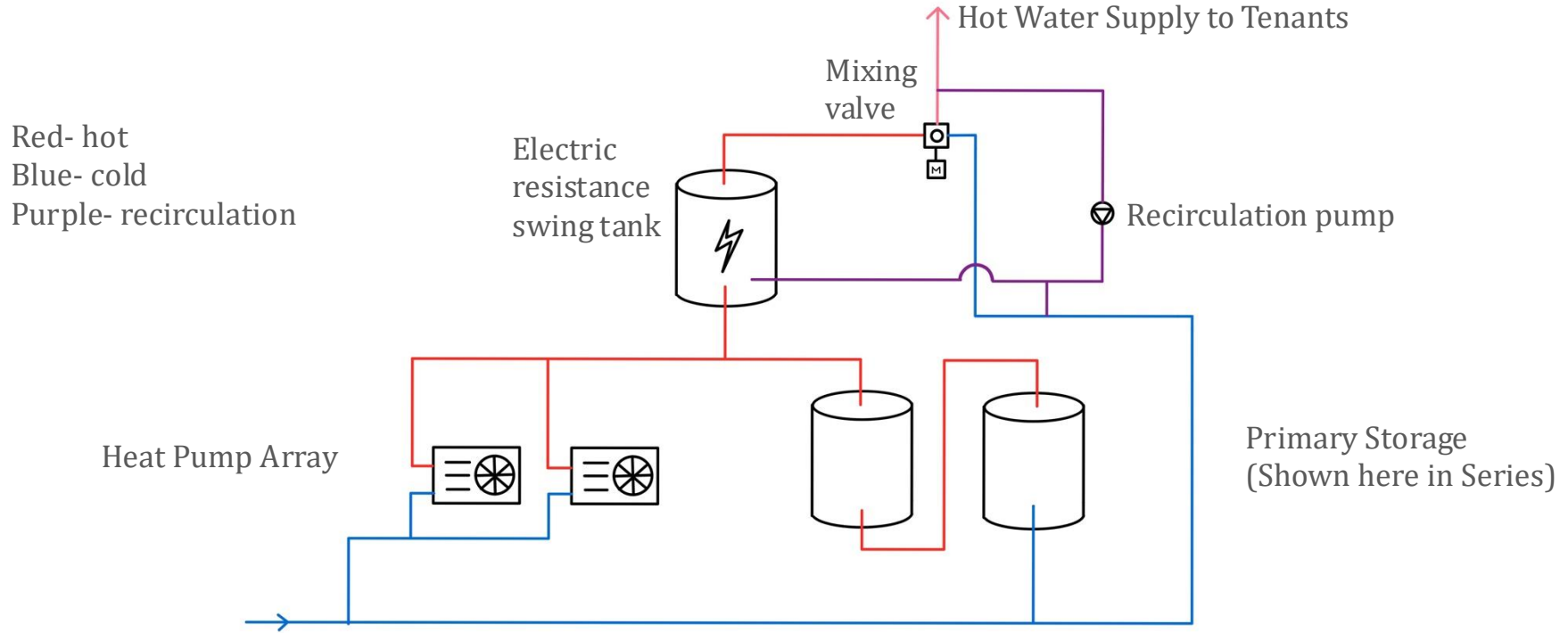


Roadmap to Scaling: Best Practices from CO2 Heat Pump Water Heater System Pilots

Air Source Central Heat Pump Water Heating (CHPWH) System Diagram



BUILDINGENERGY BOSTON

Roadmap to Scaling: Best Practices from CO2 Heat Pump Water Heater System Pilots

Charlie Simek, New Ecology
Neil Donnelly, New Ecology

Curated by Kurt Roth

Northeast Sustainable Energy Association (NESEA) | March 20, 2025

Decarbonization Process

Load
Reduction &
IAQ

Equipment
Optimization

Electrification

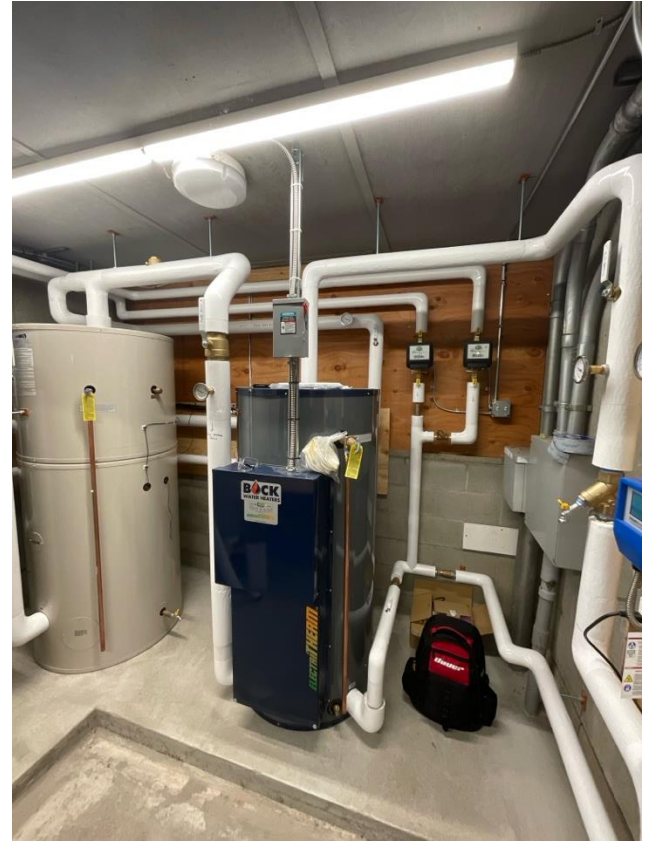
Serve with
Renewables

DHW Decarbonization Priorities

Provide the service

Keep it simple

Accessibility, through low costs & support





Goals

- Recognize the common pitfalls of implementing a novel system in new markets.
- Integrate measurement and verification with commissioning to increase the likelihood of pilot success.
- Define best practices to effectively implement a new mechanical system.
- Explain how project planning can affect pilot outcomes.



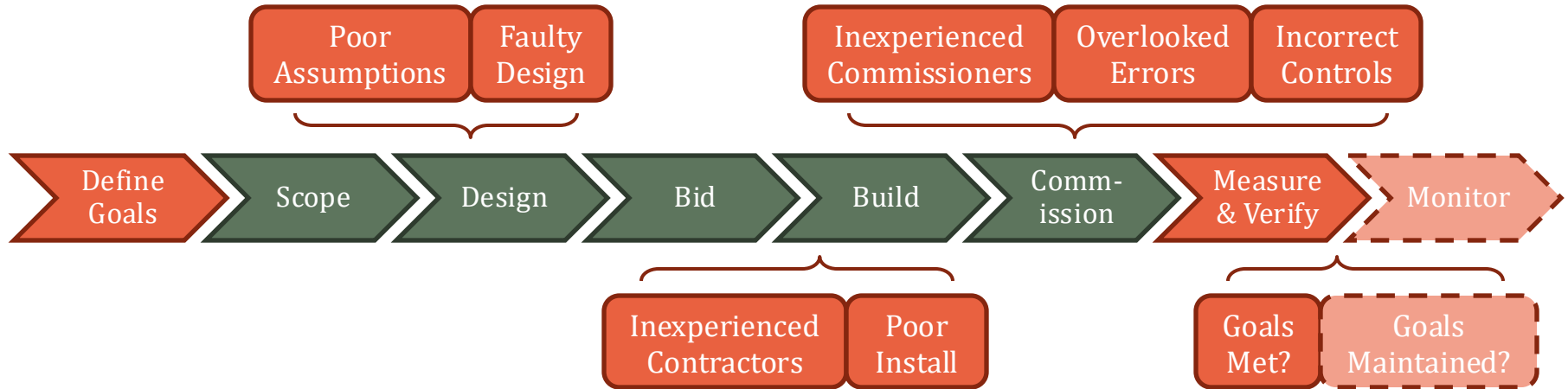
Goals

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Project Roadmap



Project Roadmap: Failure Points

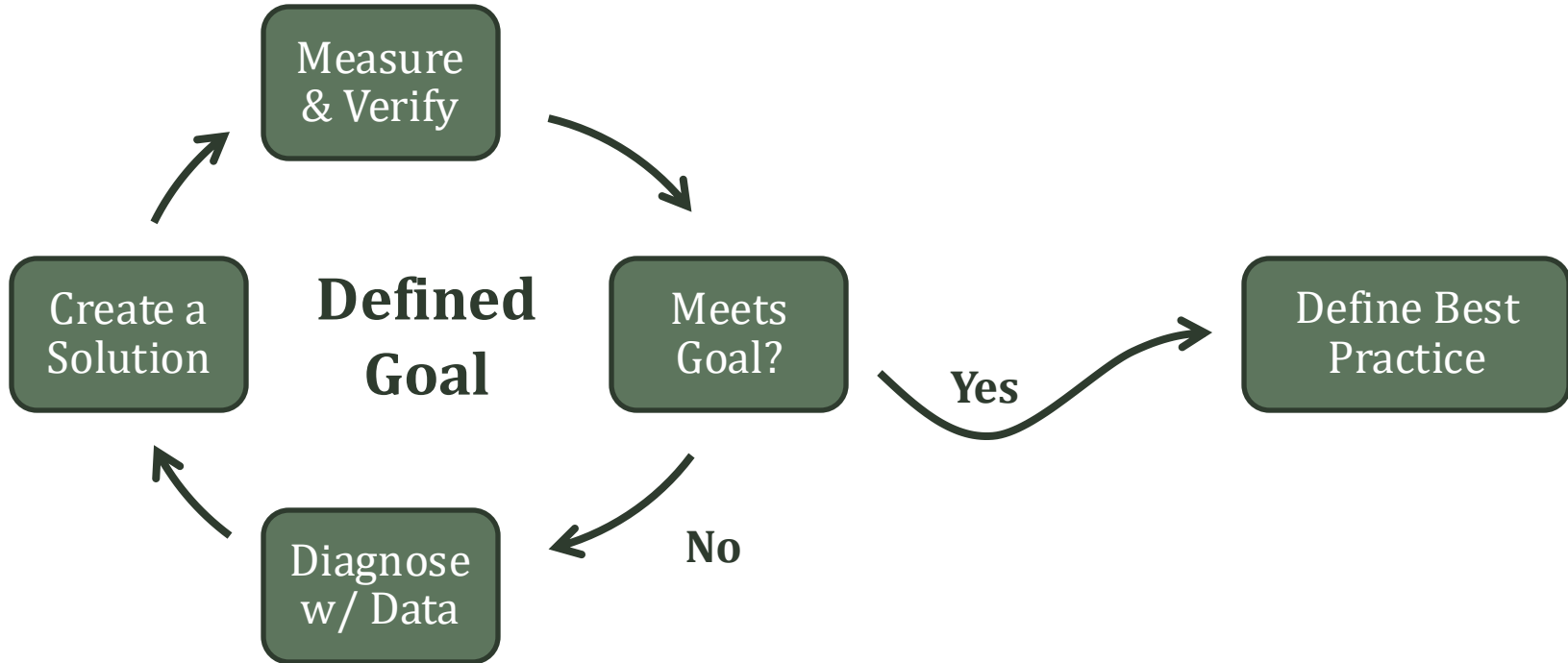




Goals

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- Define best practices to effectively implement a new mechanical system.
- Explain how project planning can affect pilot outcomes.

Iterative Monitoring to Define Best Practices



Project Goals

- 132-unit affordable elderly building
- Existing central electric resistance hot water at end of life
- Replace existing with a more efficient system
 - *Save money*
 - *Reduce emissions*
- Tenants don't recognize any change



Define Goals

Scope

Design

Bid

Build

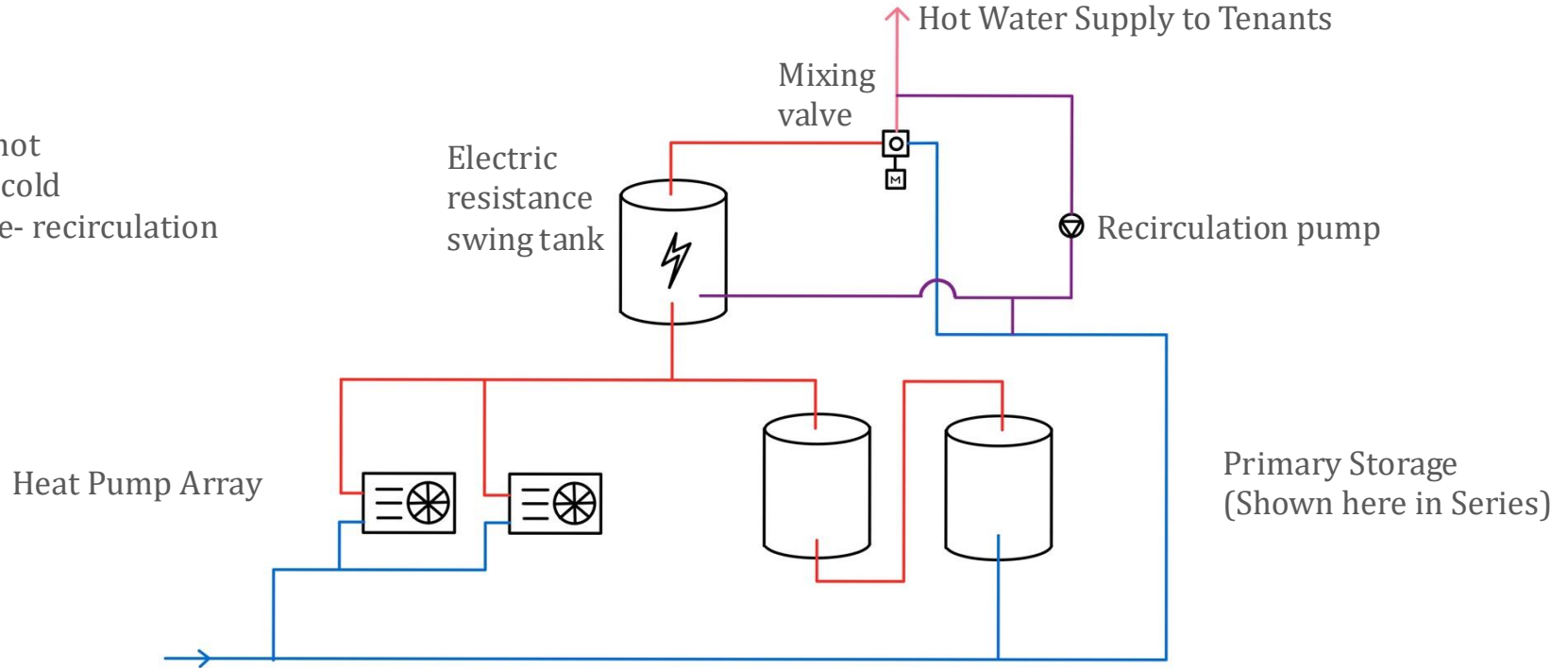
Commission

Measure &
Verify

Monitor

Scope – Central Heat Pump Hot Water System (CHPHW)

Red- hot
Blue- cold
Purple- recirculation



Define Goals

Scope

Design

Bid

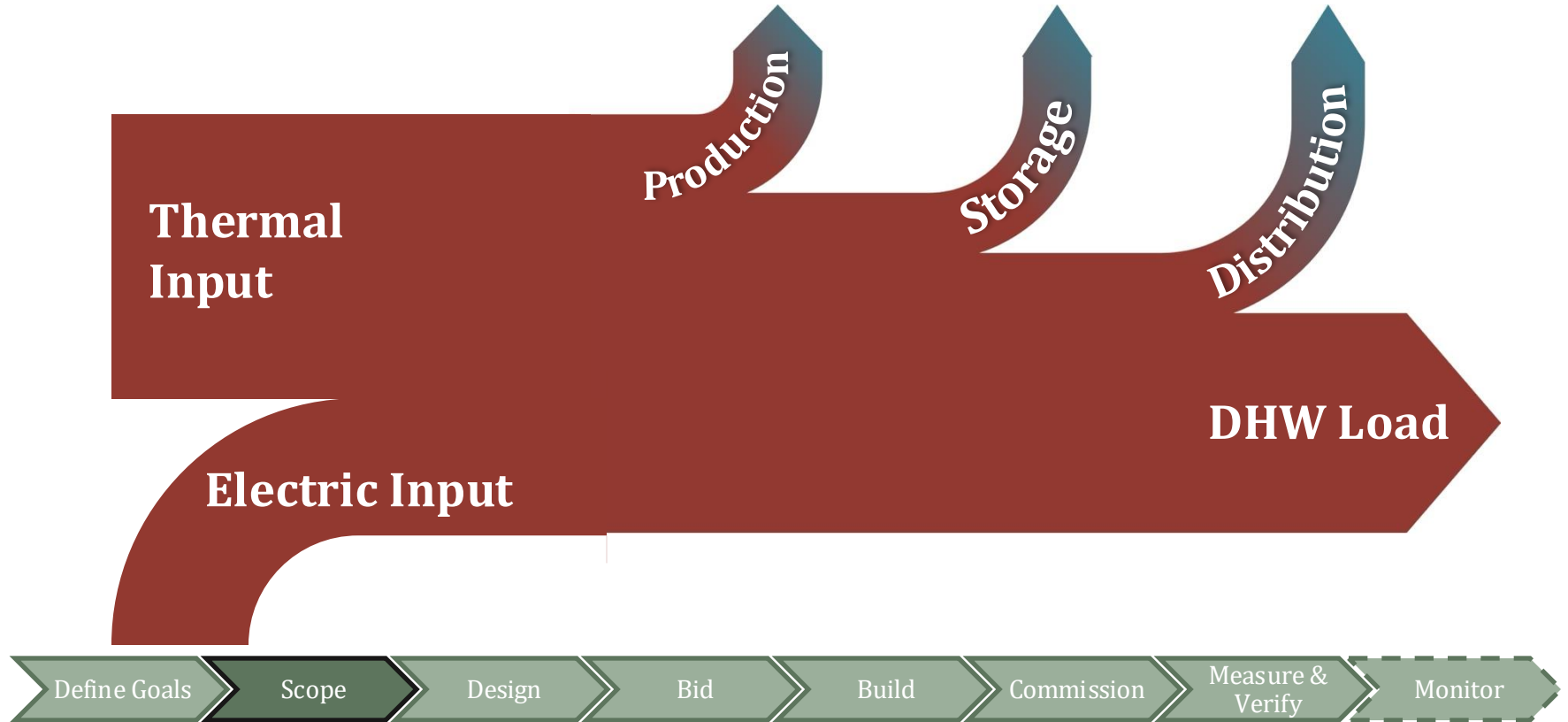
Build

Commission

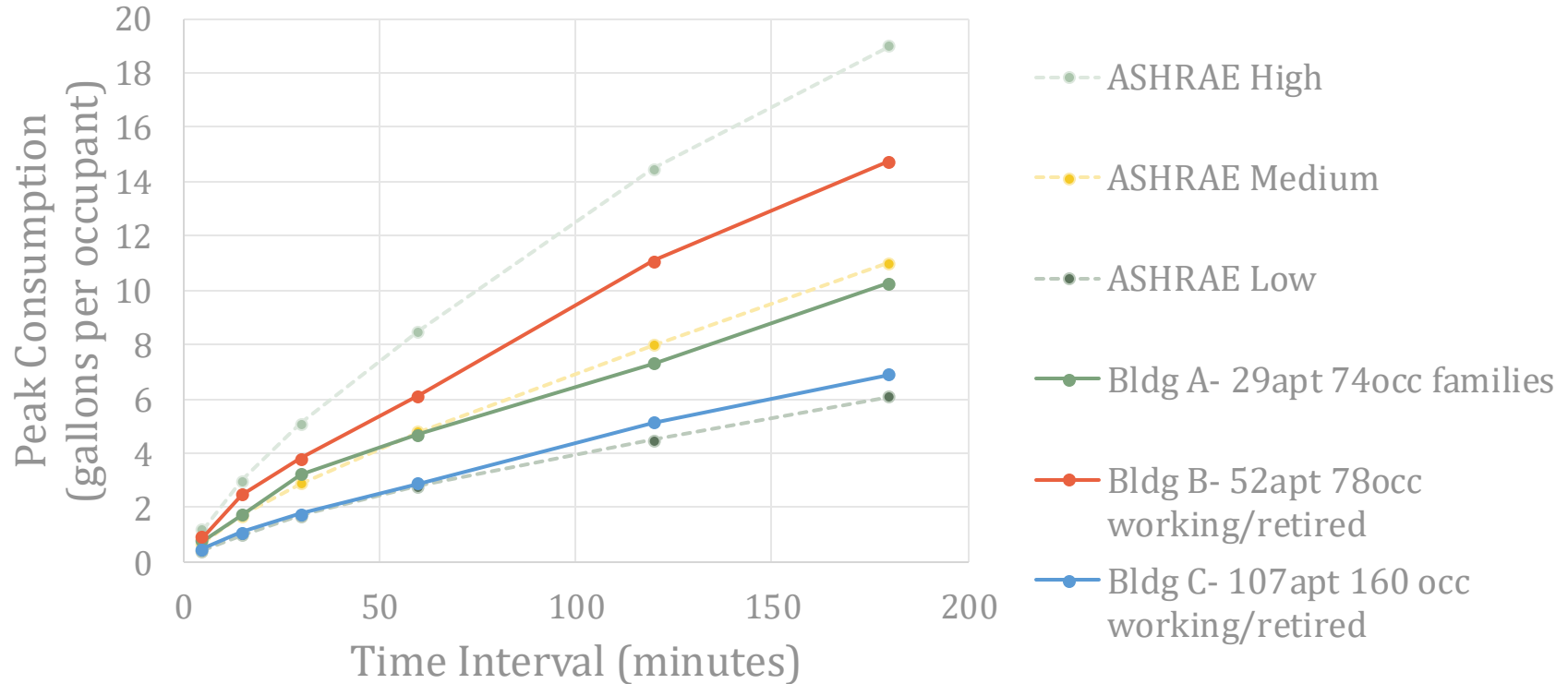
Measure &
Verify

Monitor

Hot Water Energy Flow Diagram- Heat Pump



Design – ASHRAE Standards vs. Measured Peak DHW Usage



Define Goals

Scope

Design

Bid

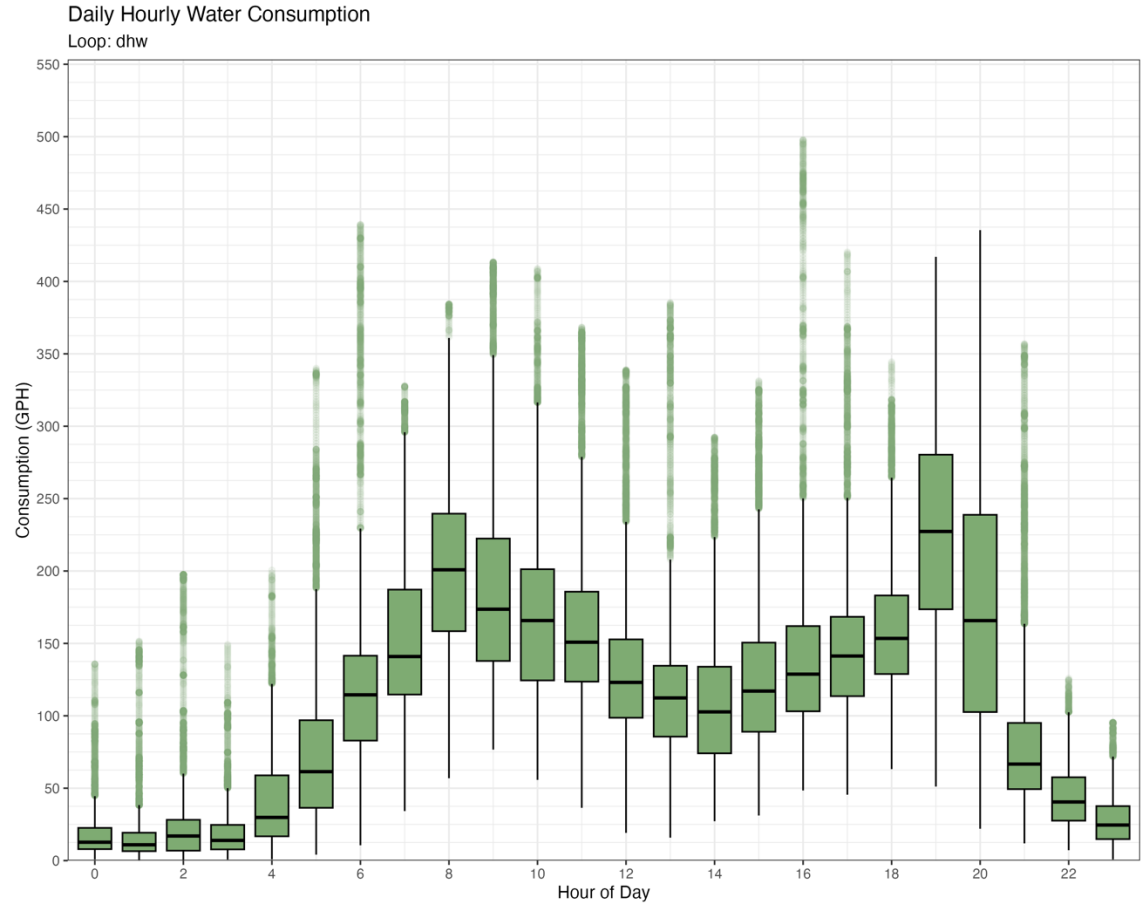
Build

Commission

Measure &
Verify

Monitor

Design – Understand Demand → Size the System



Define Goals

Scope

Design

Bid

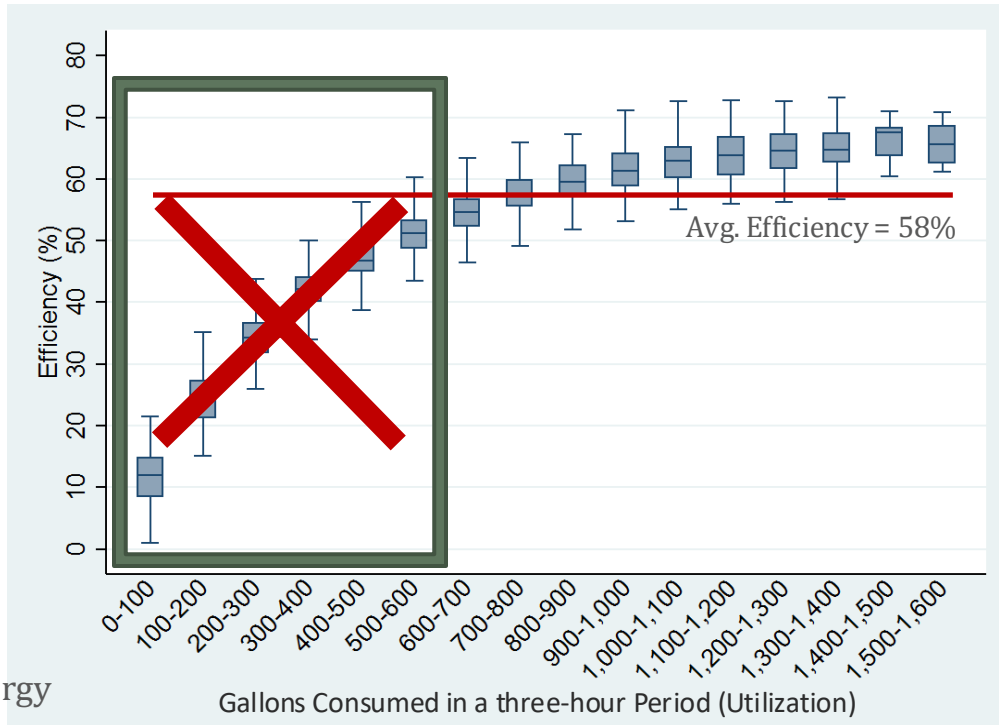
Build

Commission

Measure &
Verify

Monitor

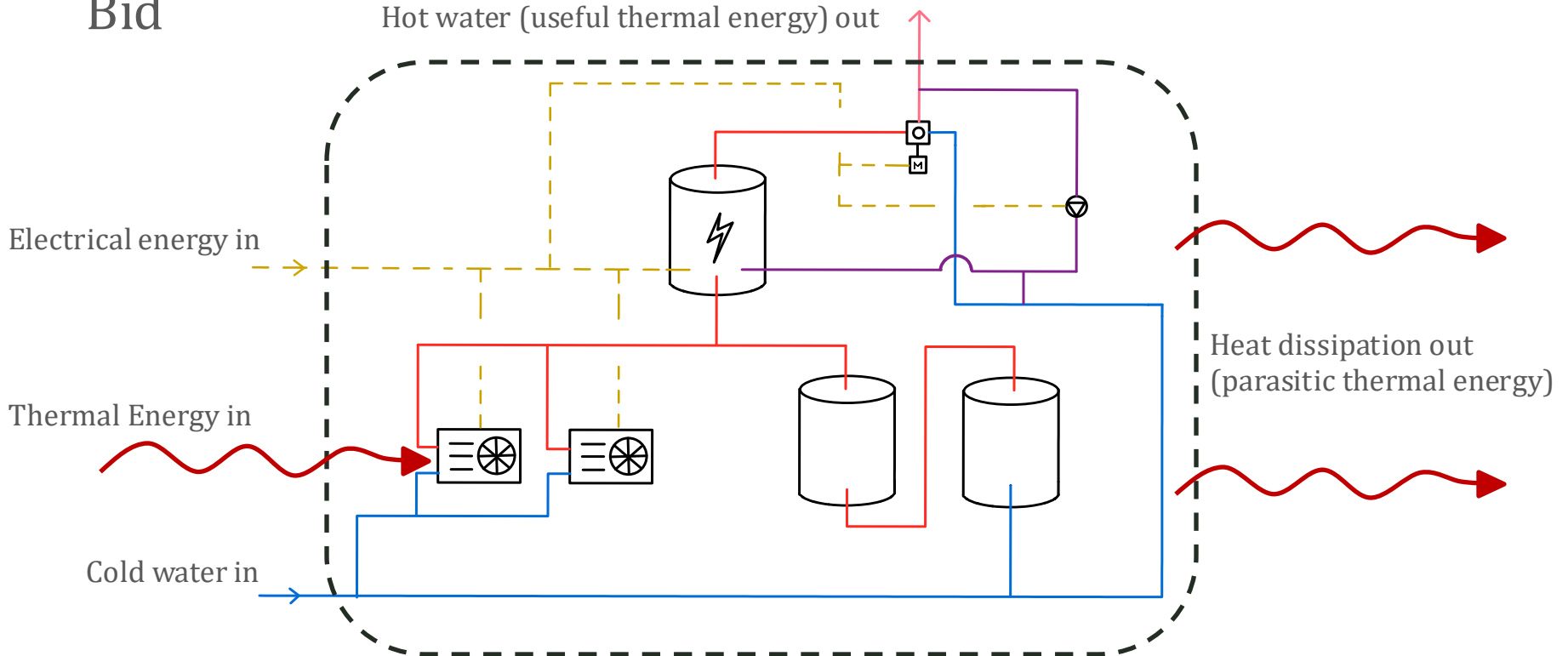
Total System Efficiency vs. Utilization (Central Gas System)



Efficiency =
DHW Load / Input Energy



Bid



Define Goals

Scope

Design

Bid

Build

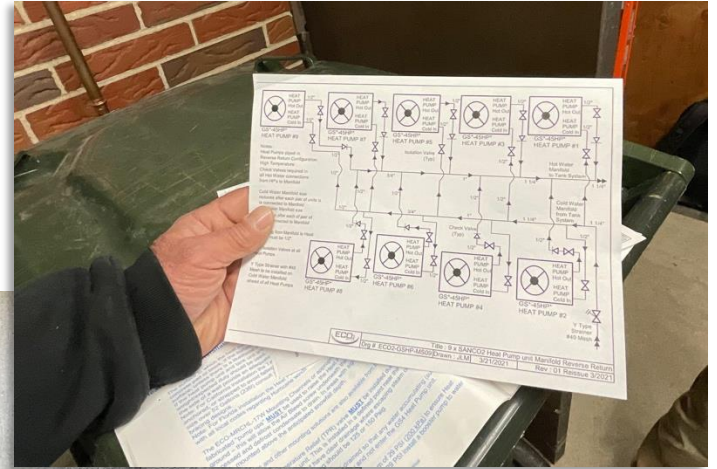
Commission

Measure &
Verify

Monitor

Build

- Clear communication of system design
- Frequent visits to work through installation problems or confusion
- All stakeholders should be aware of progress



Define Goals

Scope

Design

Bid

Build

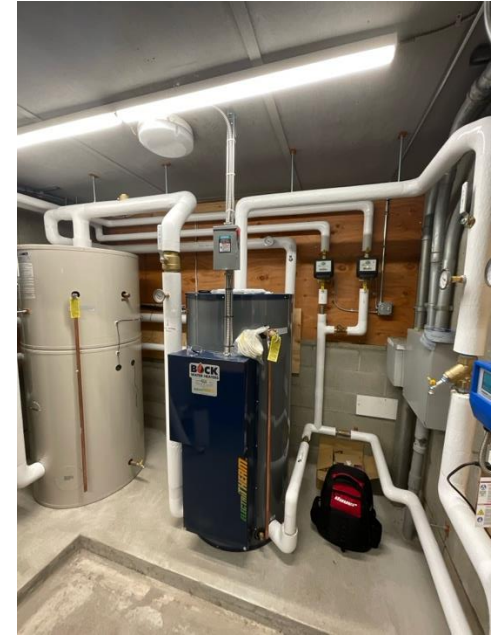
Commission

Measure &
Verify

Monitor

Commissioning

- Piping
- Controls
 - *Communication and physical wiring*
 - *Sensor location*
 - *Setpoints*
 - Staging
 - Swing tank
 - Mixing valve
 - Recirc pumps
- Overall operation



Define Goals

Scope

Design

Bid

Build

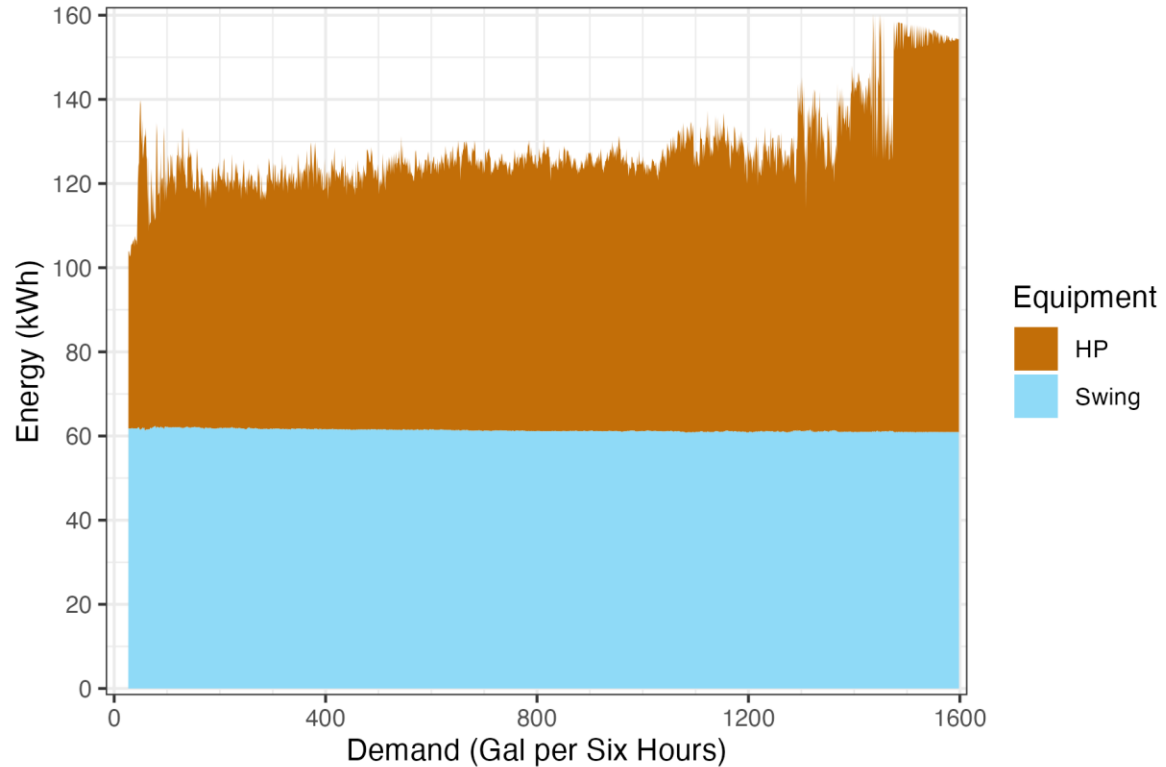
Commission

Measure &
Verify

Monitor

Commissioning

- Cold water complaint post commissioning
- Incorrect diagnosis
 - Incorrect solutions
 - *Re-piping of heat pump header to tanks*
 - *Contractor jacked up swing tank setpoint*



Define Goals

Scope

Design

Bid

Build

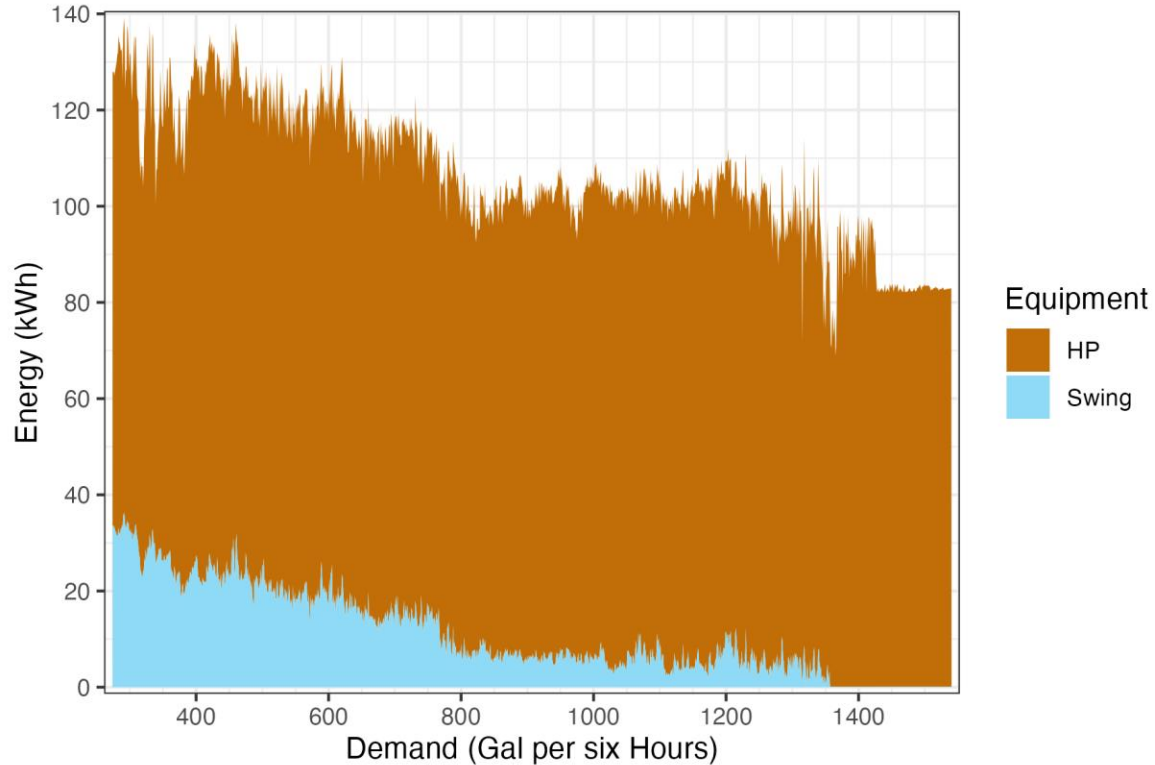
Commission

Measure &
Verify

Monitor

Commissioning

- Lowering swing tank setpoint
- Lowering recirc pump speeds and mixing valve setpoint
 - *Maintained adequate loop temperatures*



Define Goals

Scope

Design

Bid

Build

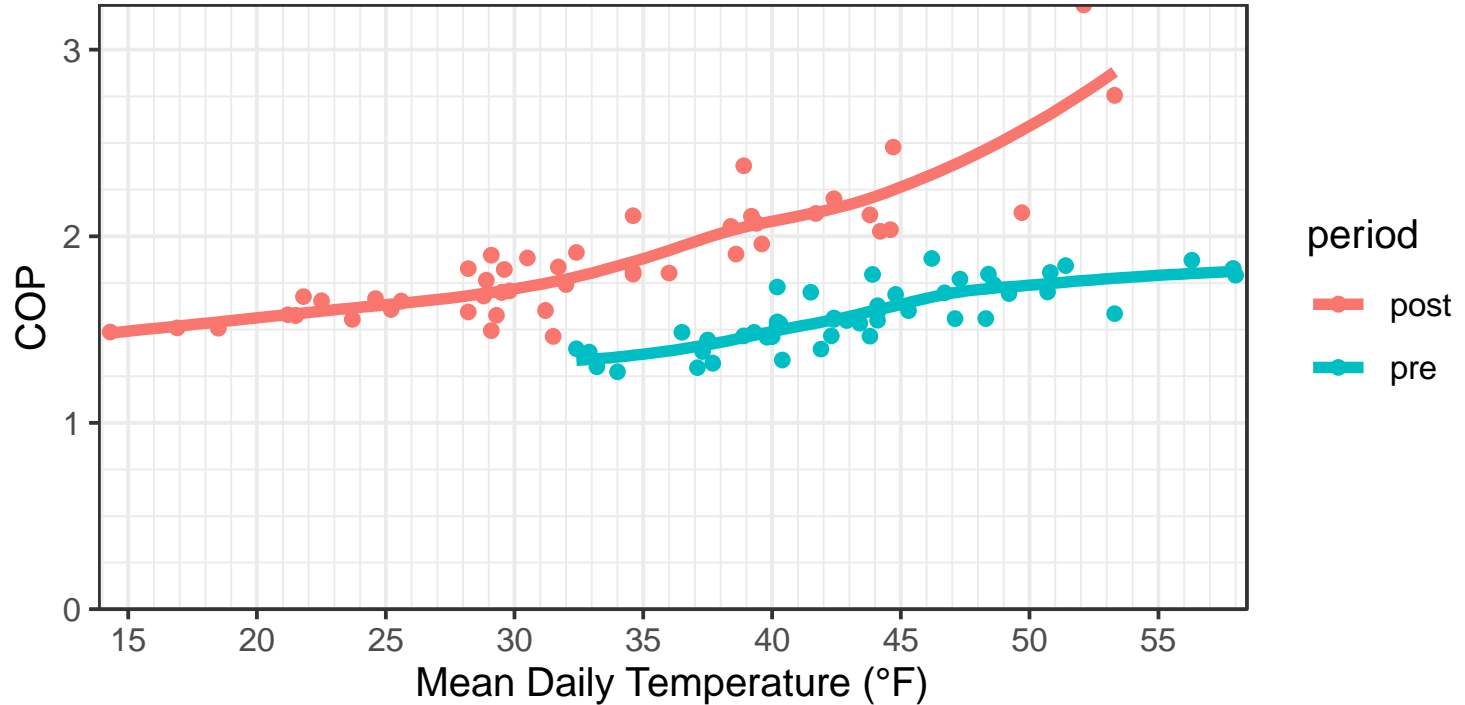
Commission

Measure &
Verify

Monitor

Measurement & Verification

System COP vs. Outdoor Air Temperature



Define Goals

Scope

Design

Bid

Build

Commission

Measure &
Verify

Monitor

Ongoing Monitoring & Alerting

- **Maintain system efficiency**
 - *Small changes to operation can result in large efficiency losses*
- **Alert during failures**
 - *Know when something goes wrong so something can be done*



Freeze Protection & Emergency

**It will happen to
YOU!**



Define Goals

Scope

Design

Bid

Build

Commission

Measure &
Verify

Monitor

Freeze Protection & Emergency

- Alerts
- Emergency Power
 - *Redundancy*
- Piping Strategies



Define Goals

Scope

Design

Bid

Build

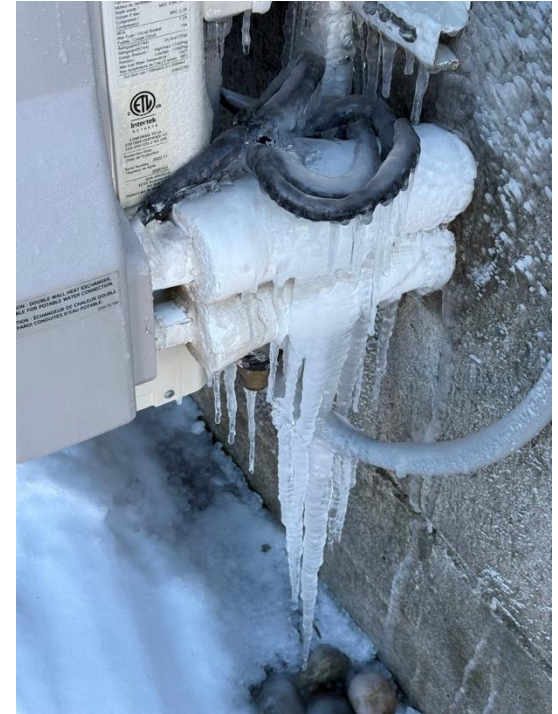
Commission

Measure &
Verify

Monitor

Freeze Protection & Emergency

- Alerts
- Emergency Power
 - Redundancy
- Piping Strategies



Define Goals

Scope

Design

Bid

Build

Commission

Measure &
Verify

Monitor



Goals

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Reinventing the Wheel

- Piping Layouts
- Control Logic
- Heat Trace- UPS
- Alarms & alerts



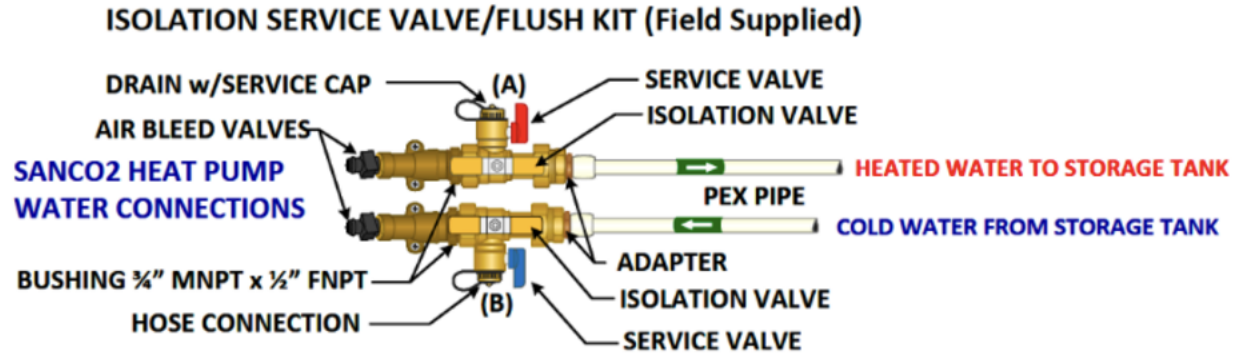
Advanced Water
Heating Specification

New Stuff

- Supply full
descaling kit

- Auxiliary room heat
- Service outlets for descaling and monitoring
- Heat Trace UPS, self-regulating, externally activated, separate breakers
- Control wiring as homeruns without splices
- Piped for ease of monitoring

MAINTENANCE – Water Hardness, Mineral Buildup and Descaling





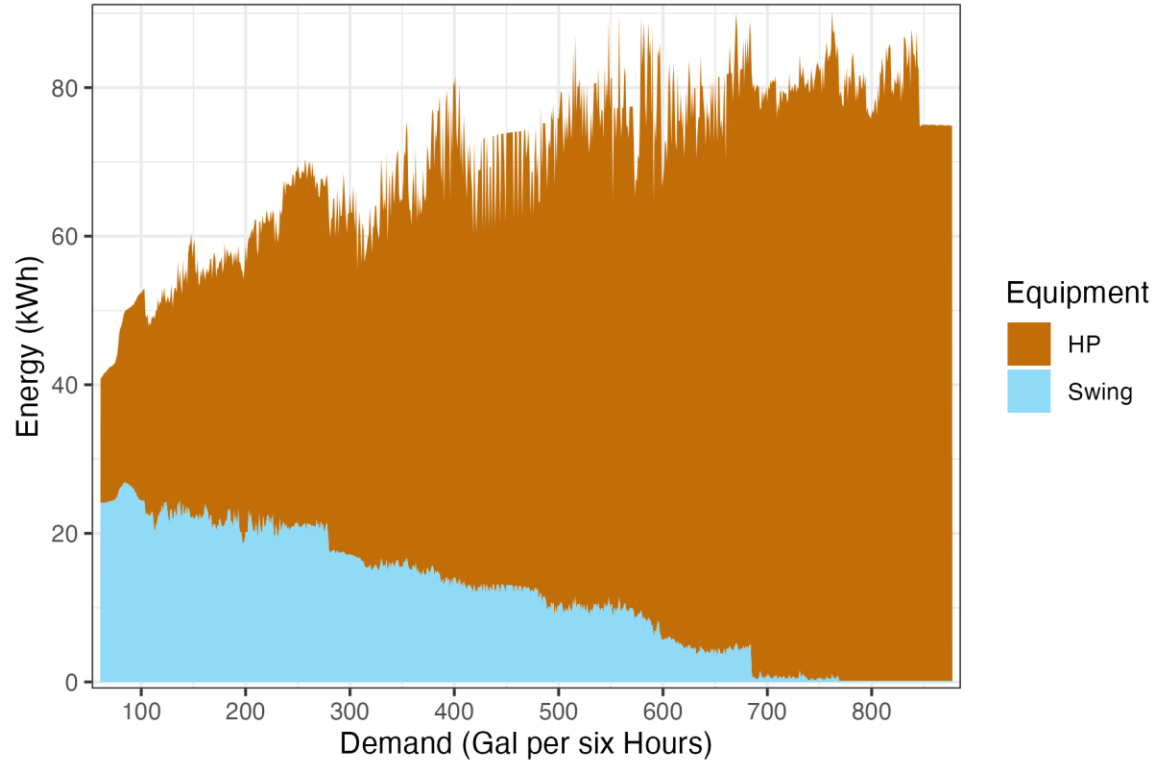
100 Unit Building Description

Multi Sanco HPWHs with Storage

- *100 one bedroom units, ~103 occupants*
- *12 Sanco heat pump water heaters*
- *1000 gallons of storage (Primary Setpoint of 145°F)*
- *120 gallon swing tank with 13.5 kW elements*

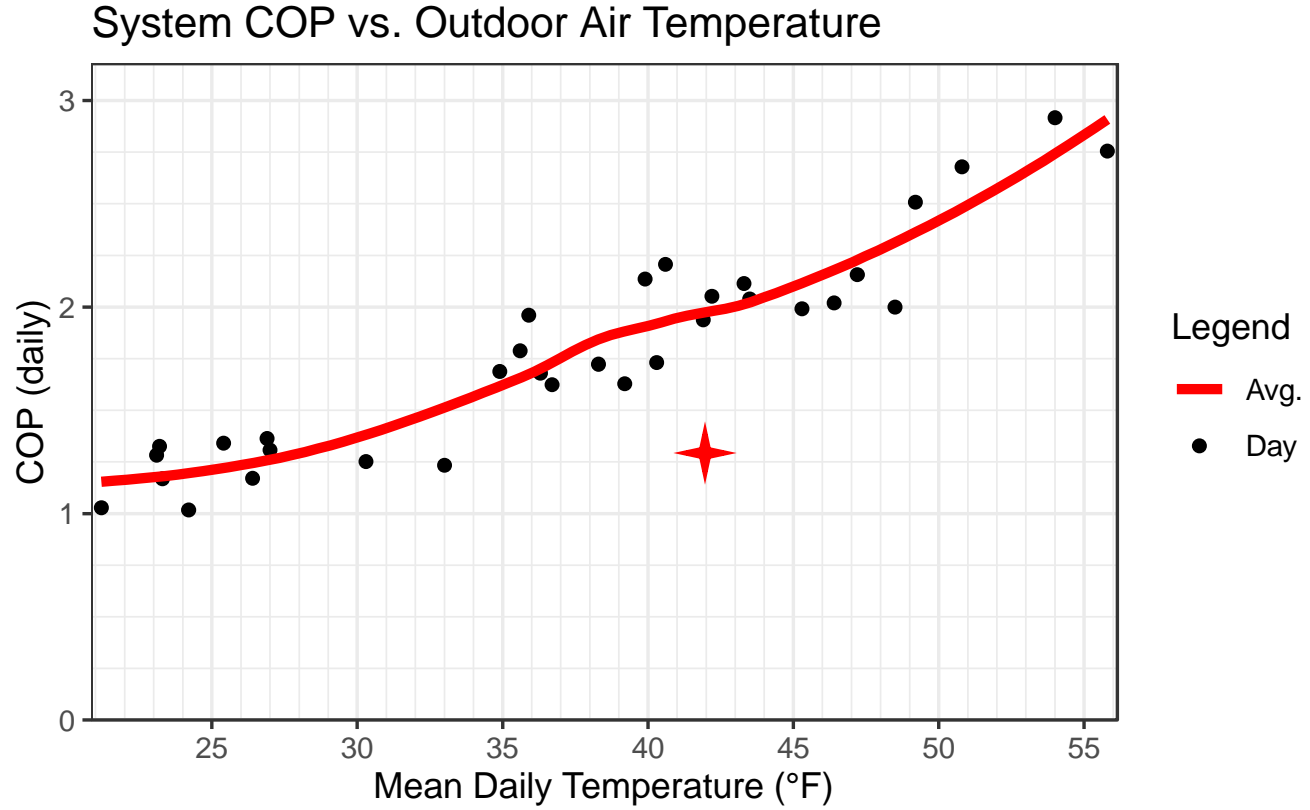
What was different:

- Piping details
- New HP Control
- New Central Control



What Happened Next:

- HP Networking
- Swing Tank Burnout
- Recirc
- Controls
- Setpoints

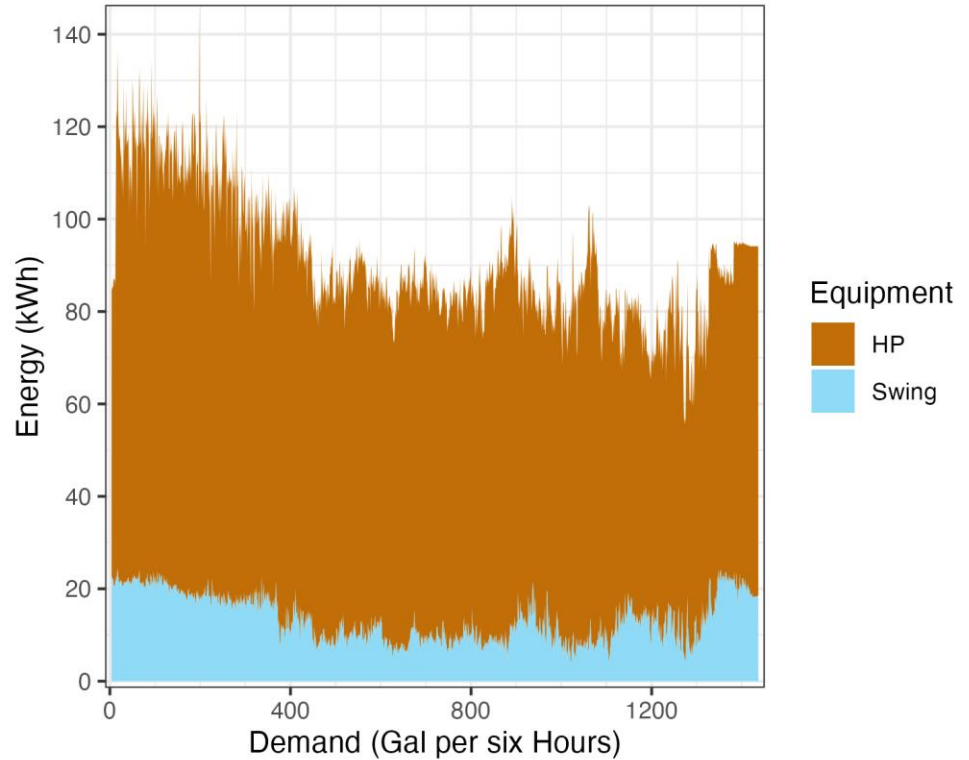


New Aspects (to us)

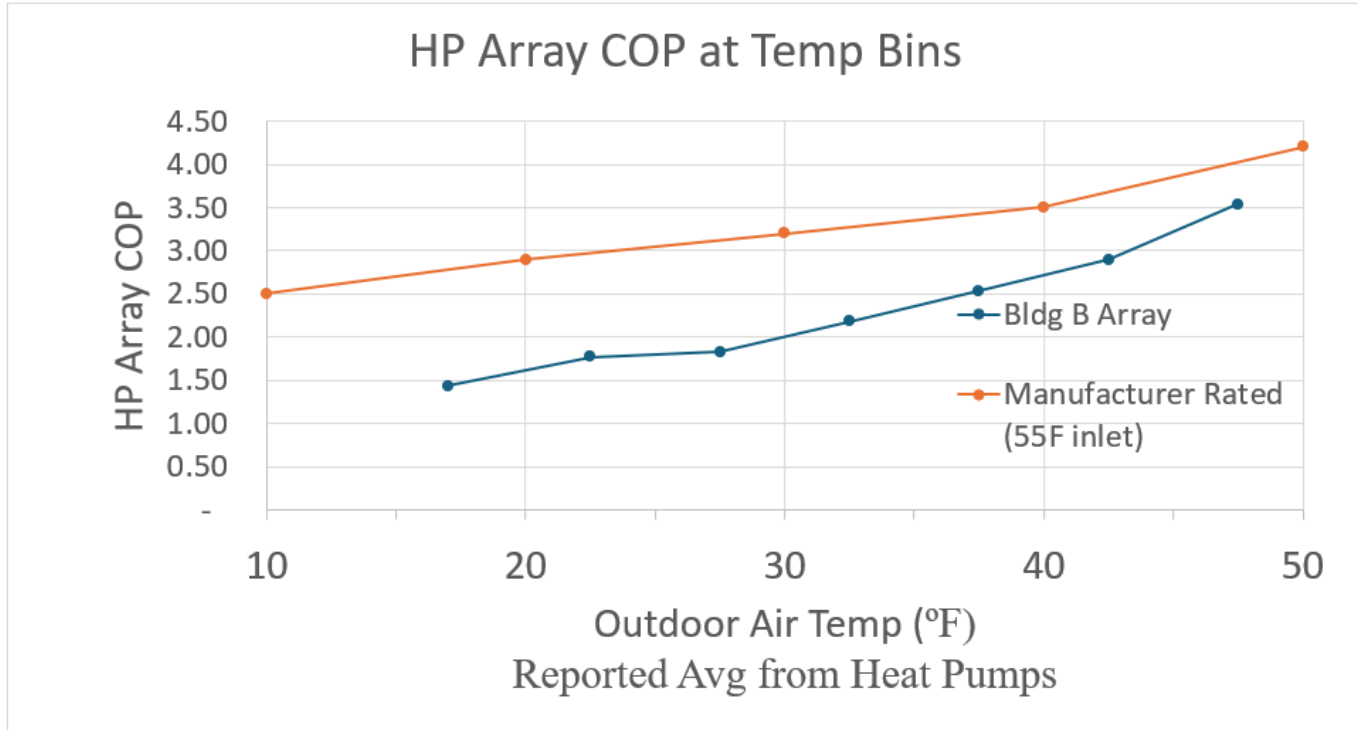
Known: setpoints, repiping, controls

New:

- HP Staging & Cycling
- Freeze Protection & Emergency Failures
- Recirc & Primary Setpoint Games



HP Staging & Cycling



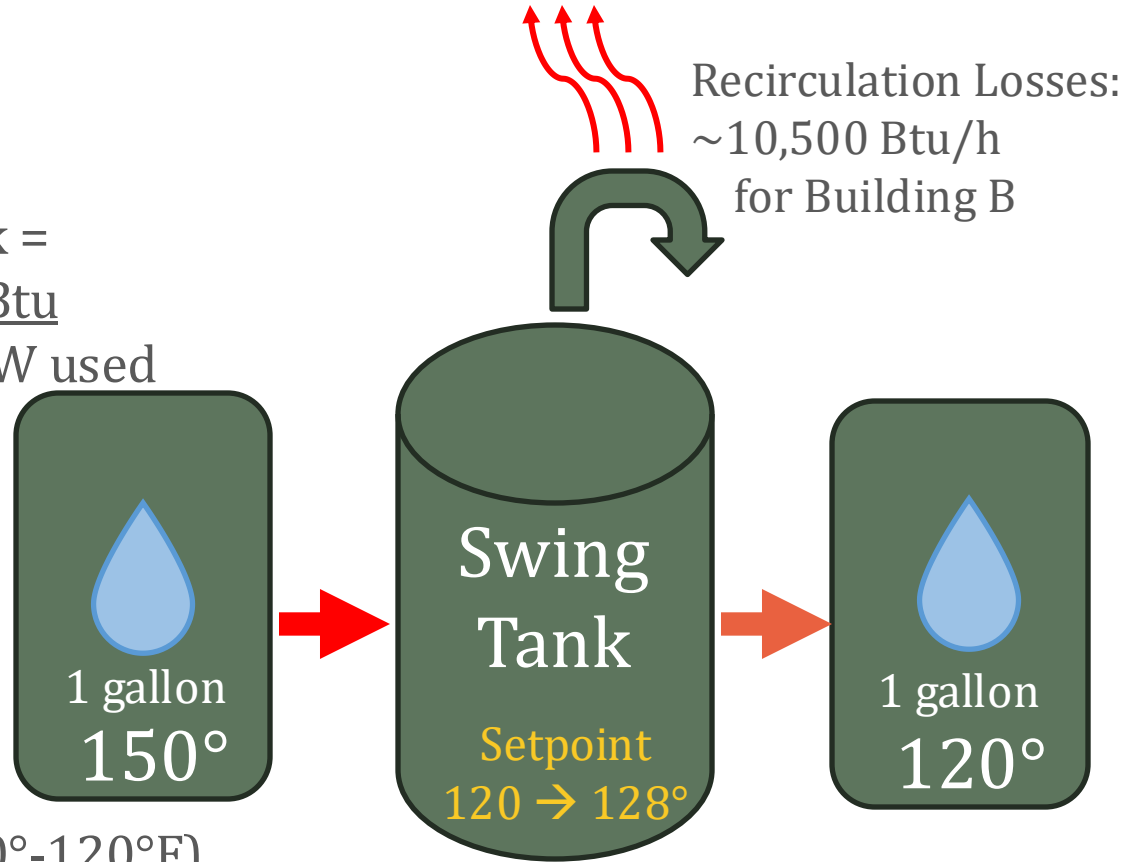
Swing Tank

BTUs accumulated in Swing Tank =
 $8.33 \times \text{Gallons} \times (150^\circ - 120^\circ\text{F}) = \underline{\text{Btu}}$
250 'extra' Btus per gallon of DHW used

10,500 Btu/h =

$8.33 \times \underline{\text{Gallons}} \times (150^\circ - 120^\circ\text{F})$

→ 42 gallons of DHW use per hour to offset recirc losses



Swing Tank

BTUs accumulated in Swing Tank =
 $8.33 \times \text{Gallons} \times (150^{\circ} - 120^{\circ}\text{F}) =$
250 'extra' Btus per gallon of DHW used

100 gallons of DHW per hour...

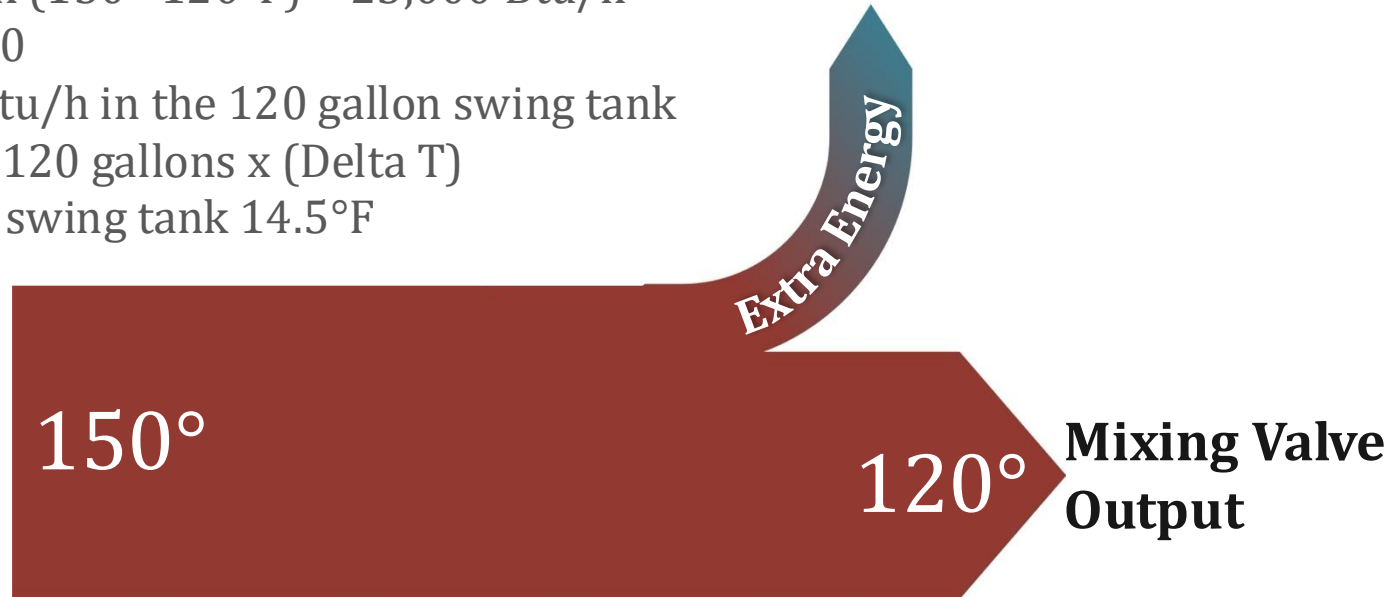
$8.33 \times 100 \text{ gallons/hr} \times (150^{\circ} - 120^{\circ}\text{F}) = 25,000 \text{ Btu/h}$

Minus the recirc 10,500

Accumulates 14,500 Btu/h in the 120 gallon swing tank

$14,500 \text{ Btu/h} = 8.33 \times 120 \text{ gallons} \times (\text{Delta T})$

Raising the 120 gallon swing tank 14.5°F

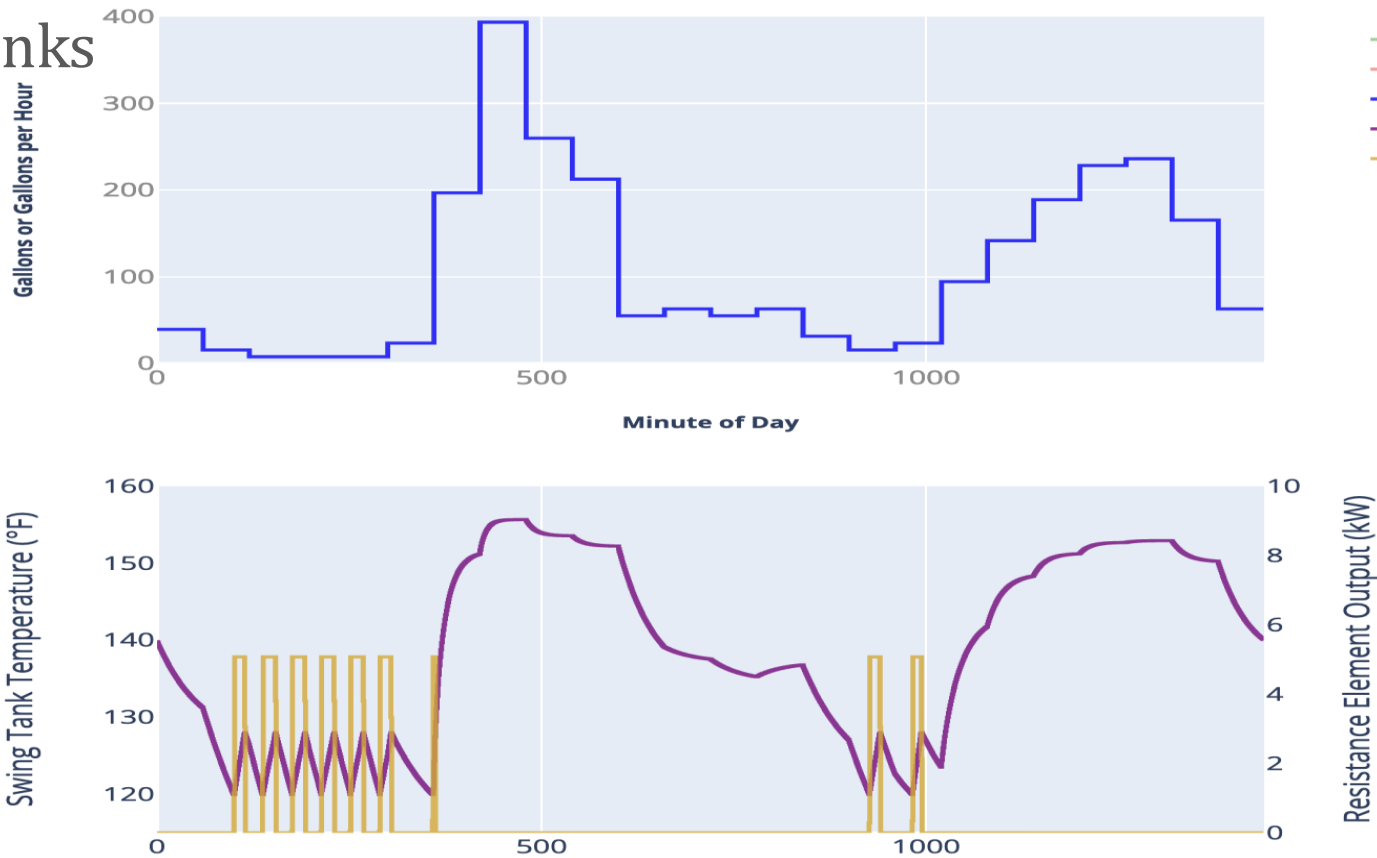


Swing Tanks

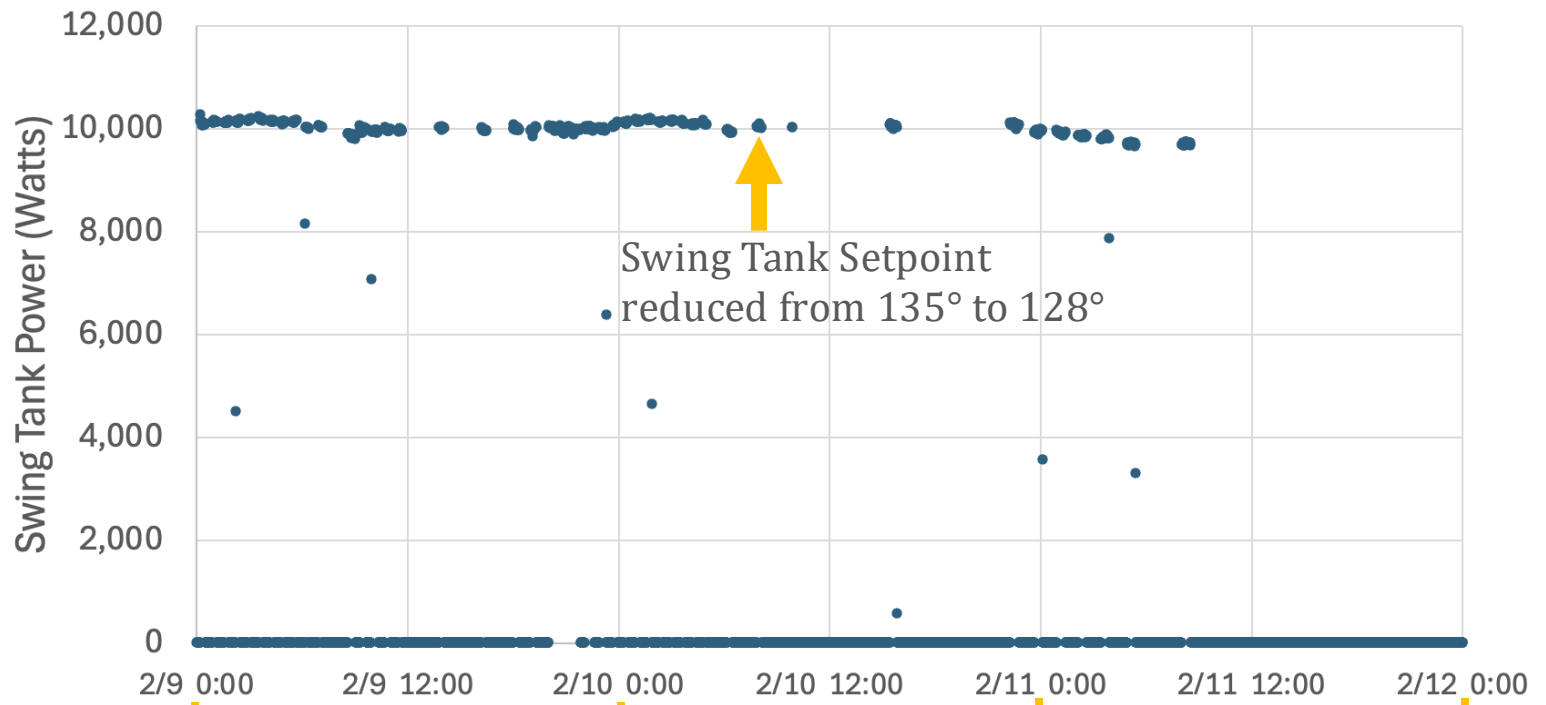
Gallons of DHW Usage

Swing Tank Temperature (°F)

Swing Tank Electric Resistance (kW)



Site B: Swing Tank Power



Swing Tank Setpoint
reduced from 135° to 128°

71% energy
reduction (kWh/day)



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Keys to Success (System):

- Minimize recirculation flow to maintain a return of 110°F
- Decisions on backup power use, if available
- Detailed piping diagram: pipe sizes, max lengths, components, sensors, locations
- Pipe the system to allow for easy monitoring of the DHW load, recirculation load and heat pump array flow
- Heat Trace
 - Powered from its own breaker, separate from the heat pump panel
 - should not be wired through or controlled by the heat pumps.
 - Activated by external control with its own outdoor air temperature sensor to turn on power to the heattrace when the outdoor air temperature drops below an adjustable setpoint
 - Heat trace to be self-regulating in its heat output
 - Heat Trace and control on a UPS to provide 24 hours of backup operation during a power outage.
- Provide service outlets for descaling procedure and dedicated monitoring outlets

Keys to Success (System) continued:

- Alarms for failure (appliance or power): warning light external to the mech room, alerts sent to key personnel, with alerts demonstrated
- Connect larger systems to the internet for remote review
- Spare parts: especially pumps and freeze protect valves
- Supply full descaling kit required for the system. Demonstrate procedure for staff, and video this demonstration for future staff.
- Post all maintenance procedures and frequency on a printed poster, with QR code to descaling video demonstration.
- Provide auxiliary heat to the DHW room if it was previously heated with system losses
- Setpoints
 - Set swing tank setpoint to 128°F (assuming 8° deadband, so maintaining 120° min)
 - Set recirculation balancing valve to minimize flow through the swing tank while maintaining mixing valve setpoint during periods of no demand
- Electronic mixing valve set for 120-125* with backup power or 24 hour UPS
- Control wiring to be homeruns without splices

Keys to Success (Process):

- System Operational Assessment of the Existing System
 - Sequence of operation, Seeing the system as a whole
- Monitor Existing Loads to inform sizing, and define assumptions
- Design for Monitoring,
- Include 'levers' for optimization built in
- Continuous monitoring. Using it, not just having it, making it available
- Minimize complexity for the future- if it can go wrong, it will
- Build in education and training for contractors & site staff early on
- Design for failure & fixability
- Talking about maintenance early in the process

What's Next for You

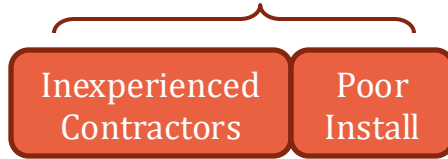
Engineers



Equipment Reps



Owners



Equipment Reps

Everyone

Program Administrators



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Energy Engineer

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Senior Energy Engineer

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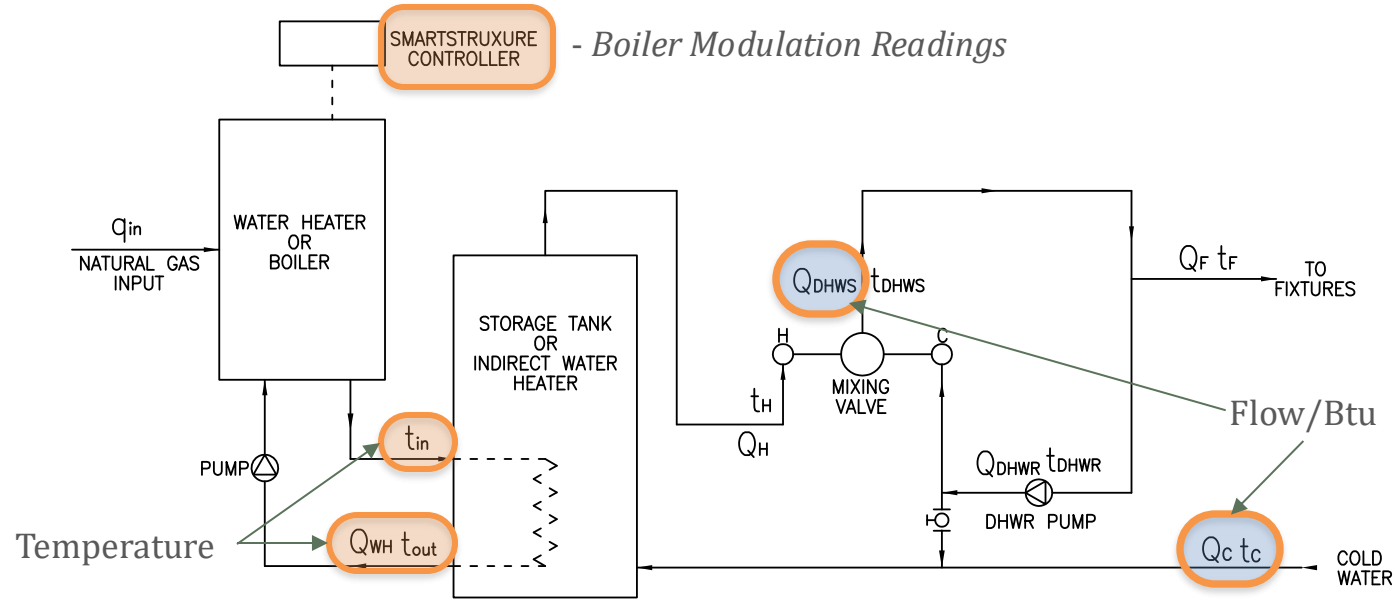
617-557-1700 x7026

www.newecology.org

Resources:

- Ecosizer (Ecotope): <https://ecosizer.ecotope.com/sizer/>
 - *System sizing, Hot Water Simulation, Open Source Documentation*
- Advanced Water Heating Specification (Northwest Energy Efficiency Alliance) - : <https://neea.org/our-work/advanced-water-heating-specification>
 - *Qualified products list, system efficiency data, System Diagrams, Keys to success*

A.1 - System Schematic, Temperature, and Flow/Btu Sensor Locations

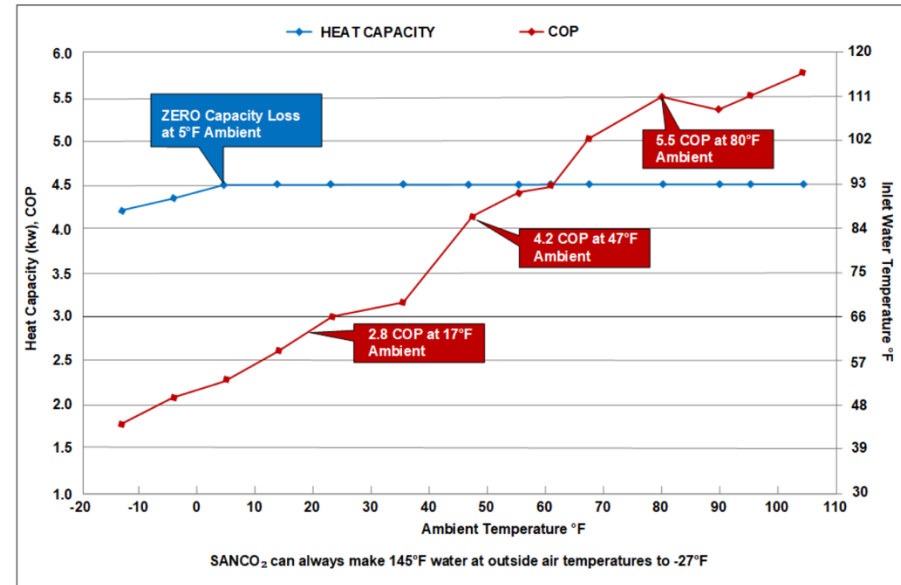


A.2 - Data Accuracy & Error Checking

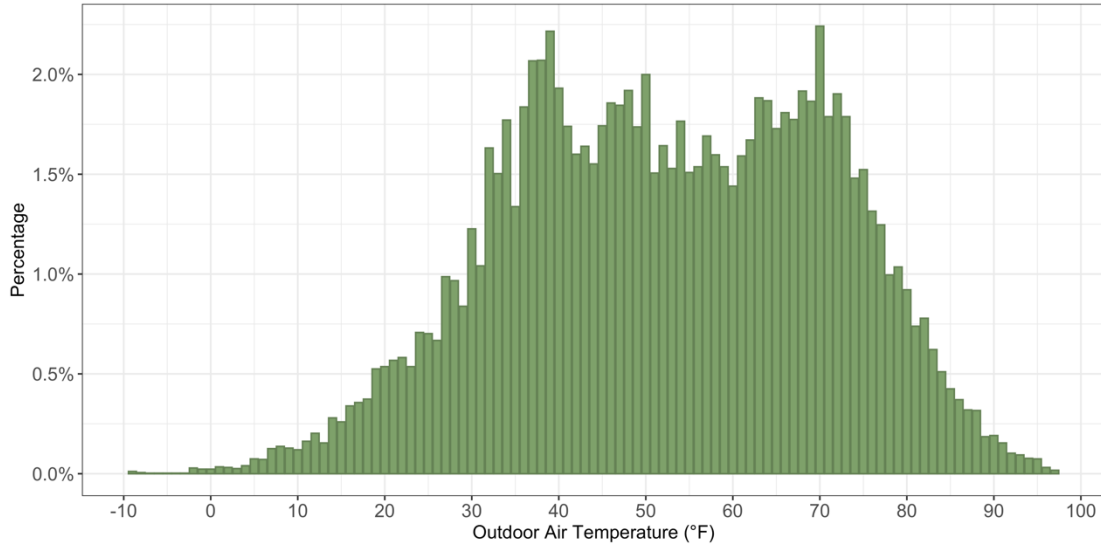
- Ultrasonic flow meter accuracy:
 - ± 1 gpm for the range of flow rates encountered
- Temperature Sensor accuracy: $\pm 1\%$ temp reading
- Temperature sensor transient response
- Consumption below or above expected values
- Checking measured energy and water consumption against utility meters

A.3 - Outdoor Air Temperatures and Heat Pump Capacity

- As outdoor air temperatures decrease ASHPs that are extracting heat from the ambient air must work harder to output the same amount of heat
- At a certain threshold the heat pump's capacity will begin to decrease as well
- Heat pumps using CO₂ as their refrigerant can operate down to colder temperatures than other refrigerants without losing capacity
- CO₂ has the added benefit of only having a global warming potential (GWP) of 1.0 compared to other refrigerants with GWPs in the 1000s



A.4 - Outdoor Air Temperature Histogram (Boston)



- Supplement the capacity of the hot water system with electric resistance or boilers to meet the load when heat pumps lose capacity

A.5 - First Cost Implications

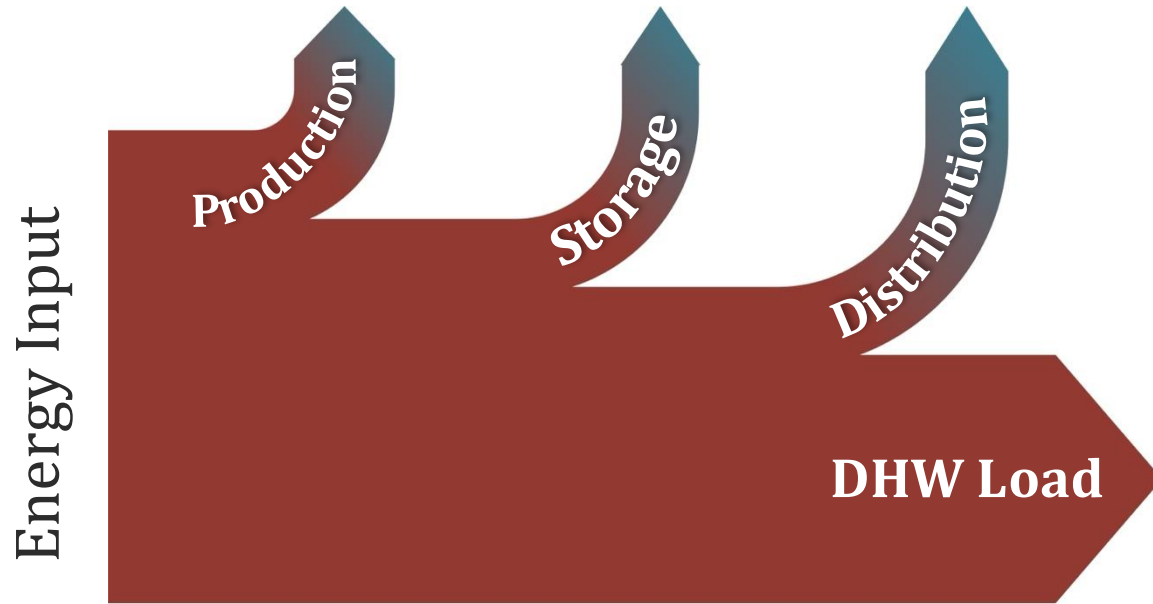
	Peak Minutes								
Guideline	5	15	30	60	120	180	Max Daily	System	Cost
Low	0.4	1.0	1.7	2.8	4.5	6.1	20	6s+300	\$119,000
Medium	0.7	1.7	2.9	4.8	8.0	11.0	49	13s+300	\$198,000
High	1.2	3.0	5.1	8.5	14.5	19.0	90	24s+500	\$346,000
Measured	.71	1.58	2.95	4.30	6.69	9.37	35.4	10s+300	\$164,000

Gallons per person at 120°F

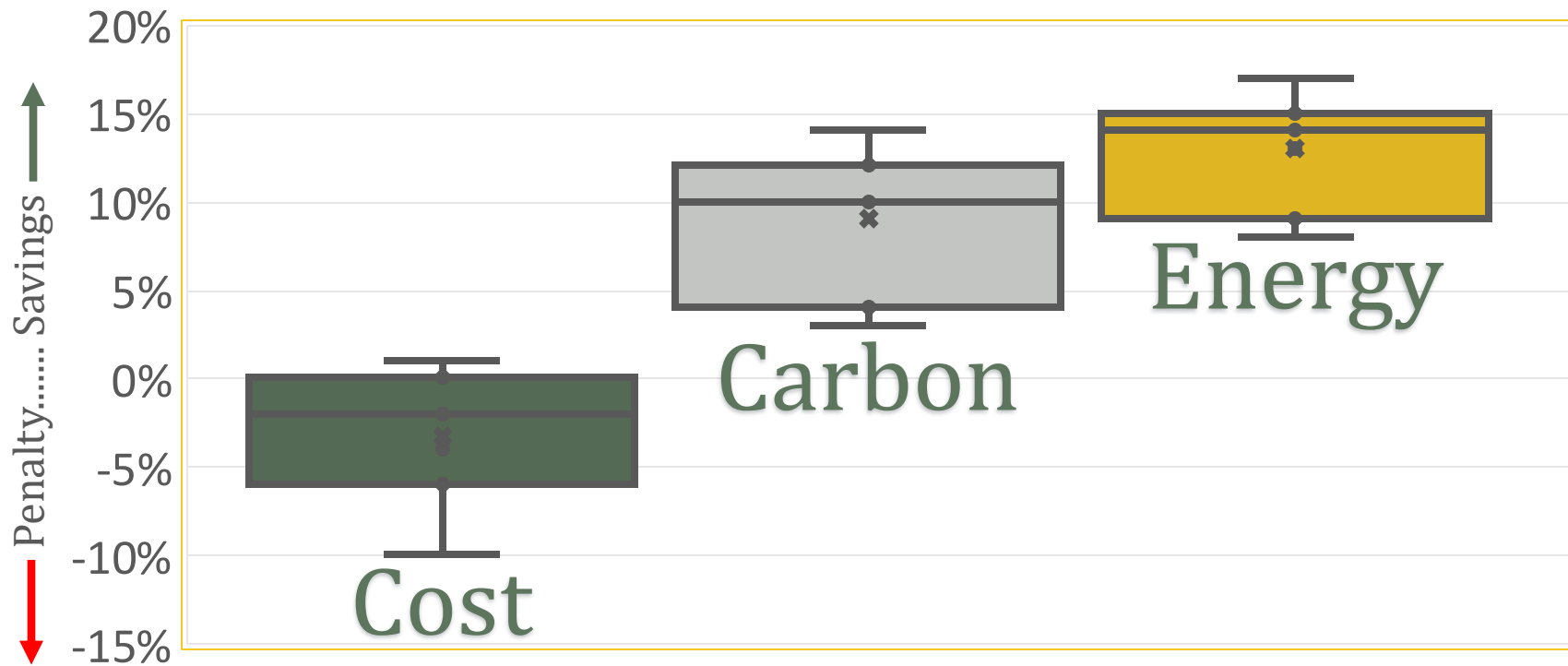
A.6 - Recirculation Loads

	Bldg 1	Bldg 2	Bldg 3	Bldg 4
Recirc gpm	2.5	5.8	18.7	7.2
DHWS	117.5	134.6	132.1	127.1
DHWR	115.1	126.7	125.5	117.1
Btu/h Recirc	3,100	22,870	61,391	35,750
# apts	29	52	107	92
Watts/apt	31	129	168	113
Btu/h/apt	107	440	574	387

A.7 - Hot Water Energy Flow Diagram- Gas Fired



A.8 - ASHPWH Estimated Savings (relative to whole building annual use)



A.9 - SysCOP



Advanced Water
Heating Specification
Appendix H

<https://neea.org/our-work/advanced-water-heating-specification>

Where...

$$\mathbf{SysCOP} = \frac{\mathbf{Heating}_{Primary} + \mathbf{Heating}_{Temp. Maintenance}}{\mathbf{Power Input}}$$

$$\mathbf{Heating}_{Primary} = m_{cold\ water} * c_p * (T_{loop_supply} - T_{cold\ water}),$$

$m_{cold\ water}$ = mass flowrate of cold water entering system,

c_p = specific heat of water,

$$\mathbf{Heating}_{Temp. Maintenance} = m_{recirc} * c_p * (T_{loop_supply} - T_{loop_return}),$$

m_{recirc} = mass flowrate of recirculation loop,

AND

$$\mathbf{Power Input} = \mathbf{HPWH}_{Power} + \mathbf{ER_Heat}_{Power} + \mathbf{Fan}_{Power} + \mathbf{AuxHeat}_{Power} + \mathbf{HeatTrace}_{Power}$$

\mathbf{HPWH}_{Power} = Electrical power used by HPWHs

$\mathbf{ER_Heat}_{Power}$ = Electrical power used by electric resistance water heating equipment

\mathbf{Fan}_{Power} = Electrical power used by auxiliary fans when HPWHs are installed indoors

$\mathbf{AuxHeat}_{Power}$ = Electrical power used by space heating equipment which provide heat to HPWHs

$\mathbf{HeatTrace}_{Power}$ = Electrical power used by heat trace freeze protection systems

A.10 - Sizing for the Majority of Runtime

