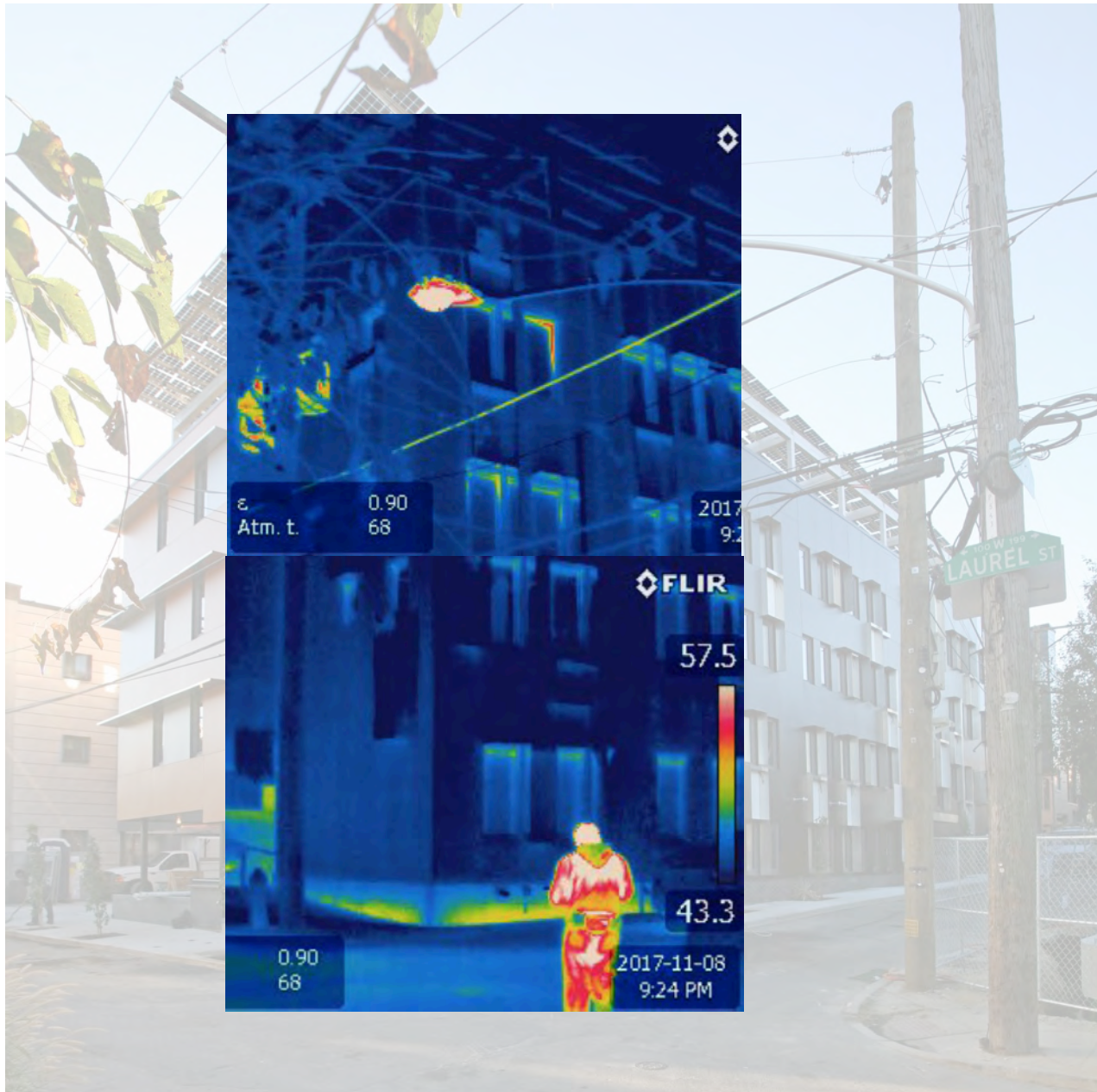




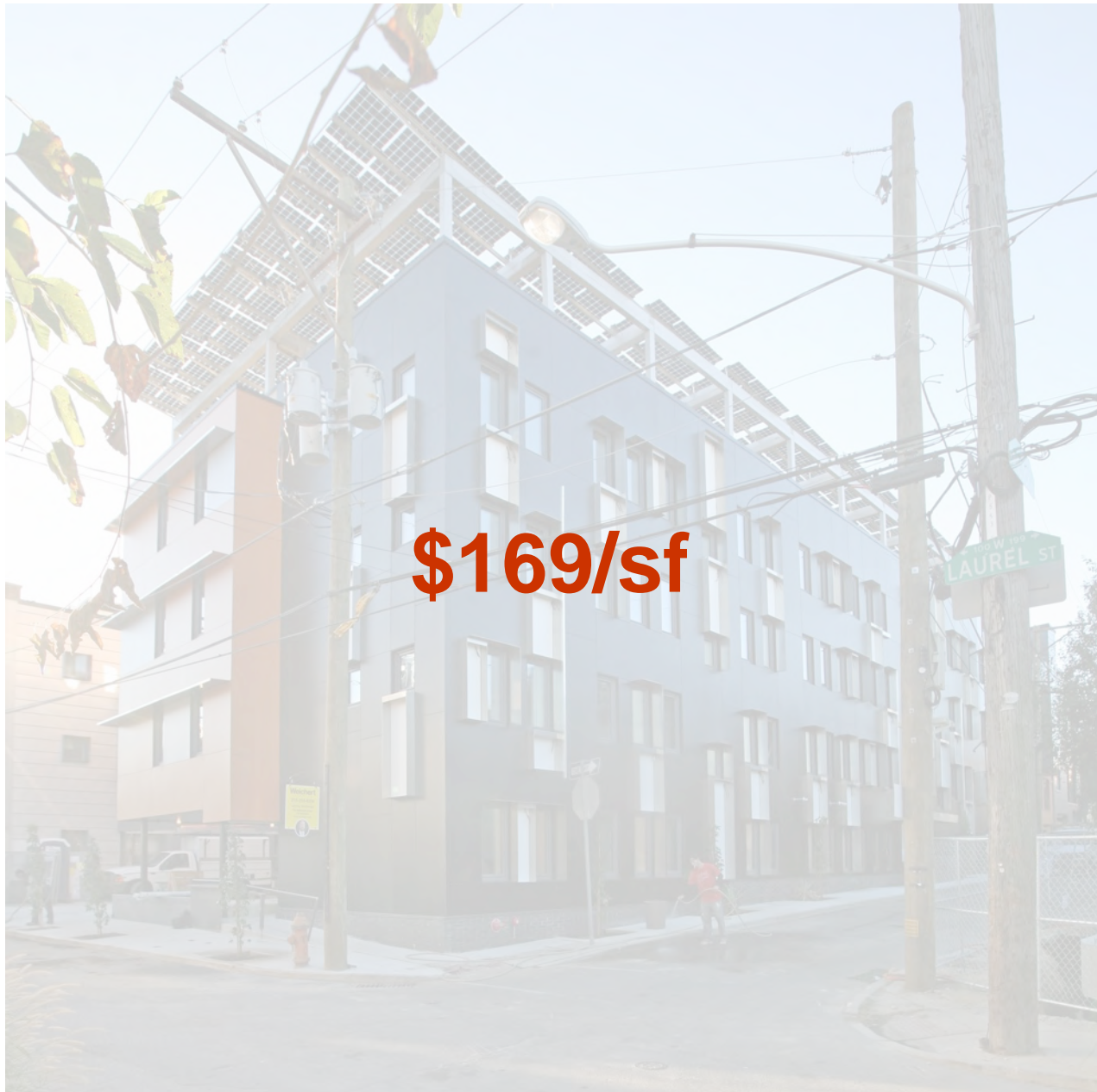
PHASE 3: **THE BATTERY** 2017: reflecting the sky



PHASE 3: **THE BATTERY** 2017



PHASE 3: **THE BATTERY** 2017: Thermal Image



\$169/sf

PHASE 3: *THE BATTERY* 2017

ACTUAL RENTS ACHEIVED

PROJECT REVENUE					
CAPITAL FLATS II					
	Residential	1 BR			
		2 BR			
		Incl.			
		Out			
		WA			
			<i>Proposed</i>	<i>Proposed</i>	<i>Proposed</i>
			<i>29-Jun</i>	<i>29-Jun</i>	<i>29-Jun</i>
			<i>\$/Sf</i>	<i>PRICING</i>	<i>YEAR</i>
BEDS	UNIT #				
1	101		\$2.99	\$1,300.00	15,600.00
2	102		\$2.74	\$1,800.00	21,600.00
1	103		\$2.90	\$1,300.00	15,600.00
1	201		\$2.88	\$1,600.00	19,200.00
1	202		\$3.14	\$1,400.00	16,800.00
1	203		\$3.21	\$1,400.00	16,800.00
1	204		\$2.75	\$1,500.00	18,000.00
1	205		\$2.73	\$1,500.00	18,000.00
1	206		\$2.69	\$1,400.00	16,800.00
1	207		\$2.69	\$1,400.00	16,800.00
1	208		\$2.52	\$1,600.00	19,200.00
1	301		\$2.89	\$1,600.00	19,200.00
2	302		\$2.76	\$2,500.00	30,000.00
1	303		\$2.75	\$1,500.00	18,000.00
1	304		\$2.73	\$1,500.00	18,000.00
1	305		\$2.69	\$1,400.00	16,800.00
1	306		\$2.69	\$1,400.00	16,800.00
1	307		\$2.52	\$1,600.00	19,200.00
1	401		\$2.89	\$1,600.00	19,200.00
2	402		\$2.76	\$2,500.00	30,000.00
1	403		\$2.75	\$1,500.00	18,000.00
1	404		\$2.73	\$1,500.00	18,000.00
1	405		\$2.69	\$1,400.00	16,800.00
1	406		\$2.69	\$1,400.00	16,800.00
1	407		\$2.52	\$1,600.00	19,200.00
Parking units @ \$150/m. per spa	13	\$150	\$2.77	\$39,200.00	\$493,800.00
Gross Revenue					\$493,800.00
Less Vacancy	8.0%				-\$32,092
Gross Rent					\$461,708.40
Taxes	(during 10				
Insurance					
Maintenance Reserve	3%				
Snow Removal					
Grounds & Landscaping					
Trash Collection					
Common Area Utilities					
Accounting / Taxes					
Management Fee	3%				
Total Expenses					\$55,552
Operating Ratio	14.16%				
Cash Flow Before Debt Service					\$406,155.94
Permanent Debt Service					
Beginning Loan Balance		\$3,664,986			
Loan Term (Years)		25			
Interest Rate		4.25%			
Payments per Year		12			
Annual Debt Service Payment			\$238,256		\$238,256
Net Cash Flow					\$167,900.43
Project Value at Stabilization					\$8,123,118.72
Debt Service Coverage Ratio	1.41				1.70
LTV Stabilized	50.90%				43.56%

Average Rent : \$2.77sf

AS-BUILT EXPENSES

CAPITAL 2 COSTS	15-Jun
DESCRIPTION OF WORK	ACTUAL VALUE
Concrete/Site/Excavation	\$172,000.00
Windows/Doors/Panelized	\$336,778.76
Rough Carpentry	\$195,032.69
Finish Carpentry	\$37,296.00
Cabinetry/Appliances/Fixtures	\$284,284.77
Insulation	\$39,500.00
Roofing Greenroof	\$119,400.00
Exterior Cladding	\$221,619.51
Drywall, Metal Studs	\$118,630.95
Interior Doors/Frames/Hardware	\$43,142.86
Flooring	\$151,625.40
Paint	\$48,000.00
Specialties: Steel	\$55,500.00
Fire Sprinklers	\$44,000.00
Plumbing	\$130,000.00
HVAC: Air-sourced	\$0.00
HVAC Geothermal, VRF	\$312,208.00
Electric	\$158,379.00
General Reqs	\$234,860.00
OH& Profit	\$176,227.23
Soft Costs	\$314,560.77
Contingencies	\$221,940.50
SOLAR: structure, panels, racking	\$250,000.00
TOTAL	\$3,664,986.44

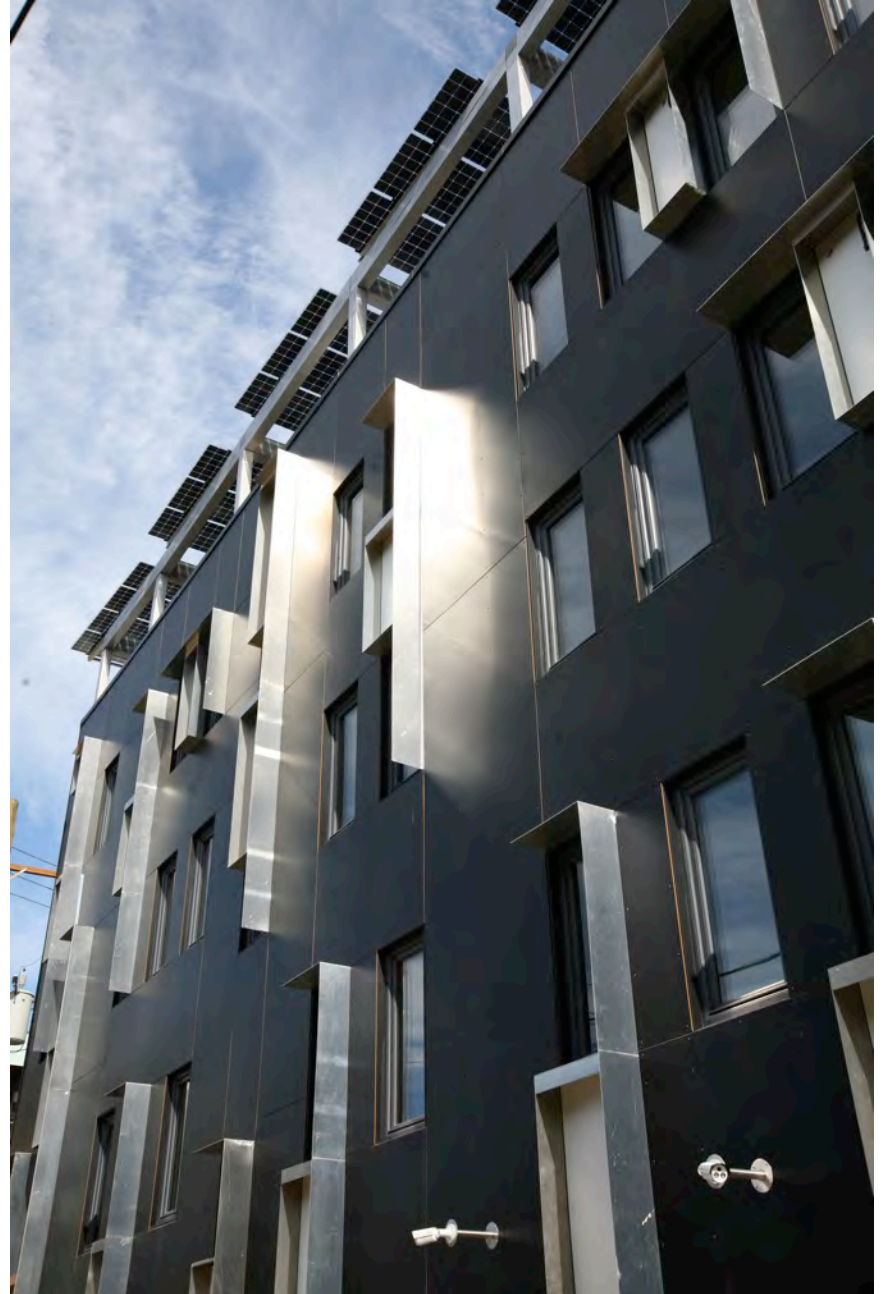
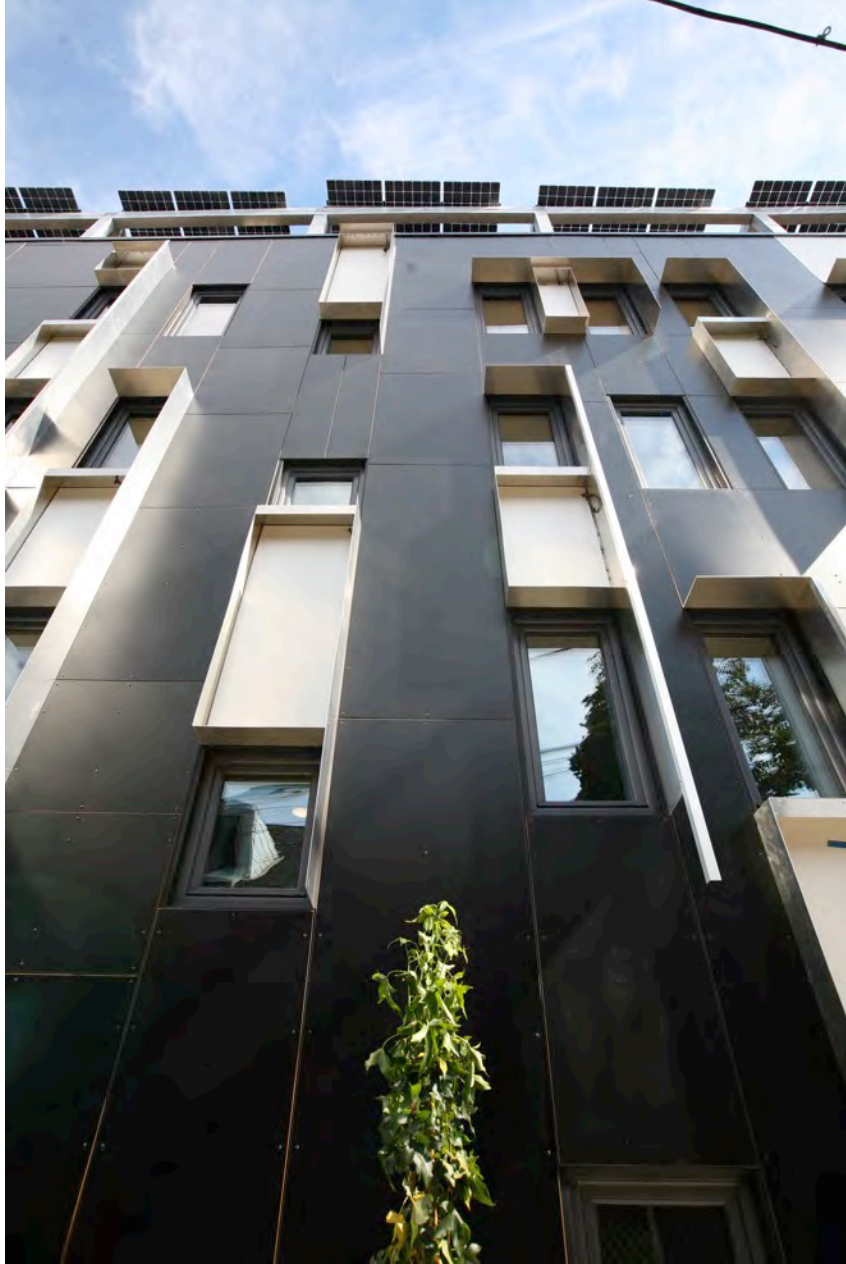
Total Sf:
COSTS: Hard

17910 sf
\$169/sf

PHASE 3: THE BATTERY 2017



PHASE 3: **THE BATTERY** 2017



PHASE 3: **THE BATTERY** 2017



PHASE 3: *THE BATTERY* 2017



PHASE 3: *THE BATTERY* 2017



PHASE 3: *THE BATTERY* 2017



PHASE 3: *THE BATTERY* 2017



PHASE 3: *THE BATTERY* 2017

Passive House verification



Passive House Institute US



Building:	Capital Flats II		
Street Address:	152-158 W Laurel Street / 935-937 N Hancock Street		
City, State, Zip:	Philadelphia, PA		
Country:	USA		
Building type:	apartment building		
Climate:	PHILA INT AP PA	Altitude of building site (feet above sea level):	17
Home owner / Client:			
Street Address:			
City, State, Zip:			
Architecture:	Onion Flats Architecture		
Street Address:	111 W Norris Street		
City, State, Zip:	Philadelphia, PA 19122		
Mechanical system:			
Street Address:			
City, State, Zip:			
Year of construction:	2016	Interior temperature winter:	68.0 °F
No. of dwelling units:	25	Interior temperature summer:	77.0 °F
No. of occupants:	53.0	Internal heat sources winter:	1.40 BTU/h.ft²
Spec. capacity:	11 BTU/F per ft² TFA	Ditto summer:	1.72 BTU/h.ft²
		Enclosed volume V _e ft³:	128293
		Mechanical cooling:	x

Specific building demands with reference to the treated floor area

	Treated floor area	Requirements	Fulfilled?*
Space heating	Heating demand	2.35 kBTU/(ft²·yr)	52% of 4.50 kBTU/(ft²·yr) yes
	Heating load	2.97 BTU/(hr.ft²)	71% of 4.20 BTU/(hr.ft²) yes
	Overall specif. space cooling demand	6.11 kBTU/(ft²·yr)	98% of 6.26 kBTU/(ft²·yr) yes
Space cooling	Cooling load	2.75 BTU/(hr.ft²)	59% of 4.70 BTU/(hr.ft²) yes
	Frequency of overheating (> 77 °F)	%	- -
Primary energy	Heating, cooling, auxiliary electricity, dehumidification, DHW, lighting, electrical appliances	45.2 kBTU/(ft²·yr)	68% of 66.8 kBTU/(ft²·yr) yes
	DHW, space heating and auxiliary electricity	24.6 kBTU/(ft²·yr)	- -
	Specific primary energy reduction through solar electricity	kBTU/(ft²·yr)	- -
Airtightness	Pressurization test result n ₅₀	0.53 1/h	0.53 1/h yes

Passive House? **yes**

PHIUS+ 2015 Multi-Family Calculator	
*Results in green	
iCFA _{TOTAL} (ft²)	16,782

PV Utilization	
Site electricity (kWh/yr)	84085
Output from PV Watts (kWh/yr)	98554
http://pvwatts.nrel.gov	
Annual PV Output/Annual Electricity Demand	1.17
Utilization fraction from utilization curve	0.334
Primary Energy offset by PV (kBTU/ft²·yr)	21.15

Primary Energy
45 kBTU/sf/yr

Site Energy: 84,085 kWh/yr

PHASE 3: THE BATTERY 2017



Passive House Institute US

Passive House verification



Passive House Institute US



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 Street Address: **152-158 W Laurel Street / 935-937 N Hancock Street**
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Home owner / Client:
 Street Address:
 City, State, Zip:

Architecture: **Union Flats | Architecture**
 Street Address: **111 W Norris Street**
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Mechanical system:
 Street Address:
 City, State, Zip:

Year of construction: **2016** Interior temperature winter: **68.0** °F Enclosed volume V_e ft³: **128293**
 No. of dwelling units: **25** Interior temperature summer: **77.0** °F Mechanical cooling: **x**
 No. of occupants: **53.0** Internal heat sources winter: **1.40** BTU/h.ft²
 Spec. capacity: **11** BTU/F per ft² TFA Ditto summer: **1.72** BTU/h.ft²

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	DHW, space heating and auxiliary electricity	24.6 kBTU/(ft ² yr)	- -
	Specific primary energy reduction through solar electricity	kBTU/(ft ² yr)	- -
Airtightness	Pressurization test result n_{50}	0.53 1/h	0.53 1/h yes

Passive House? **yes**



210 mods x 370 watts = 77 kW system

PHIUS+ 2015 Multi-Family Calculator	
*Results in green	
iCFA _{TOTAL} (ft ²)	16,782

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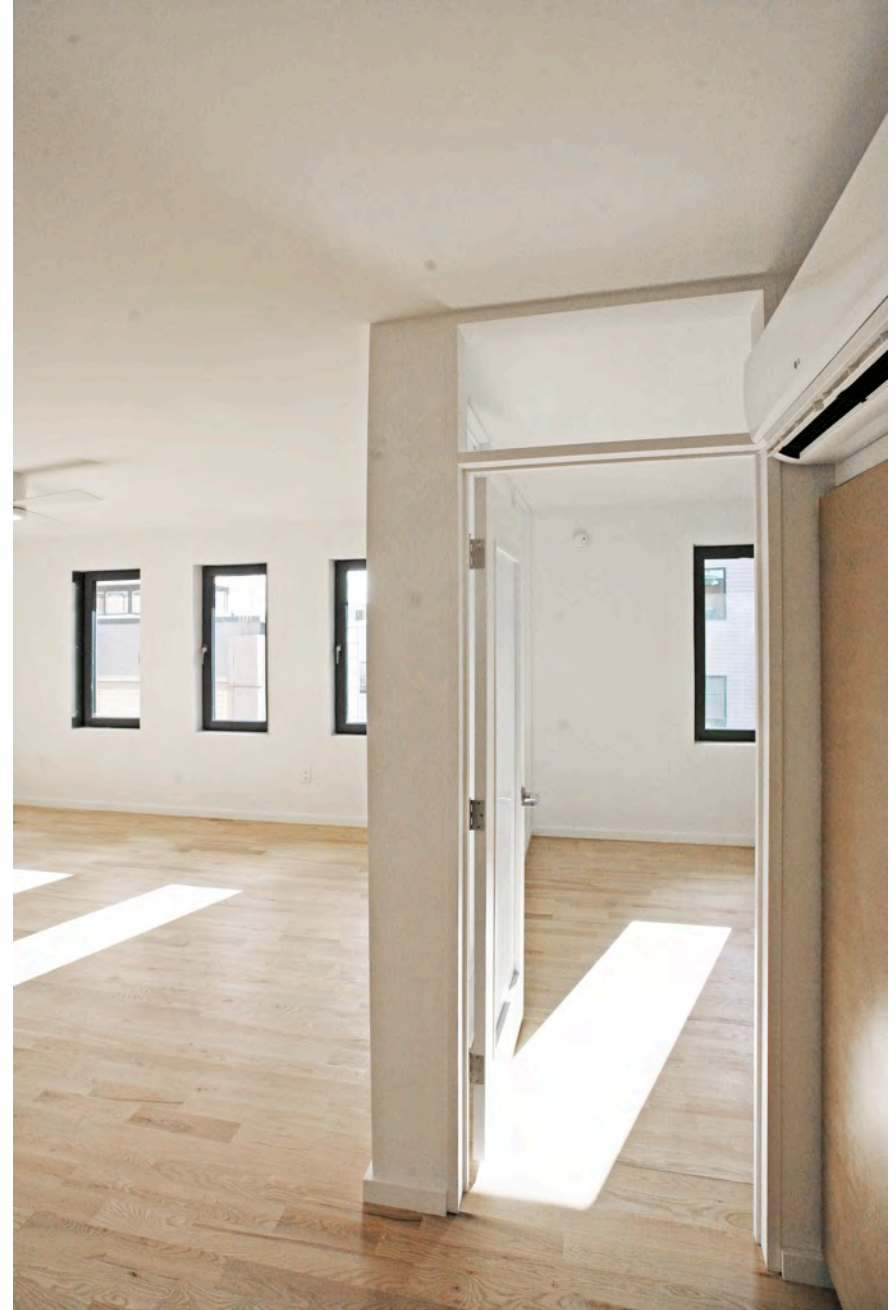
**Primary Energy
45 kBTU/sf/yr**

**Site Energy: 84,085 kWh/yr
Output from PV: 98,554 kWh/yr**

PHASE 3: THE BATTERY 2017

NET-POSITIVE!

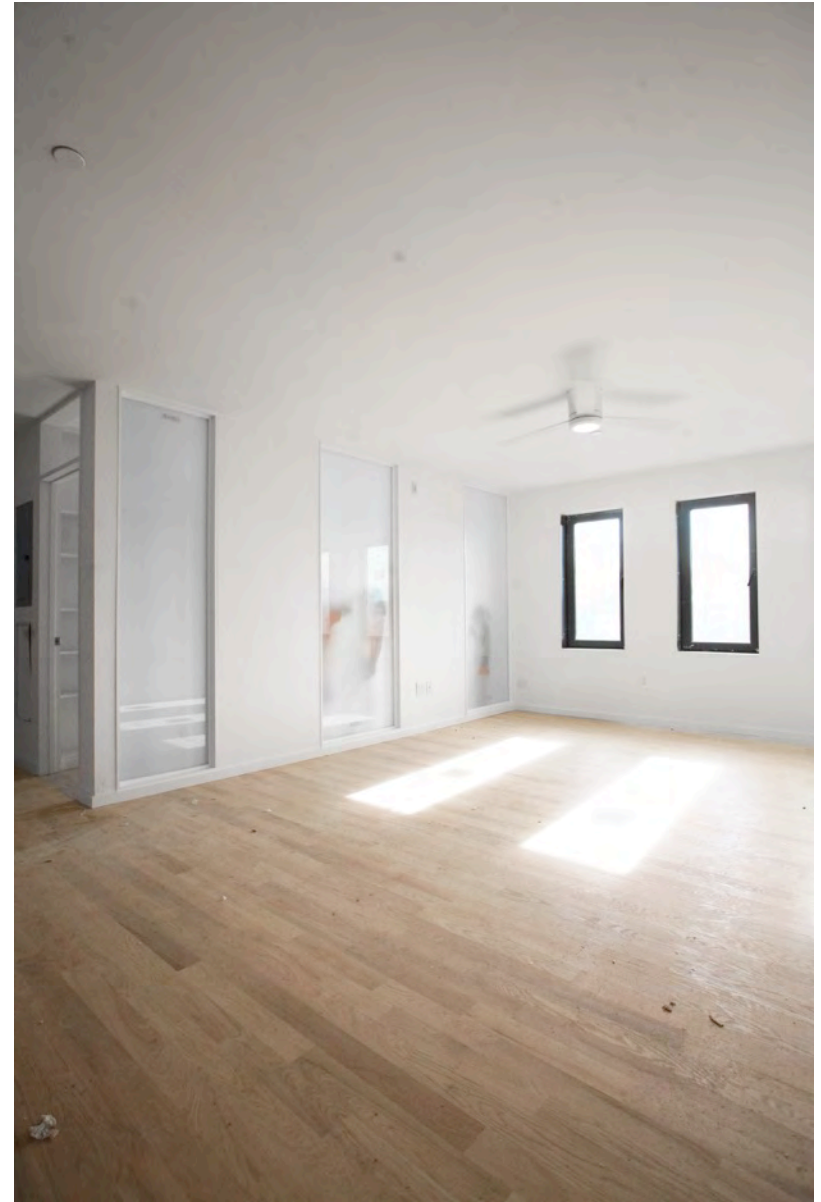




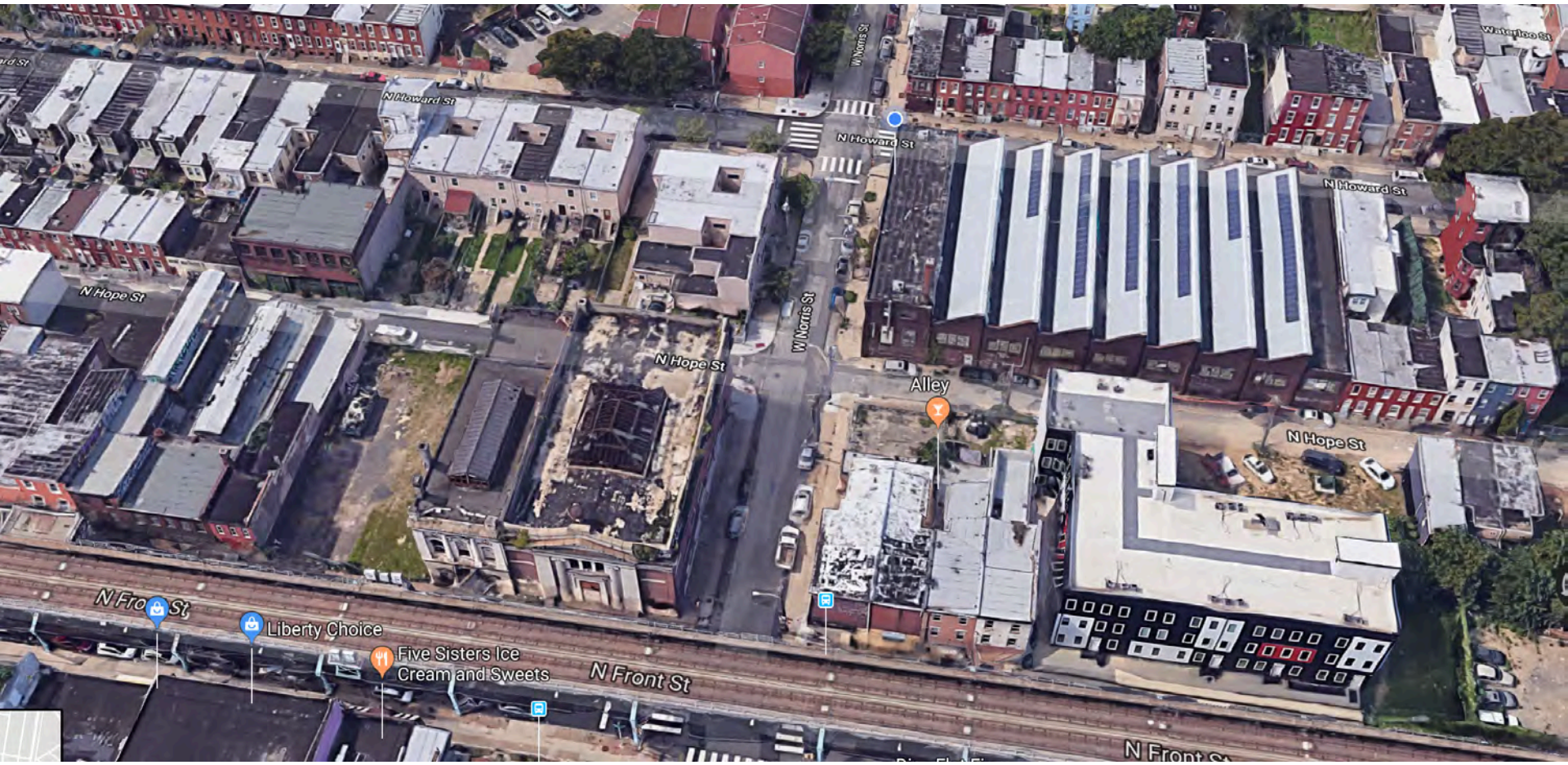
PHASE 3: *THE BATTERY* 2017



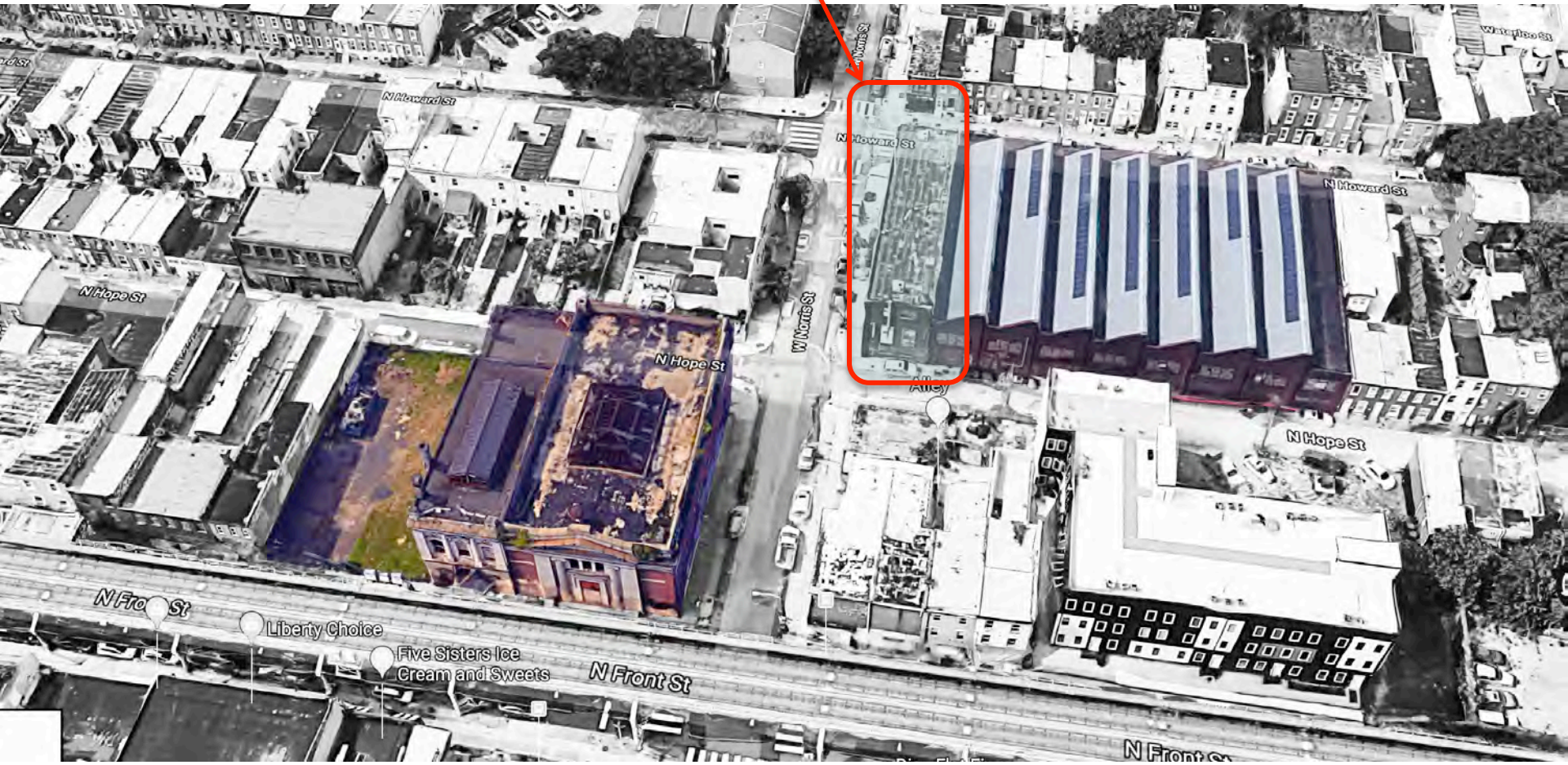
PHASE 3: *THE BATTERY* 2017



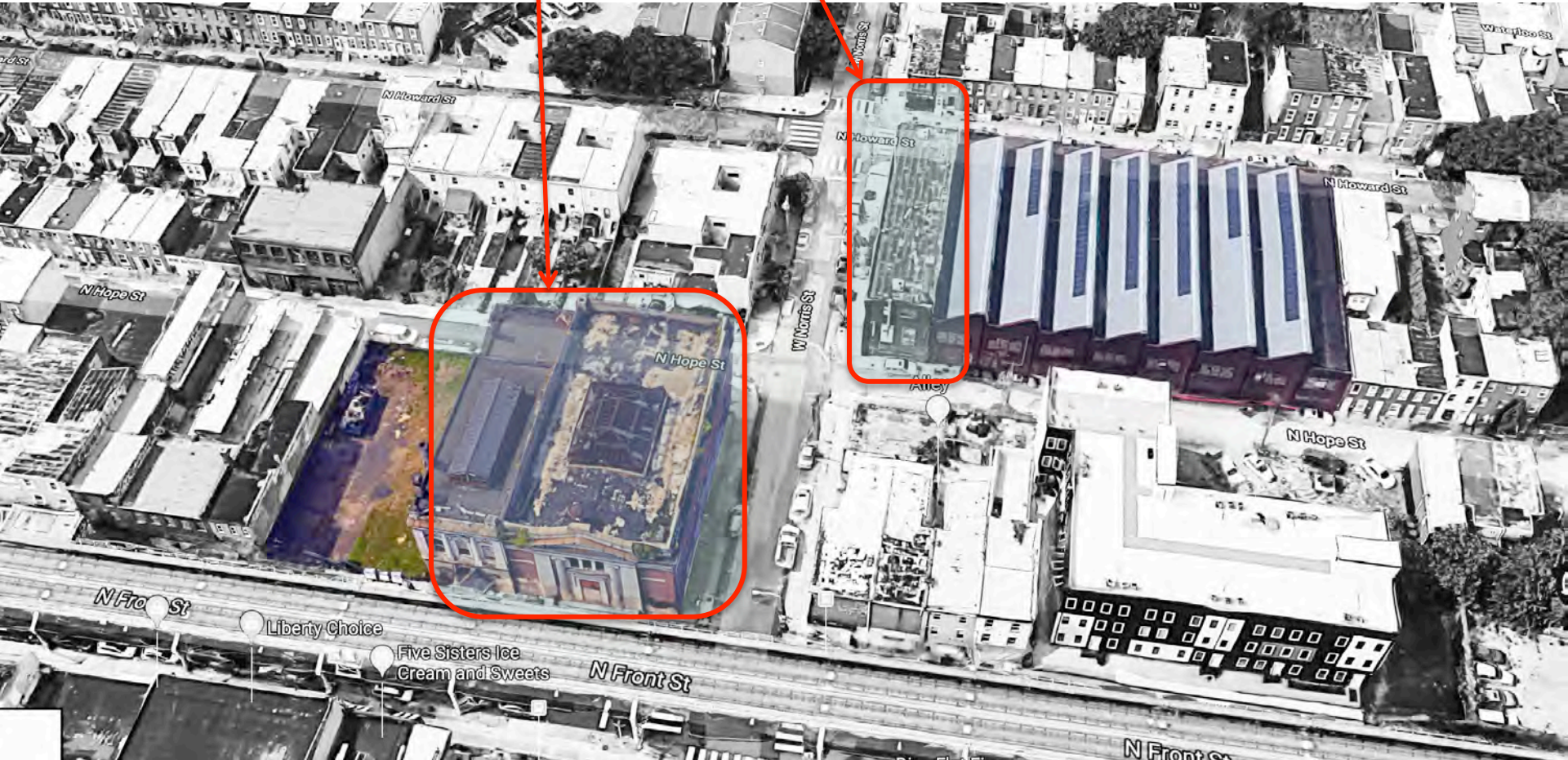
PHASE 3: *THE BATTERY* 2017

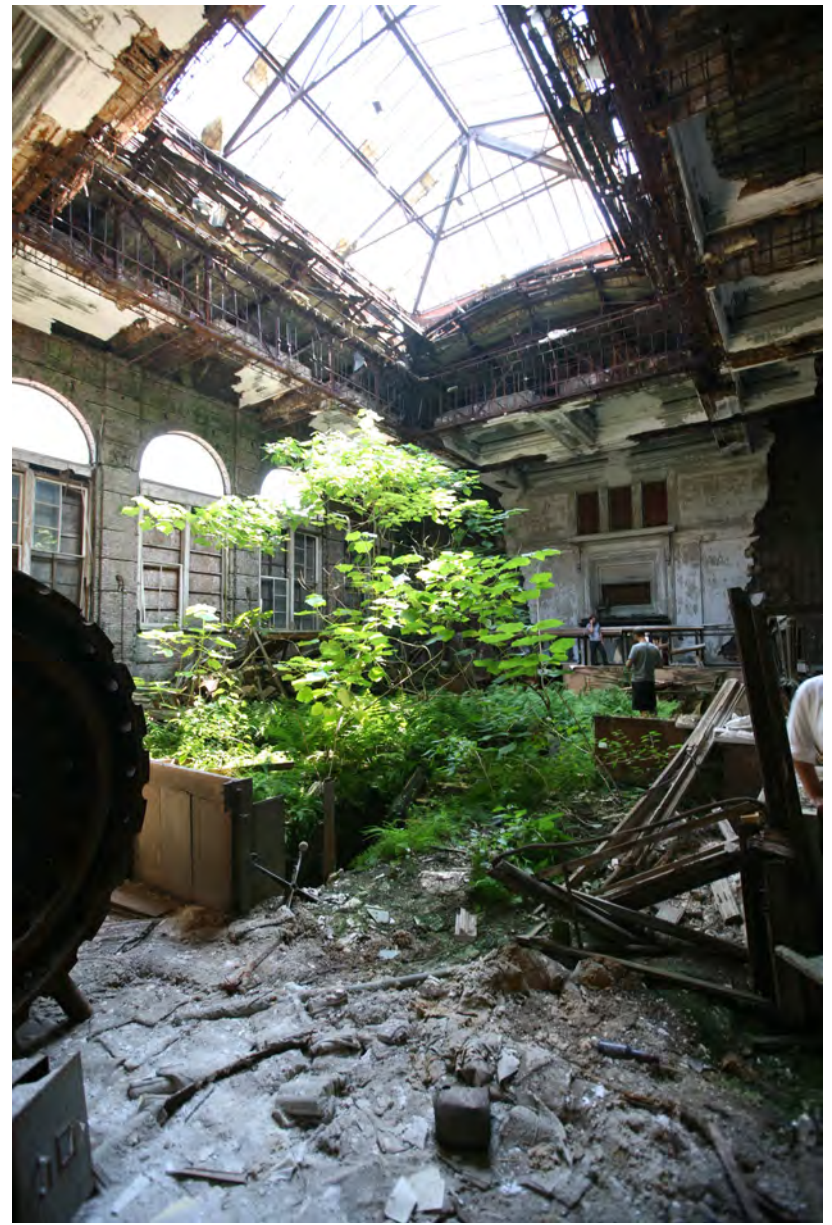






BANKS





BANKS 2018



BANKS 2018



BANK FLATS 2017: shared work space

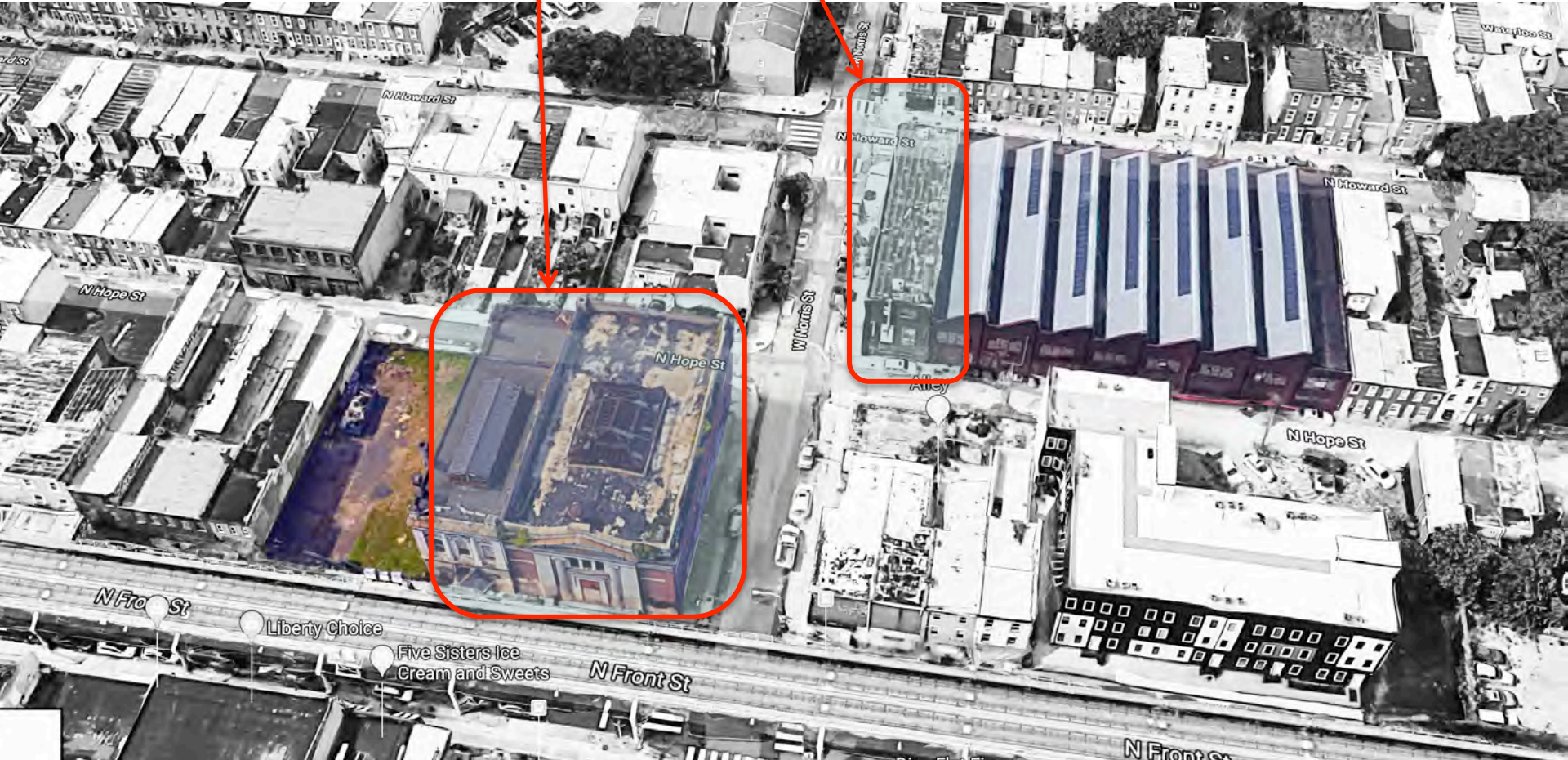


BANKS 2018: shared work space



BANK FLATS 2017: shared work space

BANKS

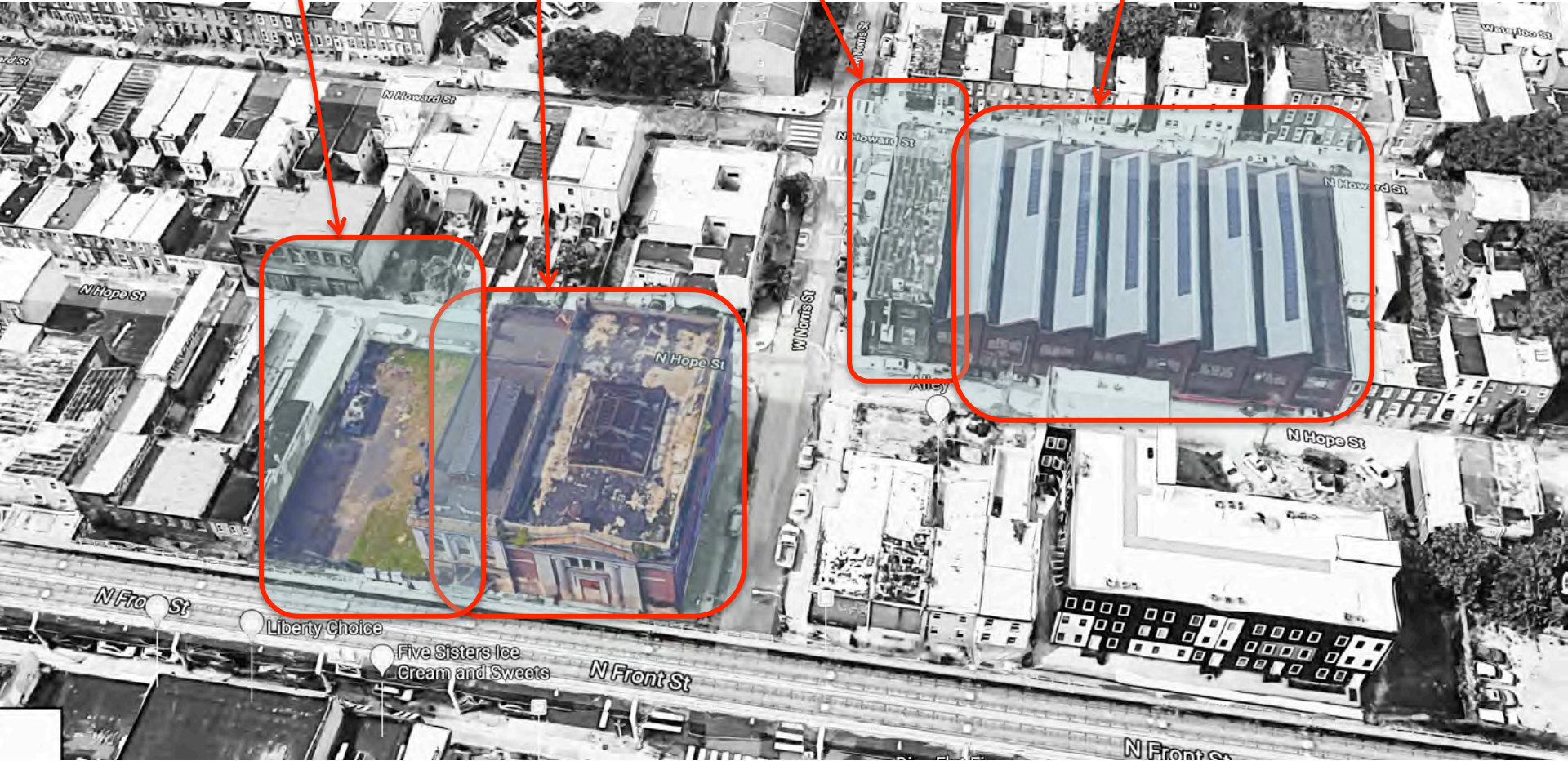


BANK FLATS

BANKS



COPPER FLATS





BIRDSEYEVIEW

BANK FLATS 2018: 30 units and retail

Copper Flats 2020: 70 units



FRONT STREET VIEW

BANK FLATS 2018: 30 units and retail

PROJECT SPECS

- 30 Apartments (300-500sf)
- 24,141 sf
- R34 walls
- R 54 roof/floors
- .13 Uvalue windows
- .6 SHGC
- *DE-Centralized* VentilationERV
- *SEMI-DE-Centralized* Hot Water
- *DE-Centralized* heating/cooling
- *DE-Centralized* Electric Metering
- 89 kw PV array to get to Net Zero



BANK FLATS 2018: 30 units and retail

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BANK FLATS 2018: 30 units and retail

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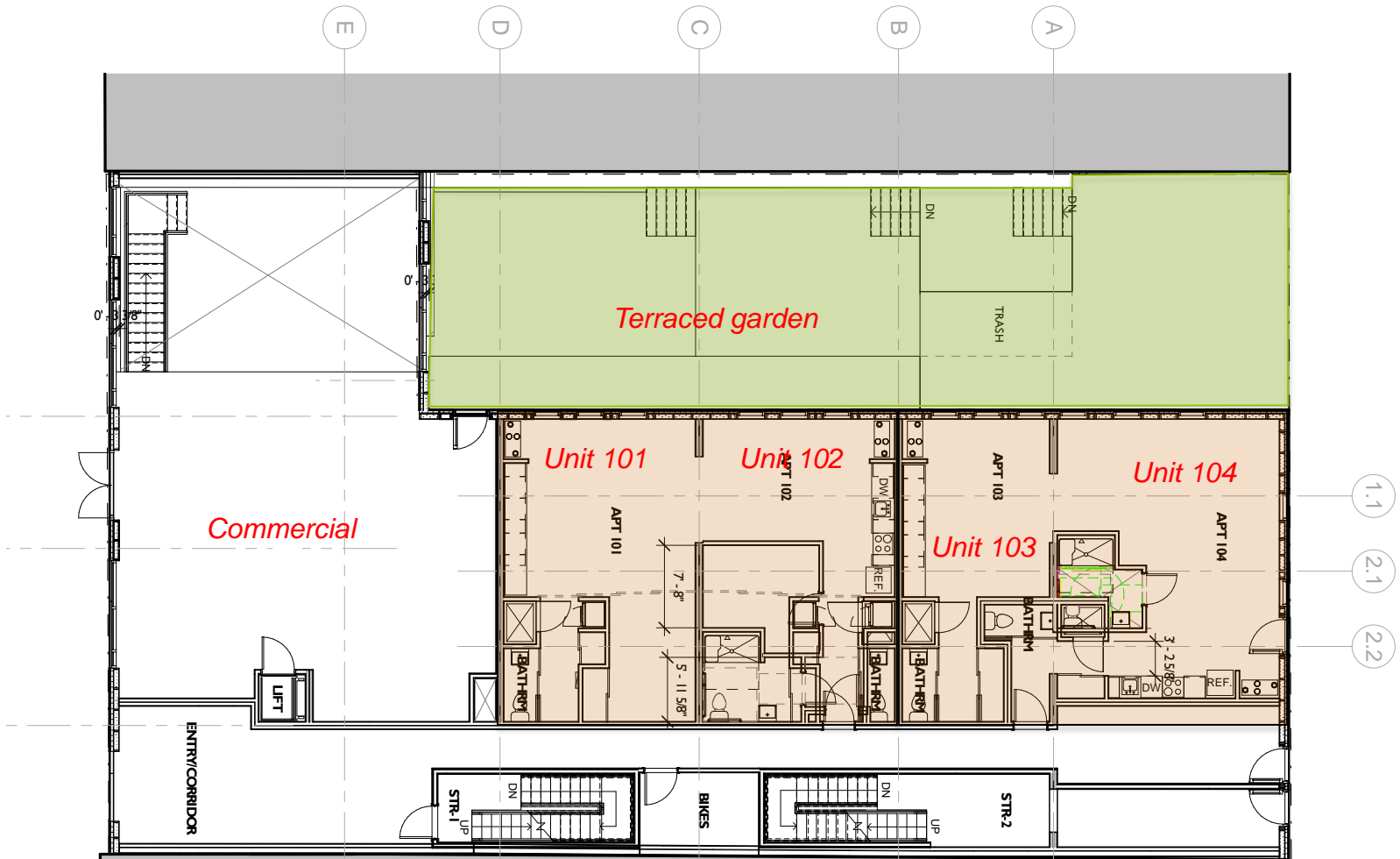
BANK FLATS COSTS	
DESCRIPTION OF WORK	
Site/Excavation/Concrete	\$204,100.50
Rough Carpentry	\$669,015.80
Steel	\$50,000.00
Roofing	\$132,333.00
Exterior Cladding	\$230,250.00
Insulation	\$97,138.87
Drywall Tape & Finish	\$140,001.00
Doors, Frames & Hardware	\$57,565.00
Finish Carpentry & Accessories	\$93,836.00
Kitchen/Vanity	\$140,140.00
Appliances/Fixtures/Faucets	\$139,076.00
Bath Fixtures	\$28,322.15
Painting	\$66,870.57
Flooring	\$185,794.89
Plumbing	\$235,386.86
HVAC	\$314,000.00
Electrical	\$282,429.00
SOLAR	\$141,751.00
General Conditions	\$445,933.00
OH/Profit	\$176,853.65
TOTAL	24141 \$3,830,797.30

Total Sf:
COSTS: Hard

24,141 sf
\$158/sf

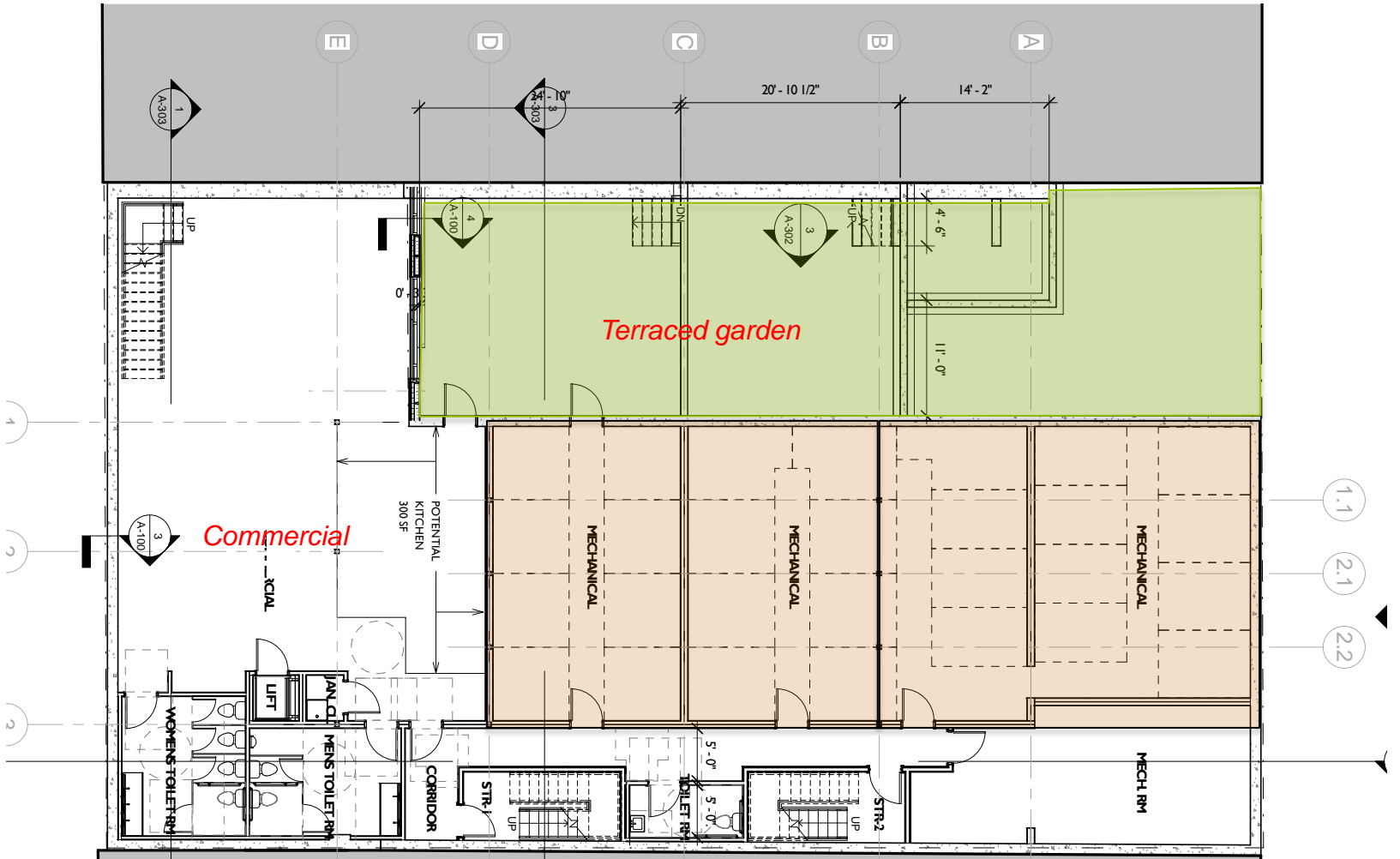
BANK FLATS 2018: 30 units and retail





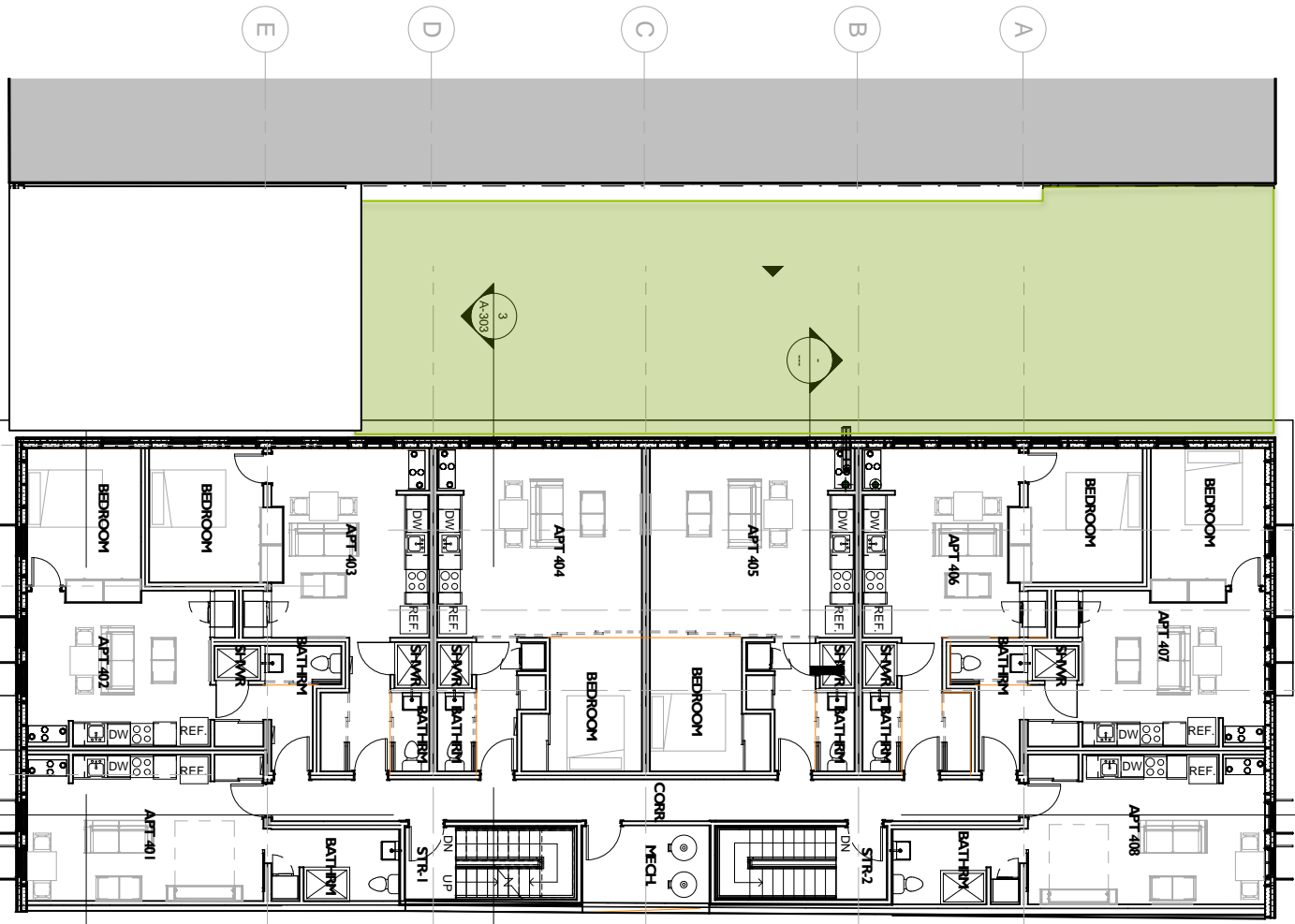
GROUND FLOOR

BANK FLATS 2018: 30 units and retail



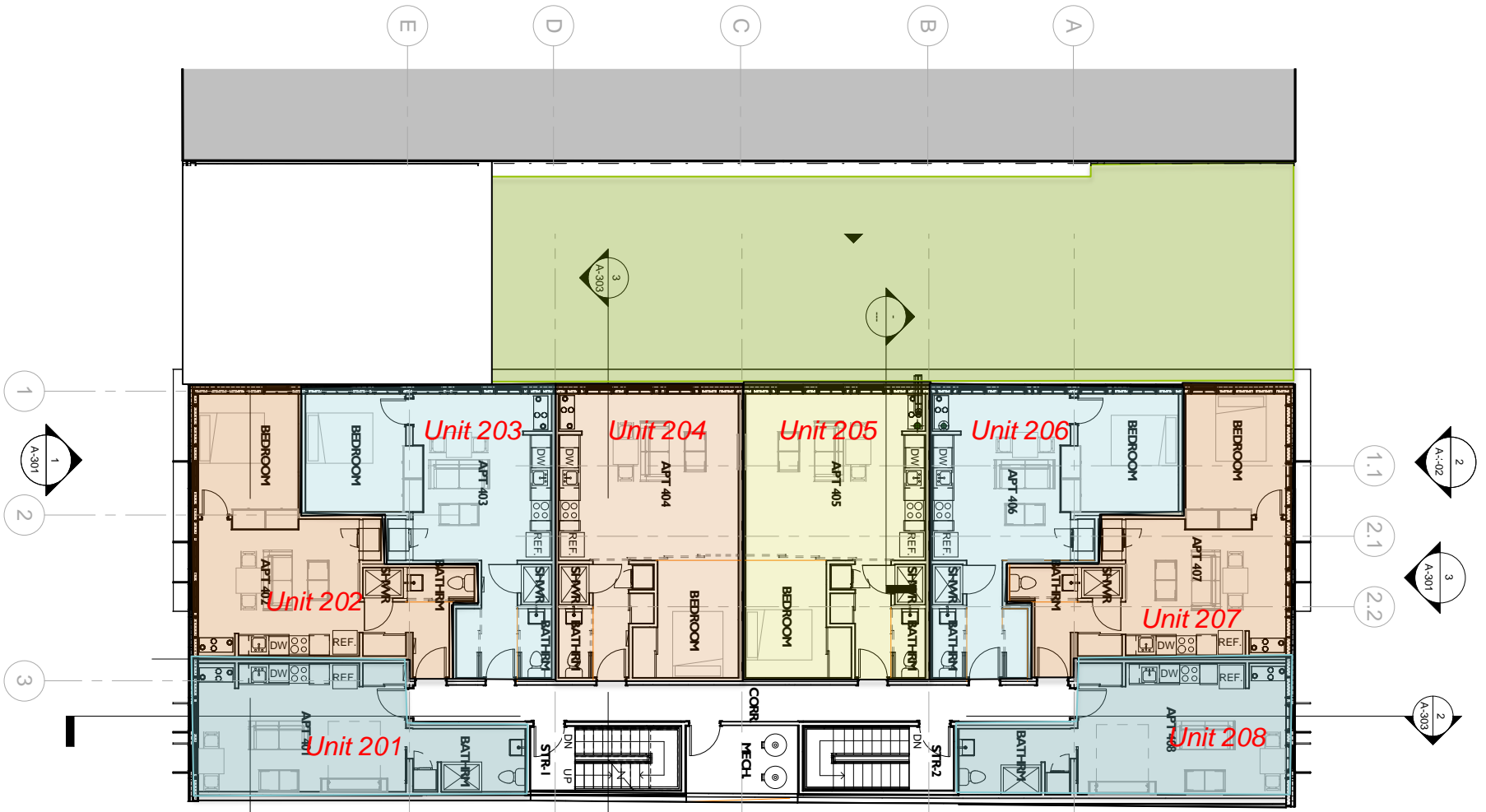
BASEMENT

BANK FLATS 2018: 30 units and retail



2ND-4TH FLOORS

BANK FLATS 2018: 30 units and retail



2ND-4TH FLOORS

BANK FLATS 2018: 30 units and retail