Mechanical Room</td>
<td>10-30</td>
</tr>
<tr>
<td>Bathroom</td>
<td>30-50</td>
</tr>
<tr>
<td>Kitchen</td>
<td>30-50</td>
</tr>
</tbody>
</table>
Electricity – Appliances

Todd’s List

• Unplug refrigerators in vacant units
• Check/replace refrigerator gaskets
• Set fridges in the ‘Smart Zone’ 38°-40°
• Install vending misers on vending machines
• Encourage residents to wash and dry full loads only
• Encourage residents to wash clothes in cold water
How will these folks screw up your savings?