



# BUILDING ENERGY 15

MARCH 3-5, 2015 AT THE SEAPORT WORLD TRADE CENTER

AIA Provider: Northeast Sustainable Energy Association

Provider Number: G338

## Making the Financial Case for Net Zero Buildings

Why it is free now, how to do it, and how to create success with your clients

Course Number:

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*Andy Shapiro, Energy Balance*

*Laura Bailey, Maclay Architects*

*Craig Simmons, Efficiency Vermont*

Course Date: *March 4, 2015*

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Questions related to specific materials, methods, and services will be addressed at the conclusion of this presentation.

This course is registered with **AIA**

Energy Balance, Inc

MaclayArchitects  
CHOICES IN SUSTAINABILITY




# Course Description

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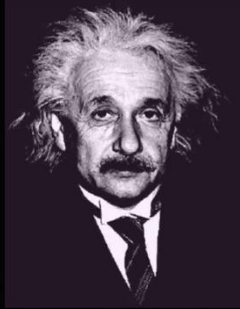
This presentation illustrates the financial prudence of net zero buildings today. From the outset of design through construction and operation, Maclay Architects and Energy Balance utilize comparative energy modeling and cost estimating to determine financial benefits of net zero buildings compared to code compliant or intermediate building solutions. Commercial and Institutional case studies illustrate the detailed and interwoven financial/energy analysis process, metrics, and templates used to guide net zero projects from initiation to completion.

# Making the Financial Case for Net Zero

BuildingEnergy 15

A photograph of Earth from space, showing the curvature of the planet and the atmosphere. A bright sunburst is visible in the upper right corner, casting light across the scene. The Earth's surface is visible, showing land and water. The sunburst is a bright, multi-pointed starburst effect, likely from the Sun, illuminating the scene.

*We shape our buildings; thereafter they shape us.*  
-Winston Churchill



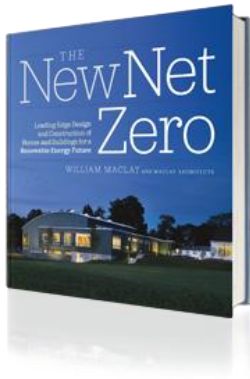
*"The world we have created today as a result of our thinking thus far has problems that cannot be solved by thinking the way we thought when we created them."*

-Albert Einstein

# What is Net Zero?

## The Simplicity of Net Zero

### The New Net Zero Definition



A building, a community, a country, or a planet—is simple: it produces more energy than it consumes on an annual basis using only renewable energy in the process.

## The Subtleties of Net Zero

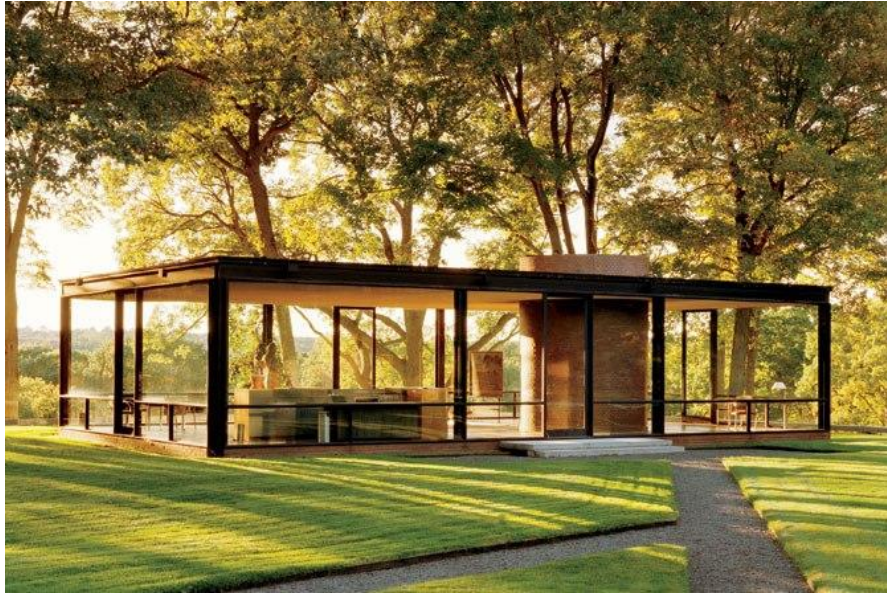
### NREL Definition



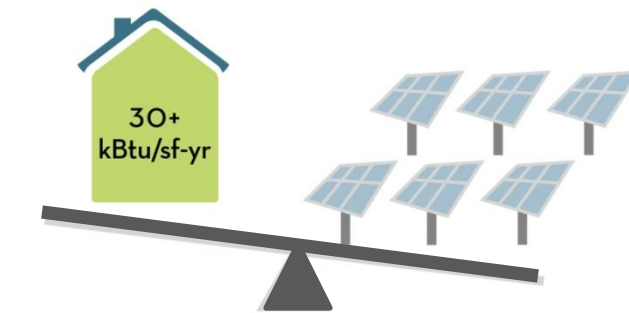
| Option Number                  | ZEB Supply-Side Options  |
|--------------------------------|--|
| 0                              | Reduce site energy use through low-energy building technologies            |
| <b>On-Site Supply Options</b>  |  |
| 1                              | Use renewable energy sources available within the building's footprint     |
| 2                              | Use renewable energy sources available at the site                         |
| <b>Off-Site Supply Options</b> |  |
| 3                              | Use renewable energy sources available off site to generate energy on site |
| 4                              | Purchase off-site renewable energy sources                                 |



# Is this Net Zero?



Source: b.hatena.ne.jp



minimal insulation and poor energy performance

disproportionate cost of renewables

© Maclay Architects

# Key Elements to Achieve Net Zero

Conservation

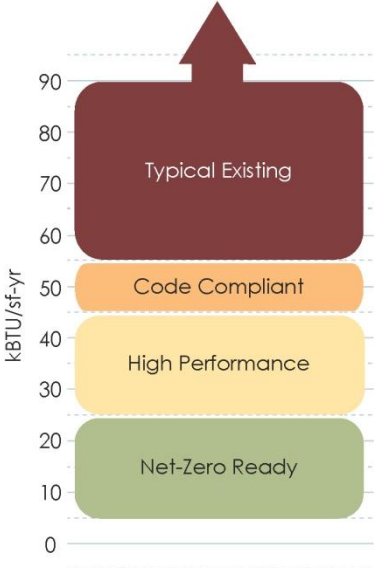
+

High-Efficient  
Systems

+

Renewables

Energy Conservation Standards



(c) Maclay Architects



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Energy Use Intensity  
(EUI)

Heat Pumps  
(COP 2.3-3.0)

Usually Photovoltaics  
(sized for annual load)

# Net Zero Building Metrics

## Performance Metrics

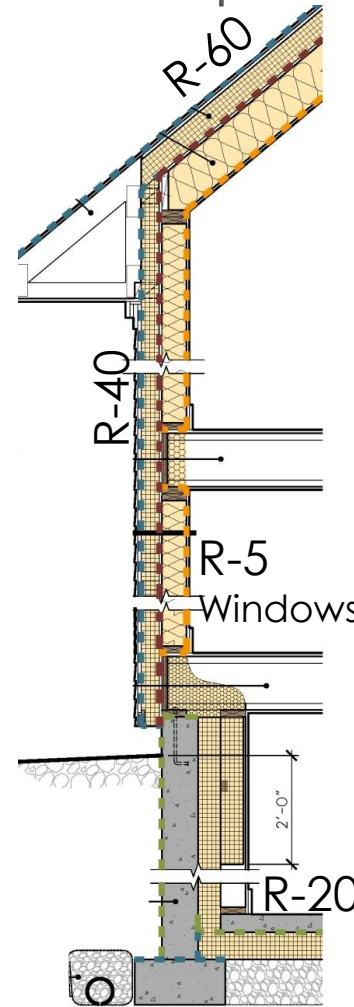
10-25 EUI kBTU/sf  
\*without process loads

Energy Conservation Standards



(c) Maclay Architects

## Prescriptive Measures



NET ZERO READY

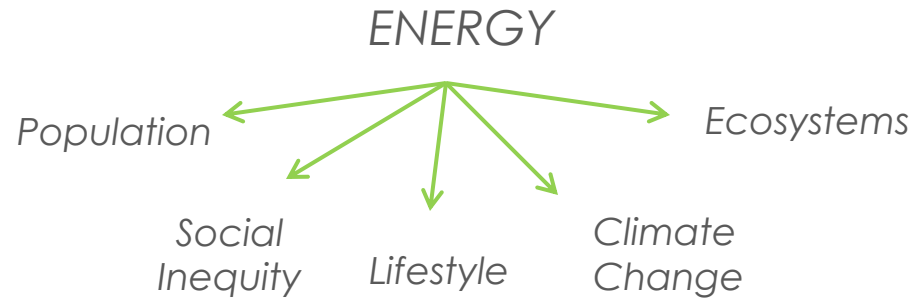
0.1 cfm50/sf  
above grade  
surface area@  
50 Pascals

NET ZERO  
Add renewables

# Climate Change

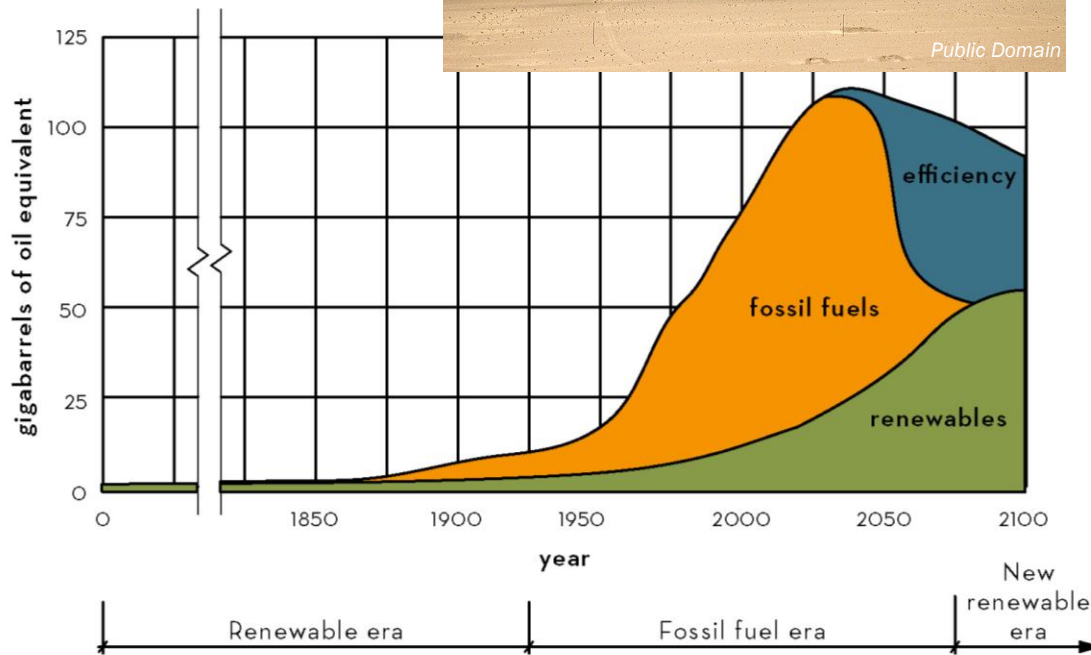


# Why is Net Zero Important?



# Energy Transition:

## Net Zero is the Least Operating Cost Today



# EFFICIENCY VERMONT

## Net Zero Feasibility Study

### Reasons for Efficiency Vermont's Involvement

- Owners' concerns
- Vermonters want VT data
- Gap in actual VT project data
- Inform early cost analysis
- Education and outreach



# EFFICIENCY VERMONT

## Net Zero Related Programs

### Net Zero Energy Pilot Program

- 50% site energy performance (modeling per 90.1, App G)
- Commissioning & Energy Monitoring per 189.1
- Added incentives for Charette, Modeling, Commissioning, & Metering
- 1-yr performance bonus





# EFFICIENCY VERMONT

## Net Zero Related Programs

### High Performance Homes

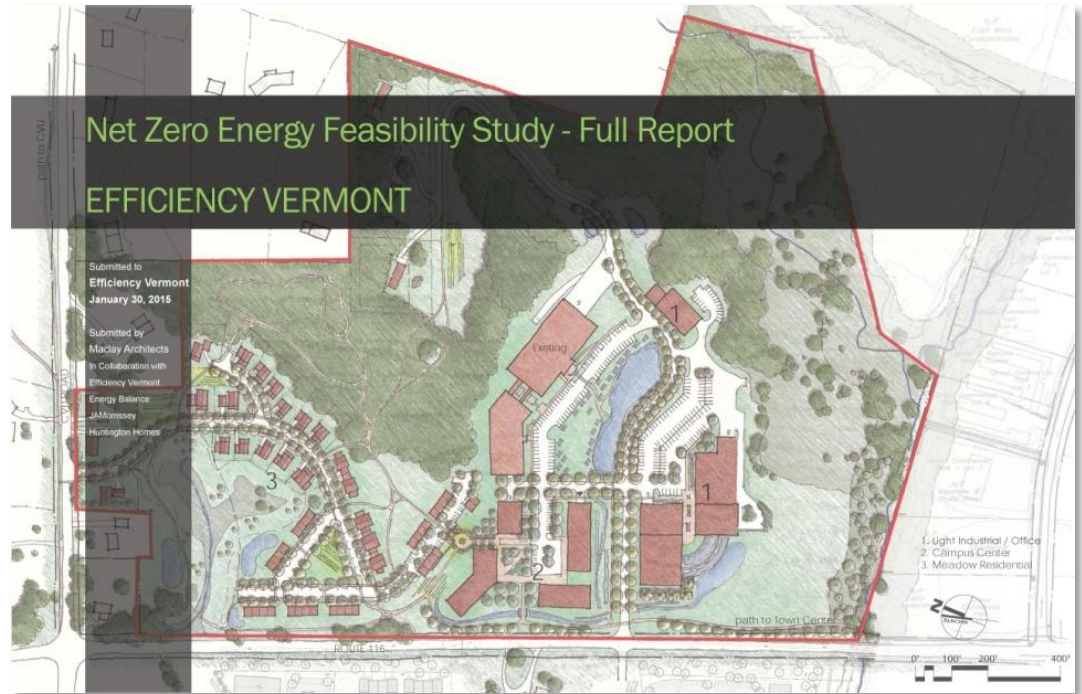
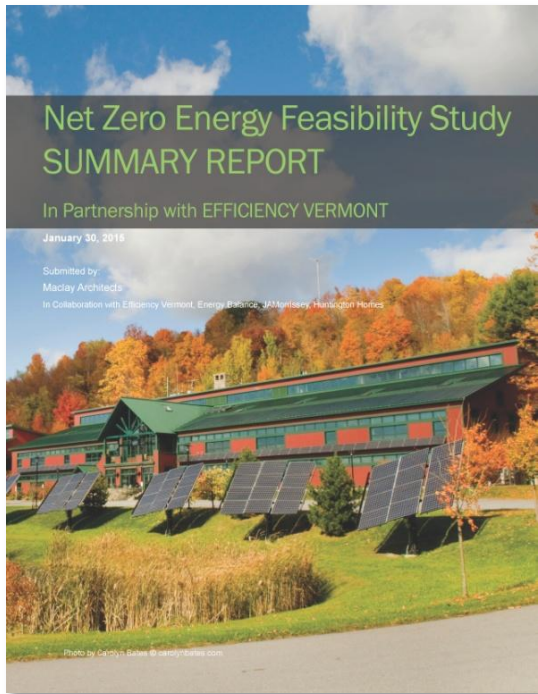
- Prescriptive: R-30/40/60,  $\leq 1$ ACH50, Energy Star, HRV, etc.
- Efficiency Vermont provides incentives and technical assistance

### Deep Energy Retrofit Pilot (R&D for 2015 only)

- 50% EUI improvement
- Up to \$10/sf incentives (simplified, staged incentive approach)
- 4,000 to 25,000 sf; 1-yr pre-occupancy; 1-yr performance period



# Net Zero Energy Feasibility Study



In partnership with

MaclayArchitects  
CHOICES IN SUSTAINABILITY

Energy Balance, Inc

Efficiency Vermont

JAM

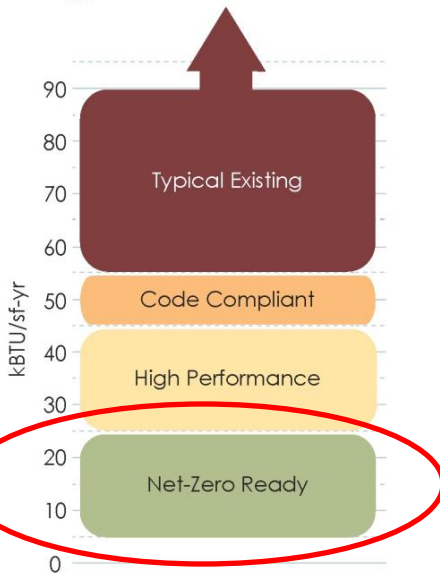


HUNTINGTON  
HOMES SINCE 1978

# Purpose

- Explore the financial feasibility of net zero energy buildings above code buildings
- Examine the feasibility of a net zero community

Energy Conservation Standards



(c) Maclay Architects



- 77,000 sf existing office/manufacturing



- 214,000 sf proposed office and office/manufacturing

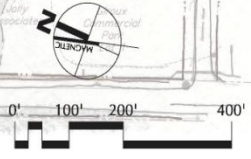


- 86,000 sf proposed residential





1. Light Industrial / Office
2. Campus Center
3. Meadow Residential



# Building Overview

Six typical new construction buildings were analyzed

- Single Family
- Multifamily – Duplex
- Multifamily - Quadplex
- Office – Open
- Office - Closed
- Office/Manufacturing



Figure 3: Residential single family home  
source: Huntington Homes



Figure 4: Rendering of the multifamily housing  
source: Huntington Homes

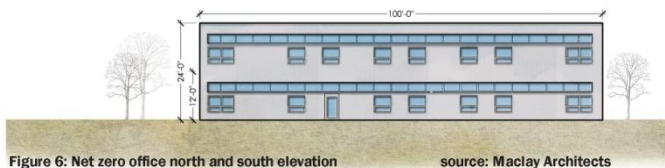


Figure 6: Net zero office north and south elevation  
source: Maclay Architects

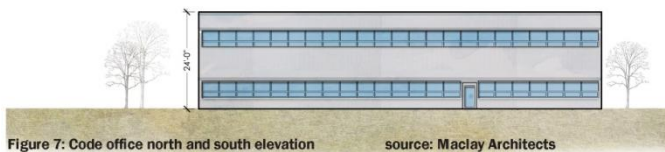


Figure 7: Code office north and south elevation  
source: Maclay Architects

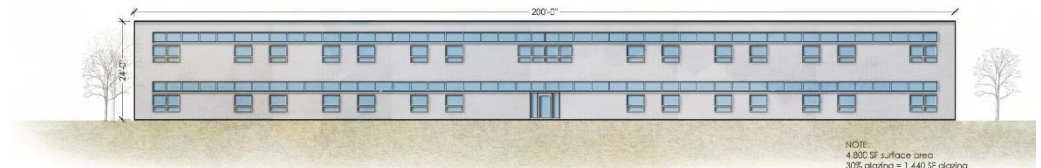
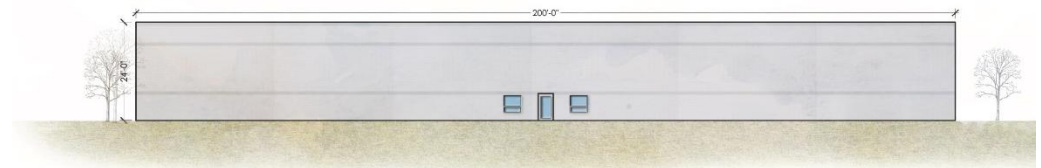


Figure 9: Office/manufacturing net zero ready north (top) and south elevation (bottom)  
source: Maclay Architects

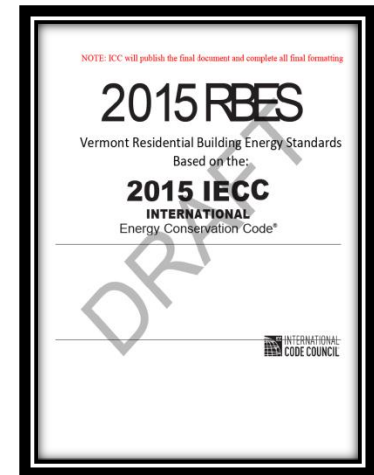
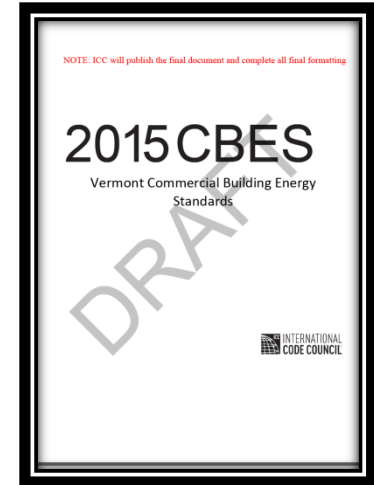
NOTE:  
4,800 SF surface area  
30% glazing = 1,440 SF glazing



# Code Standard

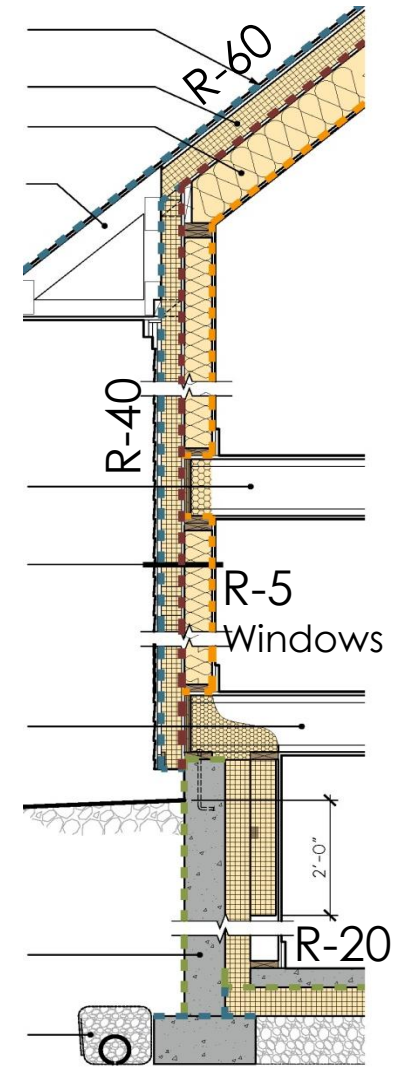
- Mechanical: Residential -Propane-fired furnaces for heating and DHW, Commercial -Rooftop propane-fired heating and cooling units with demand controlled outside air
- Ventilation: no heat recovery

*Code Used: 2015 Vermont Residential Building Energy Standards (RBES) and the 2015 Vermont Commercial Building Energy Standards (CBES) draft dated 11/24/2014*



# Net Zero Ready Standard

- Envelope:
  - R60, R40, R20, R5
  - 0.1 cfm50/sf above grade surface area@ 50 Pascals
- Mechanical: Air source heat pumps
- Ventilation: Residential –HRV, Commercial -ERV
- DHW: Residential -heat pump unit, Commercial - electric resistance
- PV: sized to be net zero on an annual basis



# Financial Analysis

## INPUTS

- Energy consumption
- Capital costs for energy efficiency
- Capital costs for PV
- Financing assumptions

| Total Energy Consumed (efficiencies assumed in model) |               |                        |             |                 |               |                   |               |                |                     | FINANCE  |                             |              |
|---|---------------|------------------------|-------------|-----------------|---------------|-------------------|---------------|----------------|---------------------|--|-----------------------------|--------------|
| Code  | Single Family | Net Zero Single Family | Code Duplex | Net Zero Duplex | Code Quadplex | Net Zero Quadplex | Propane (gal) | Electric (kWh) | Electric ASHP (kWh) | Total kBTU of watts all energy sources required to be Net Zero | Loan Pymt per year no solar | Opt A per yr |
| 1   | 395           | 52.9                   | 60          | 52.9            | 75            | 77.6              | 176           | 77.6           | 70                  | 77.6   |                             |              |
| 2   | 4463          | 15228                  | 6538        | 22309           | 6538          | 22309             | 2406          | 8208           | 4220                | 0  | 100009                      | \$1,516      |
| 3   | 4444          | 15164                  | 6538        | 22309           | 6538          | 22309             | 2406          | 8208           | 4220                | 0  | 100009                      | \$1,516      |
| 4   | 4444          | 15164                  | 6538        | 22309           | 6538          | 22309             | 2406          | 8208           | 4220                | 0  | 100009                      | \$1,516      |
| 5   | 6519          | 22244                  | 6538        | 22309           | 6538          | 22309             | 2406          | 8208           | 4220                | 0  | 100009                      | \$1,516      |
| 6   | 6519          | 22244                  | 6538        | 22309           | 6538          | 22309             | 2406          | 8208           | 4220                | 0  | 100009                      | \$1,516      |
| 7   | 6519          | 22244                  | 6538        | 22309           | 6538          | 22309             | 2406          | 8208           | 4220                | 0  | 100009                      | \$1,516      |
| 8   | 6519          | 22244                  | 6538        | 22309           | 6538          | 22309             | 2406          | 8208           | 4220                | 0  | 100009                      | \$1,516      |
| 9   | 6519          | 22244                  | 6538        | 22309           | 6538          | 22309             | 2406          | 8208           | 4220                | 0  | 100009                      | \$1,516      |
| 10  | 6519          | 22244                  | 6538        | 22309           | 6538          | 22309             | 2406          | 8208           | 4220                | 0  | 100009                      | \$1,516      |
| 11  | 6519          | 22244                  | 6538        | 22309           | 6538          | 22309             | 2406          | 8208           | 4220                | 0  | 100009                      | \$1,516      |
| 12  | 6519          | 22244                  | 6538        | 22309           | 6538          | 22309             | 2406          | 8208           | 4220                | 0  | 100009                      | \$1,516      |
| 13  | 6519          | 22244                  | 6538        | 22309           | 6538          | 22309             | 2406          | 8208           | 4220                | 0  | 100009                      | \$1,516      |
| 14  | 6519          | 22244                  | 6538        | 22309           | 6538          | 22309             | 2406          | 8208           | 4220                | 0  | 100009                      | \$1,516      |
| 15  | 6519          | 22244                  | 6538        | 22309           | 6538          | 22309             | 2406          | 8208           | 4220                | 0  | 100009                      | \$1,516      |
| 16  | 6519          | 22244                  | 6538        | 22309           | 6538          | 22309             | 2406          | 8208           | 4220                | 0  | 100009                      | \$1,516      |
| 17  | 6519          | 22244                  | 6538        | 22309           | 6538          | 22309             | 2406          | 8208           | 4220                | 0  | 100009                      | \$1,516      |
| 18  | 6519          | 22244                  | 6538        | 22309           | 6538          | 22309             | 2406          | 8208           | 4220                | 0  | 100009                      | \$1,516      |
| 19  | 6519          | 22244                  | 6538        | 22309           | 6538          | 22309             | 2406          | 8208           | 4220                | 0  | 100009                      | \$1,516      |
| 20  | 6519          | 22244                  | 6538        | 22309           | 6538          | 22309             | 2406          | 8208           | 4220                | 0  | 100009                      | \$1,516      |
| 21  | 6519          | 22244                  | 6538        | 22309           | 6538          | 22309             | 2406          | 8208           | 4220                | 0  | 100009                      | \$1,516      |
| 22  | 6519          | 22244                  | 6538        | 22309           | 6538          | 22309             | 2406          | 8208           | 4220                | 0  | 100009                      | \$1,516      |
| 23  | 6519          | 22244                  | 6538        | 22309           | 6538          | 22309             | 2406          | 8208           | 4220                | 0  | 100009                      | \$1,516      |
| 24  | 6519          | 22244                  | 6538        | 22309           | 6538          | 22309             | 2406          | 8208           | 4220                | 0  | 100009                      | \$1,516      |
| 25  | 6519          | 22244                  | 6538        | 22309           | 6538          | 22309             | 2406          | 8208           | 4220                | 0  | 100009                      | \$1,516      |
| 26  | 6519          | 22244                  | 6538        | 22309           | 6538          | 22309             | 2406          | 8208           | 4220                | 0  | 100009                      | \$1,516      |



## OUTCOMES

- 1st year ownership and operating costs
- Cumulative capital, operating, and finance costs

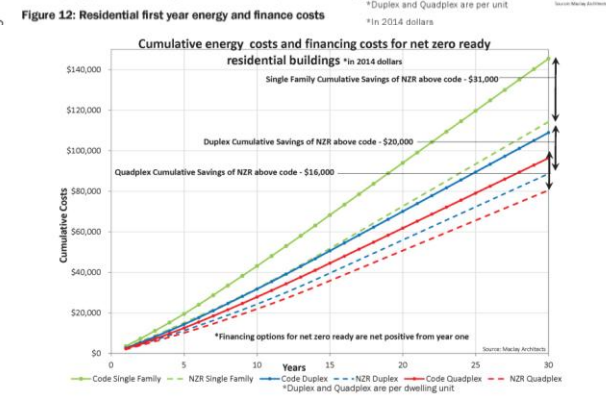


Figure 7.3: Cumulative energy costs and finance costs for net zero ready

# Financial Analysis

## INPUTS

- Energy consumption
- Capital costs for energy efficiency
- Capital costs for PV
- Financing assumptions

| Total Energy Consumed (efficiencies assumed in model) |               |                        |             |            |                 |               |              |                   |               | FINANCE        |             |  |               |                |             |  |  |                             |         |
|---|---------------|------------------------|-------------|------------|-----------------|---------------|--------------|-------------------|---------------|----------------|-------------|--|---------------|----------------|-------------|--|--|-----------------------------|---------|
| Code  | Single Family | Net Zero Single Family | Code Duplex | NZR Duplex | Net Zero Duplex | Code Quadplex | NZR Quadplex | Net Zero Quadplex | Propane (gal) | Electric (kWh) | ASHP (kBTU) | Electric ASHP included in total (kBTU) | Propane (gal) | Electric (kWh) | ASHP (kBTU) | Electric ASHP included in total (kBTU) | Total kBTU of watts all energy sources required to be Net Zero | Loan Pymt per year no solar |         |
| 1   | 395           | 52.9                   | 60          | 52.9       | 77.6            | 75            | 77.6         | 176               | 77.6          | 70             | 77.6        | 4463                                   | 15228         | 0              | 0.0000      | 925                                    | 8485.7   | 10009                       | \$0     |
| 4   | 60            | 52.9                   | 60          | 52.9       | 77.6            | 75            | 77.6         | 176               | 77.6          | 70             | 77.6        | 6538                                   | 22309         | 2406           | 8208.4220   | 0                                      | 30517  | 7777                        | \$1,516 |
| 5   | 203           | 77.6                   | 60          | 52.9       | 77.6            | 75            | 77.6         | 176               | 77.6          | 70             | 77.6        | 4444                                   | 15164         | 0              | 0.0000      | 623                                    | 57096.5  | 72260                       | \$0     |
| 6   | 75            | 77.6                   | 60          | 52.9       | 77.6            | 75            | 77.6         | 176               | 77.6          | 70             | 77.6        | 6519                                   | 22244         | 1302           | 4443.1997   | 0                                      | 26687  | 6801                        | \$998   |
| 7   | 176           | 77.6                   | 60          | 52.9       | 77.6            | 75            | 77.6         | 176               | 77.6          | 70             | 77.6        | 4444                                   | 15164         | 0              | 0.0000      | 518                                    | 47473.5  | 62637                       | \$0     |
| 8   | 70            | 77.6                   | 60          | 52.9       | 77.6            | 75            | 77.6         | 176               | 77.6          | 70             | 77.6        | 6269                                   | 21391         | 1043           | 3560.4939   | 0                                      | 24951  | 6359                        | \$851   |



## OUTCOMES

- 1st year ownership and operating costs
- Cumulative capital, operating, and finance costs

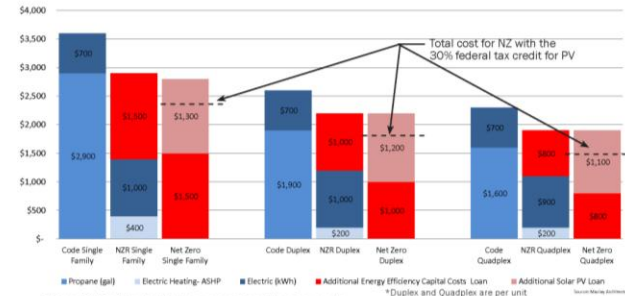


Figure 12: Residential first year energy and finance costs

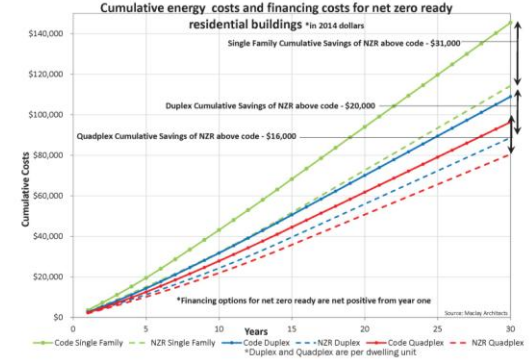


Figure 13: Cumulative energy costs and finance costs for net zero ready

# Financial Analysis

## INPUTS

- Energy consumption
- Capital costs for energy efficiency
- Capital costs for PV
- Financing assumptions

| Total Energy Consumed (efficiencies assumed in model) |               |                   |                        |             |            |                 |               |              |                   | FINANCE       |                             |
|---|---------------|-------------------|------------------------|-------------|------------|-----------------|---------------|--------------|-------------------|---------------|-----------------------------|
| Code  | Single Family | NZR Single Family | Net Zero Single Family | Code Duplex | NZR Duplex | Net Zero Duplex | Code Quadplex | NZR Quadplex | Net Zero Quadplex | Propane (gal) | Electric Heating ASHP (kWh) |
| 1   | 4463          | 15228             | E10 Model              | 0           | 0.0000     | E10 Model       | 925           | 8485.7       | E10 Model         | 10000         | \$C                         |
| 2   | 6538          | 22309             | E10 Model              | 2406        | 8208.4220  | E10 Model       | 0             | 0            | E10 Model         | 30517         | 7777                        |
| 3   | 4444          | 15164             | E10 Model              | 0           | 0.0000     | E10 Model       | 623           | 57096.5      | E10 Model         | 72260         | \$C                         |
| 4   | 6519          | 22244             | E10 Model              | 1302        | 4443.1997  | E10 Model       | 0             | 0            | E10 Model         | 26687         | 6801                        |
| 5   | 4444          | 15164             | E10 Model              | 0           | 0.0000     | E10 Model       | 518           | 47473.5      | E10 Model         | 62637         | \$C                         |
| 6   | 6269          | 21391             | E10 Model              | 1043        | 3560.4939  | E10 Model       | 0             | 0            | E10 Model         | 24951         | 6359                        |

| Total Energy Consumed from Summary Spreadsheet |               |                   |                        |             |            |                 |               |              |                   | FINANCE       |                             |
|--|---------------|-------------------|------------------------|-------------|------------|-----------------|---------------|--------------|-------------------|---------------|-----------------------------|
| Code   | Single Family | NZR Single Family | Net Zero Single Family | Code Duplex | NZR Duplex | Net Zero Duplex | Code Quadplex | NZR Quadplex | Net Zero Quadplex | Propane (gal) | Electric Heating ASHP (kWh) |
| 19   | 4463          | 15228             | E10 Model              | 0           | 0.0000     | E10 Model       | 925           | 84774        | E10 Model         | 10000         | \$C                         |
| 20   | 6538          | 22309             | E10 Model              | 2406        | 8208.4220  | E10 Model       | 0             | 0            | E10 Model         | 30517         | 7777                        |
| 21   | 4444          | 15164             | E10 Model              | 0           | 0.0000     | E10 Model       | 646           | 59204.3      | E10 Model         | 74368         | \$C                         |
| 22   | 6519          | 22244             | E10 Model              | 1302        | 4443.1997  | E10 Model       | 0             | 0            | E10 Model         | 26687         | 6801                        |
| 23   | 4444          | 15164             | E10 Model              | 0           | 0.0000     | E10 Model       | 537           | 49214.8      | E10 Model         | 64378         | \$C                         |
| 24   | 6269          | 21391             | E10 Model              | 1043        | 3560.4939  | E10 Model       | 0             | 0            | E10 Model         | 24951         | 6359                        |



## OUTCOMES

- 1st year ownership and operating costs
- Cumulative capital, operating, and finance costs

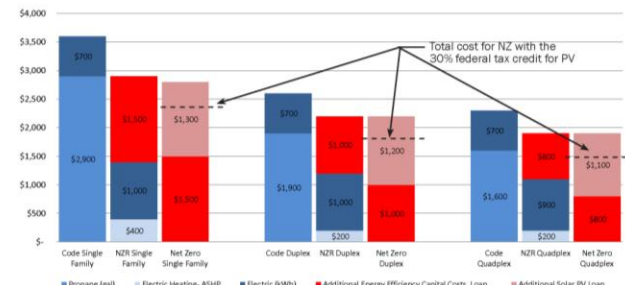


Figure 12: Residential first year energy and finance costs

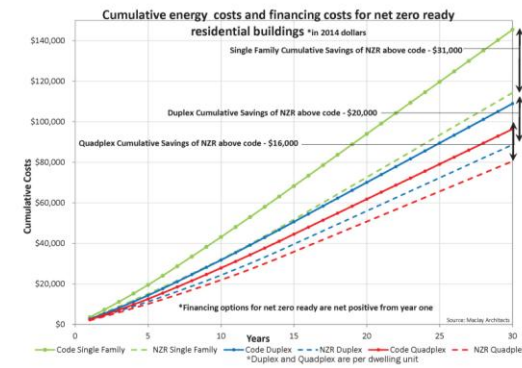


Figure 7.3: Cumulative energy costs and finance costs for net zero ready

# Financial Analysis

## INPUTS

- Energy consumption
- Capital costs for energy efficiency
- Capital costs for PV
- Financing assumptions

| Total Energy Consumed (efficiencies assumed in model) |                 |                                 |                                 |               |                |  |                             |    |  | FINANCE |  |
|---|-----------------|---------------------------------|---------------------------------|---------------|----------------|--|-----------------------------|----|--|---------|--|
| Electric (kWh)  | Electric (kBtu) | Electric ASHP included in total | Electric ASHP included in total | Propane (gal) | Propane (kBtu) | Total kBtu of watts all energy sources required to be Net Zero | Loan Pymt per year no solar |    |  |         |  |
| 4463  | 15228           | 0                               | 0.0000                          | 0             | 925            | 8485.7   | 10000                       | SC |  |         |  |
| 6538  | 22309           | 2406                            | 8208.4220                       | 0             | 0              | 30517  | 7777                        | SC |  |         |  |
| 4444  | 15164           | 0                               | 0.0000                          | 623           | 57096.5        | 72260  | 6801                        | SC |  |         |  |
| 6519  | 22244           | 1302                            | 4443.1997                       | 0             | 0              | 26687  | 6801                        | SC |  |         |  |
| 4444  | 15164           | 0                               | 0.0000                          | 537           | 49214.8        | 64378  | 6359                        | SC |  |         |  |
| 6269  | 21391           | 1043                            | 3560.4939                       | 0             | 0              | 24951  | 6359                        | SC |  |         |  |



## OUTCOMES

- 1st year ownership and operating costs
- Cumulative capital, operating, and finance costs

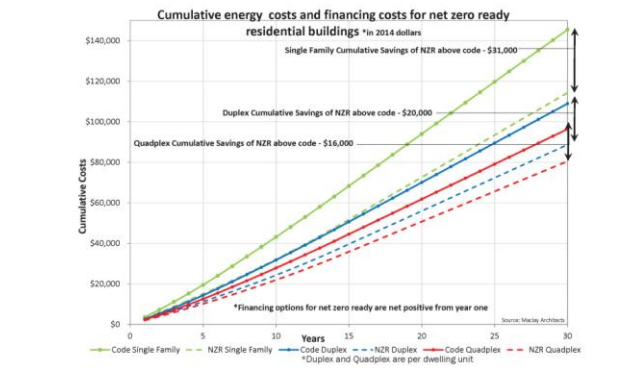
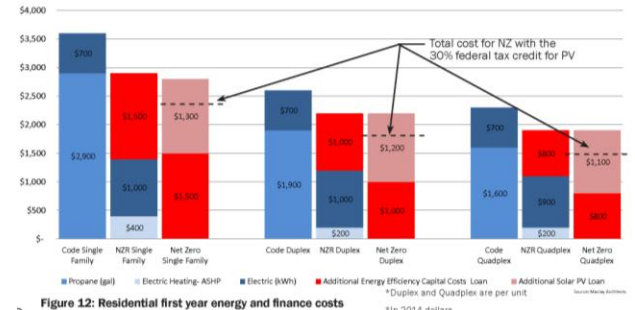


Figure 7.3: Cumulative energy costs and finance costs for net zero ready

# Financial Analysis

## INPUTS

- Energy consumption
- Capital costs for energy efficiency
- Capital costs for PV
- Financing assumptions

| Total Energy Consumed (efficiencies assumed in model) |                 |                                 |                                 |               |                |  |                             |  |  | FINANCE |  |
|---|-----------------|---------------------------------|---------------------------------|---------------|----------------|--|-----------------------------|--|--|---------|--|
| Electric (kWh)  | Electric (kBtu) | Electric ASHP included in total | Electric ASHP included in total | Propane (gal) | Propane (kBtu) | Total kBtu of watts all energy sources required to be Net Zero | Loan Pymt per year no solar |  |  |         |  |
| 4463  | 15228           | 0                               | 0.0000                          | 0             | 925            | 8485.7   | 10000                       |  |  | \$0     |  |
| 6538  | 22309           | 2406                            | 8208.4220                       | 0             | 0              | 30517  | 7777                        |  |  | \$1,516 |  |
| 4444  | 15164           | 0                               | 0.0000                          | 623           | 57096.5        | 72260  |                             |  |  | \$0     |  |
| 6519  | 22244           | 1302                            | 4443.1997                       | 0             | 0              | 26687  | 6801                        |  |  | \$998   |  |
| 4444  | 15164           | 0                               | 0.0000                          | 518           | 47473.5        | 62637  |                             |  |  | \$0     |  |
| 6269  | 21391           | 1043                            | 3560.4939                       | 0             | 0              | 24951  | 6359                        |  |  | \$850   |  |

| Total Energy Consumed from Summary Spreadsheet |                 |                                 |                                 |               |                |  |                             |  |  | FINANCE |  |
|--|-----------------|---------------------------------|---------------------------------|---------------|----------------|--|-----------------------------|--|--|---------|--|
| Electric (kWh)                                 | Electric (kBtu) | Electric ASHP included in total | Electric ASHP included in total | Propane (gal) | Propane (kBtu) | Total kBtu of watts all energy sources required to be Net Zero | Loan Pymt per year no solar |  |  |         |  |
| 4463   | 15228           | 0                               | 0.0000                          | 925           | 84774          | 100002   |                             |  |  | \$0     |  |
| 6538   | 22309           | 2406                            | 8208.4220                       | 0             | 0              | 30517  | 7777                        |  |  | \$0     |  |
| 4444   | 15164           | 0                               | 0.0000                          | 646           | 59204.3        | 74368  |                             |  |  | \$0     |  |
| 6519   | 22244           | 1302                            | 4443.1997                       | 0             | 0              | 26687  | 6801                        |  |  | \$0     |  |
| 4444   | 15164           | 0                               | 0.0000                          | 537           | 49214.8        | 64378  |                             |  |  | \$0     |  |
| 6269   | 21391           | 1043                            | 3560.4939                       | 0             | 0              | 24951  | 6359                        |  |  | \$0     |  |



## OUTCOMES

- 1st year ownership and operating costs
- Cumulative capital, operating, and finance costs

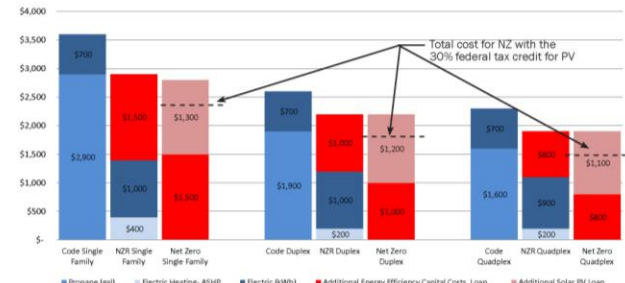


Figure 12: Residential first year energy and finance costs

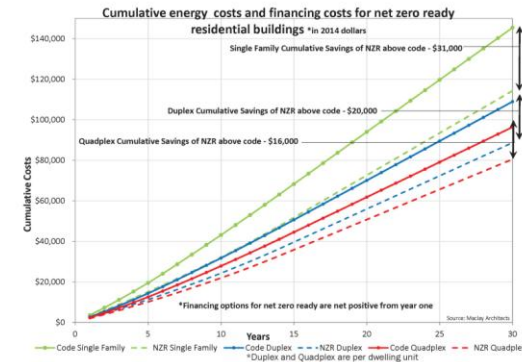


Figure 13: Cumulative energy costs and finance costs for net zero ready

# Energy Consumption

- Residential annual energy per dwelling unit

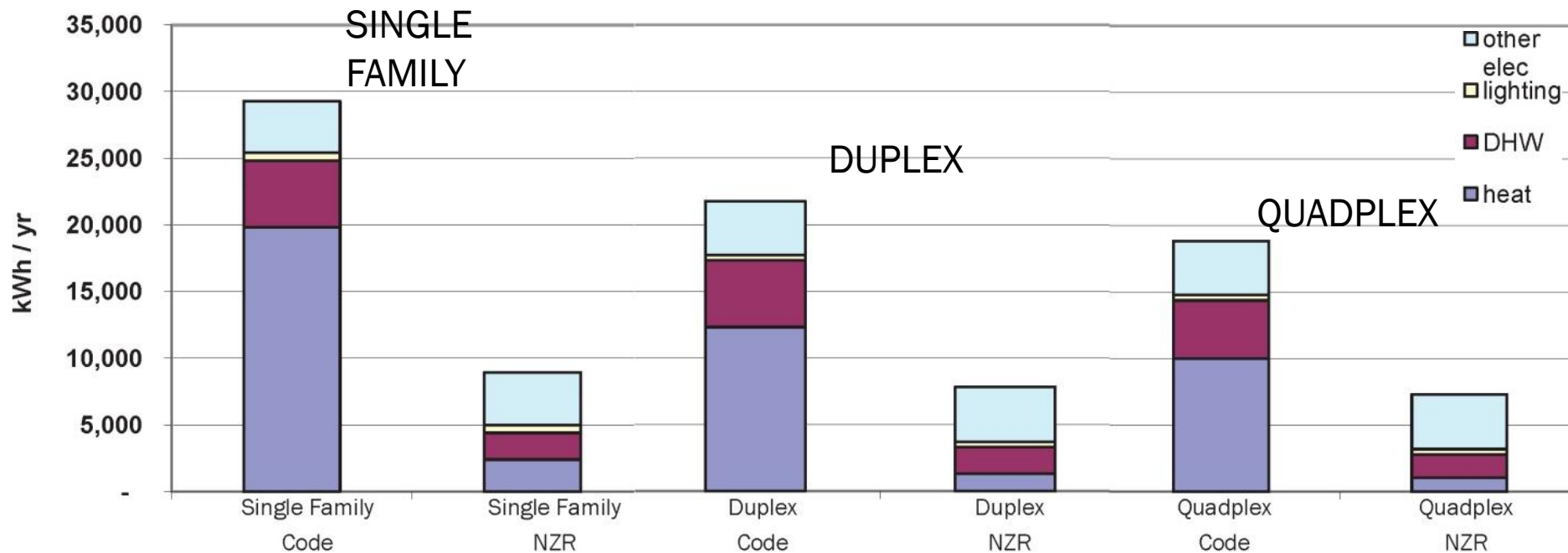


Figure 5.1: Residential annual modeled energy use per dwelling unit



# Energy Consumption

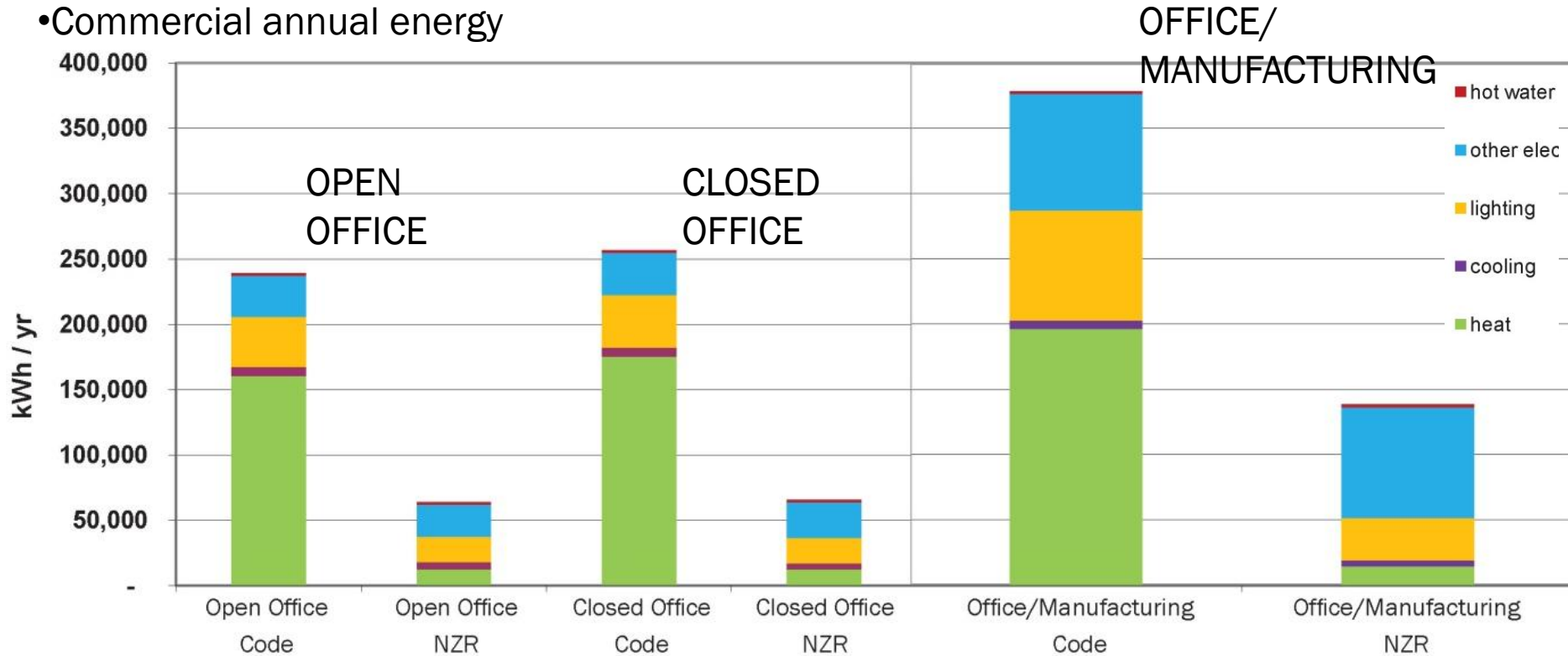


Figure 5.2: Commercial annual modeled energy use

# Energy Use Intensity (EUI)

## Building Type

Single Family  
 Duplex [1]  
 Quadplex [1]  
 Open Office  
 Closed Office  
 Office/Manufacturing

| SF     | Code [2]     |               | Net Zero Ready |               | % energy savings above code |
|--------|--------------|---------------|----------------|---------------|-----------------------------|
|        | (kBTU/sf-yr) | (kWh/sq.m-yr) | (kBTU/sf-yr)   | (kWh/sq.m-yr) |                             |
| 1,612  | 62           | 196           | 20             | 64            | 67%                         |
| 1,120  | 64           | 203           | 25             | 78            | 61%                         |
| 1,120  | 56           | 176           | 24             | 75            | 57%                         |
| 13,000 | 62           | 196           | 17             | 54            | 72%                         |
| 13,000 | 67           | 210           | 18             | 56            | 74%                         |
| 27,000 | 49           | 156           | 17             | 54            | 65%                         |

# Community Energy

| Type                                   | SQUARE FOOTAGE (SF) |               |             |   | CODE EUI (kBTU/sf-yr) |               |   | NET ZERO READY EUI (kBTU/sf-yr) |               |             | TOTAL                       |                                       |
|--|---------------------|---------------|-------------|---|-----------------------|---------------|---|---------------------------------|---------------|-------------|-----------------------------|---------------------------------------|
|  | Office              | Manufacturing | Residential | total building                              | Office                | Manufacturing | Residential                                 | Office                          | Manufacturing | Residential | Total Code Energy (kBTU/yr) | Total Net Zero Ready Energy (kBTU/yr) |
| <b>Commercial</b>                      |                     |               |             |   |                       |               |   |                                 |               |             |                             |                                       |
| Office                                 | 31200               | 0             | 0           | 160000                                      | 62                    |               |   | 17                              |               |             | 9,900,000                   | 2,700,000                             |
| Office/manufacturing                   | 10000               | 17000         | 0           | 54000                                       | 62                    | 49            |   | 17                              | 17            |             | 2,900,000                   | 900,000                               |
| COMMERCIAL SUBTOTAL SF: <b>214000</b>  |                     |               |             | COMMERCIAL TOTAL kBTU/yr: <b>12,800,000</b> |                       |               | COMMERCIAL TOTAL kBTU/yr: <b>3,600,000</b>  |                                 |               |             |                             |                                       |
| <b>Residential</b>                     |                     |               |             |   |                       |               |   |                                 |               |             |                             |                                       |
| Large Single Family                    |                     | 2,200         | 15,000      |   | 62                    |               |   | 20                              |               |             | 900,000                     | 300,000                               |
| Small Single Family                    |                     | 1,600         | 18,000      |   | 62                    |               |   | 20                              |               |             | 1,100,000                   | 400,000                               |
| Duplex                                 |                     | 1,100         | 19,000      |   | 64                    |               |   | 25                              |               |             | 1,200,000                   | 480,000                               |
| Quadplex                               |                     | 1,100         | 34,000      |   | 56                    |               |   | 24                              |               |             | 1,900,000                   | 800,000                               |
| RESIDENTIAL SUBTOTAL SF: <b>86,000</b> |                     |               |             | RESIDENTIAL TOTAL kBTU/yr: <b>5,100,000</b> |                       |               | RESIDENTIAL TOTAL kBTU/yr: <b>1,980,000</b> |                                 |               |             |                             |                                       |

|                         |                                      |
|-------------------------|--------------------------------------|
| COMMUNITY TOTAL SF      | <b>300,000</b>                       |
| COMMUNITY TOTAL kBTU/yr | <b>18,000,000</b>   <b>5,600,000</b> |
| Annual Demand (kWh/yr)  | 5,000,000   2,000,000                |
| PV System Size (kW)     | 5,750   2,300                        |
| PV System Size (MW)     | 5.8   2.3                            |
| Target Area of PV (SF)  | 390,000   160,000                    |

|                         | CODE              | NZR              |
|-------------------------|-------------------|------------------|
| COMMUNITY TOTAL SF      | <b>300,000</b>    |                  |
| COMMUNITY TOTAL kBTU/yr | <b>18,000,000</b> | <b>5,600,000</b> |
| Annual Demand (kWh/yr)  | 5,000,000         | 2,000,000        |
| PV System Size (kW)     | 5,750             | 2,300            |
| PV System Size (MW)     | 5.8               | 2.3              |

# Renewable Energy Overlay

2.3 MW of PV to be NZ

- Rooftops and carports maximized
- + 1.5 acres of ground mounted



Figure 4.2: Possible renewable energy overlay

source: Maclay Architects and SE Group

# Cost Estimate - Residential

**Table 6.1: Residential cost per square foot for each building type**

|                    | Cost / sf | Cost above Code \$/sf | % of project cost for additional energy upgrades |
|--------------------|-----------|-----------------------|--|
| Code Single Family | \$ 120    | NA                    | 0  |
| NZR Single Family  | \$ 136    | \$ 16                 | 12%  |
| NZ Single Family   | \$ 151    | \$ 31                 | 20%  |
| Code Duplex        | \$ 120    | NA                    | 0  |
| NZR Duplex         | \$ 135    | \$ 15                 | 11%  |
| NZ Duplex          | \$ 153    | \$ 33                 | 22%  |
| Code Quadplex      | \$ 120    | NA                    | 0  |
| NZR Quadplex       | \$ 133    | \$ 13                 | 10%  |
| NZ Quadplex        | \$ 150    | \$ 30                 | 20%  |

# Cost Estimate - Commercial

**Table 6.2: Commercial cost per square foot for each building type**

|                    | Total Building Cost / sf | Cost above Code \$/sf | % of project cost for additional efficiency upgrades |
|--------------------|--------------------------|-----------------------|--|
| Code Office Open   | \$ 131                   | NA                    | 0%   |
| NZR Office Open    | \$ 140                   | \$ 9                  | 7%   |
| NZ Office Open     | \$ 153                   | \$ 22                 | 16%  |
| Code Office Closed | \$ 154                   | NA                    | 0%   |
| NZR Office Closed  | \$ 164                   | \$ 10                 | 6%   |
| NZ Office Closed   | \$ 178                   | \$ 24                 | 14%  |
| Code Manufacturing | \$ 107                   | NA                    | 0%   |
| NZR Manufacturing  | \$ 124                   | \$ 17                 | 13%  |
| NZ Manufacturing   | \$ 137                   | \$ 30                 | 24%  |

# Cost Estimate – Commercial Open Versus Closed Office

**Table 6.6: Additional open v. closed office costs per square foot**

|                    | Project Cost / sf | Cost above Code \$/sf |
|--------------------|-------------------|-----------------------|
| Code Office Open   | \$ 131            | NA                    |
| Code Office Closed | \$ 155            | \$ 24                 |
| NZ Office Open     | \$ 140            | NA                    |
| NZR Office Closed  | \$ 165            | \$ 25                 |

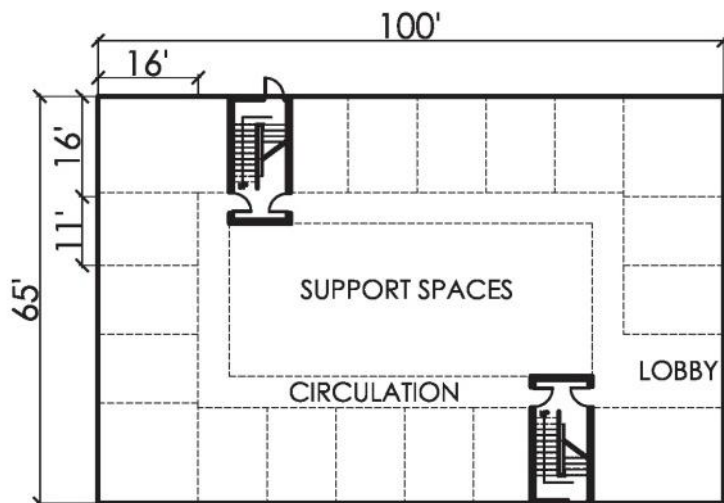


Figure 3.2: Closed office building first floor plan

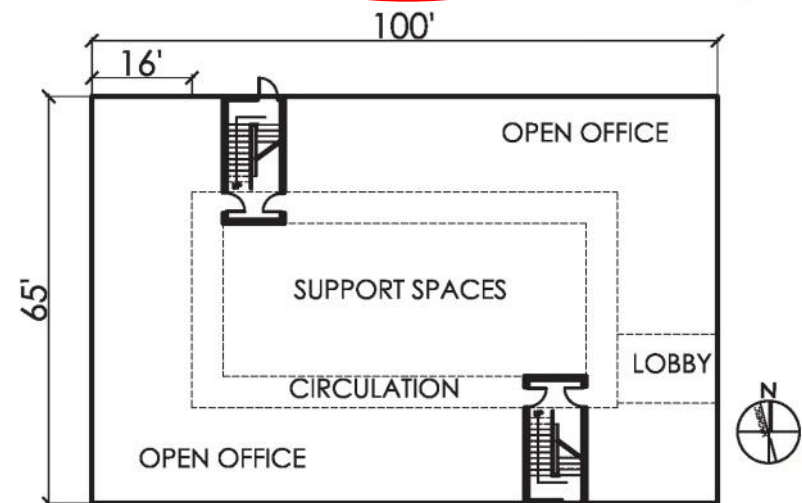


Figure 3.4: Open office building first floor plan

# Financial Analysis

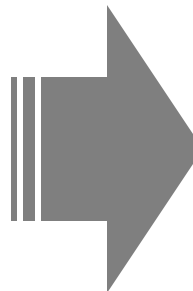
## INPUTS

- Energy consumption
- Capital costs for energy efficiency
- Capital costs for PV
- Financing assumptions

| Total Energy Consumed (efficiencies assumed in model) |      |        |       |       |         |       |         |       |      | FINANCE |      |
|---|------|--------|-------|-------|---------|-------|---------|-------|------|---------|------|
| 1   | 2    | 3      | 4     | 5     | 6       | 7     | 8       | 9     | 10   | 11      | 12   |
| Total EUI (kWh/sq ft)                                 | 195  | 52.9   | 60    | 203   | 77.6    | 75    | 176     | 77.6  | 70   | 77.6    |      |
| Electric (kWh)  | 4463 | 15228  | 6538  | 4444  | 15164   | 6519  | 4444    | 15164 | 6269 | 21391   | 1043 |
| ASHP (kBtu)   | 0    | 0      | 2406  | 0     | 0       | 1302  | 0       | 0     | 1043 | 0       | 0    |
| Propane (gal)   | 0    | 0      | 0     | 0     | 0       | 0     | 518     | 0     | 0    | 0       | 0    |
| Total kBtu of watts                                   | 925  | 8485.7 | 30517 | 623   | 57096.5 | 26687 | 47473.5 | 24951 | 6359 | 8851    | 925  |
| Loan Pymt per year net solar                          | 7777 | 7777   | 7777  | 72269 | 72269   | 6801  | 6801    | 6359  | 6359 | 6359    | 6359 |

| Total Energy Consumed from Summary Spreadsheet |       |        |        |       |         |       |         |       |      | FINANCE |      |
|--|-------|--------|--------|-------|---------|-------|---------|-------|------|---------|------|
| 18   | 19    | 20     | 21     | 22    | 23      | 24    | 25      | 26    | 27   | 28      | 29   |
| Fuel Solar Plateau for Fossil Fuels            | 0.309 | 0.134  | 12.324 | 6.304 | 8.301   | 4.246 |         |       |      |         |      |
| Electric (kWh)                                 | 4463  | 15228  | 6538   | 4444  | 15164   | 6519  | 4444    | 15164 | 6269 | 21391   | 1043 |
| ASHP (kBtu)                                    | 0     | 0      | 2406   | 0     | 0       | 1302  | 0       | 0     | 1043 | 0       | 0    |
| Propane (gal)                                  | 0     | 0      | 0      | 0     | 0       | 0     | 518     | 0     | 0    | 0       | 0    |
| Total kBtu of watts                            | 925   | 8477.4 | 30517  | 623   | 57096.5 | 26687 | 47473.5 | 24951 | 6359 | 8851    | 925  |
| Loan Pymt per year net solar                   | 7777  | 7777   | 7777   | 72269 | 72269   | 6801  | 6801    | 6359  | 6359 | 6359    | 6359 |



## OUTCOMES

- 1st year ownership and operating costs
- Cumulative capital, operating, and finance costs

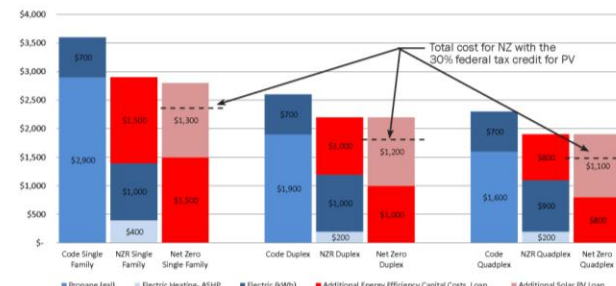


Figure 12: Residential first year energy and finance costs

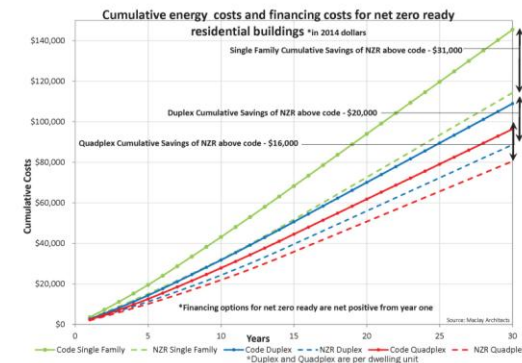


Figure 13: Cumulative energy costs and finance costs for net zero ready



- 32,000 sf proposed single family residential



# Single Family Residential



Figure 3: Residential single family home  
source: Huntington Homes

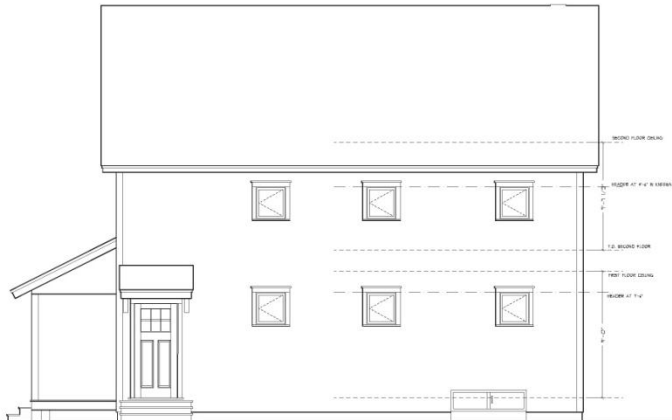


Figure 2.2: Residential single family north elevation  
source: Huntington Homes

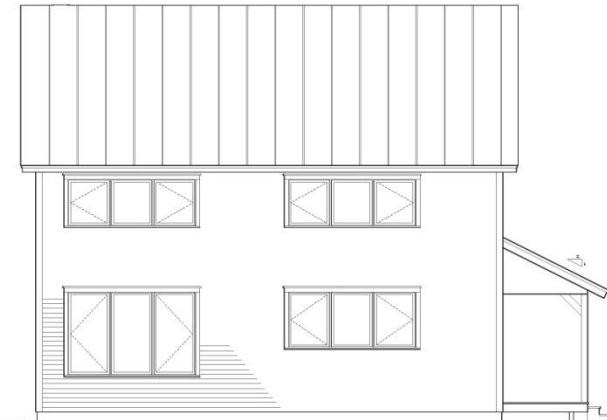


Figure 2.3: Residential single family south elevation  
source: Huntington Homes

- 1,600 sf
- 3 bedroom
- 2.5 bath
- 4 occupants



Figure 2.4: Residential single family first floor plan  
source: Huntington Homes

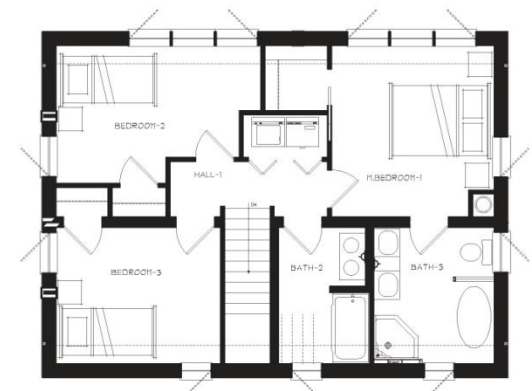
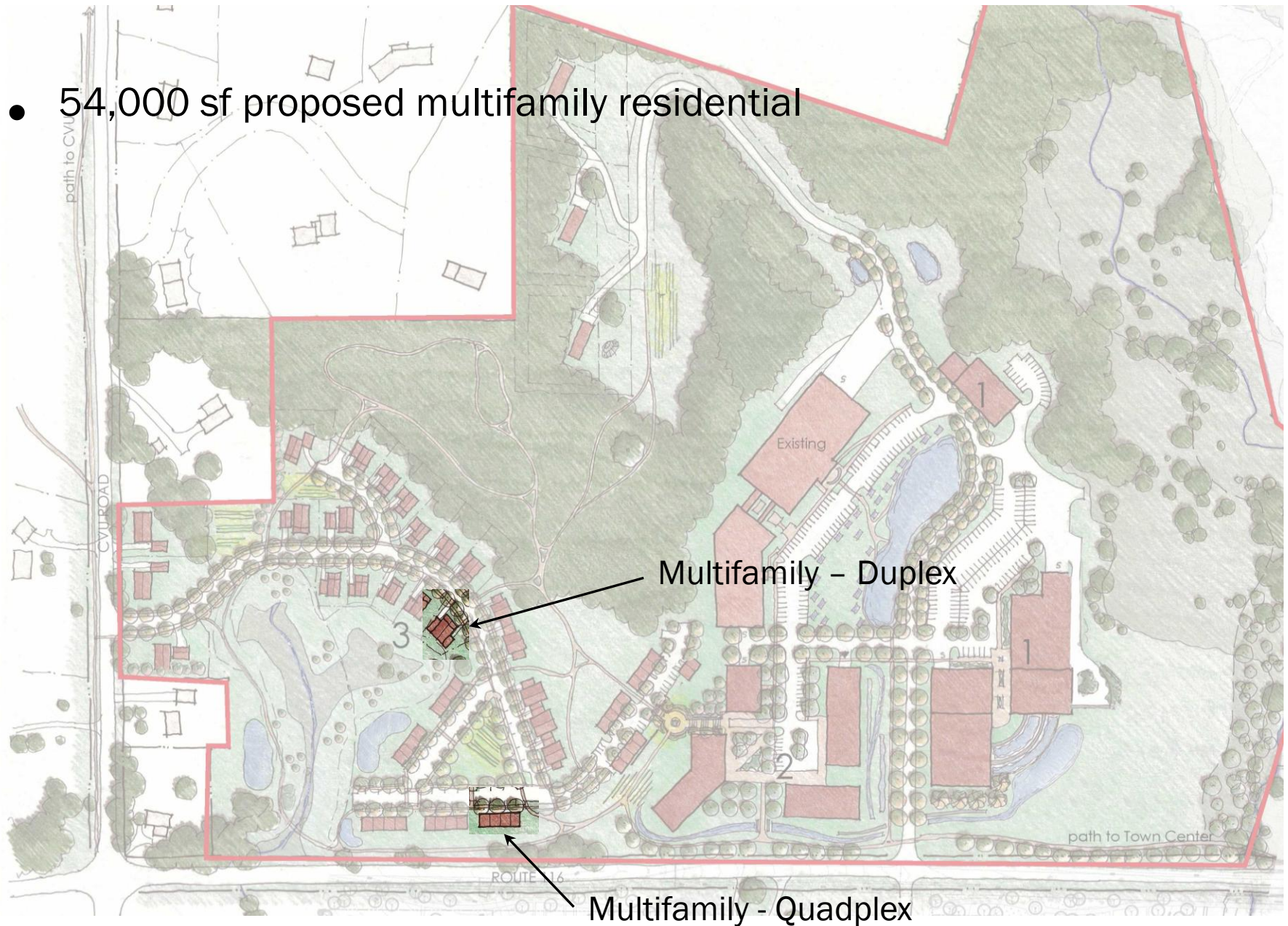


Figure 2.5: Residential single family second floor plan  
source: Huntington Homes

- 54,000 sf proposed multifamily residential



# Multifamily Residential



Figure 4: Rendering of the multifamily housing  
source: Huntington Homes

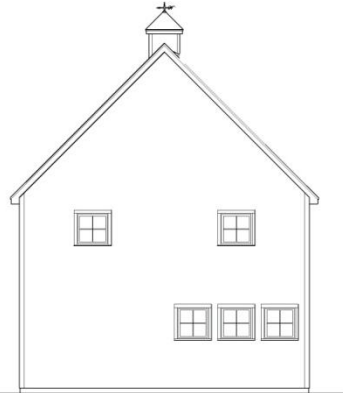


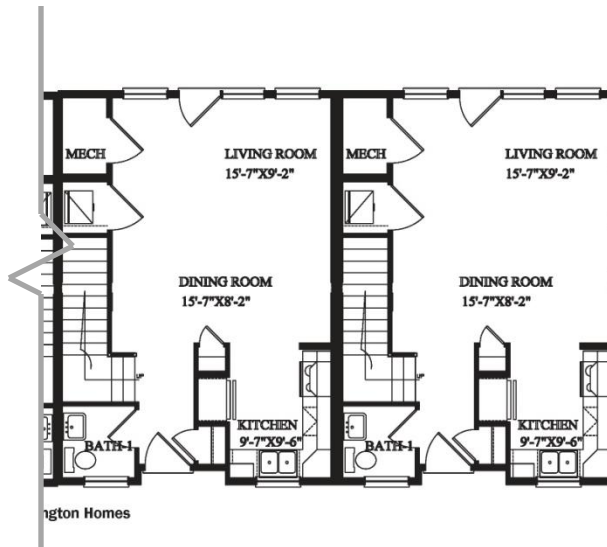
Figure 2.11: West elevation of the multifamily building  
source: Huntington Homes



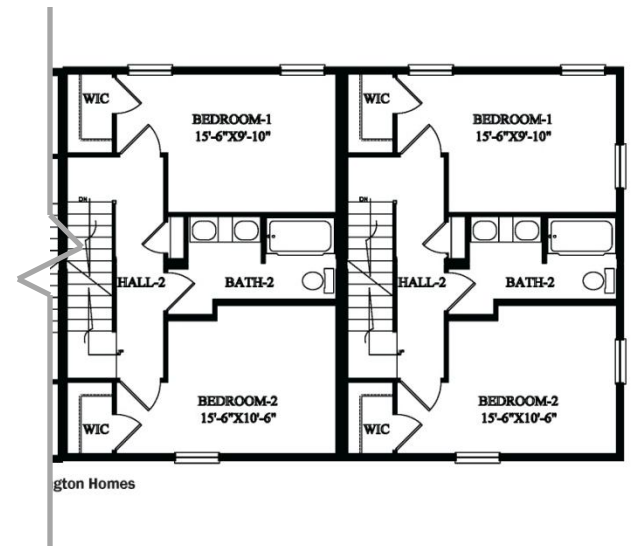
Figure 2.12: South elevation of the multifamily building

source: Huntington Homes

- 1,100 sf
- 2 bedroom
- 1.5 bath
- 3 occupants



gton Homes



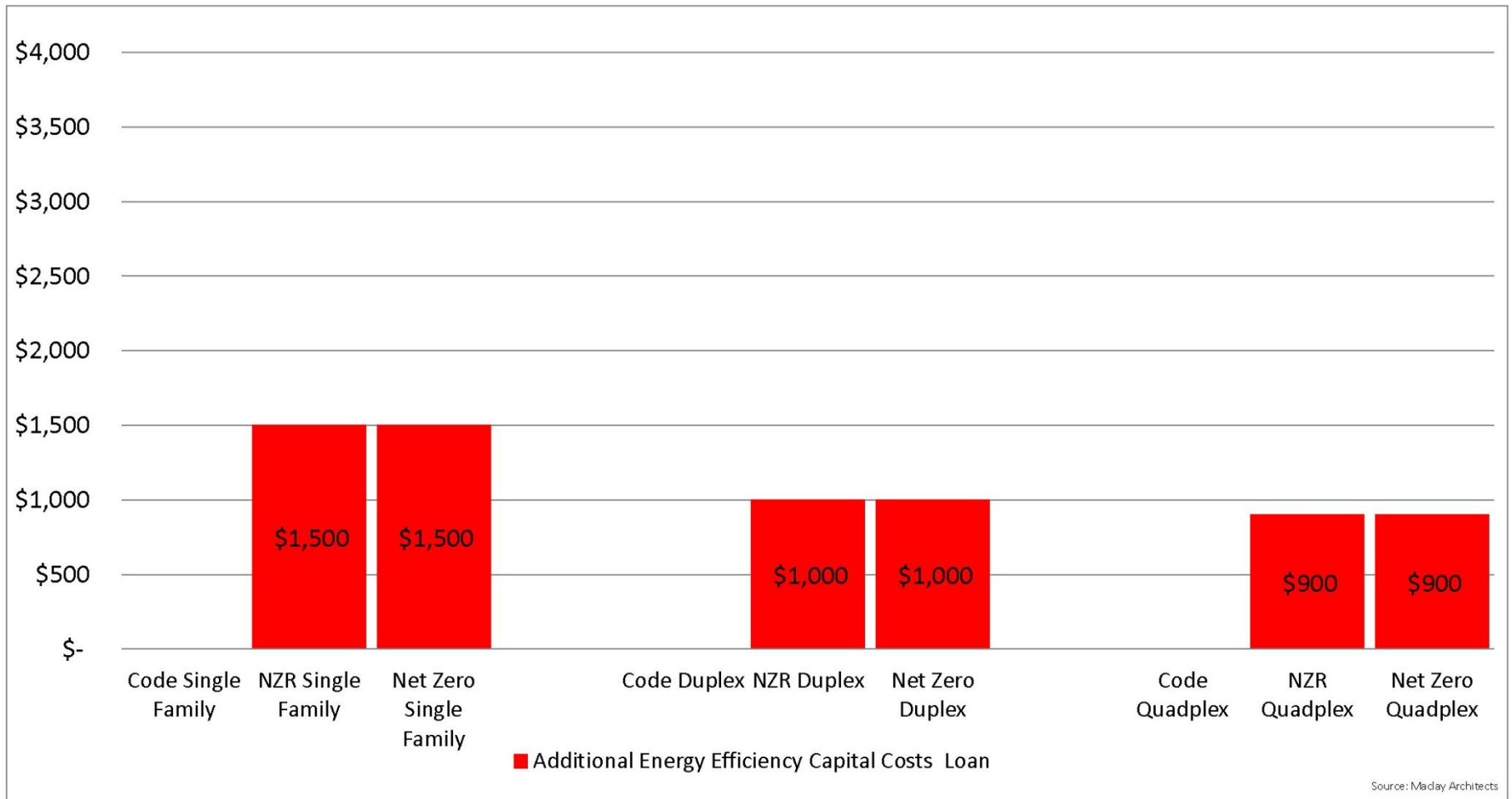
gton Homes

# Residential 1<sup>st</sup> Year Costs

- Financing 30-year loan
- 4% fixed interest

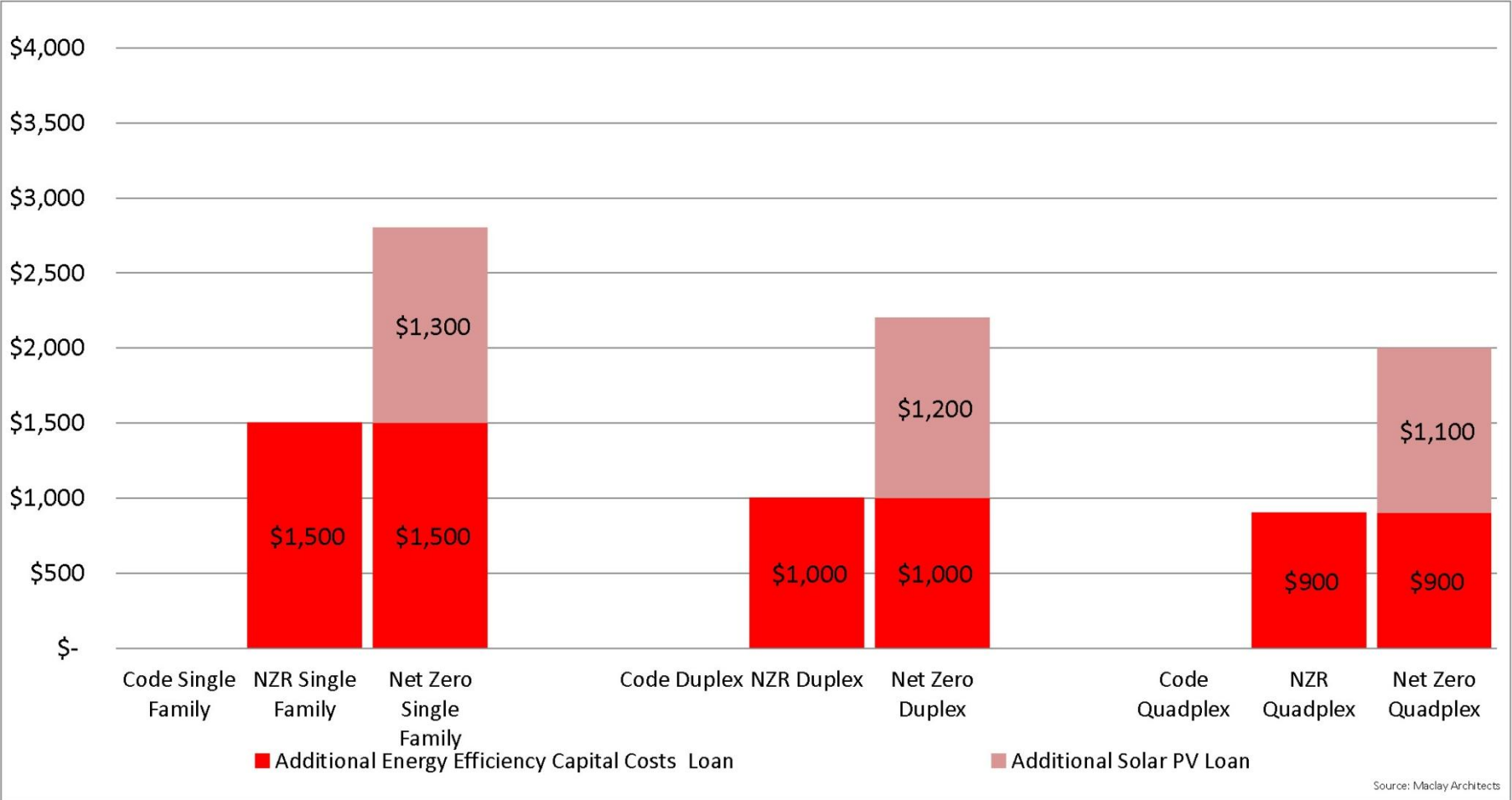
# Residential 1<sup>st</sup> Year Costs

- Finance cost for energy efficiency



# Residential 1<sup>st</sup> Year Costs

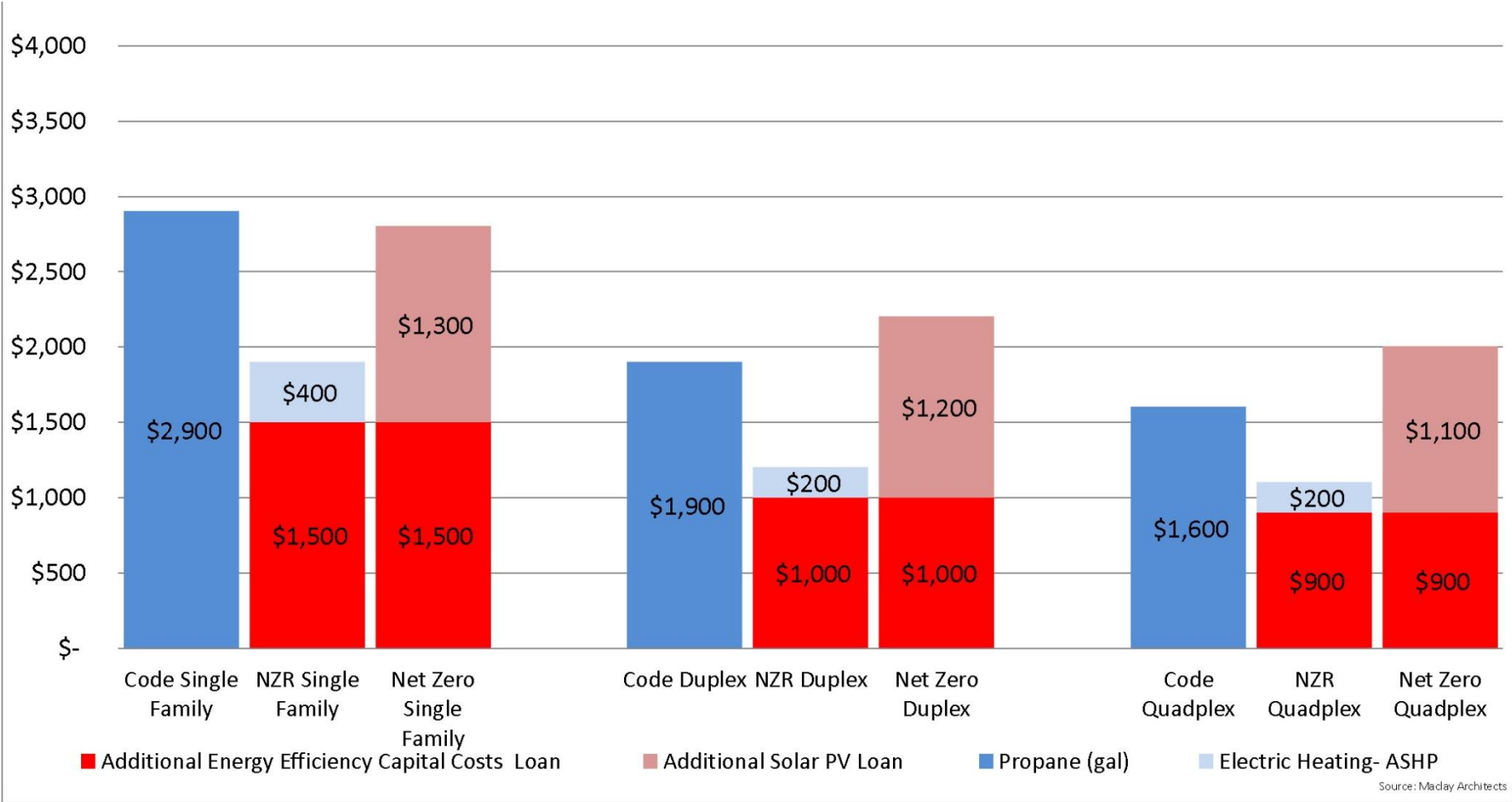
- Finance costs for PV



Source: Maclay Architects

# Residential 1<sup>st</sup> Year Costs

- Heating Costs

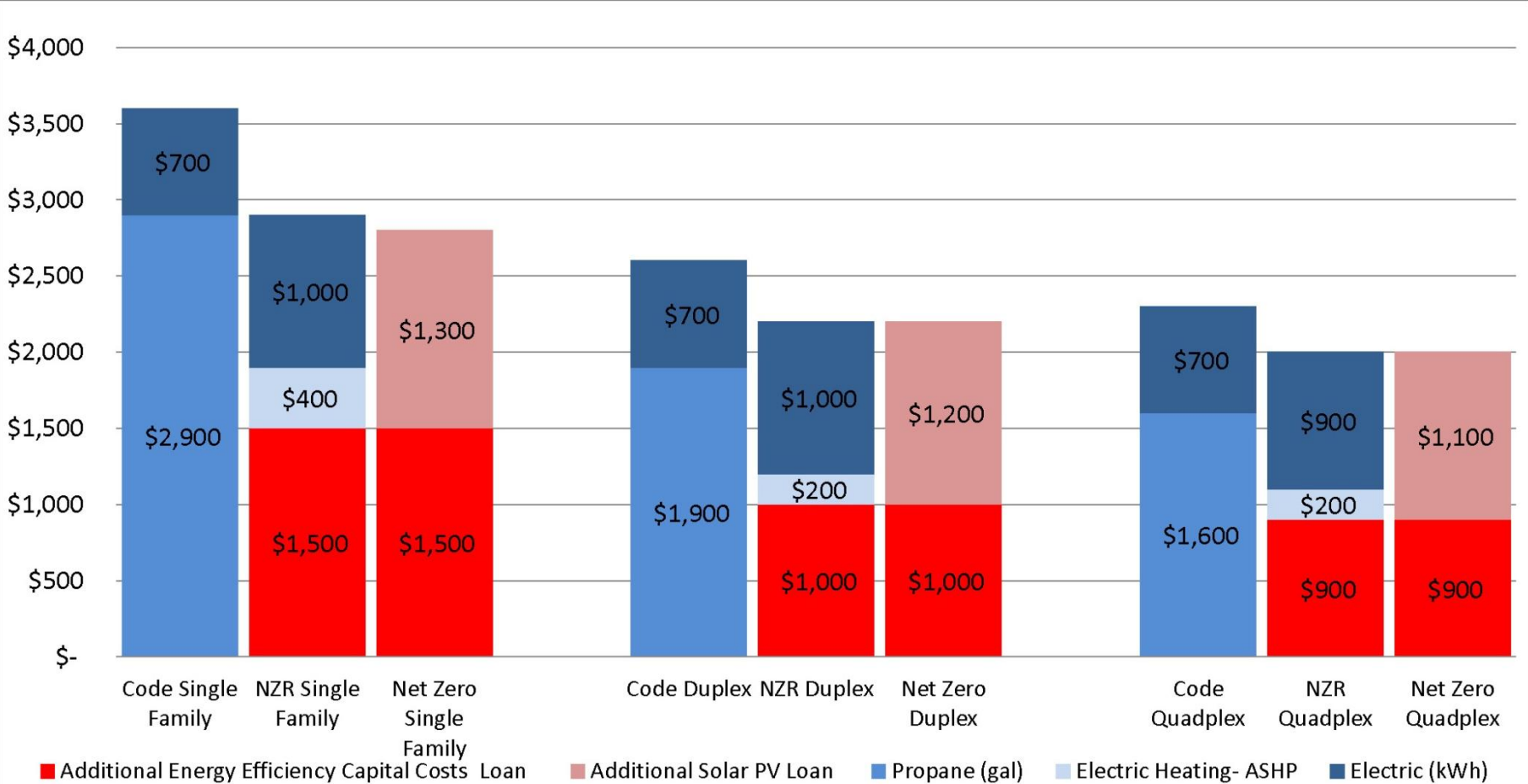


Source: Madlay Architects



# Residential 1<sup>st</sup> Year Costs

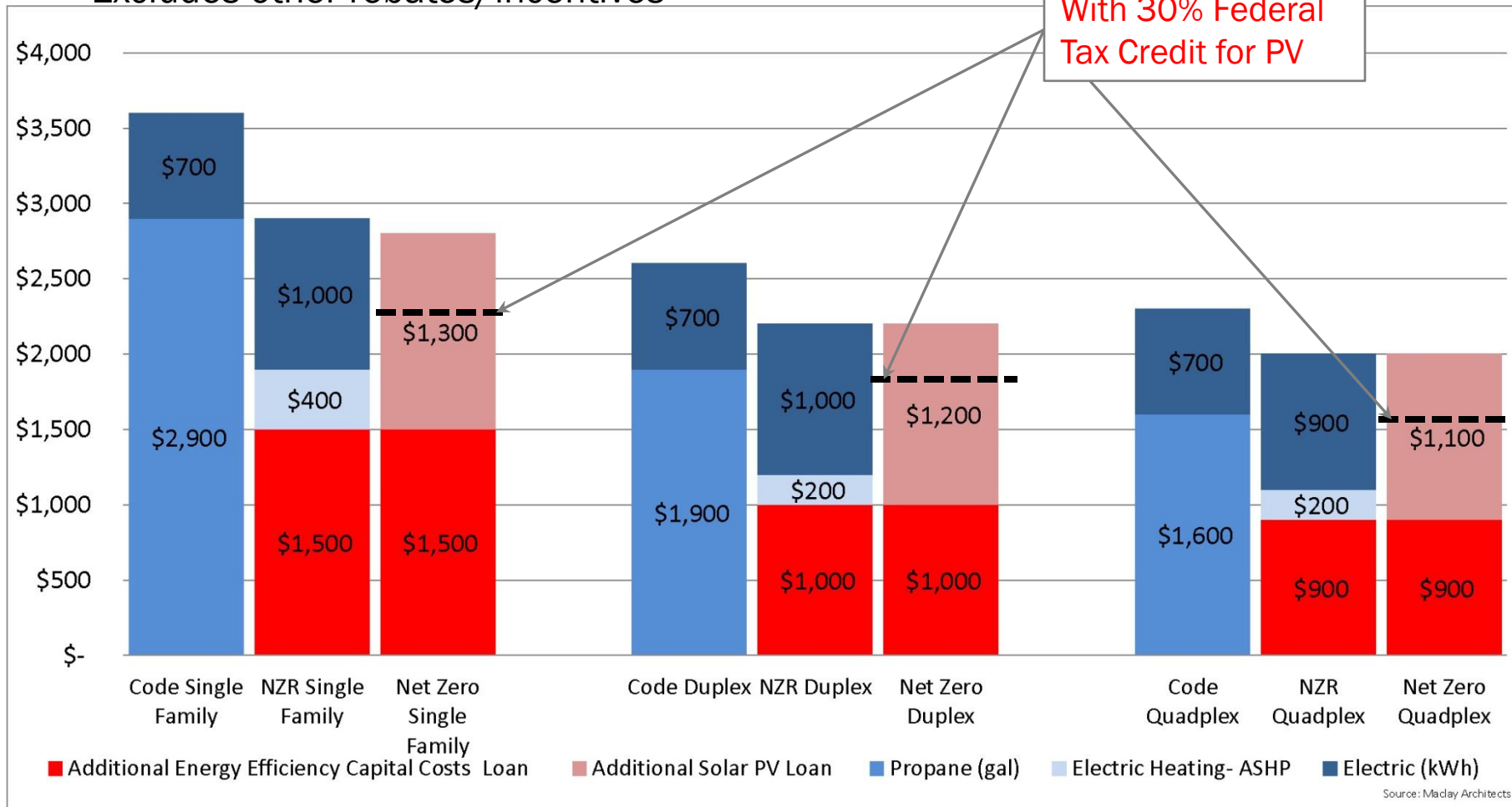
- 1<sup>st</sup> year operating costs



Source: Maclay Architects

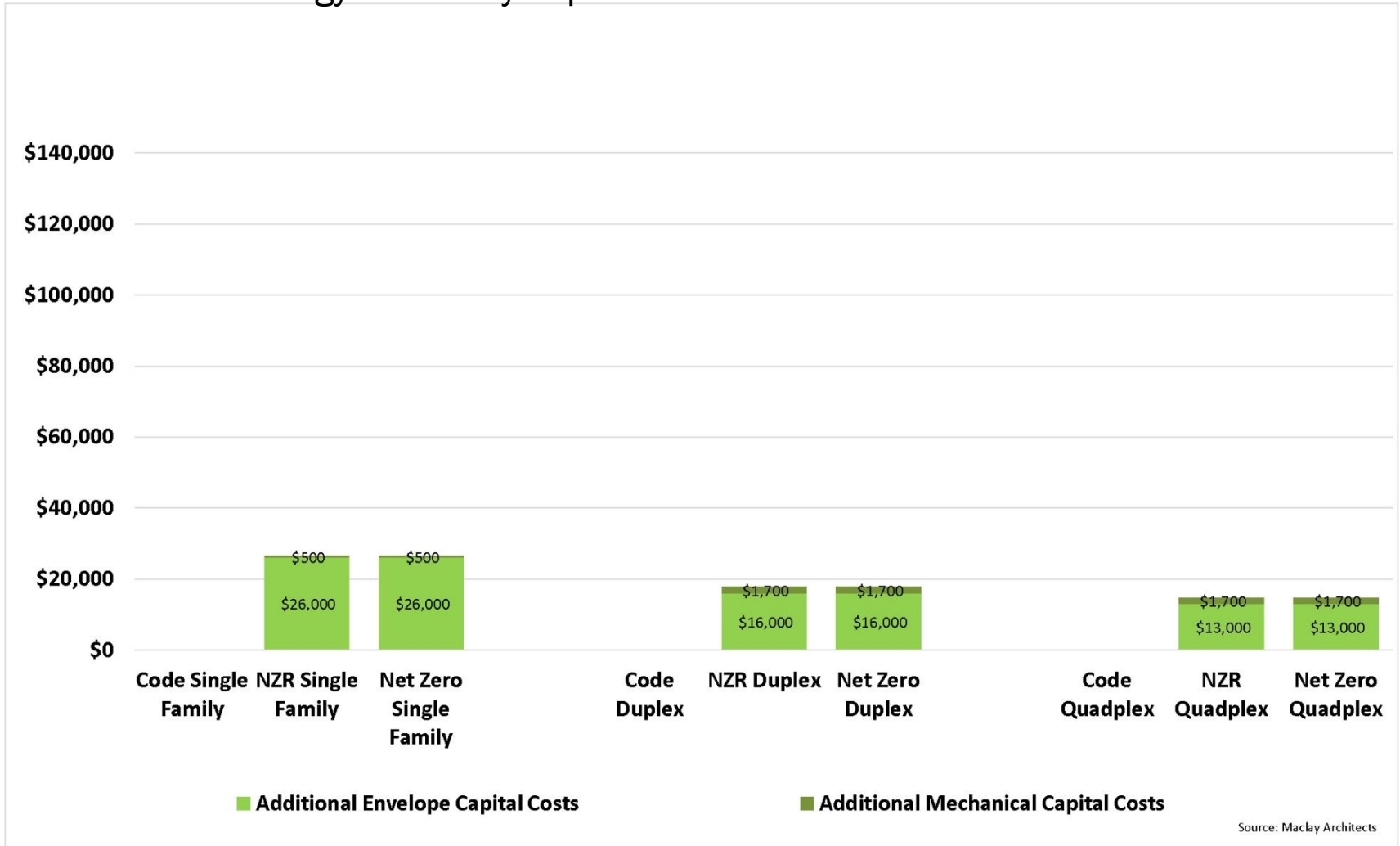
# Residential 1<sup>st</sup> Year Costs

- 30% Federal tax credit for PV
- Excludes other rebates/incentives



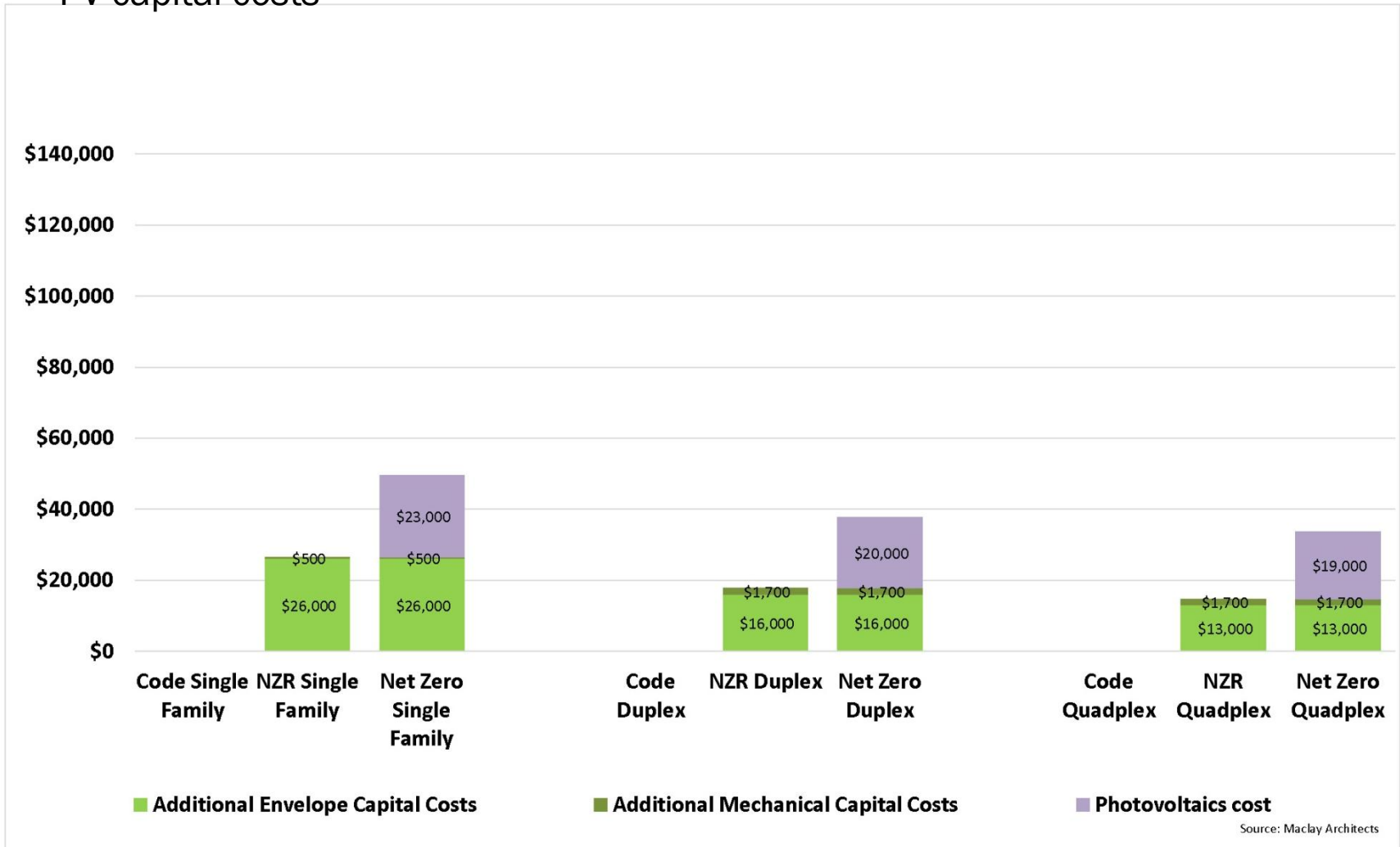
# Residential 30-year Costs

- Additional energy efficiency capital costs



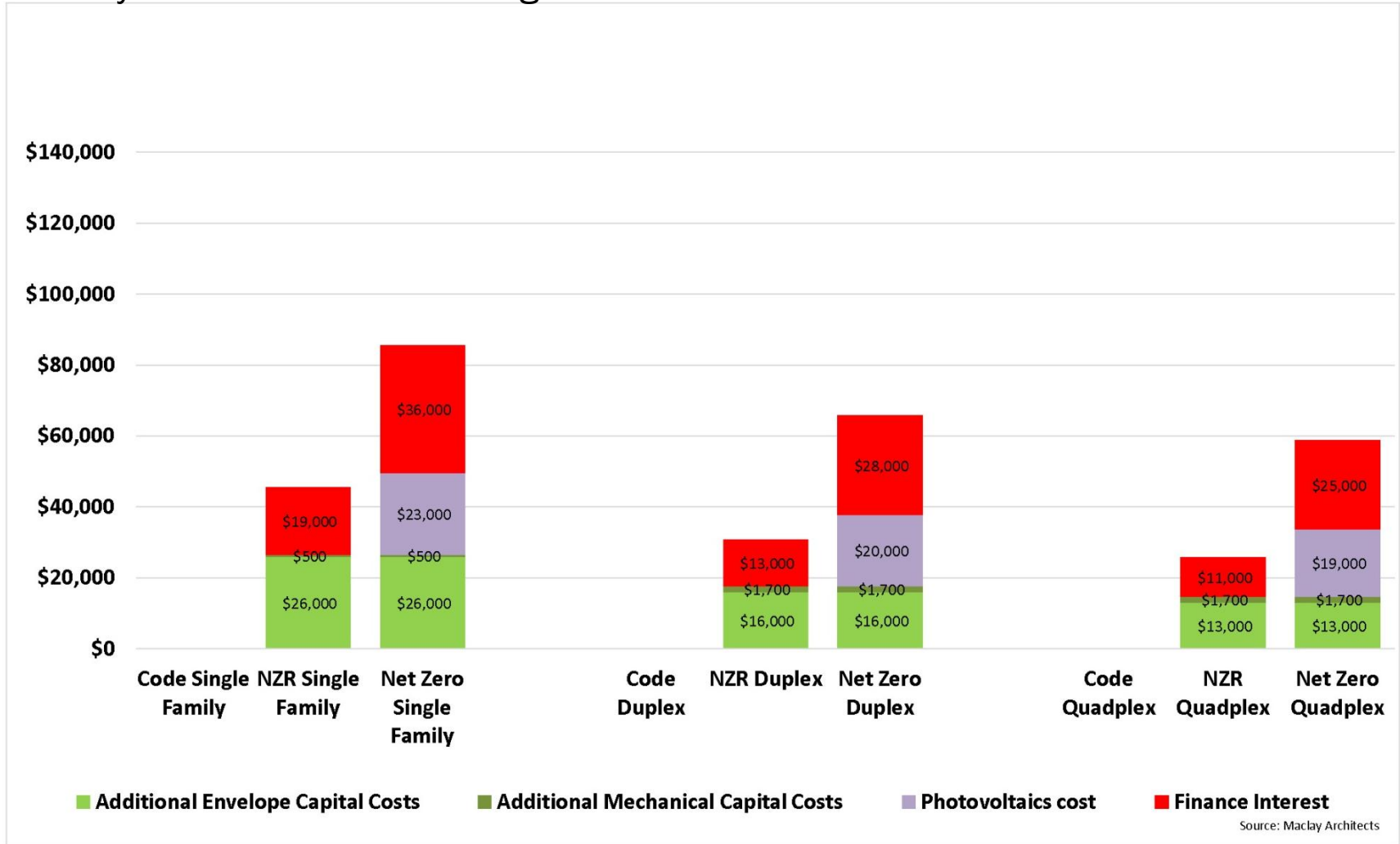
# Residential 30-year Costs

- PV capital costs



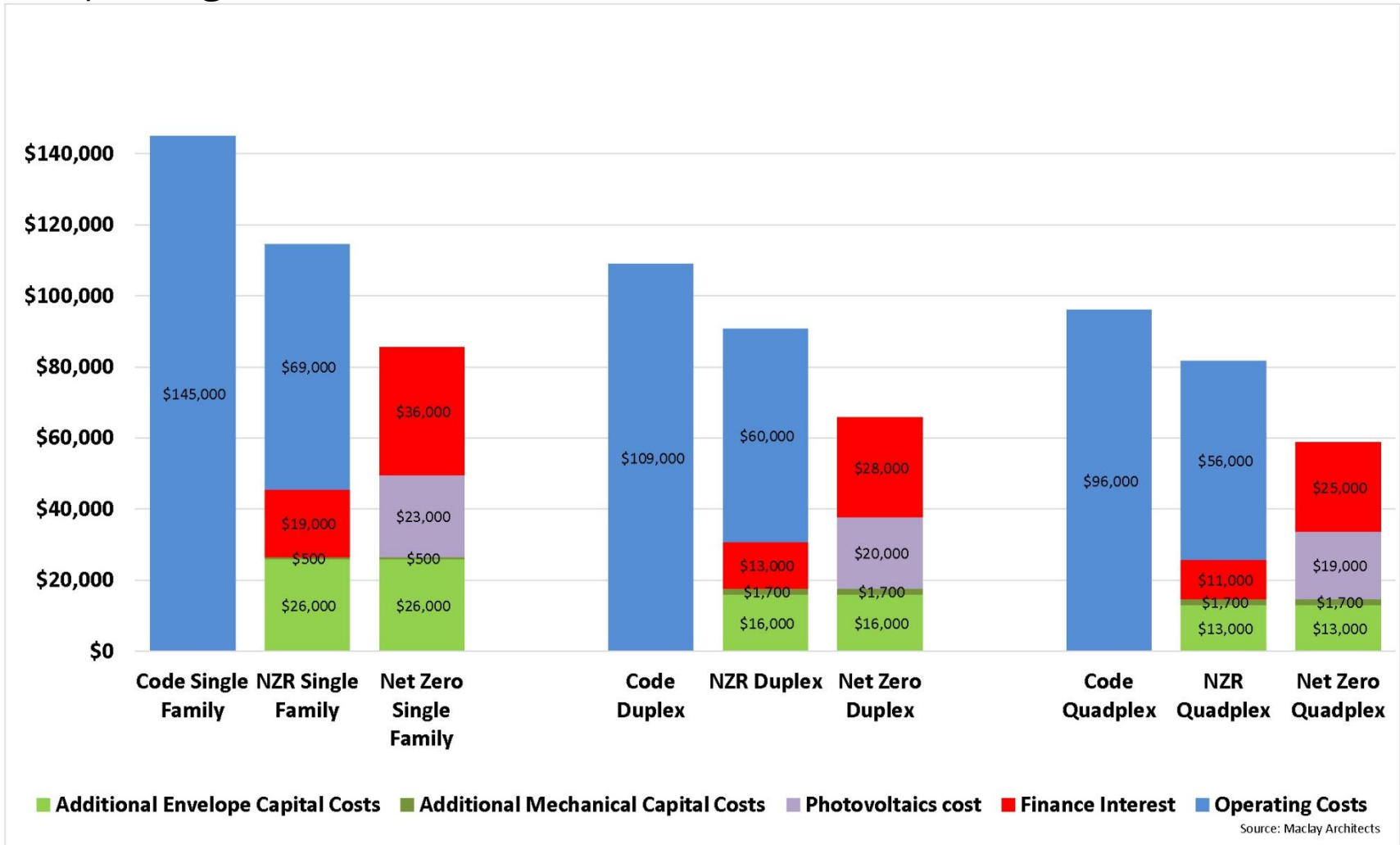
# Residential 30-year Costs

- 30-year cumulative financing interest



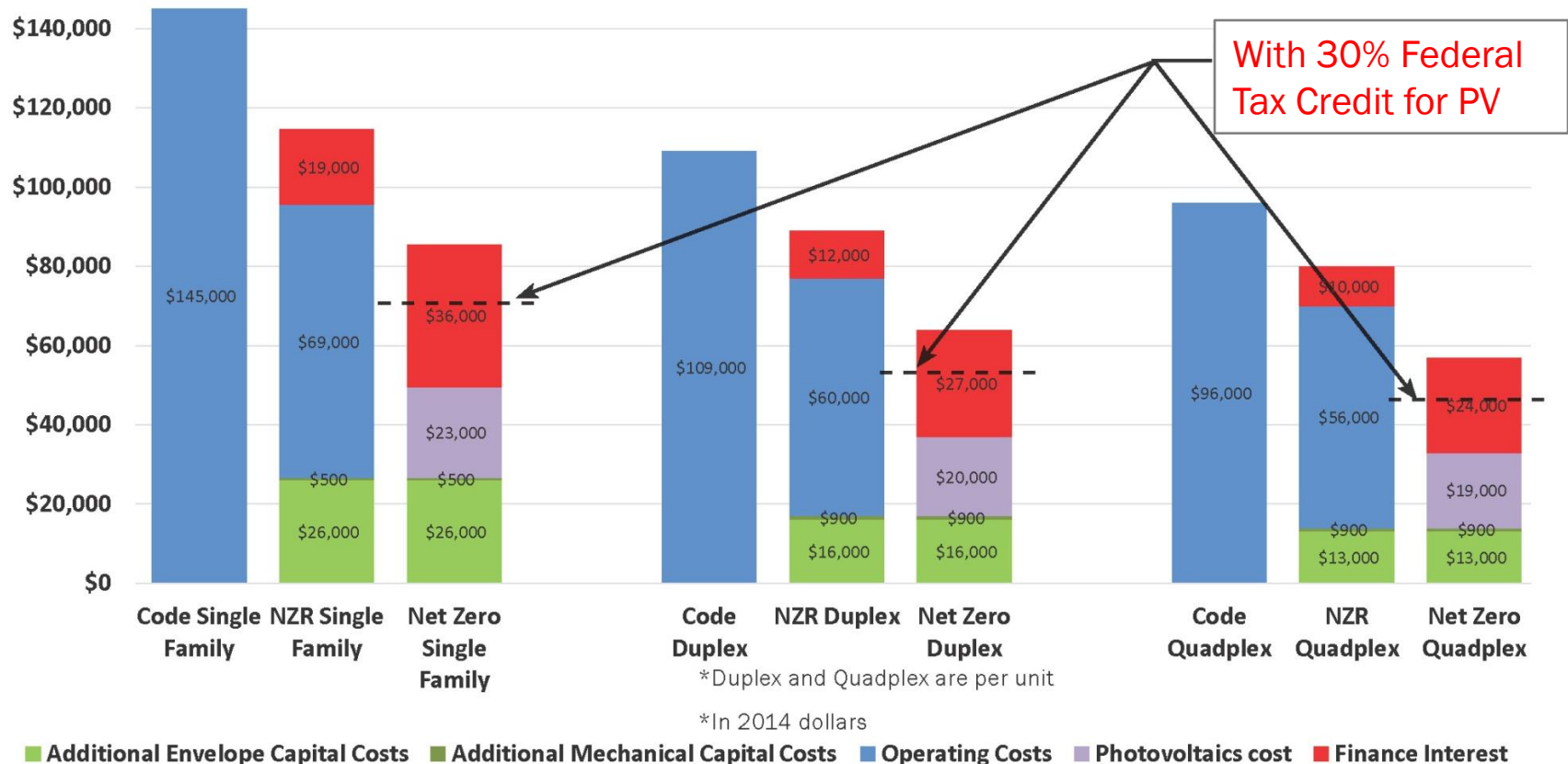
# Residential 30-year Costs

- Operating costs



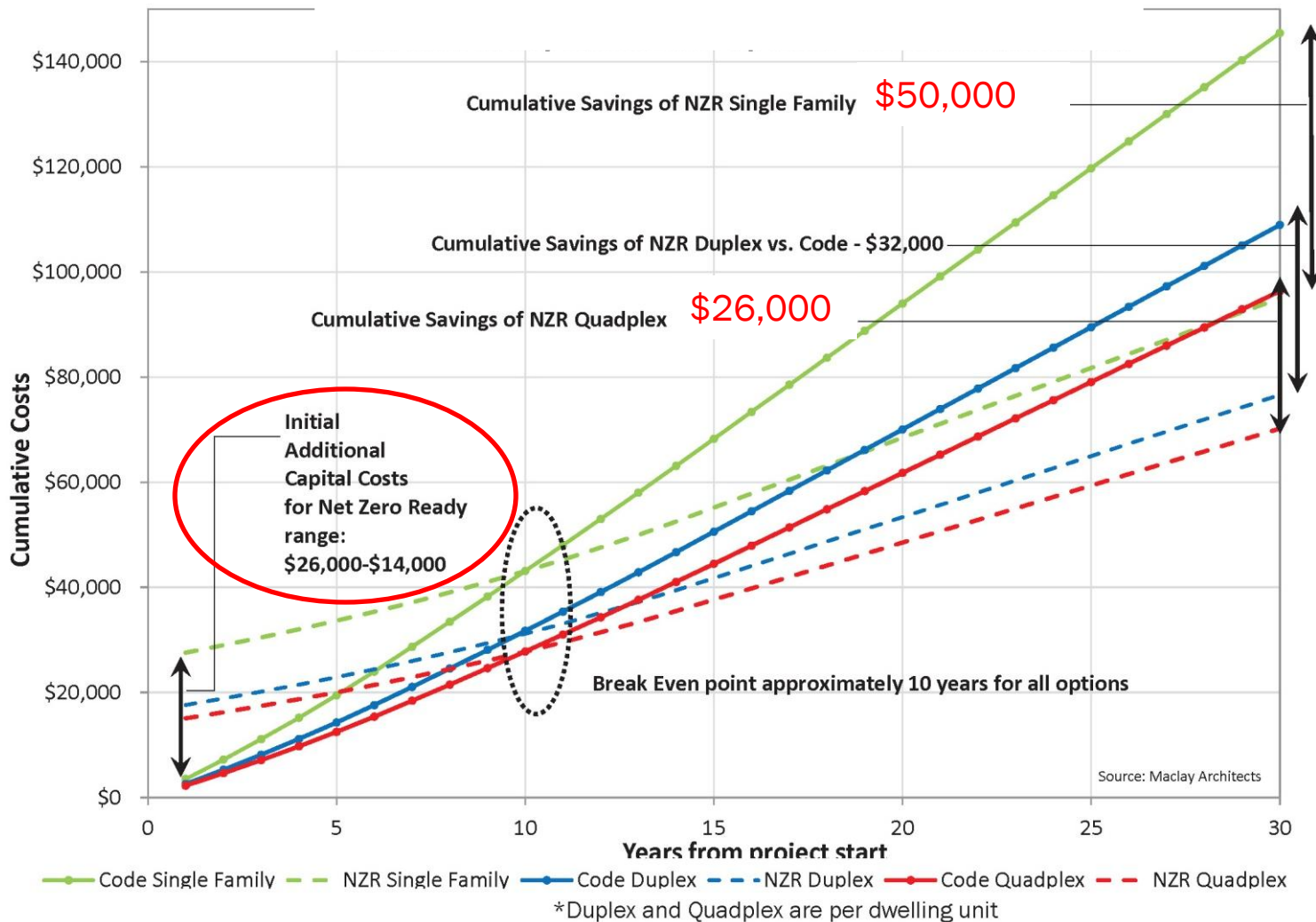
# Residential 30-year Costs

- 30% Federal tax credit for PV
- Excludes other rebates/incentives



# Residential Financial Analysis

- Net Zero Ready Not Financed





# Residential Finance Options

- Efficiency Vermont Database:
  - (<https://www.efficiencyvermont.com/For-My-Home/Financing/Financing/Financing-Overview>)
- Northfield Savings Bank – Energy Improvement Loans (<https://www.nsbvt.com/borrow/energy-improvement-loans/>)
- VSECU – Vgreen – Energy Savings Loan Program ([www.vsecu.com/vgreen](http://www.vsecu.com/vgreen)) Unsecured and Home Equity Loans
  - Unsecured:
    - 5 yr fixed 4.9% maximum \$10,000
    - 15 yr fixed 5.9% maximum \$30,000
  - Home Equity Loans:
    - 5 yr fixed 2.74%
    - 15 yr fixed 4.5%

# Office Building

- 13,000 sf
- 2 floors



Figure 3.5: Code office north and south elevation source: Maclay Architects

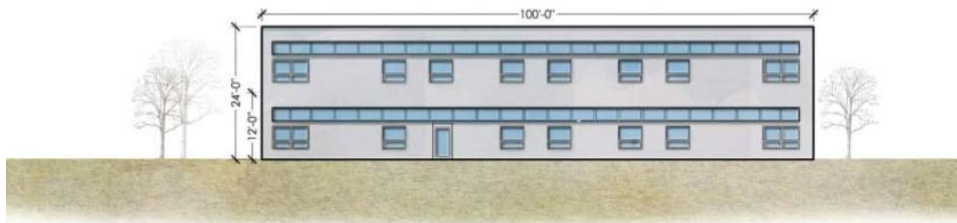


Figure 3.6: Net Zero office north and south elevation source: Maclay Architects



Four office configurations:

- Net Zero Ready open office
- Net Zero Ready closed office
- Code open office
- Code closed office

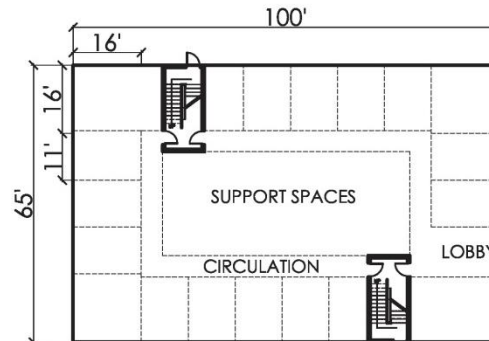


Figure 3.2: Closed office building first floor plan

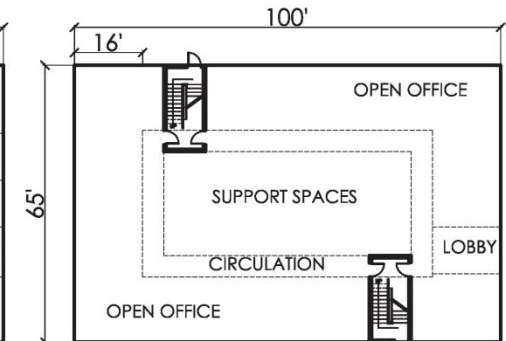


Figure 3.4: Open office building first floor plan

# Office/Manufacturing Building

- 27,000 sf total
- 1<sup>st</sup> floor manufacturing/ warehouse space 17,000 sf
- 2 floors of office along the south 10,000 total sf

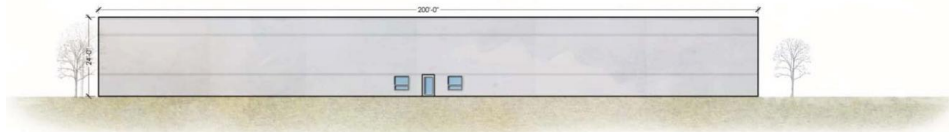


Figure 3.11: Code and net zero office/manufacturing building north elevation source: Maclay Architects

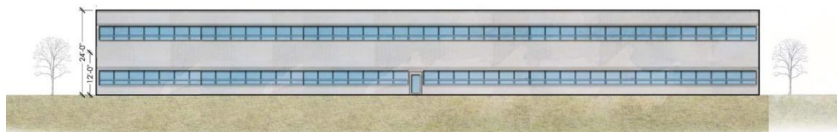
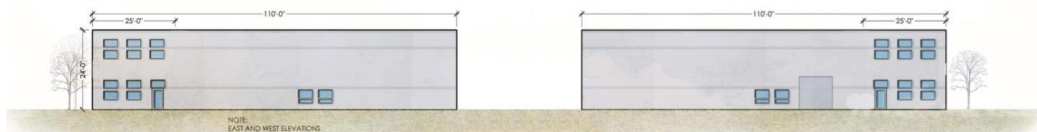


Figure 3.12: Code office/manufacturing south elevation source: Maclay Architects



Figure 3.13: Net zero ready office/manufacturing building south elevation source: Maclay Architects

NOTE:  
4,900 SF surface area  
30% glazing = 1,440 SF glazing



NOTE:  
EAST AND WEST ELEVATIONS  
OFFICE - 400 SF surface area - 115% glazing  
MANUFACTURING - 2% glazing

Figure 3.14: Office/manufacturing east elevation source: Maclay Architects

Figure 3.15: Office/manufacturing west elevation source: Maclay Architects



# Office/Manufacturing Building

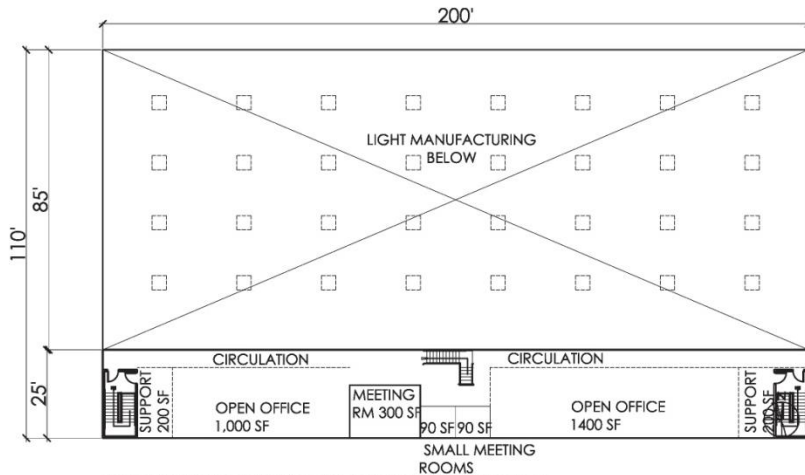


Figure 3.8: Net Zero ready office/manufacturing second floor plan  
source: Maclay Architects

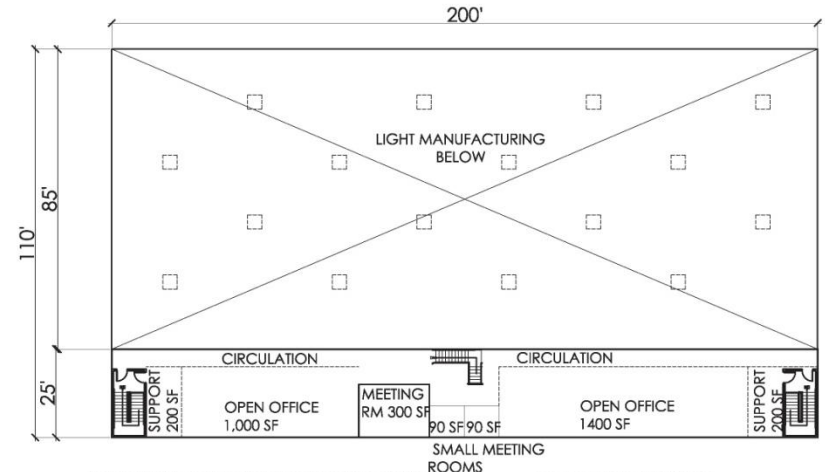


Figure 3.9: Code office/manufacturing second floor plan  
source: Maclay Architects

## NZR

- 3% skylights in the NZR manufacturing area
- Lighting 0.5- 0.6 watts/sf

## CODE

- 1.5% skylights in the code manufacturing area
- Lighting 0.9 – 1.01 watts/sf

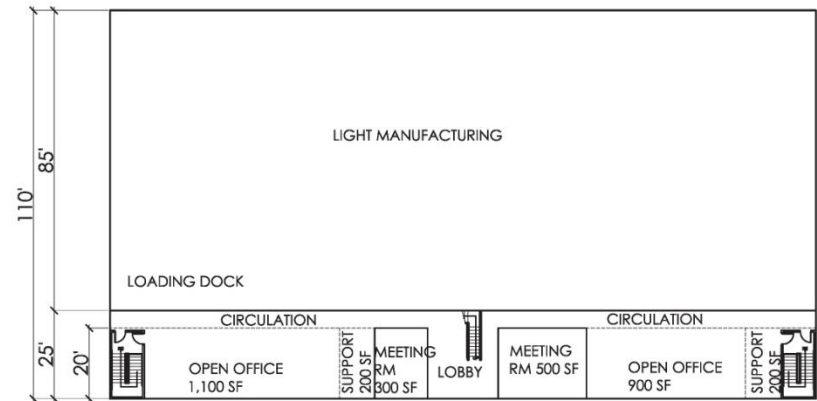


Figure 3.10: Code and net zero office/manufacturing first floor plan  
source: Maclay Architects

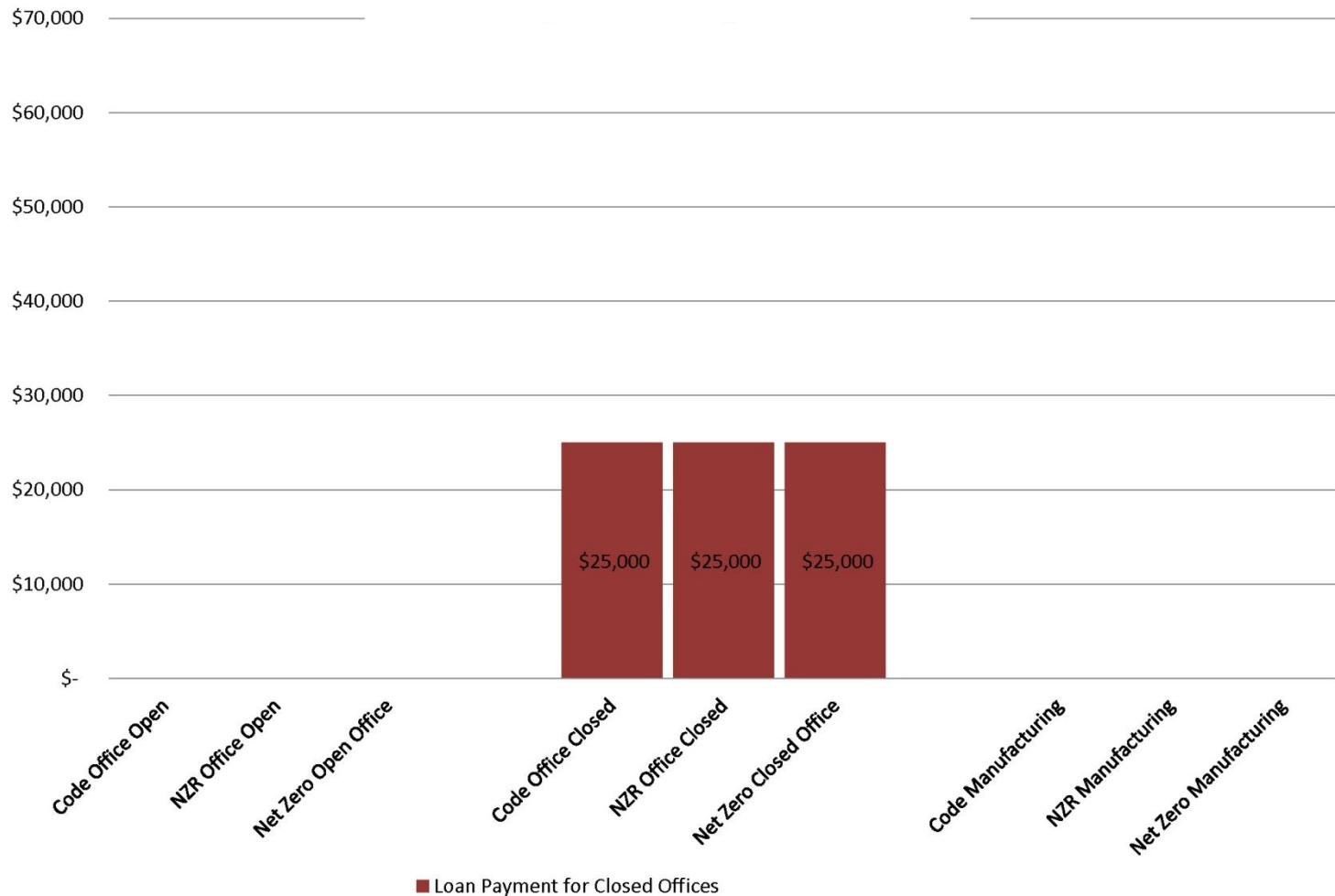
\*Other Assumptions the same for both

# Commercial Finance Assumptions

- 20-year variable loan rate to finance the incremental capital costs
- Starting at 4.61% and increases by 2% every 5 years

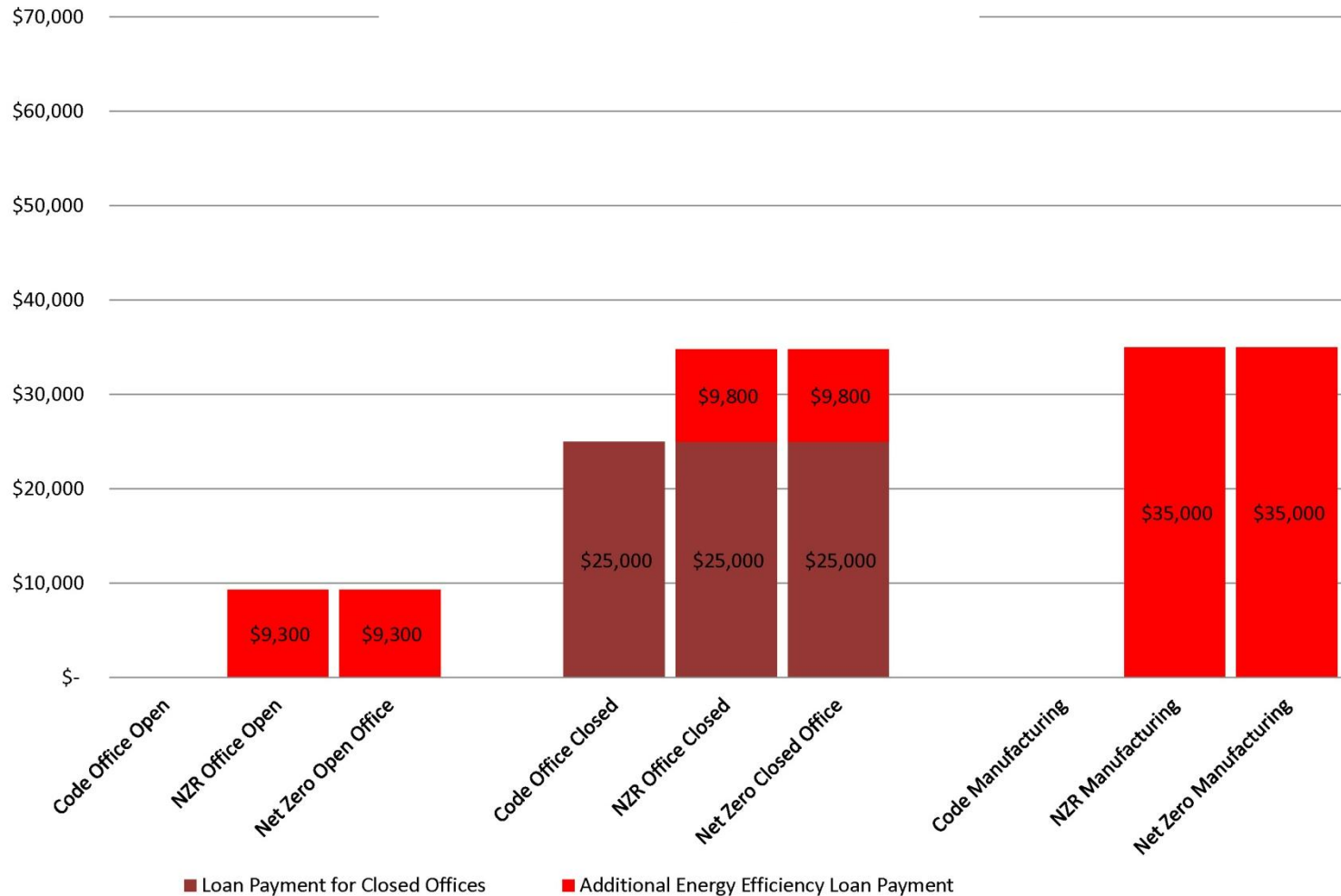
# Commercial 1<sup>st</sup> Year Costs

- Closed office cost an additional \$320,000 = \$25,000 / year when financed



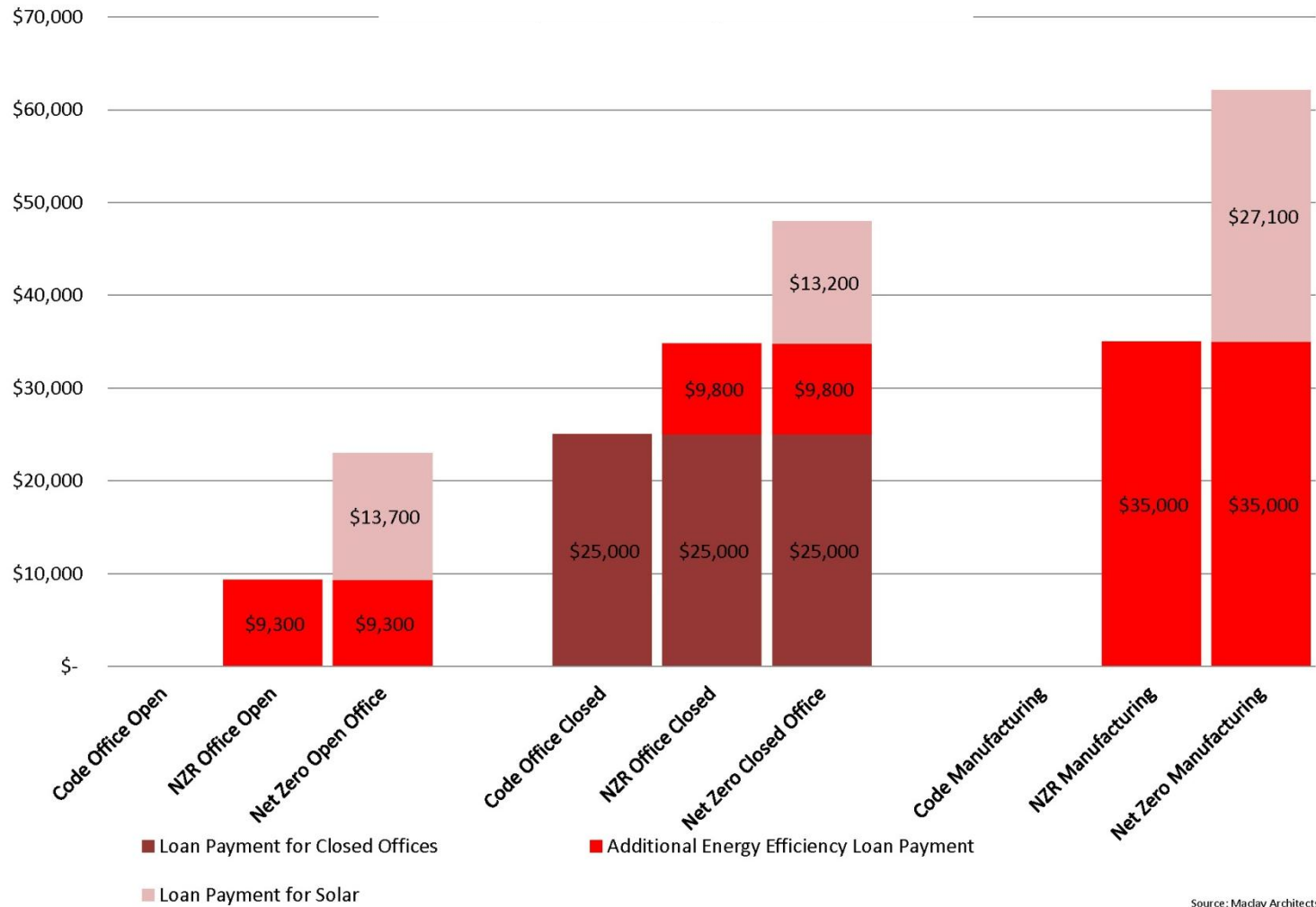
# Commercial 1<sup>st</sup> Year Costs

- Additional energy efficiency finance costs



# Commercial 1<sup>st</sup> Year Costs

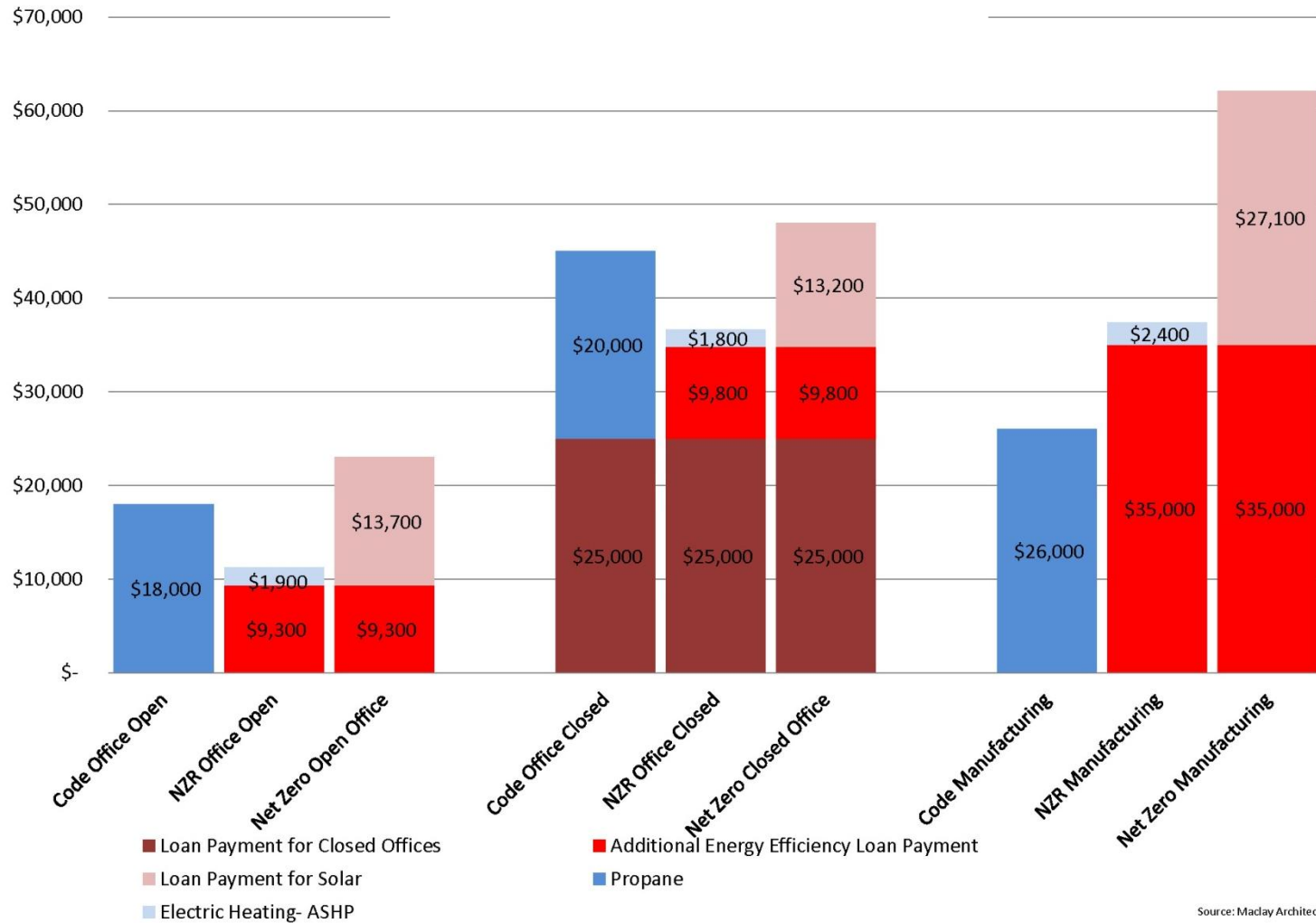
- Total finance costs including PV





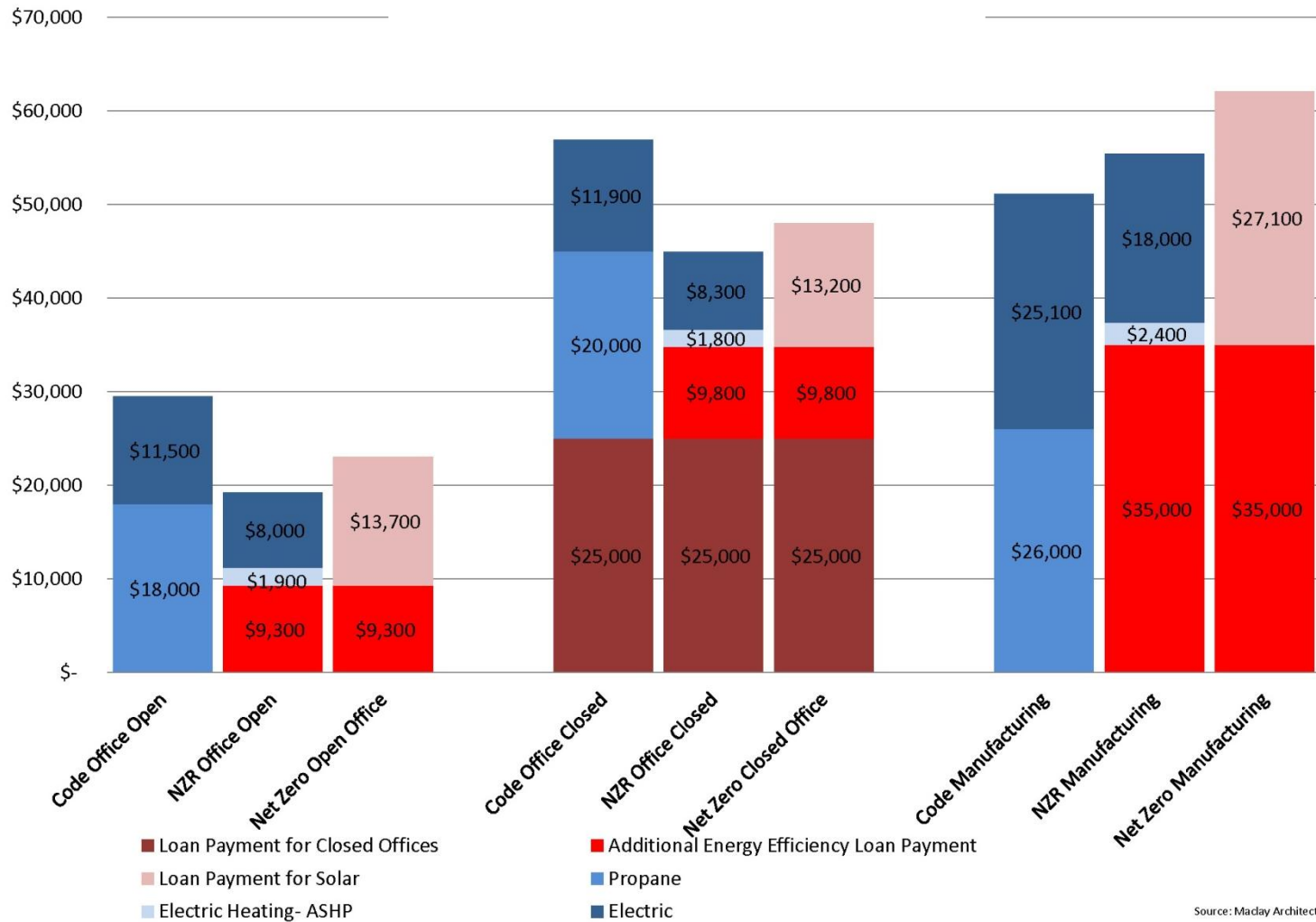
# Commercial 1<sup>st</sup> Year Costs

- Heating and Cooling Costs



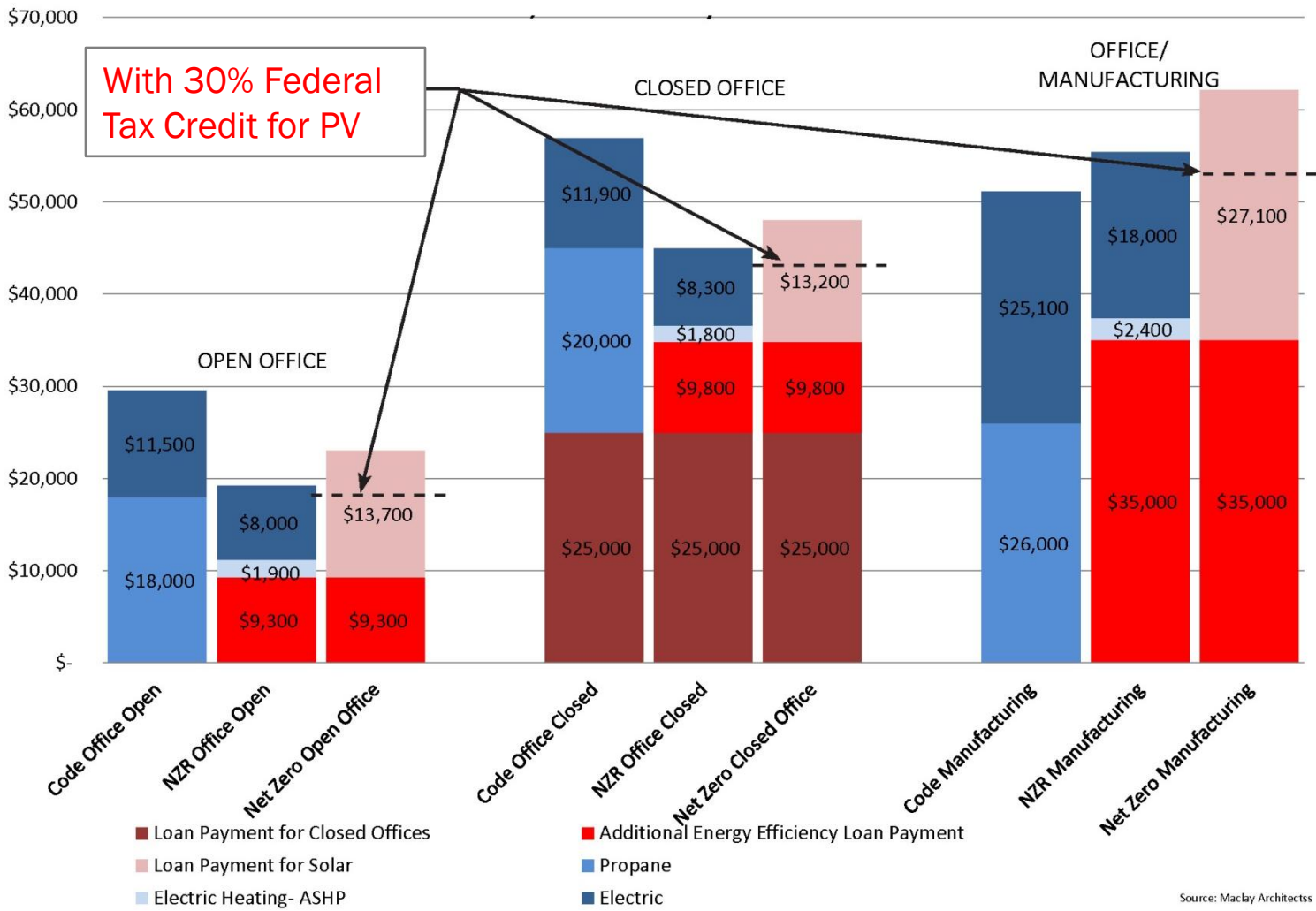
# Commercial 1<sup>st</sup> Year Costs

- Commercial first year total costs



# Commercial 1<sup>st</sup> Year Costs

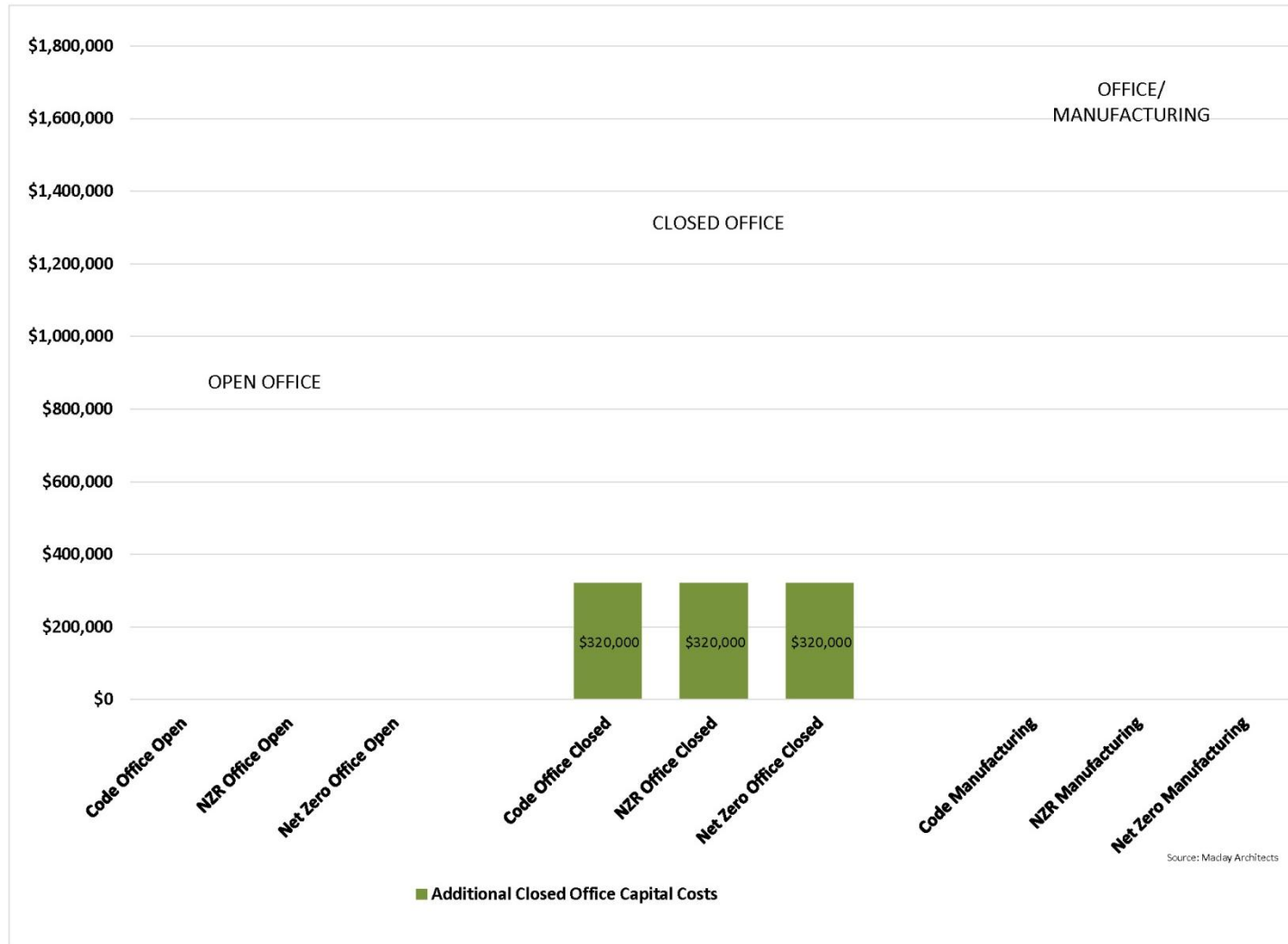
- Federal Tax Credit for PV



Source: Maclay Architects

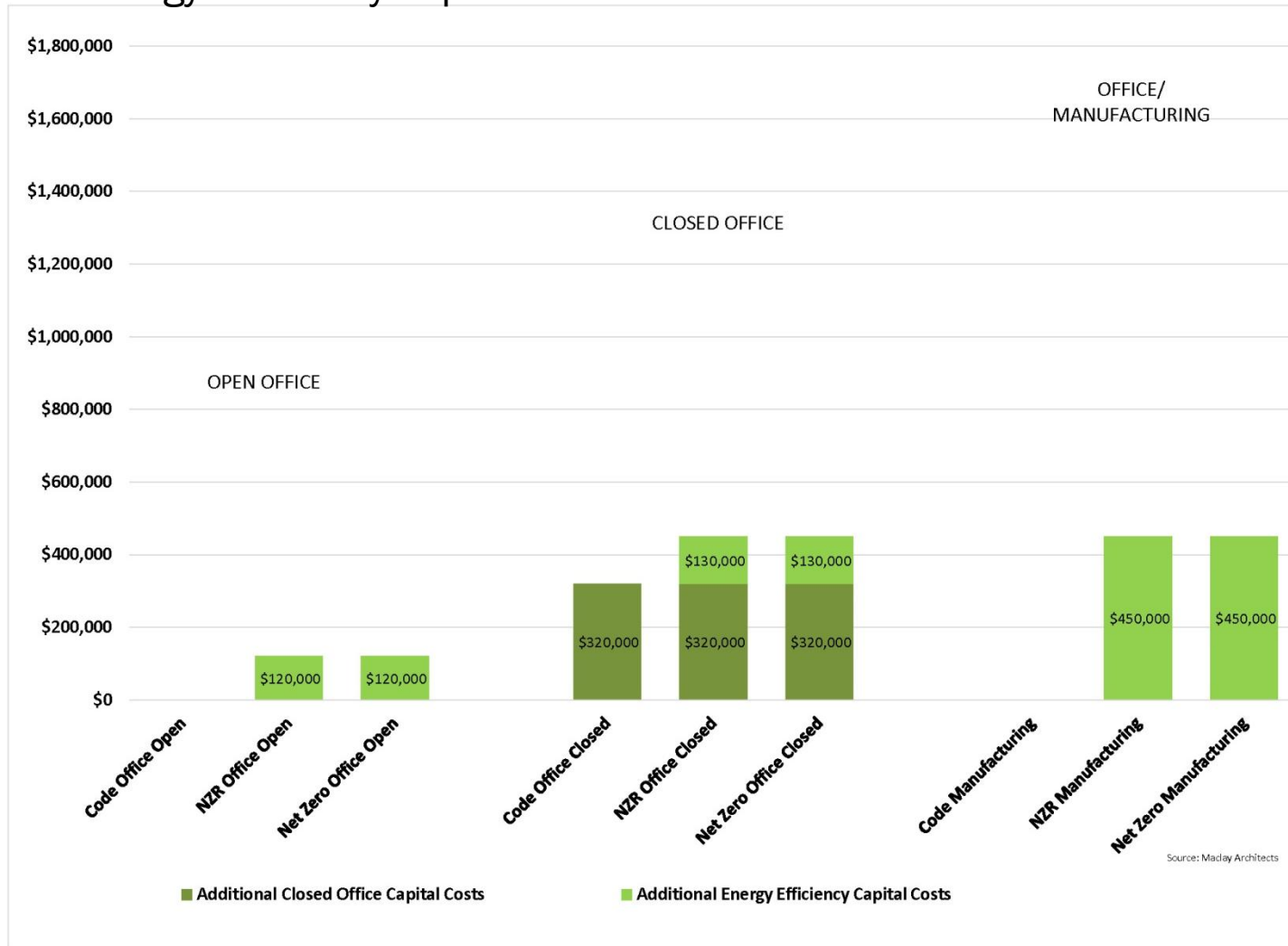
# Commercial 20-year Costs

- Closed office capital costs



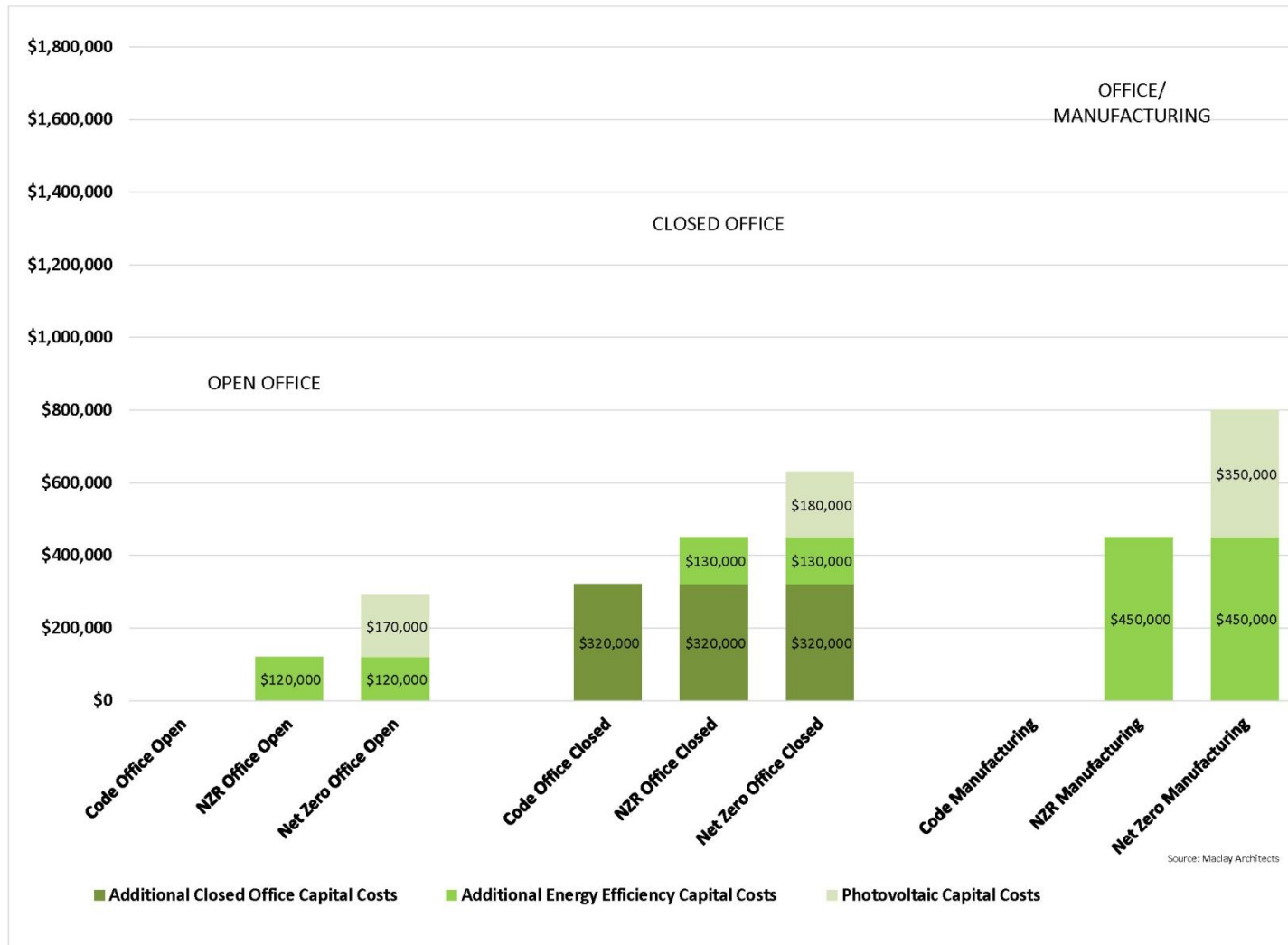
# Commercial 20-year Costs

- Energy efficiency capital costs



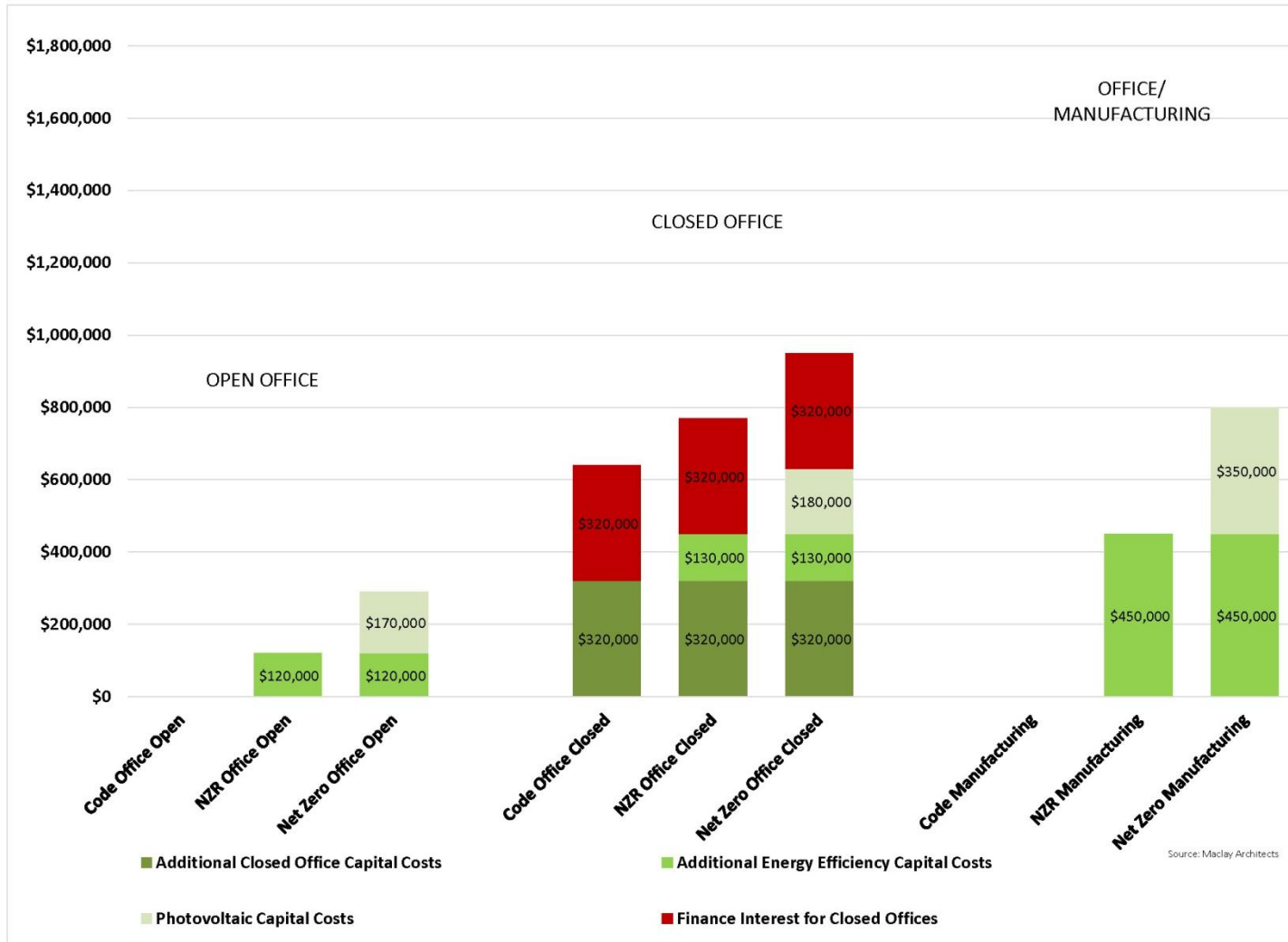
# Commercial 20-year Costs

- PV capital costs



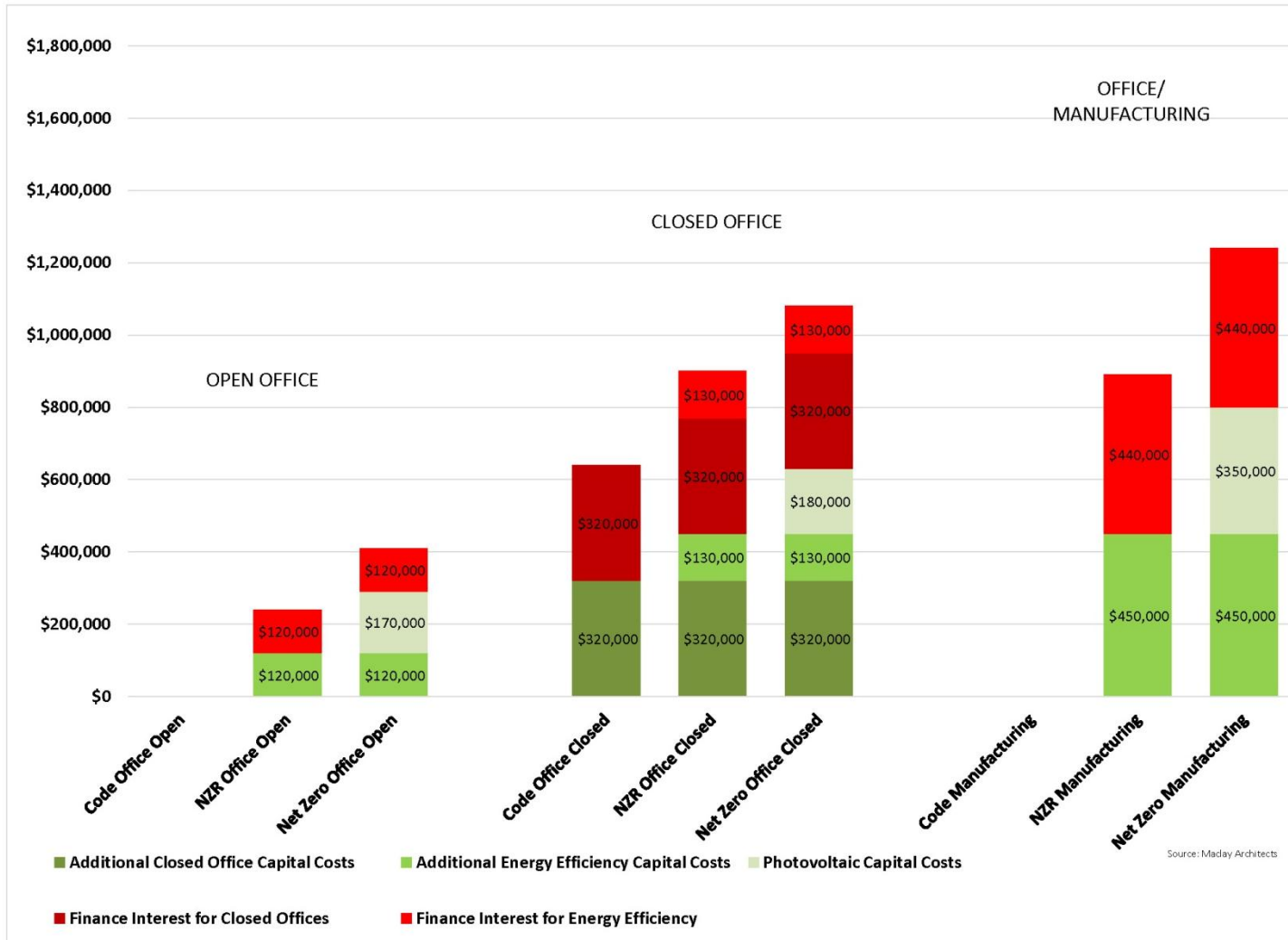
# Commercial 20-year Costs

- Closed office finance costs



# Commercial 20-year Costs

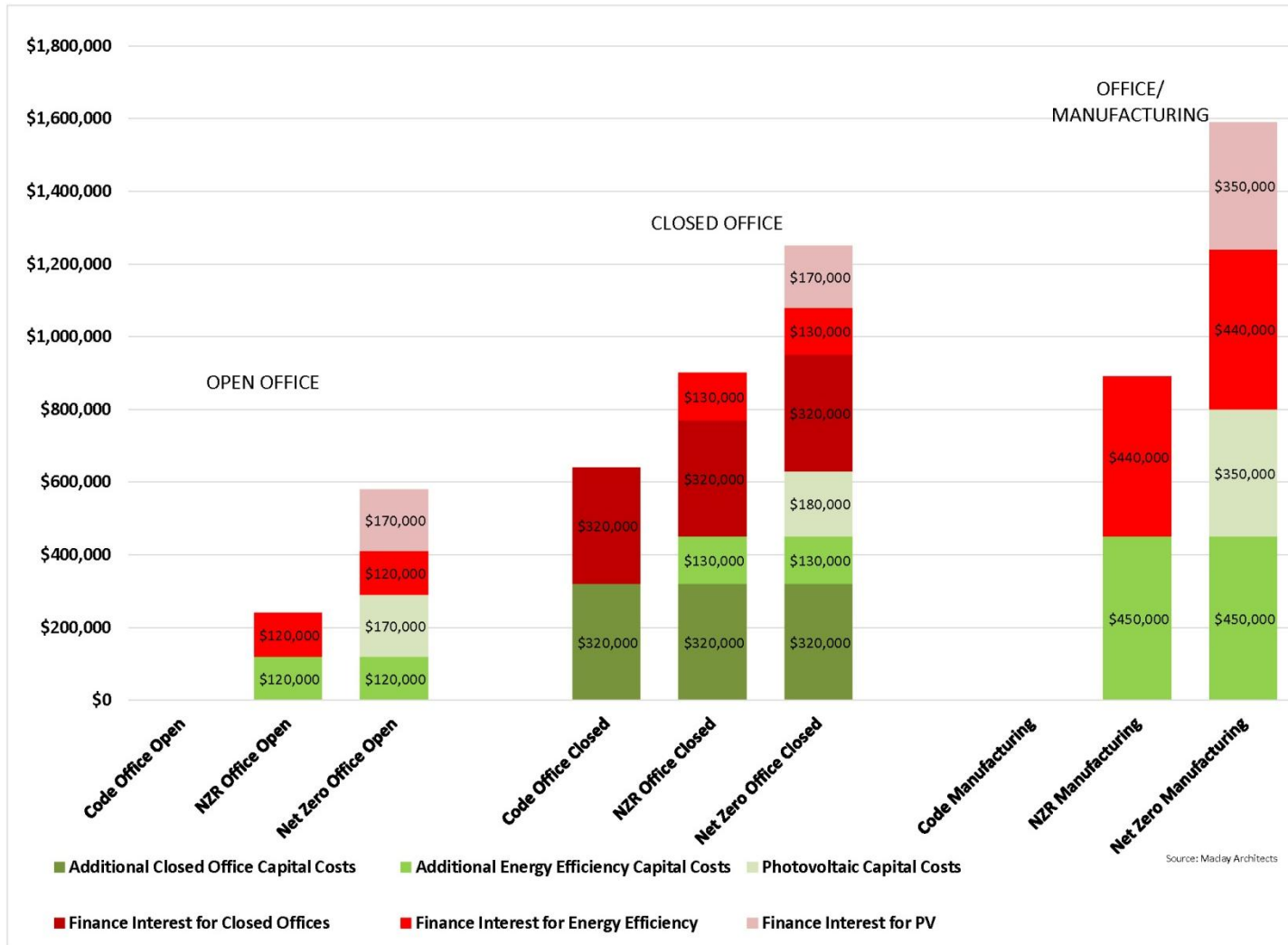
- Energy Efficiency finance costs





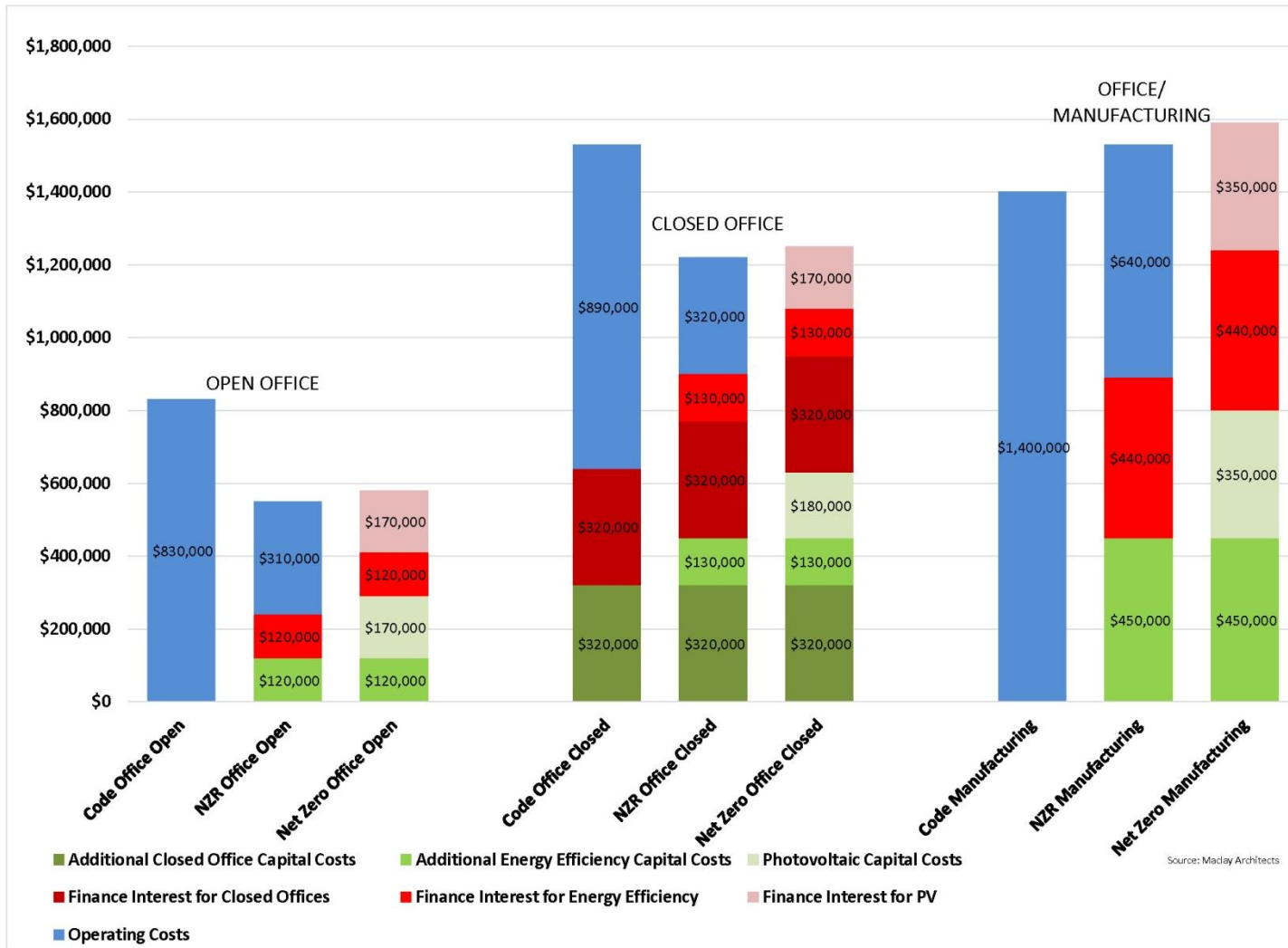
# Commercial 20-year Costs

- PV finance costs

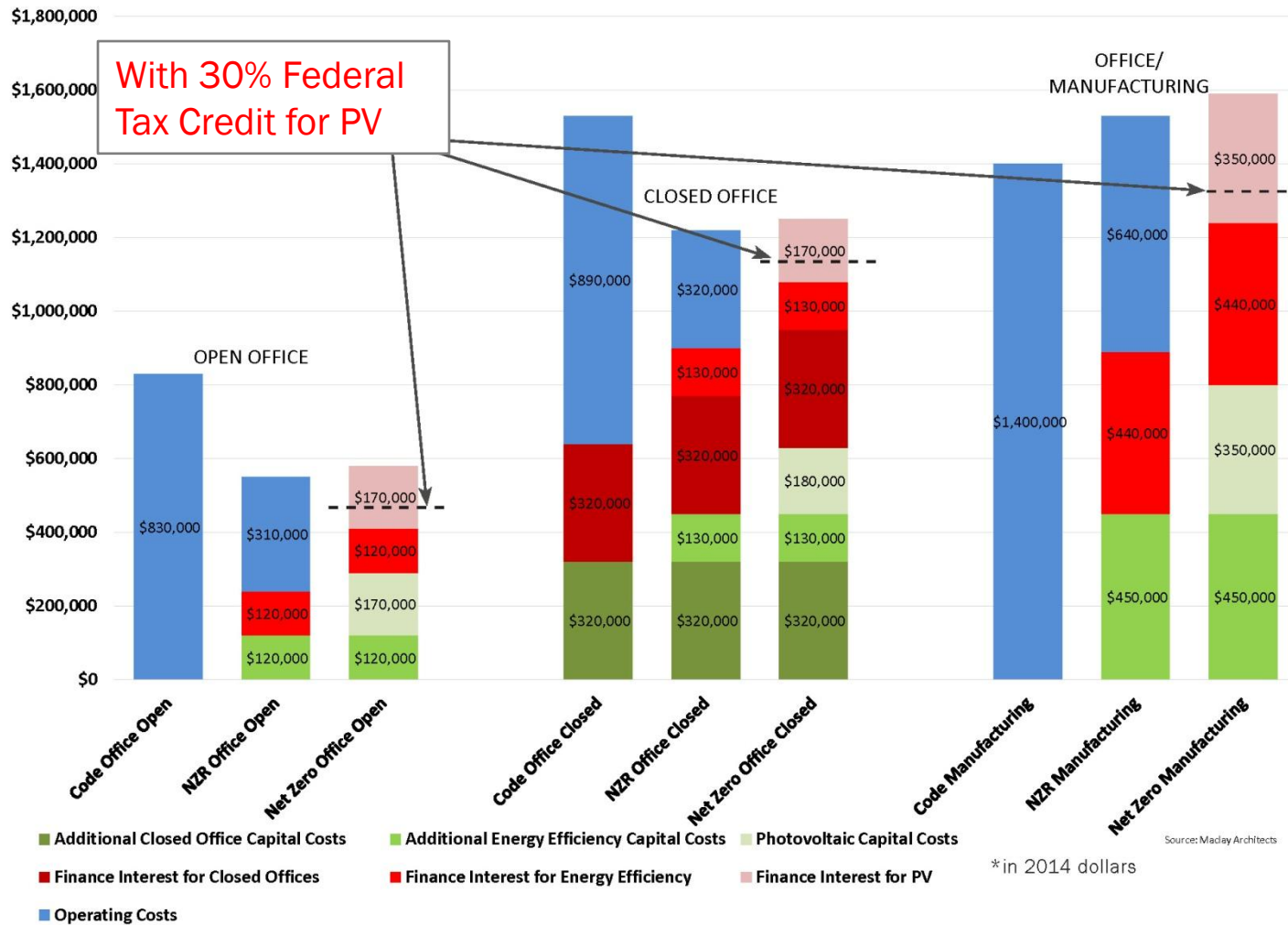


# Commercial 20-year Costs

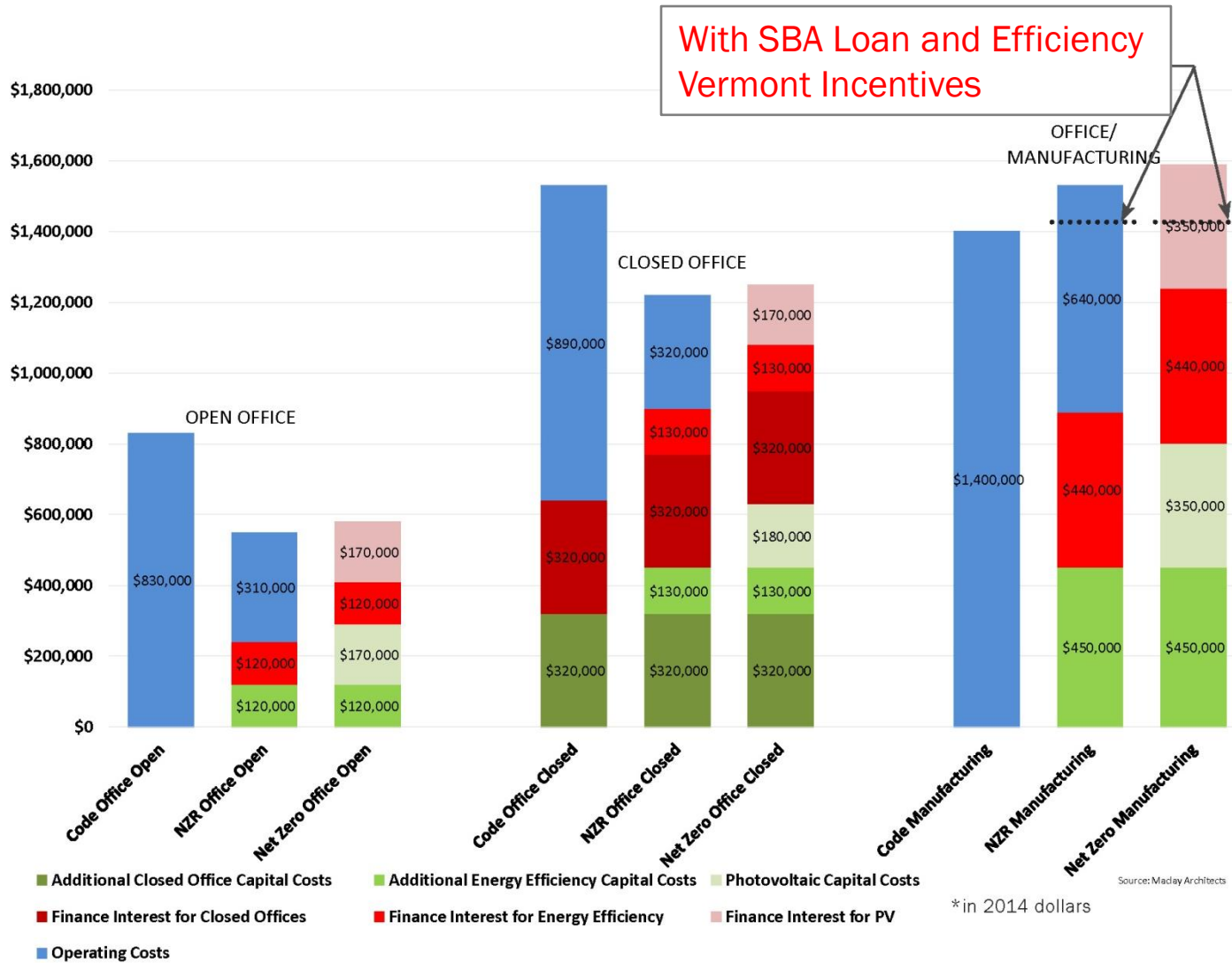
- Operating costs



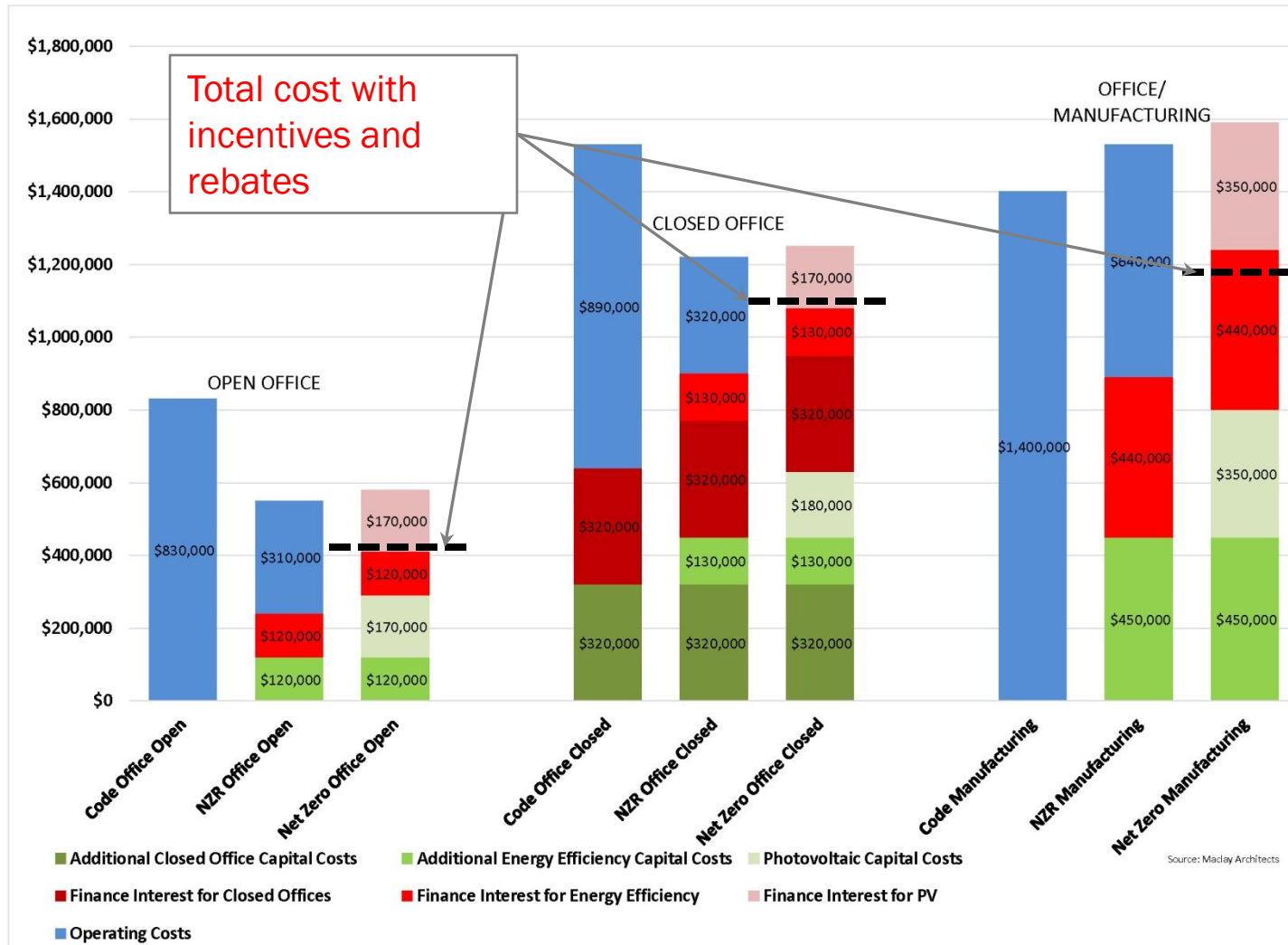
# Commercial 20-year Costs



# Commercial 20-year Costs



# Commercial 20-year Costs



# Commercial Financial Analysis

## Net Zero Ready All Financed

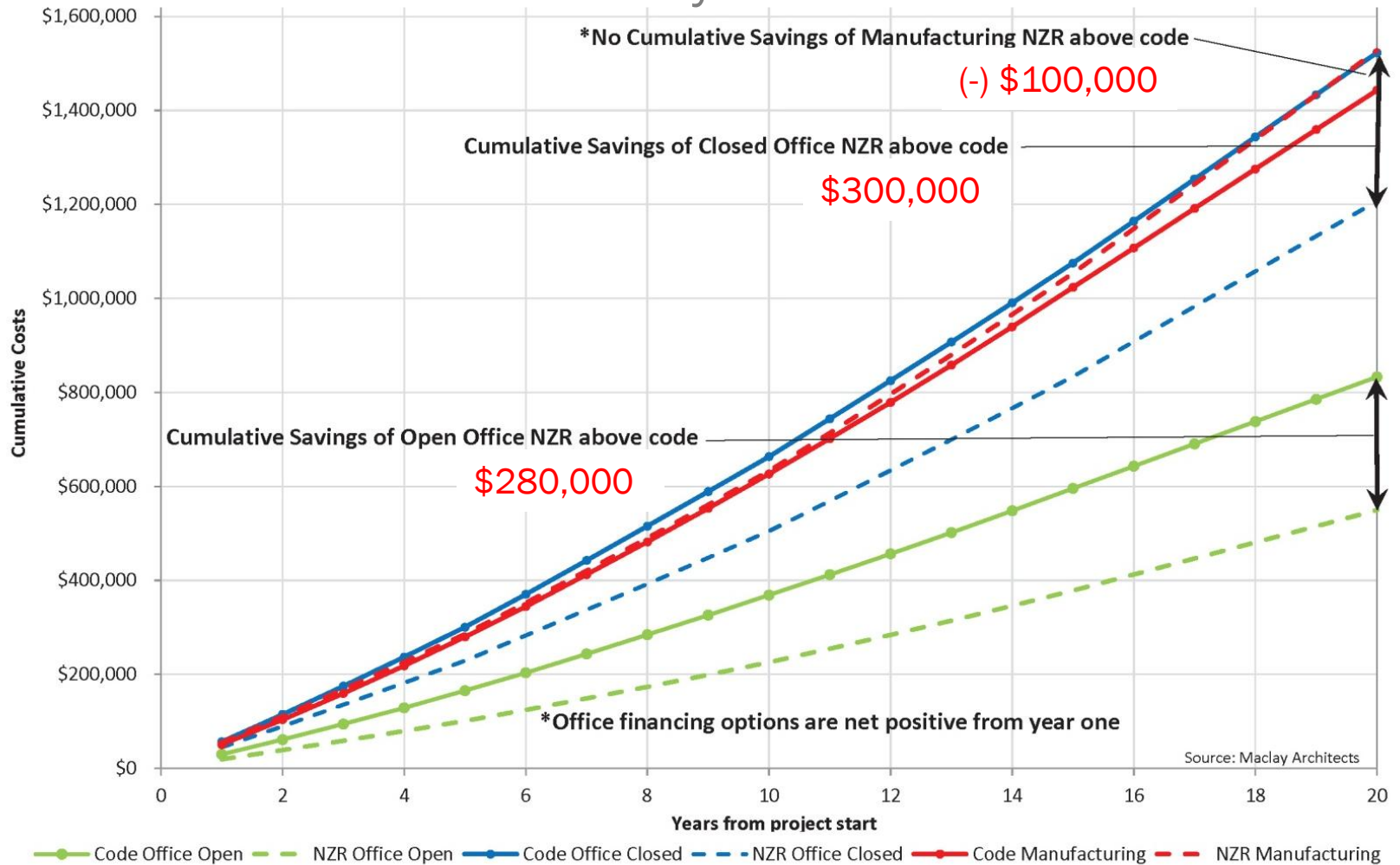


Figure 7.9: Cumulative energy and financing costs for all code and net zero ready commercial buildings

# Commercial Finance Options

- VEDA
  - 20% down payment
  - Finance 40% at low variable interest rates
  - Finance 40% with lending institution
  - (<http://www.veda.org/commercial-loan-rates-fees/#vermont>)
- Small Business Administration (SBA 504 Loan through local bank)
  - 20% down payment
  - Finance 40% fixed interest rate ~4.77%
  - Finance 40% with lending institution
  - (<https://www.sba.gov/>)
  - (<http://www.vtsbdc.org/>)

# Community

Proposed masterplan on the land of Wind Energy Associates in Hinesburg, VT

**EXISTING**

- 77,000 sf of office/manufacturing

**PROPOSED ADDITIONAL**

- 86,000 sf residential
- 214,000 sf commercial



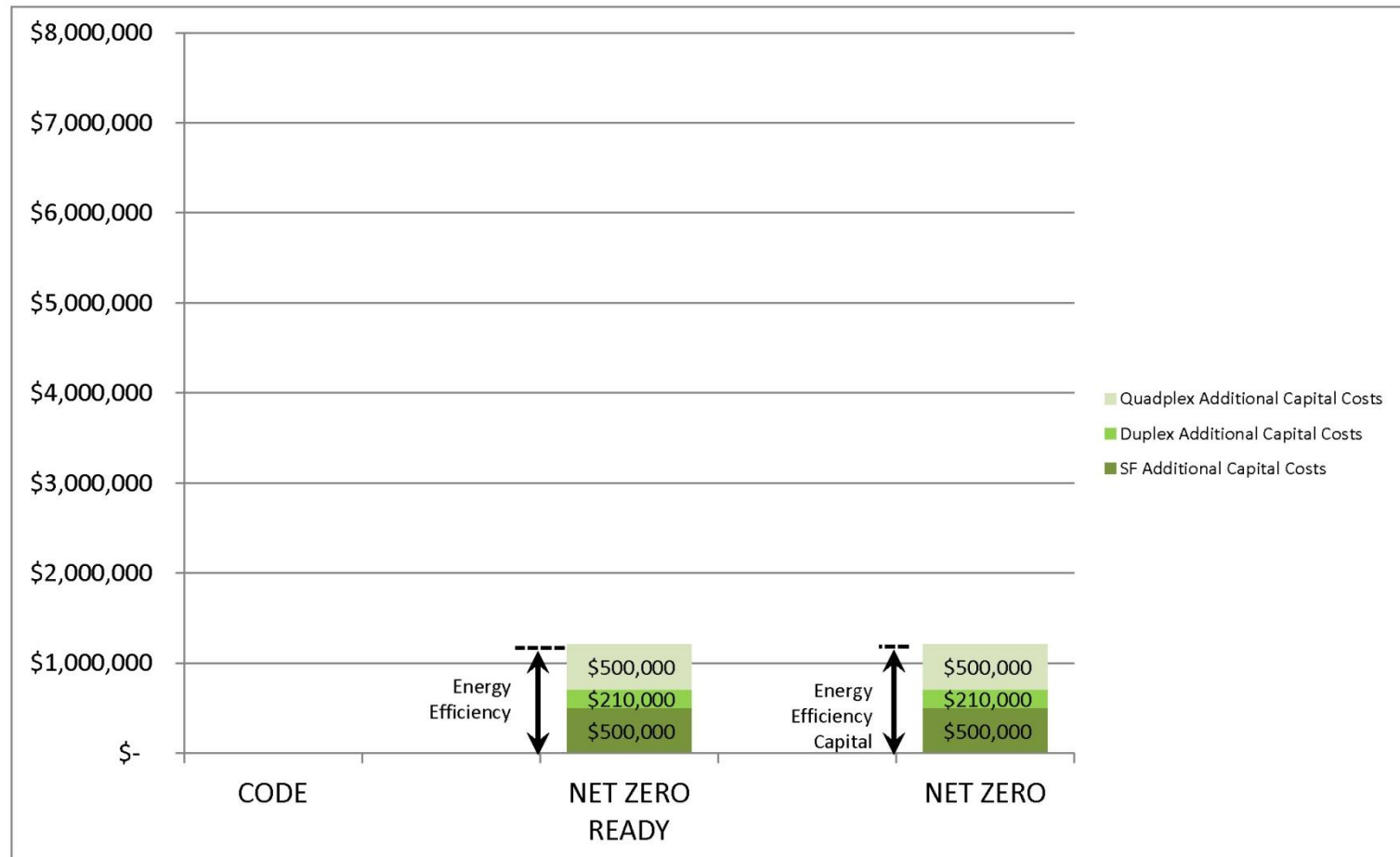
1. Light Industrial / Office
2. Campus Center
3. Meadow Residential



# Community

## Residential 30-Year Costs

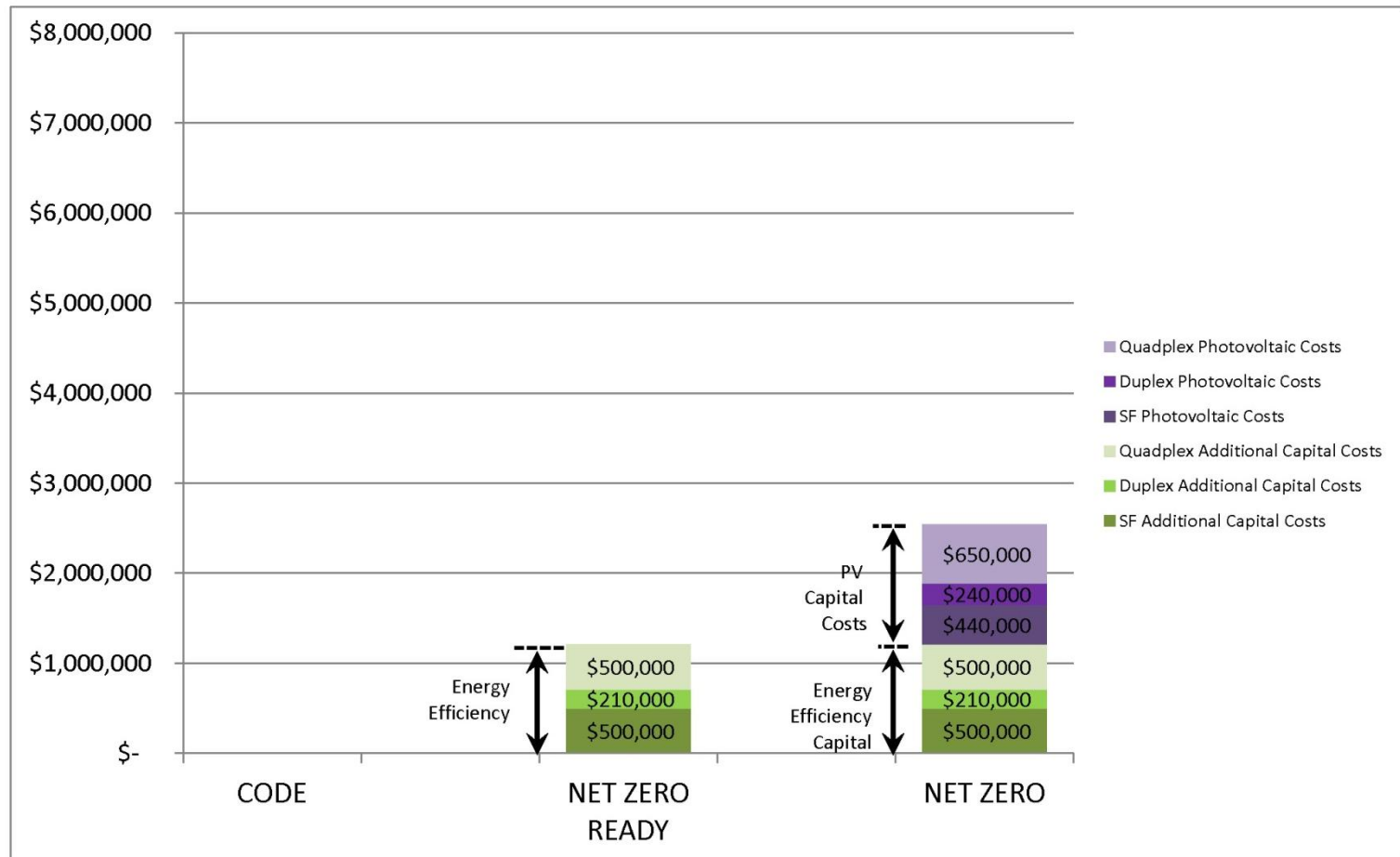
- Additional Capital Costs



# Community

## Residential 30-Year Costs

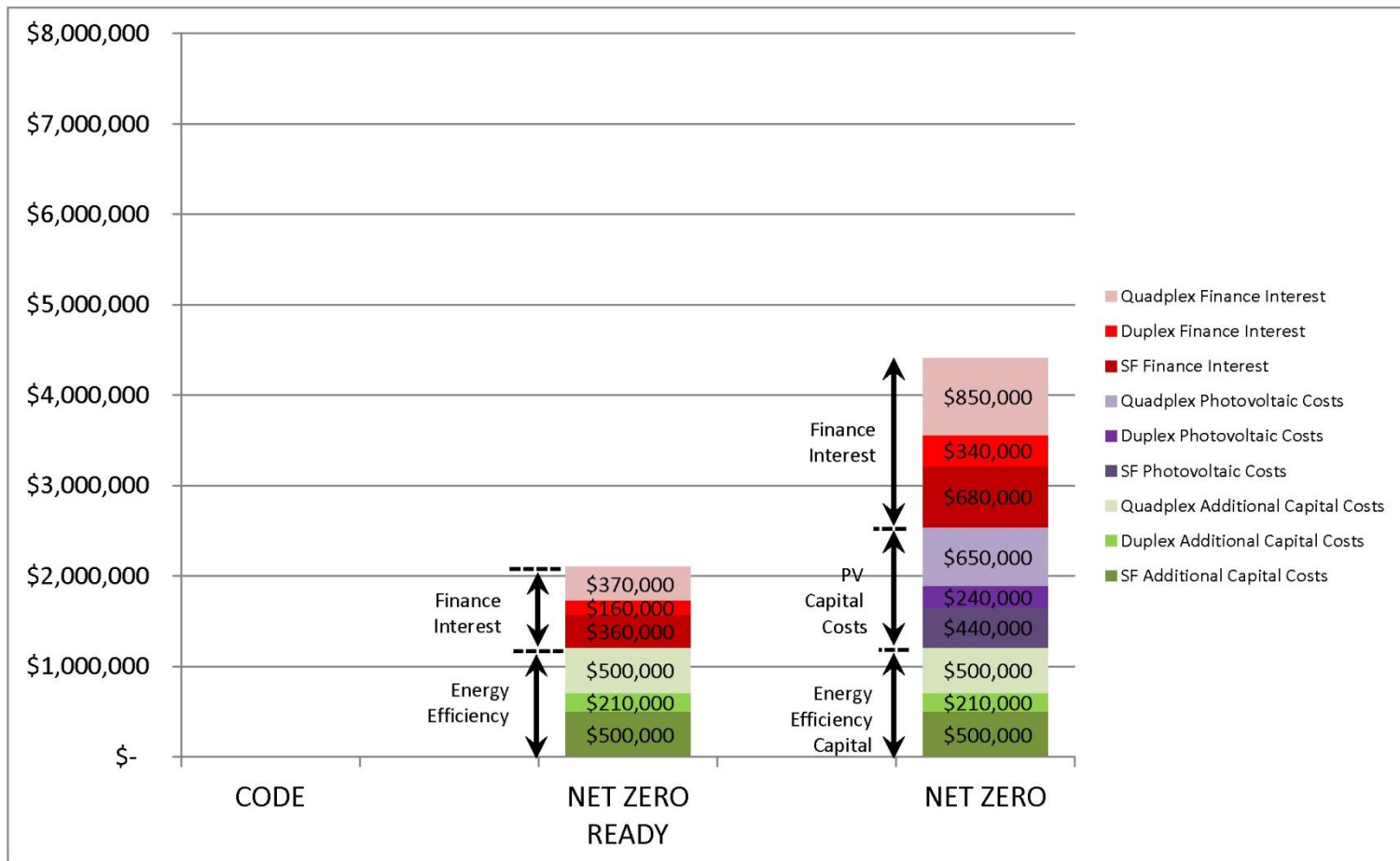
- PV Capital Costs



# Community

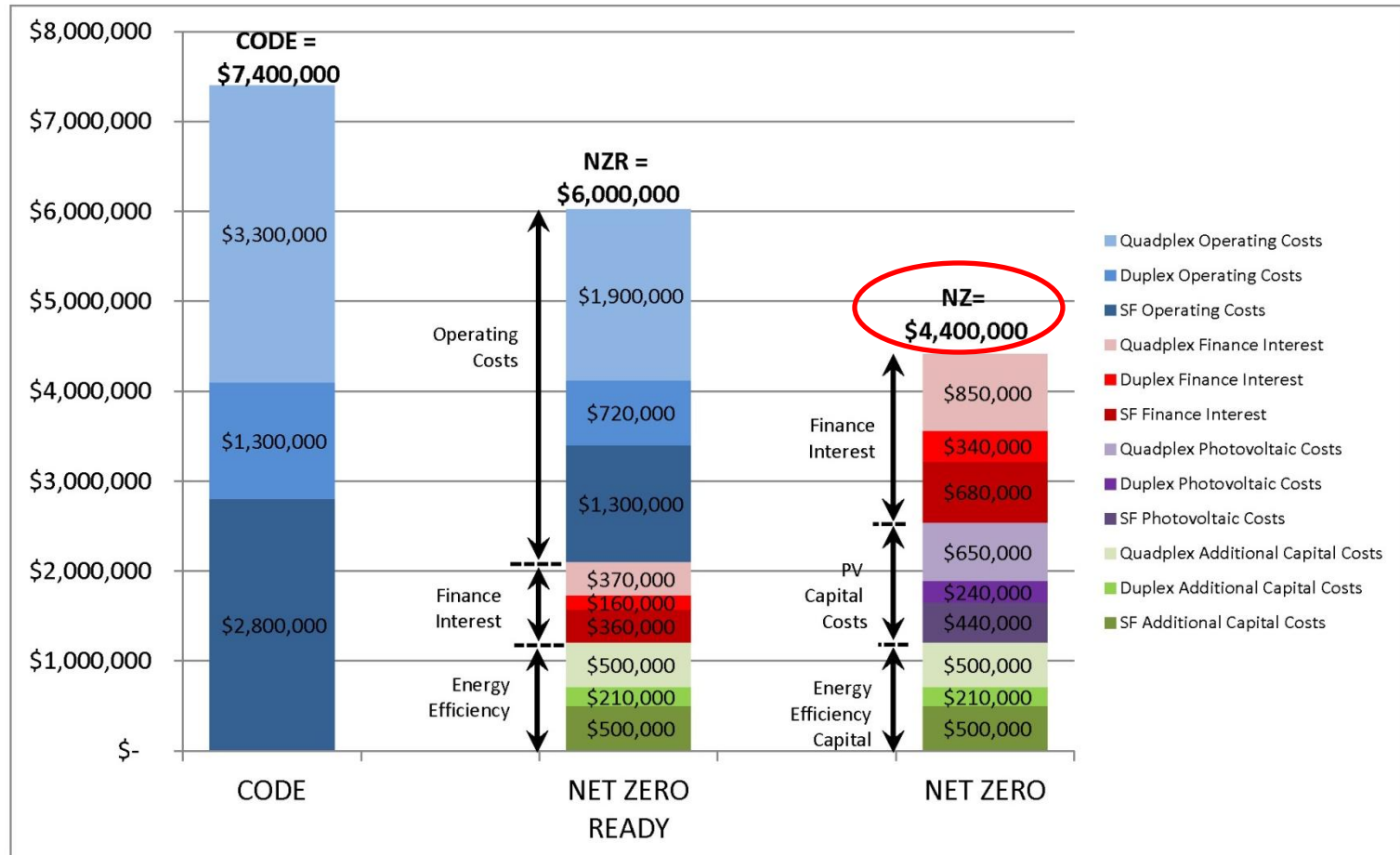
## Residential 30-Year Costs

- Cumulative 30-year Finance Interest



# Community Residential 30-Year Costs

- NZ cumulative savings of \$3 million compared to a code and savings



# Community Residential 30-Year Costs

- NZ cumulative savings of \$3.8 million including PV tax credits

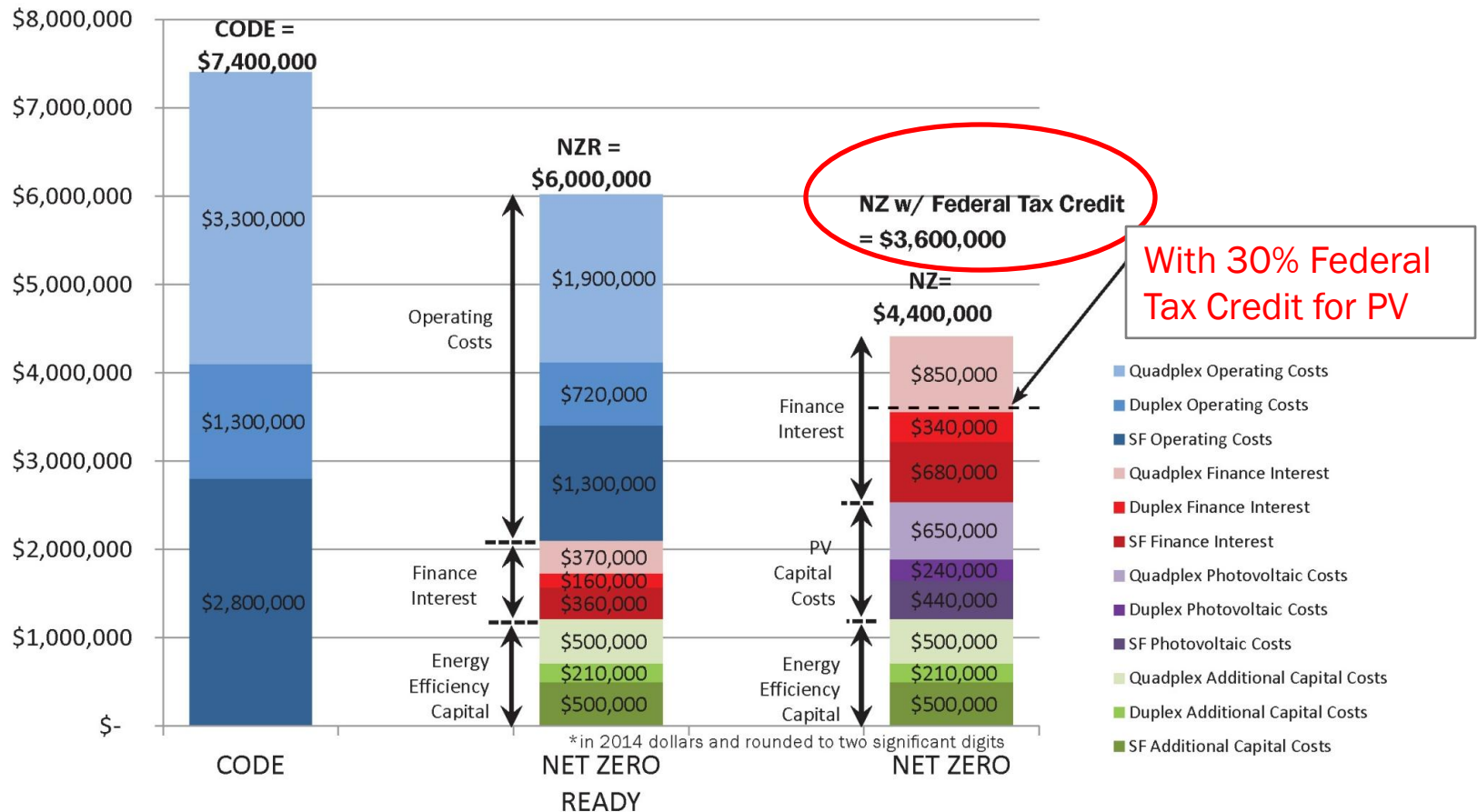
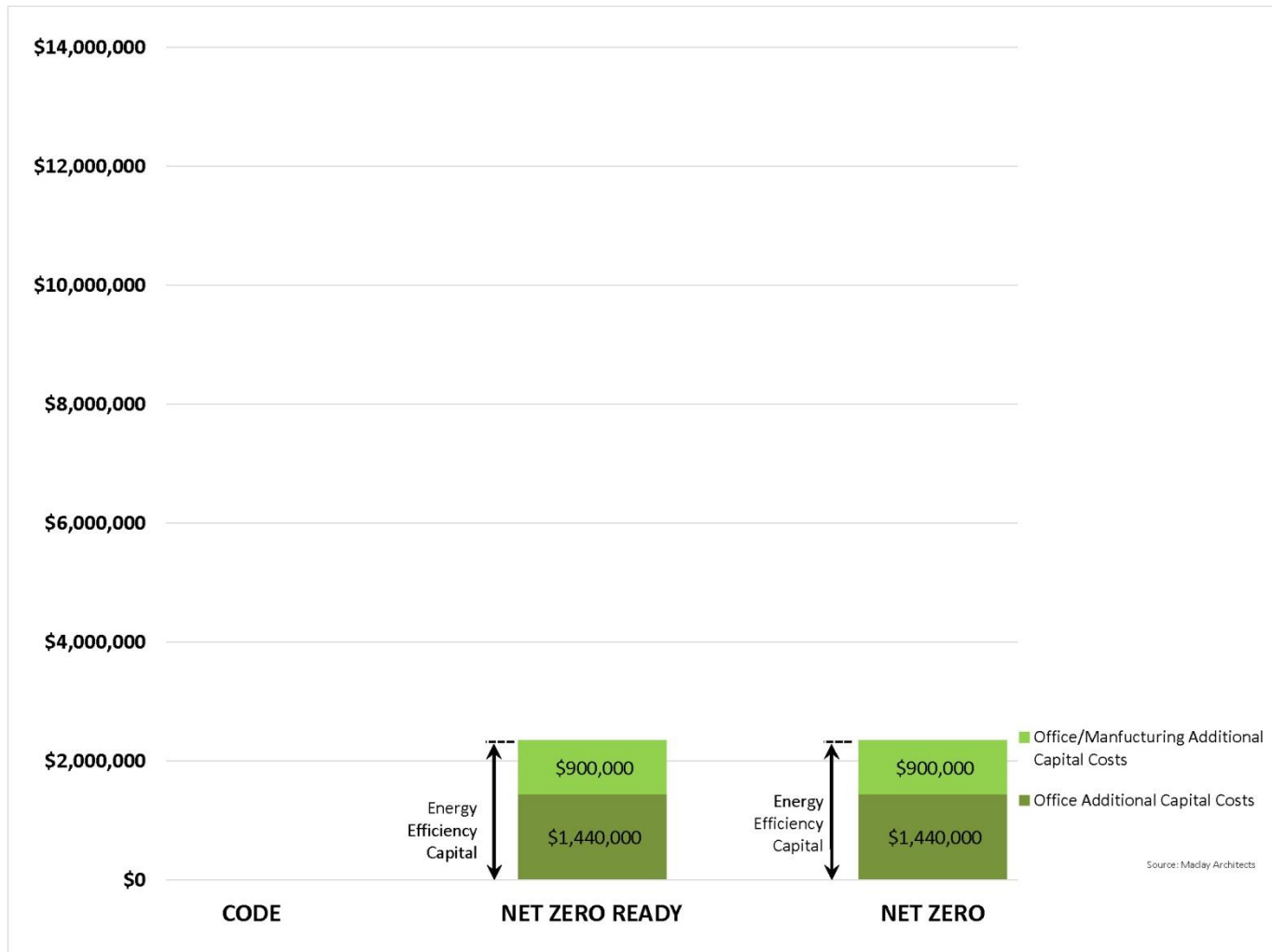


Figure 7.14: Cumulative community residential 30 year capital, operating and finance costs

# Community

## Commercial 20-Year Costs

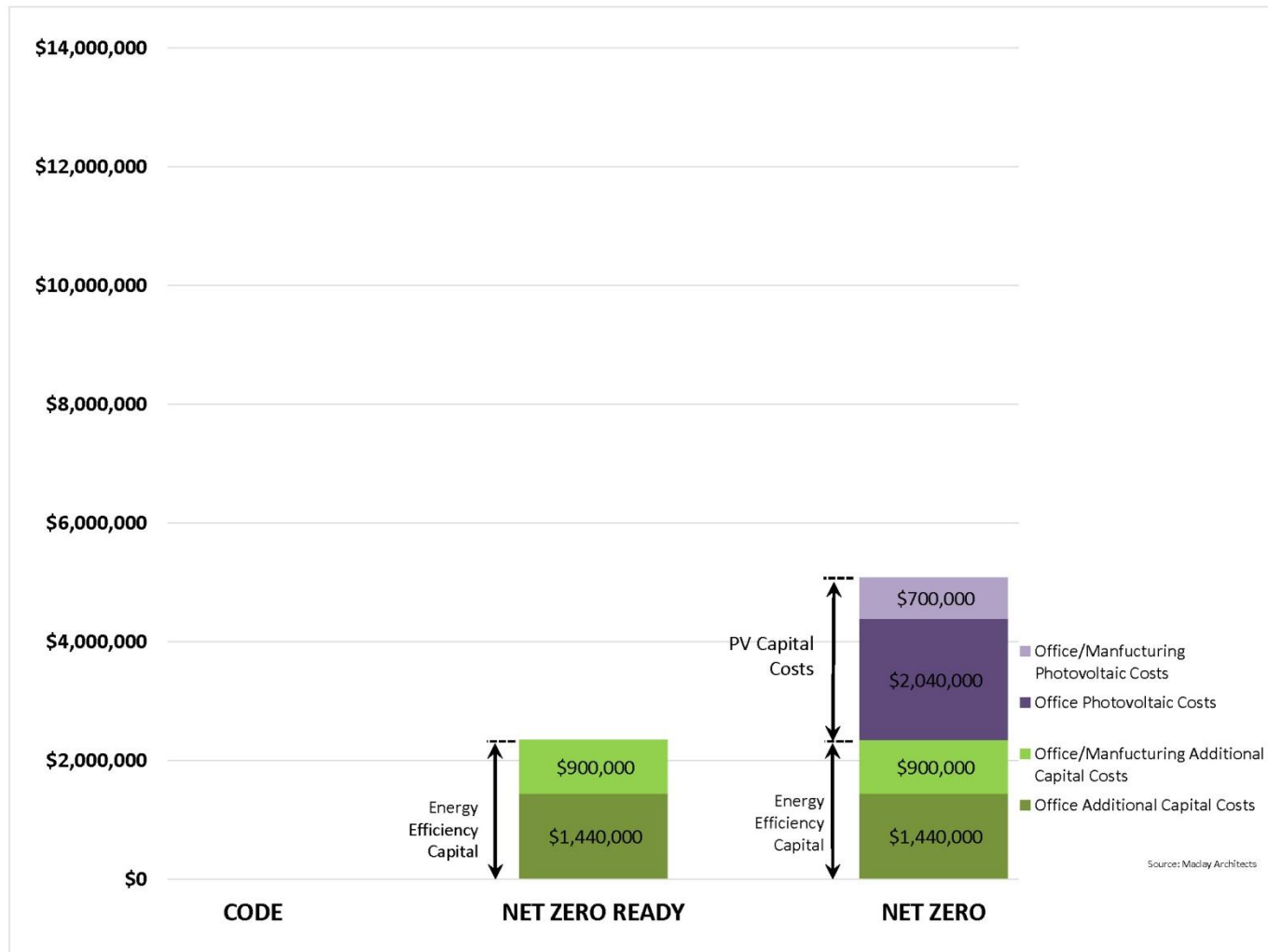
- Energy efficiency capital costs



# Community

## Commercial 20-Year Costs

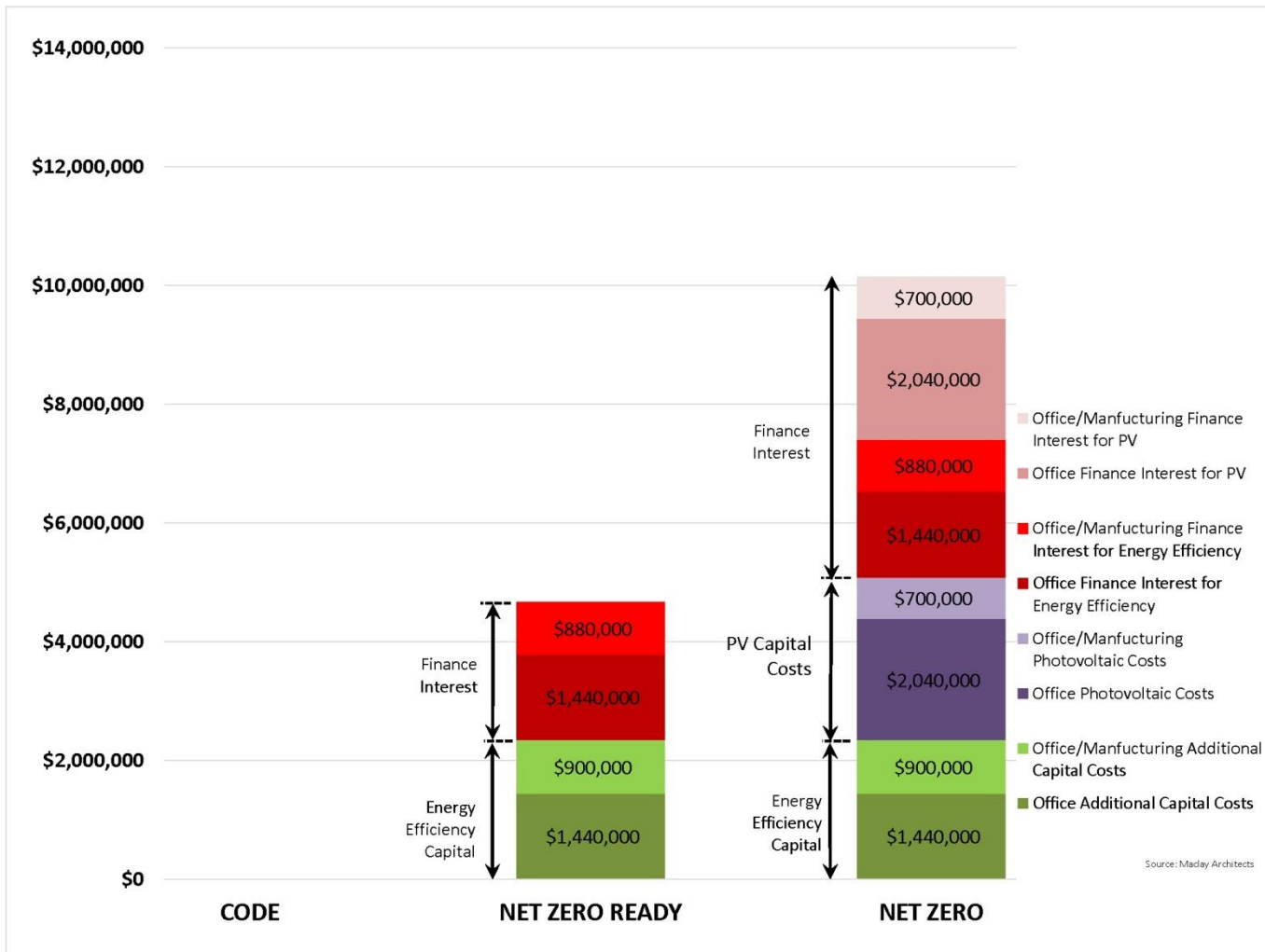
- PV capital costs



# Community

## Commercial 20-Year Costs

- Finance interest

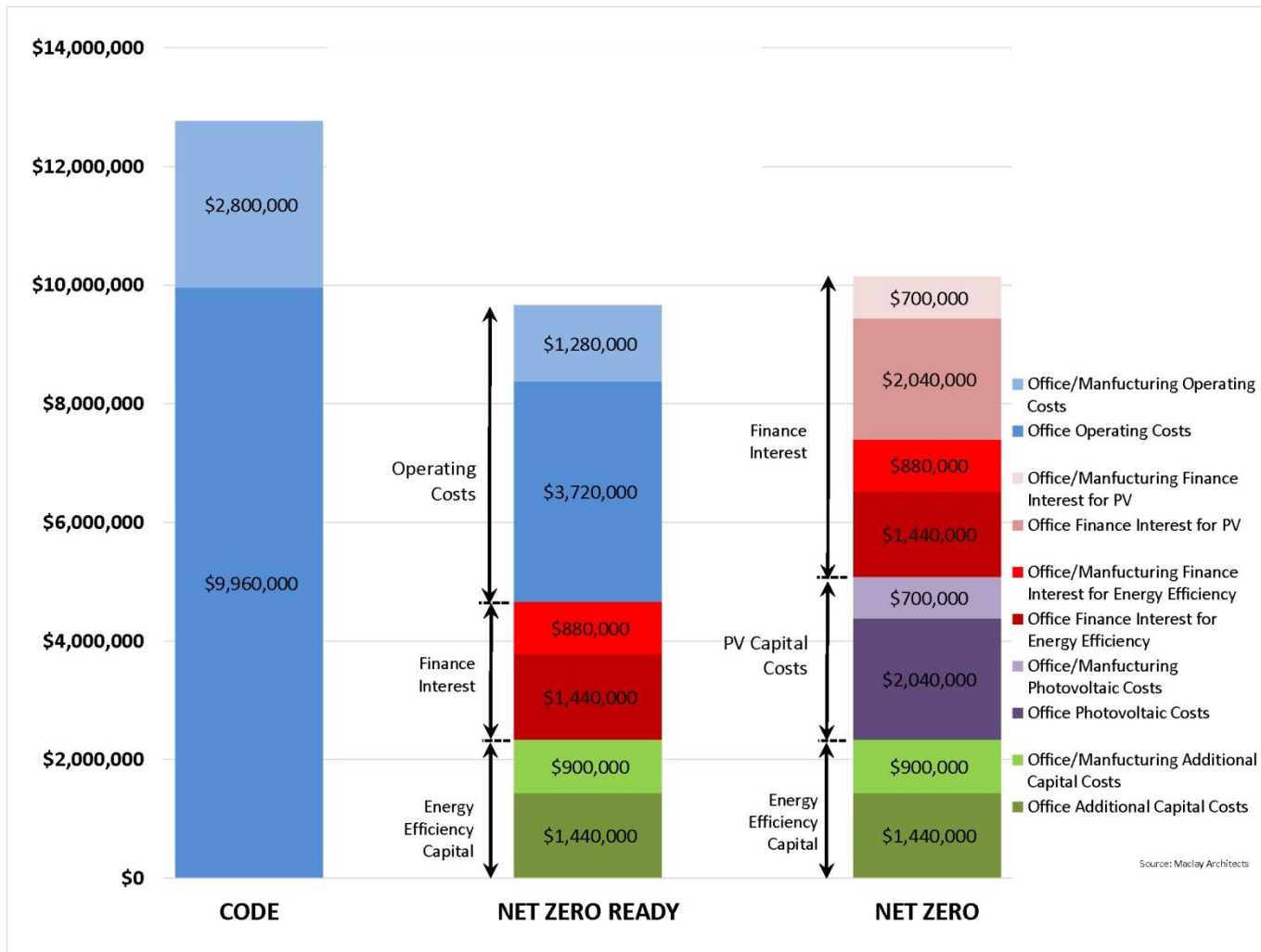




# Community

## Commercial 20-Year Costs

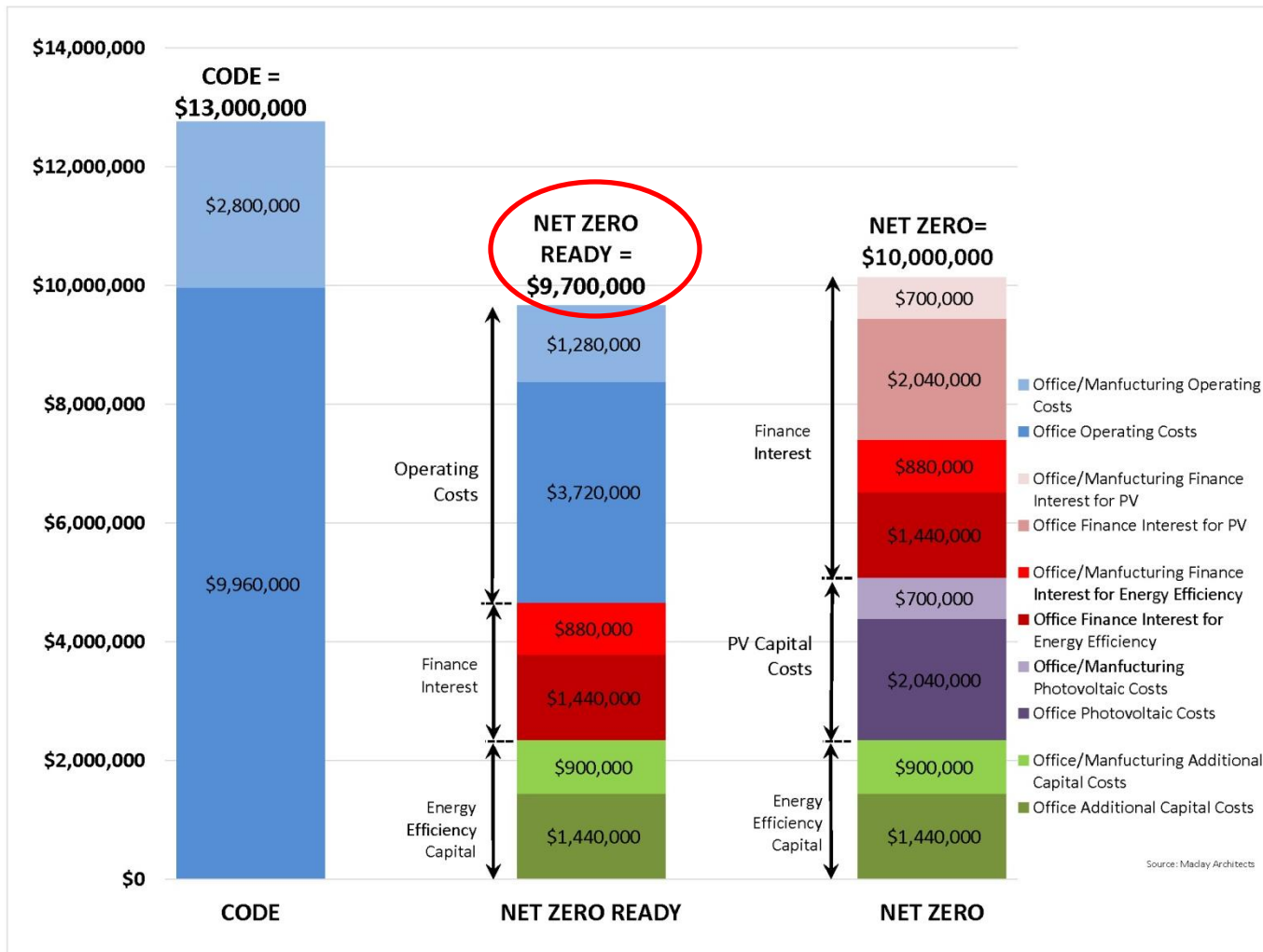
- Operating costs



# Community

## Commercial 20-Year Costs

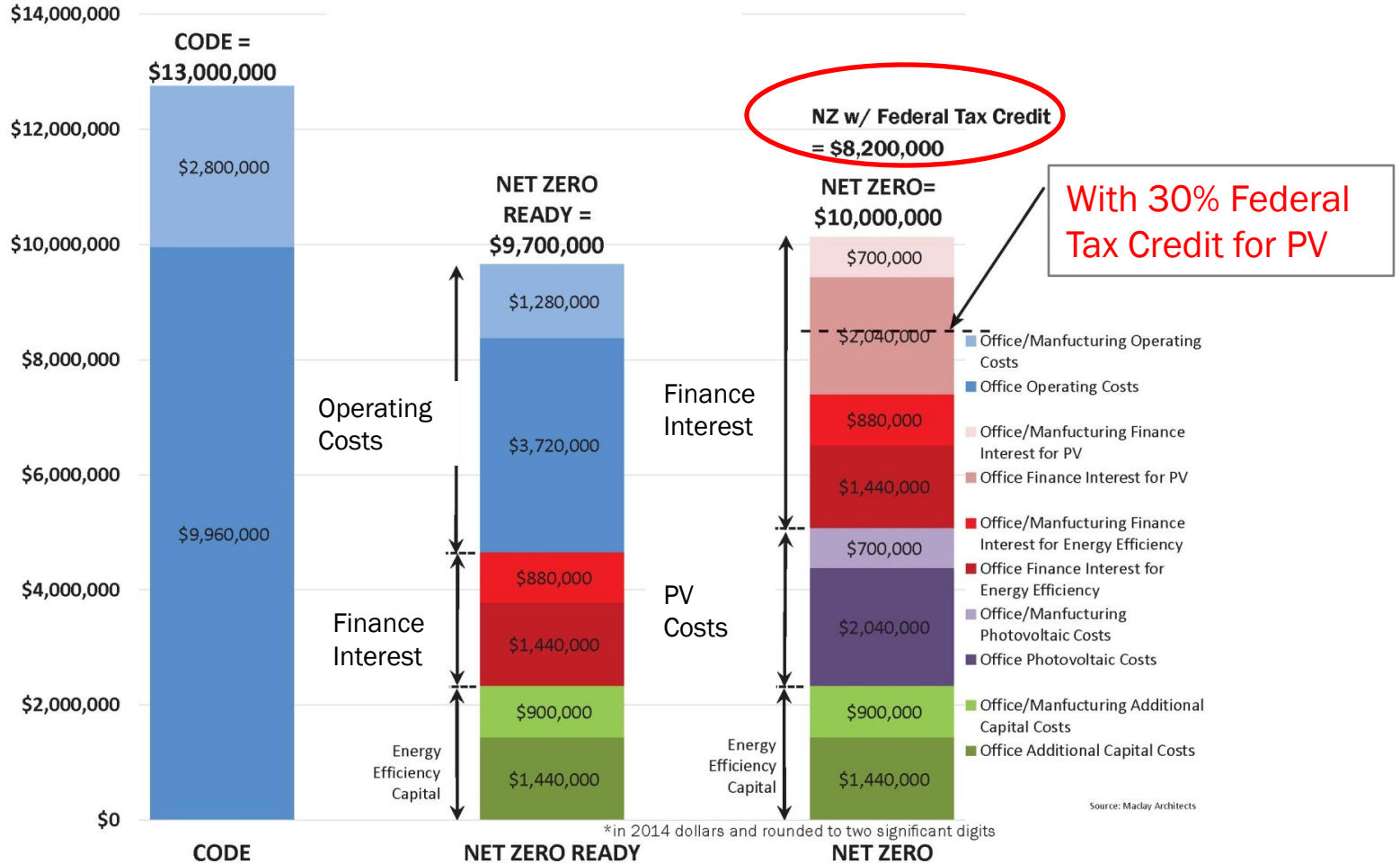
- NZR commercial buildings saves \$3.3 million over 20 years



# Community

## Commercial 20-Year Costs

- NZ with the federal tax credit saves \$4.8 million over 20 years



# Community

Saves over \$8 million in 30 years



# Outcome – Net Zero is Cost Effective

- Building Type is a factor

# Outcome – Net Zero is Cost Effective

- Building Type is a factor
- Financing is a factor

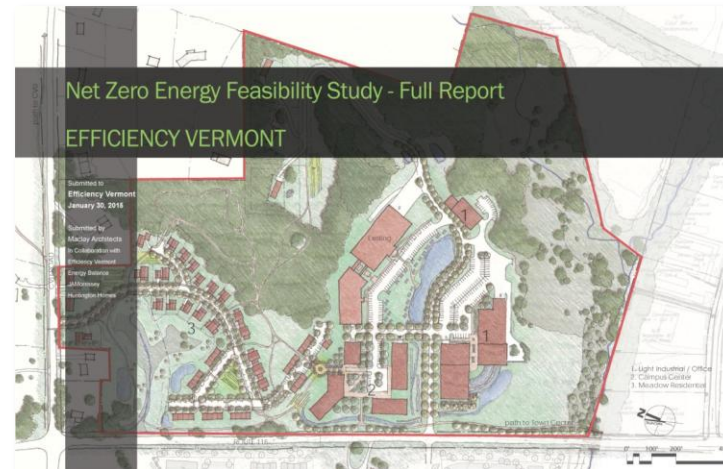
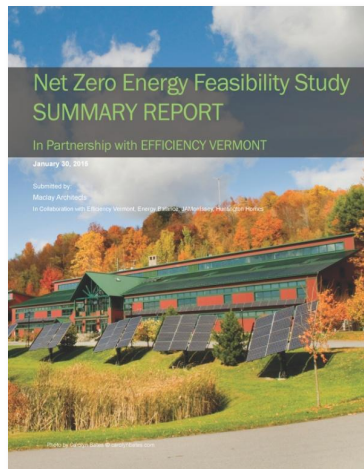
# Outcome – Net Zero is Cost Effective

- Building Type is a factor
- Financing is a factor
- Rebates and incentives are a factor

# Implement

- Net zero is cost effective today
- Design to net zero standards
- Look at financing options
- Build net zero projects and communities

Share the Feasibility Study:



For more information and to access the Summary Report and the Full Report contact: [laura@maclayarchitects.com](mailto:laura@maclayarchitects.com)



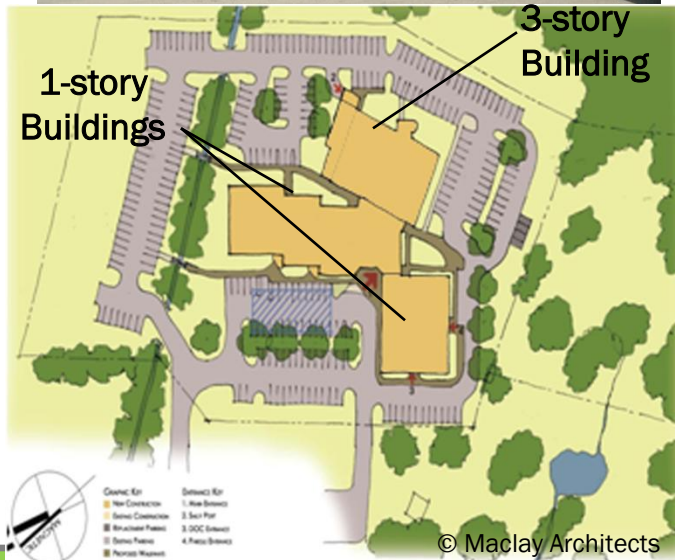
# Bennington Superior Courthouse and State Office Building



# Bennington Superior Courthouse and State Office Building

## Integrated Building design

- massing
- orientation



Existing Building

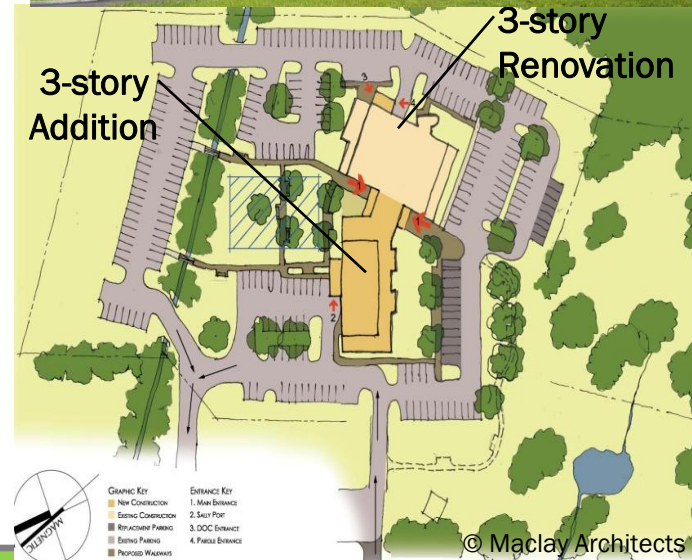
New Option: Surface Area Reduction:

31% on 5 sides

45% on 6 sides

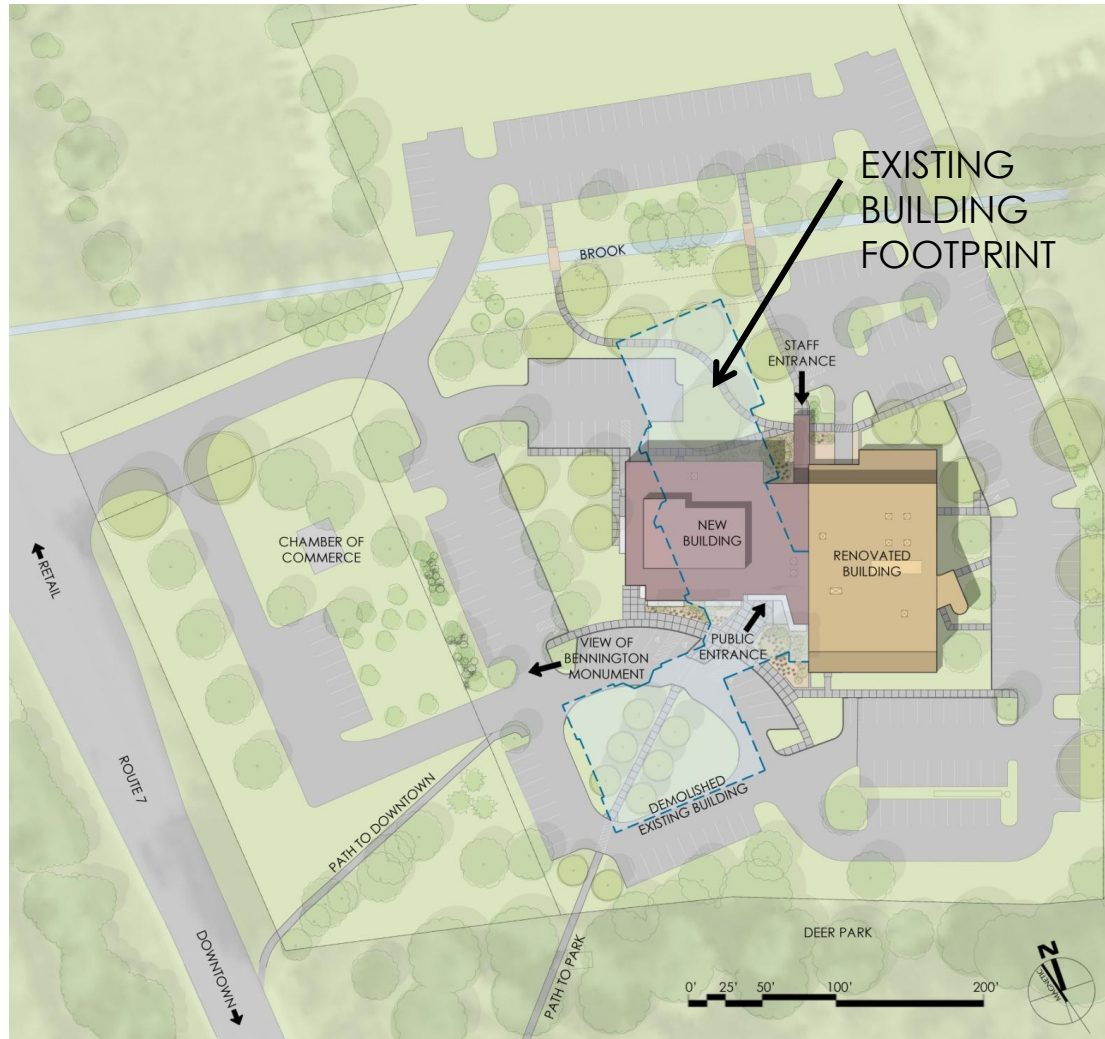
Cost: No increased cost

Massing Savings: Infinite Return on Investment



Renovated Building

# Bennington Superior Courthouse and State Office Building



# Bennington Superior Courthouse and State Office Building

## Project Goals and Metrics

| Energy Usage Intensity Comparison                   |            |  |                   |                   |   |
|---|------------|--|-------------------|-------------------|---|
|   |            | Net Zero Ready<br>(modeled as<br>built)  | Code<br>Compliant | Existing Facility | EIA National<br>Ave. Existing<br>Office |
| <b>EUI</b>  | kBtu/sf-yr | 24                                       | 39                | 113               | 92                                      |
|   |            | <b>Percent better than existing EUI:</b> |                   |                   |   |
|   |            | 79%                                      | 66%               | 0%                |   |
| Source: Maclay Architects' File "BldgEnergyFinance" |            |  |                   |                   |   |

# Bennington Superior Courthouse and State Office Building

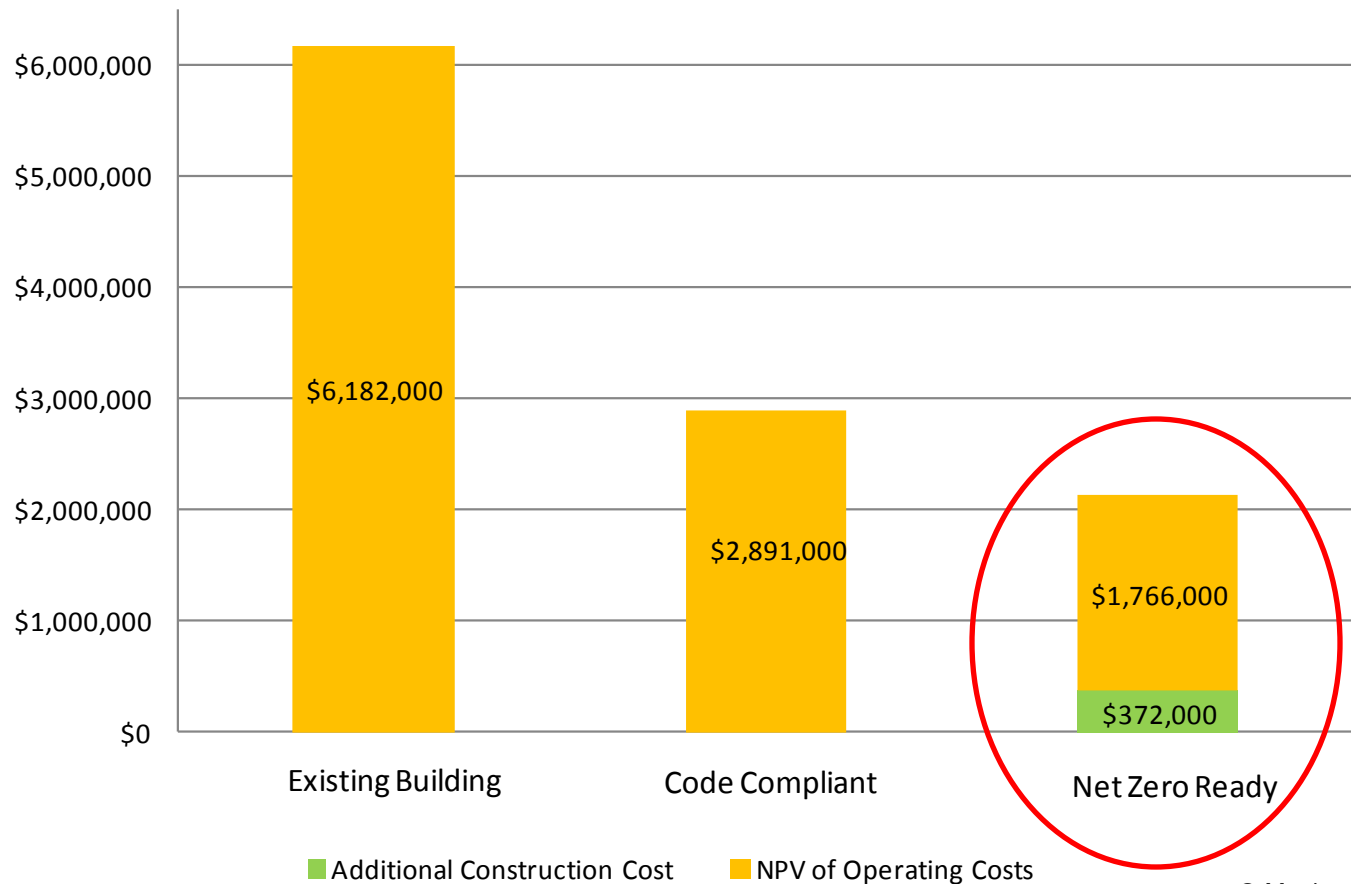
| Cost Estimate  | Building Component          | 1. Code Compliant Building                                      | 2. Net Zero Ready building/GSHP  | Added Cost       | Added Cost |
|--|-----------------------------|---|--|------------------|------------|
| Envelope   | Windows                     | Double-glazed windows   | Triple-glazed windows  | \$30,557         | \$209,097  |
|  | Air/Vapor Barrier           | Vapor barrier only  | Combined air barrier and drainage plane  | \$39,000         |            |
|  | Insulation                  | Install 2" of rigid insulation under slabs                      | Install 4" of rigid insulation on exterior face of wall framing                          | \$32,500         |            |
|  |                             | Install 3" of rigid insulation on exterior face of wall framing | Install 4" of rigid insulation under slabs   | \$22,500         |            |
|  |                             | Insulate seismic joint between new and existing wings to to R-9 | Insulate seismic joint between new and existing wings to maximum R-value                 | \$22,500         |            |
|  |                             | Standard detailing of steel support for exterior sun shades     | Custom detailing of steel support for exterior sun shades to minimize thermal bridging   | \$8,000          |            |
|  |                             | Standard detailing of steel relieving angles for brick veneer   | Custom detailing of steel relieving angles for brick veneer to minimize thermal bridging | \$14,000         |            |
|  | 6" isocyanurate on the roof | 9" minimum isocyanurate on the roof                             | \$40,040   |                  |            |
| Mechanical   | Commissioning               | NA  | Full envelope commissioning & blower door testing  | \$27,000         | \$163,000  |
|  | Solar Hot Water             | Not a required system   | Solar Hot Water System installed   | \$31,000         |            |
|  | HVAC                        | Standard HVAC Replacement                                       | High-efficiency Ground Source Heat Pump HVAC replacement                                 | \$105,000        |            |
| <b>Total Added Cost</b>  |                             |   |  | <b>\$372,097</b> |            |
| Added Envelope Cost Per Square Foot                                |                             |   |  | \$3.22           |            |
| Added Mechanical Cost Per Square Foot                              |                             |   |  | \$2.51           |            |
| <b>Total Added Cost Per Square Foot</b>                            |                             |   |  | <b>\$5.72</b>    |            |
| <b>Total Added Cost As A Percentage Of Total Construction Cost</b> |                             |   |  | <b>2.76%</b>     |            |

Source: Maclay Architects' File "BldgEnergyFinance"

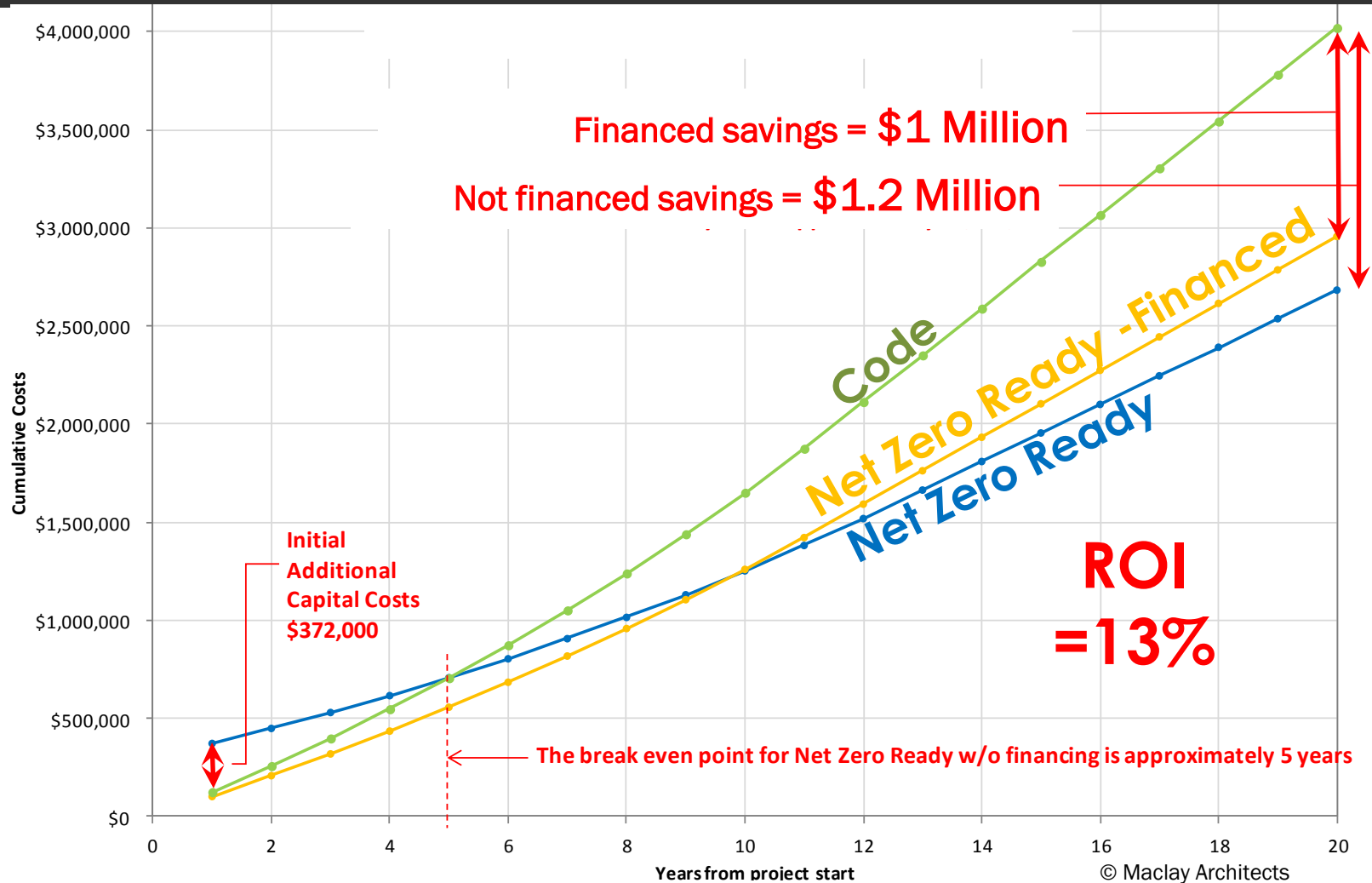
# Bennington Superior Courthouse and State Office Building

## 20 -Year Present Value of Operating and Additional Capital Costs for Energy Improvements

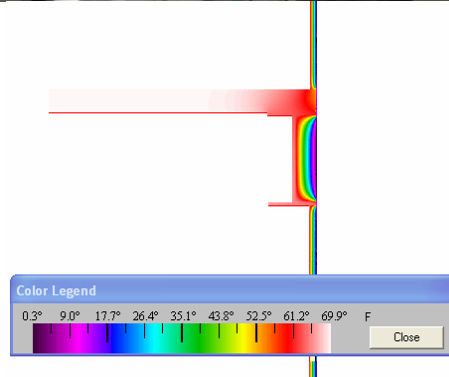
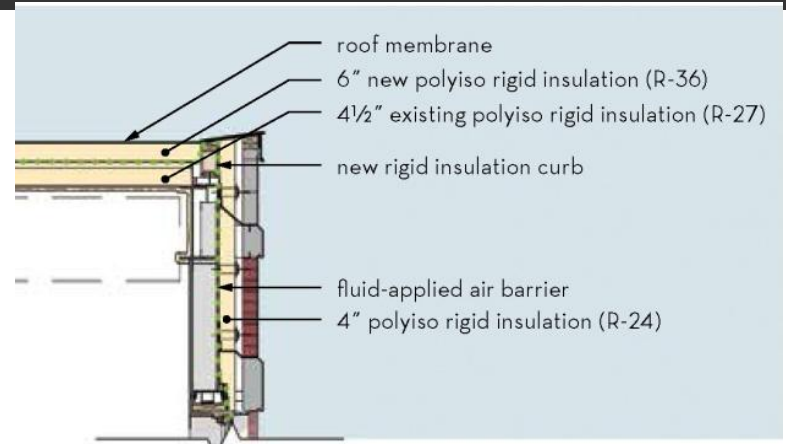
Financial Analysis



# Bennington Superior Courthouse and State Office Building



# Bennington Superior Courthouse and State Office Building





# Bennington Superior Courthouse and State Office Building

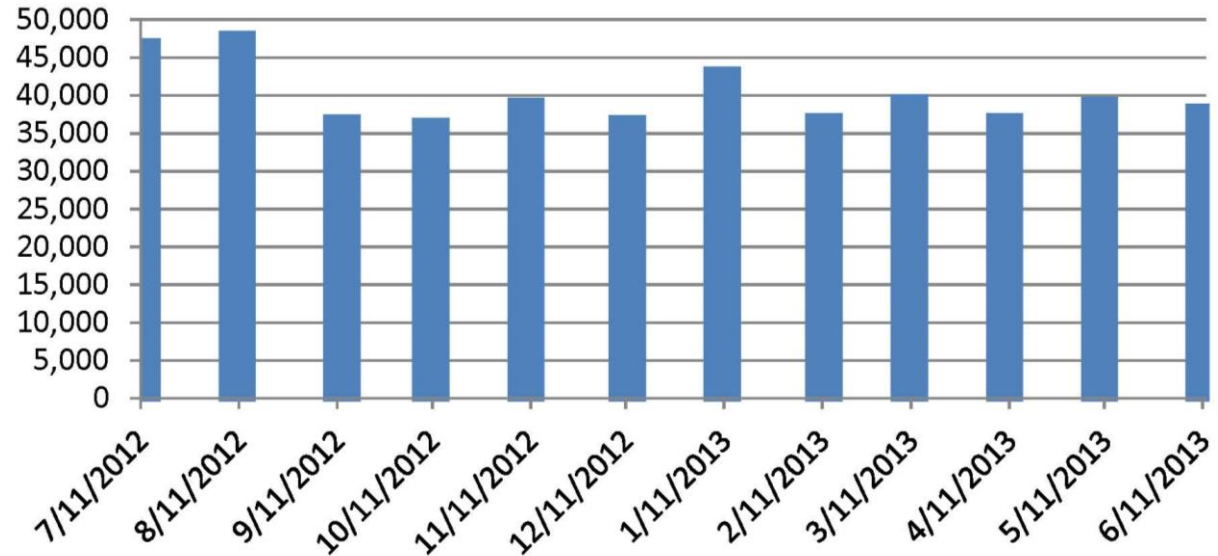
## Actual Energy Data

July 2012-June 2013 = 459,052 kWh and 1,084 gallons of propane

Total = 1,664,715 kBtu/year

**EUI = 25.6 kBtu/sf-**

## kWh per month



Future steps: Propane converts to electric and becomes net zero with a 20 yr PPA

# Bennington Superior Courthouse and State Office Building

## TEAM MEMBERS

### OWNER TEAM

#### State of Vermont

Mike "Obie" Obuchowski, BGS Commissioner  
Dave Burley, P.E. BGS Director, Facilities Operations -- West Region  
Peter Hack, P.E. BGS Project Engineer  
Mike McArdle, P.E. BGS Mechanical Engineer  
Debra M. Baslow, BGS Environmental Engineer  
Bob Greemore, Vermont Court Administrator

#### Clerk of the Works

Zollie Horvath, LLC Construction Consultant

### CONSTRUCTION TEAM

#### DEW Construction Corporation, General Contractor

Jeff Davis, Executive Management  
Rich Leclerc, Project Manager  
Jon Lamb, Superintendent

#### Electrical Contractor

F.H. Hamblet Inc.

#### Plumbing & HVAC

Thomas Mechanical Inc.

#### Structural Steel Supplier / Erector

Reliance Steel, Inc.

#### Masonry Contractor

Moulton Masonry & Construction

#### Millwork

Amoskeag Woodworking

### DESIGN TEAM

#### Maclay Architects

Bill Maclay, Principal  
Bill Gallup, Project Manager  
Cam Featherstonhaugh, Job Captain

#### Ricci Greene Associates, Court Design Consultant

Ryan Critchfield

#### Energy Balance, Energy Consultant

Andy Shapiro

#### Kohler Lewis, Mechanical and Plumbing Engineers

Joe Kohler  
Roy Swain  
Dan Lewis  
Adam Kohler

#### Haley & Aldrich, Geo-thermal Engineers

John Berry

#### EDM Services, Inc., Electrical Engineers

Al Marino

#### Engineering Ventures, Inc., Structural Engineers

David Boehm

#### Engineering Ventures, Inc., Civil Engineers

Kevin Worden

#### Chase Engineering, Fire Protection Engineer

Matt Chase

#### Cx Associates, Commissioning Consultants

Jennifer Chiodo  
Matt Napolitan

#### DEW Construction Corporation, Cost Consultant

Scott Carter

# Proctor Academy Dining Hall

- 16,000 sf dining hall
- 350 seats
- Net Zero



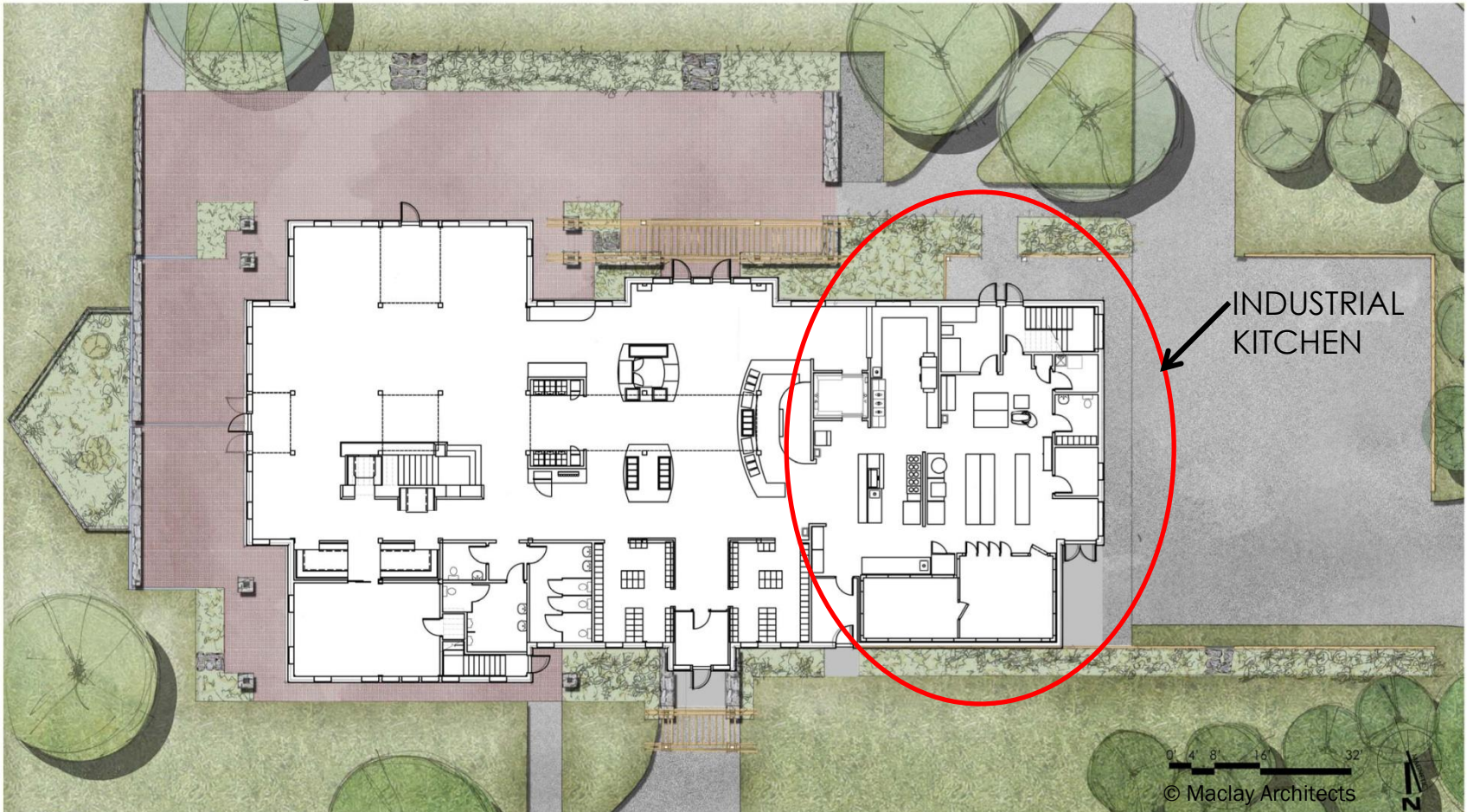
# Proctor Academy Dining Hall

- Building Section



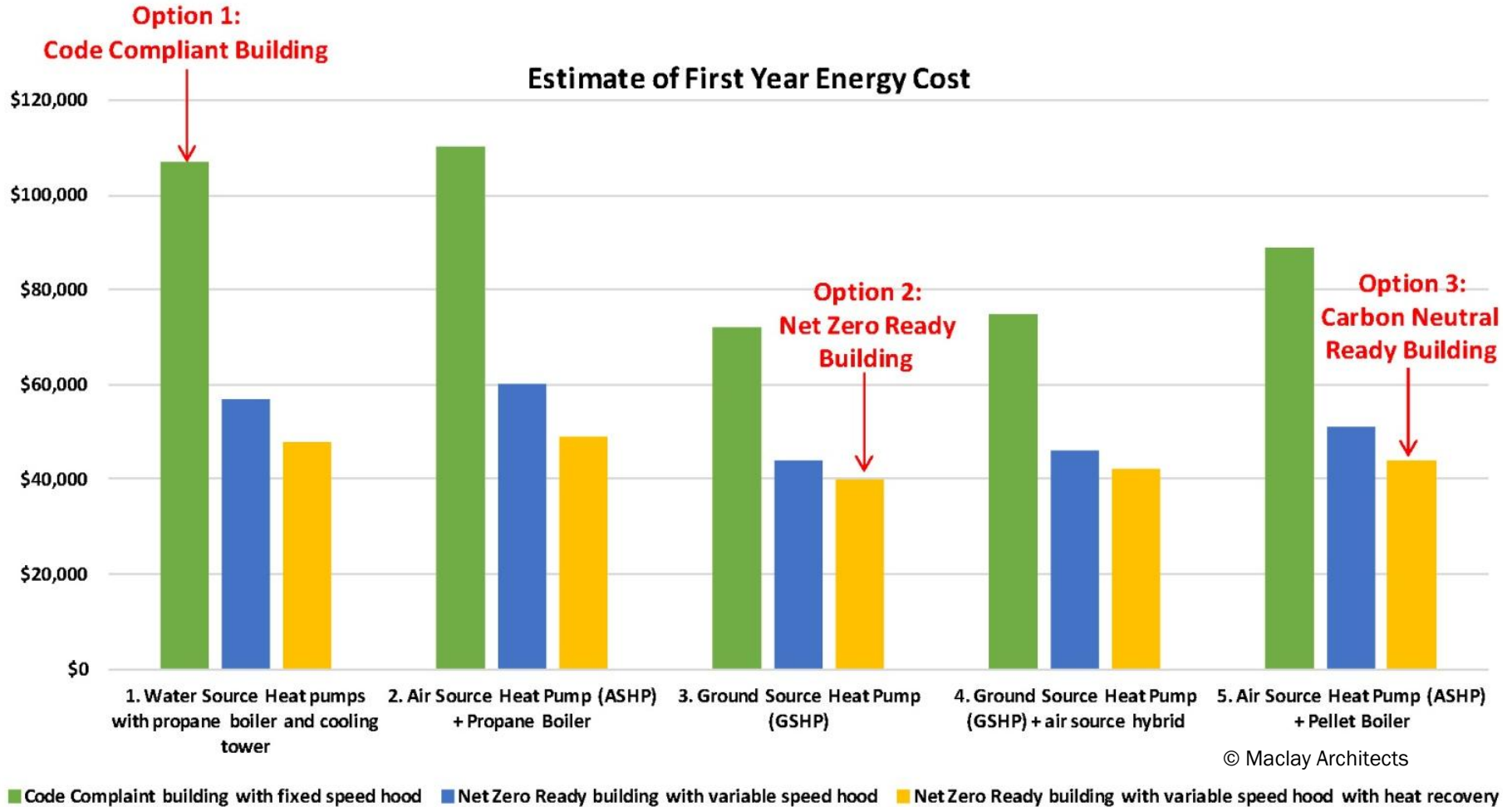
# Proctor Academy Dining Hall

- First floor plan



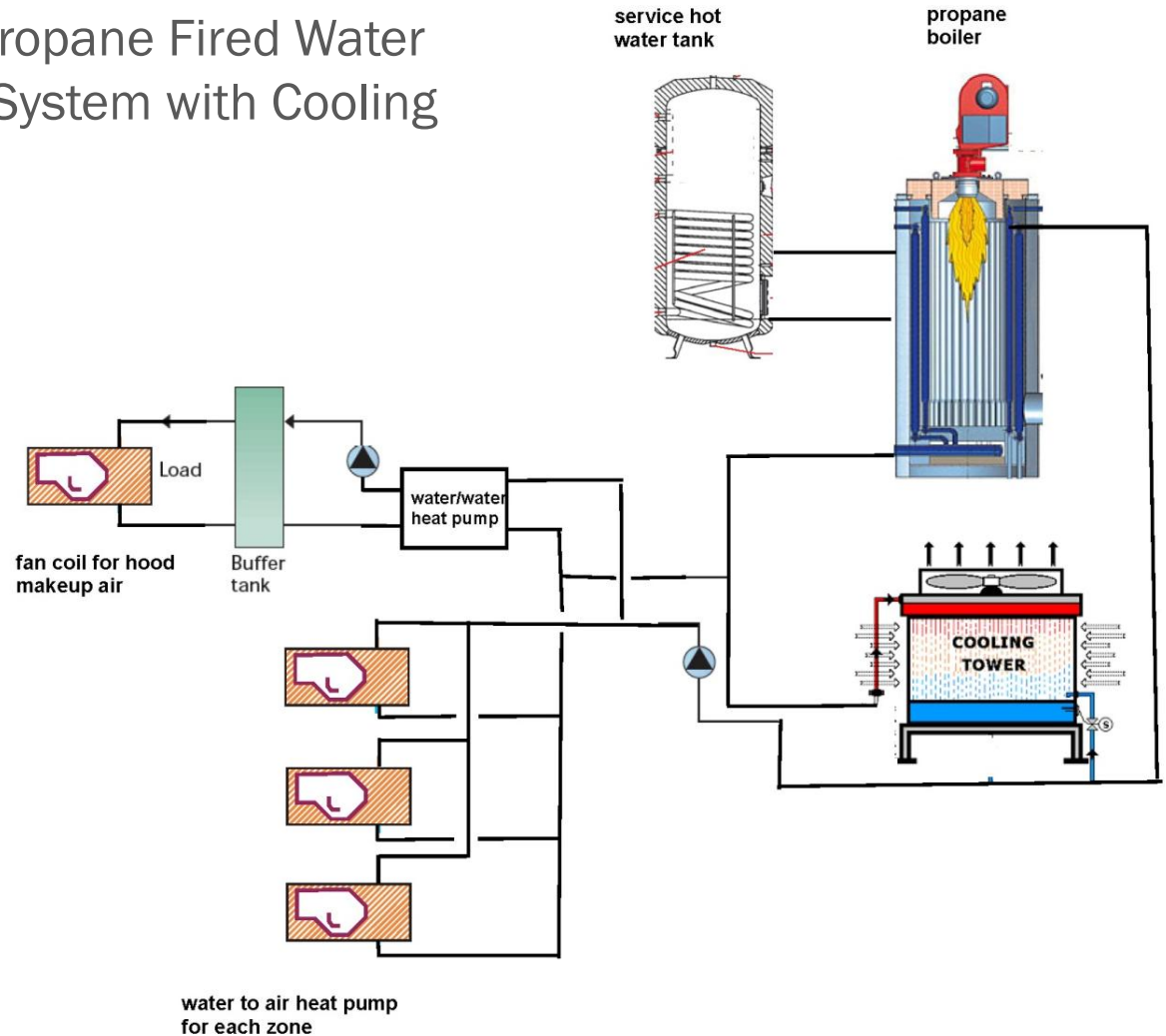
# Proctor Academy Dining Hall

- 5 Mechanical systems + 3 kitchen hood options



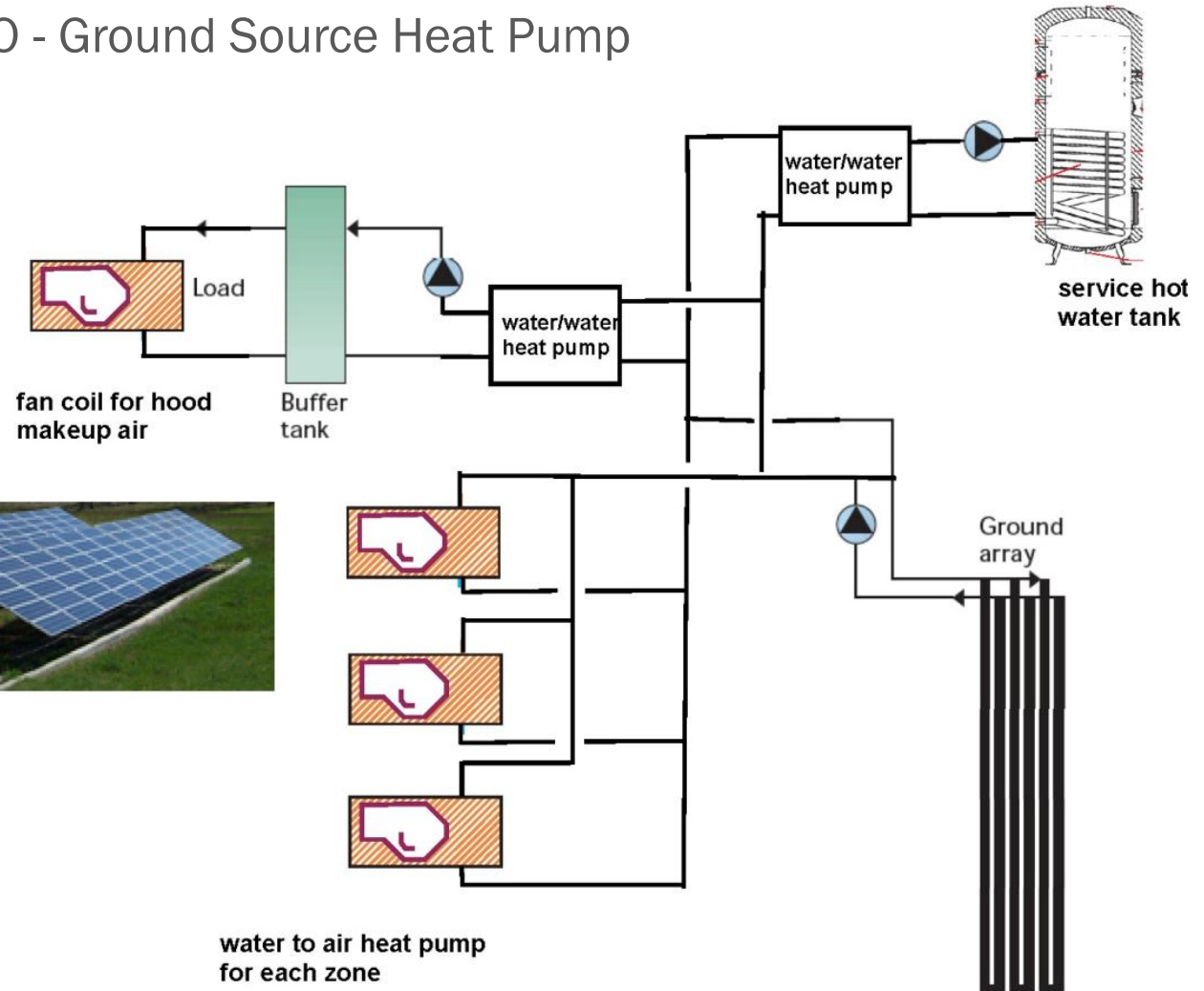
# Proctor Academy Dining Hall

- OPTION 1: CODE - Propane Fired Water Source Heat Pump System with Cooling Tower



# Proctor Academy Dining Hall

- OPTION 2: NET ZERO - Ground Source Heat Pump



large PV array to go Net Zero

water to air heat pump  
for each zone

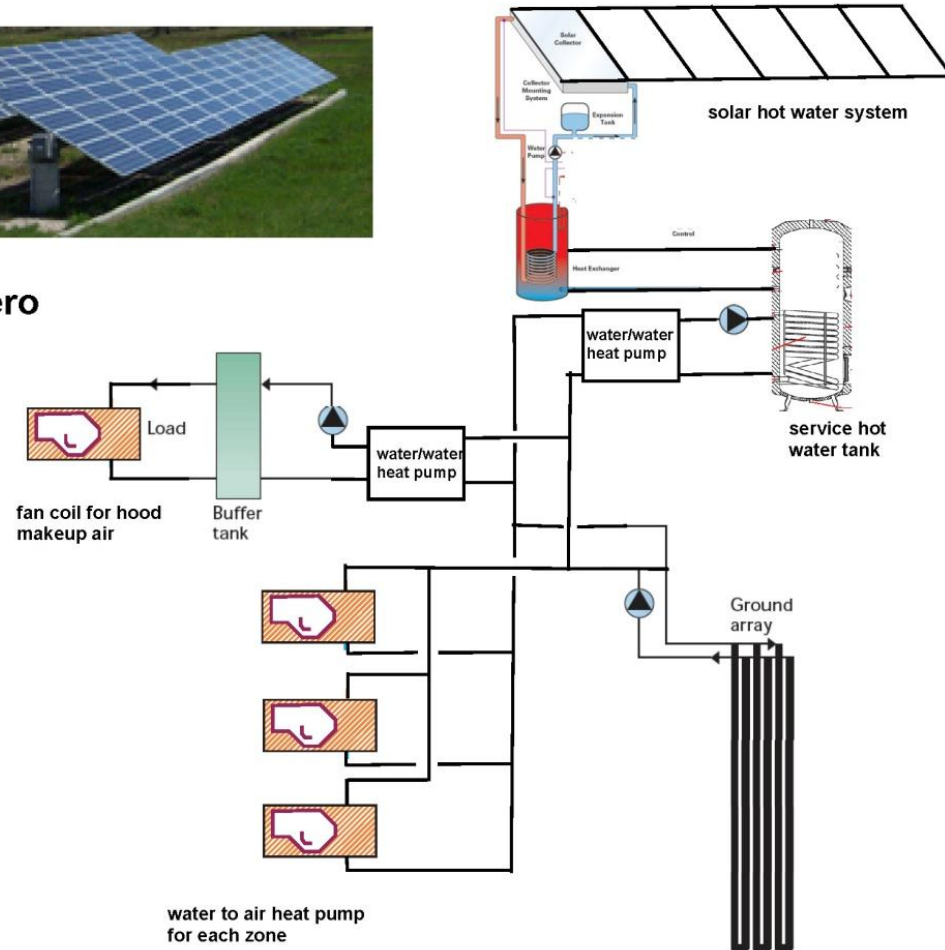


# Proctor Academy Dining Hall

- OPTION 2b: NET ZERO Ground Source Heat Pump + Solar Hot Water



large PV array to go Net Zero



# Proctor Academy Dining Hall

- OPTION 3: CARBON NEUTRAL - Air Source Heat Pump + Pellet Boiler

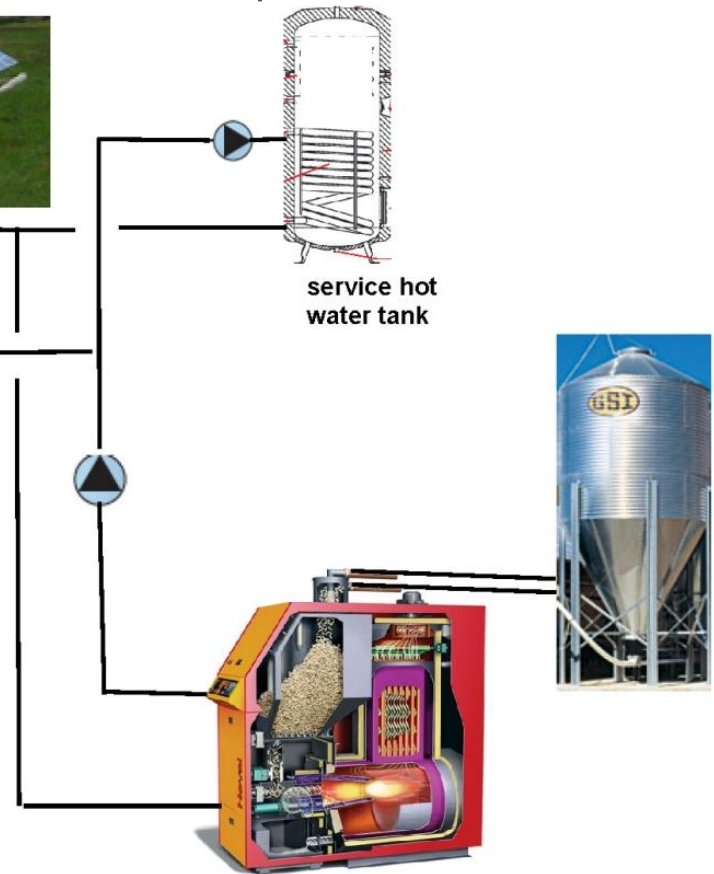
PV array for electric loads



fan coil for hood  
makeup air



air to air heat pump with indoor unit for each zone



Pellet boiler and outdoor pellet silo

# Proctor Academy Dining Hall

- EUI comparison

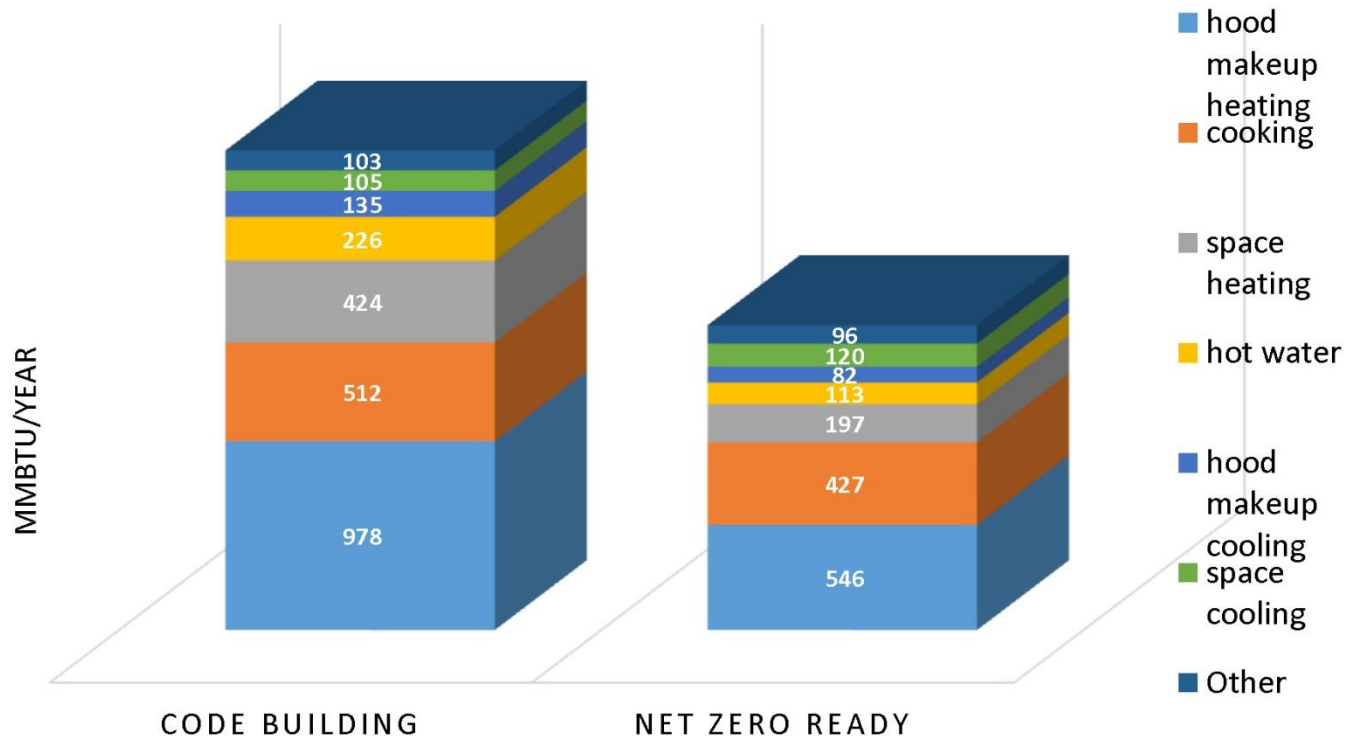
| Energy Usage Intensity Comparison |            | Code                                      | Net Zero | Carbon Neutral | TYPICAL EXISTING         |
|-----------------------------------|------------|---|----------|----------------|--------------------------|
|                                   |            | OPTION 1                                  | OPTION 2 | OPTION 3       | Restaurant/<br>Cafeteria |
| EUI                               | kBtu/sf-yr | 220                                       | 53       | 87             | 207                      |
|                                   |            | Percent better than typical existing EUI: |          |                |                          |
|                                   |            | -6%                                       | 74%      | 58%            |                          |

Source: Maclay Architects' File "BldgEnergyFinance"

# Proctor Academy Dining Hall

- Energy Use

## PROCTOR DINING HALL -- CODE VS NET ZERO READY ANNUAL LOADS



# Proctor Academy Dining Hall

- Comparative cost analysis during Schematic Design for mechanical systems
- Option 1: Code v. **Option 2: Net Zero Ready**

| Building Component   | 1. Code Compliant Building                                   | 2. Net Zero Ready building/GSHP                             | Added Cost       |
|--|--|---|------------------|
| <b>Windows</b>   | double glazed argon filled Marvin Ultimate Windows           | triple glazed argon filled Marvin Ultimate Windows          |                  |
| <b>Air/Vapor Barrier</b>   | Infiltration is 0.2 CFM50/sf                                 | Infiltration is 0.1 CFM50/sf                                |                  |
| <b>Insulation</b>  | Walls: R-20 cavity insulation                                | Walls: R-40   |                  |
|  | Roof: R-49   | Roof: R-60  |                  |
|  |  |   | \$95,153         |
| <b>Kitchen</b>   | Conventional Kitchen with fixed speed exhaust hood           | All electric kitchen with variable speed heat recovery hood | \$59,550         |
| <b>Commissioning</b>   | Envelope and Mechanical Systems                              | Envelope and Mechanical Systems                             | -                |
| <b>Solar Hot Water</b>   | None   | Included  | \$60,000         |
| <b>HVAC</b>  | Water Source Heat Pump with propane boiler and cooling tower | Ground Source Heat Pump (GSHP)                              | \$412,654        |
| <b>Total Added Cost</b>  |  |   | <b>\$627,357</b> |
| <b>Added Envelope Cost Per Square Foot</b>                         |  |   | <b>\$6.29</b>    |
| <b>Total Added Cost Per Square Foot</b>                            |  |   | <b>\$41.46</b>   |
| <b>Total Added Cost As A Percentage Of Total Construction Cost</b> |  |   | <b>16.70%</b>    |

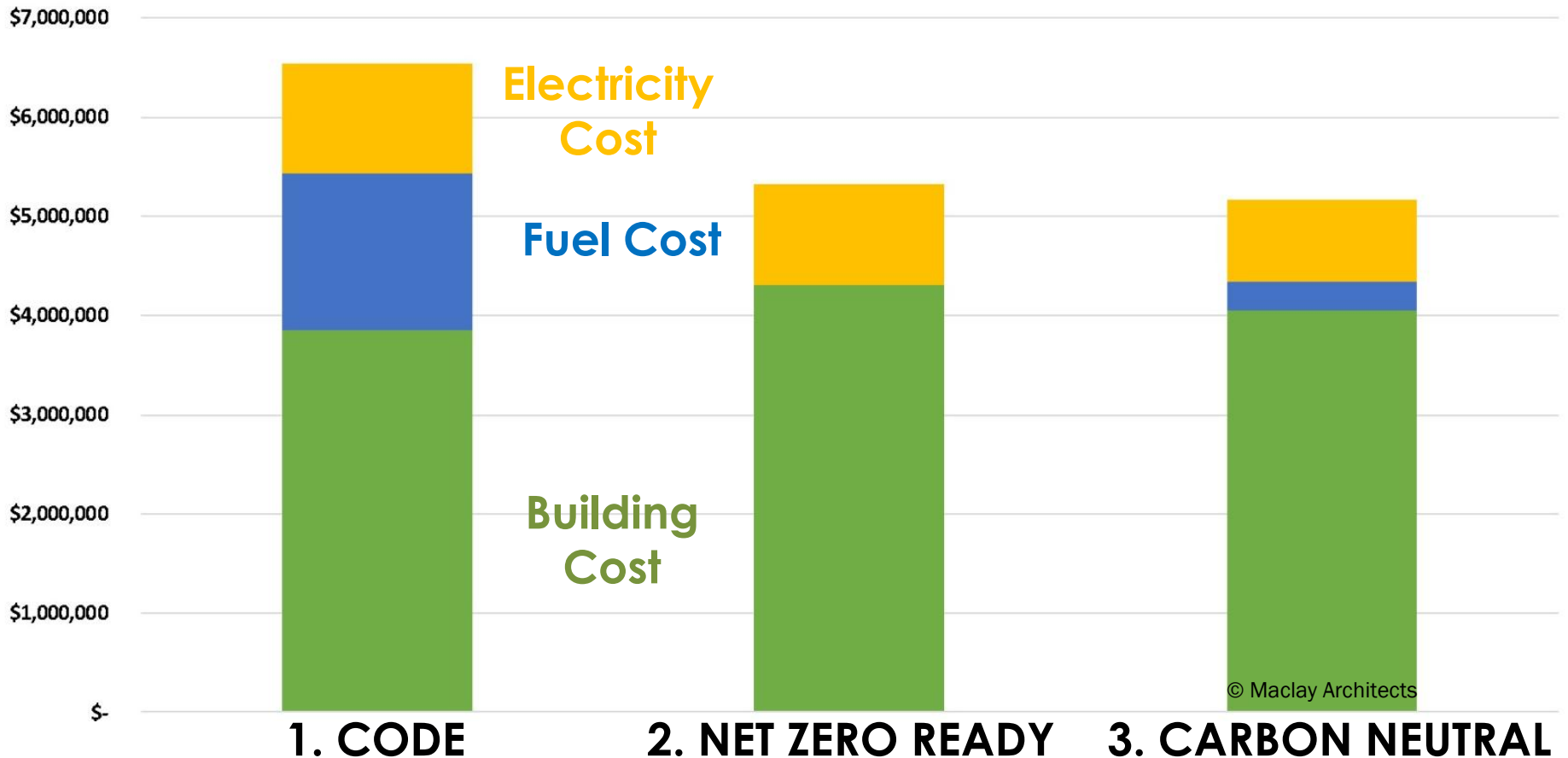
# Proctor Academy Dining Hall

- Comparative cost analysis during Schematic Design for mechanical systems
- Option 1: Code v. **Option 3: Carbon Neutral**

| Building Component   | 1. Code Compliant Building                                   | 3. Carbon Neutral Ready Building/<br>ASHP + Pellet Boiler   | Added Cost       |
|--|--|---|------------------|
| Windows  | double glazed argon filled Marvin Ultimate Windows           | triple glazed argon filled Marvin Ultimate Windows          |                  |
| Air/Vapor Barrier  | Infiltration is 0.2 CFM50/sf                                 | Infiltration is 0.1 CFM50/sf                                |                  |
| Insulation   | Walls: R-20 cavity insulation                                | Walls: R-40   |                  |
|  | Roof: R-49   | Roof: R-60  |                  |
|  |  |   | \$95,153         |
| Kitchen  | Conventional Kitchen with fixed speed exhaust hood           | All electric kitchen with variable speed heat recovery hood | \$59,550         |
| Commissioning  | Envelope and Mechanical Systems                              | Envelope and Mechanical Systems                             | -                |
| Solar Hot Water  | None   | Included  | \$60,000         |
| HVAC   | Water Source Heat Pump with propane boiler and cooling tower | Ground Source Heat Pump (GSHP)                              | \$155,074        |
| <b>Total Added Cost</b>  |  |   | <b>\$369,777</b> |
| <b>Added Envelope Cost Per Square Foot</b>                         |  |   | <b>\$6.29</b>    |
| <b>Total Added Cost Per Square Foot</b>                            |  |   | <b>\$24.44</b>   |
| <b>Total Added Cost As A Percentage Of Total Construction Cost</b> |  |   | <b>9.84%</b>     |

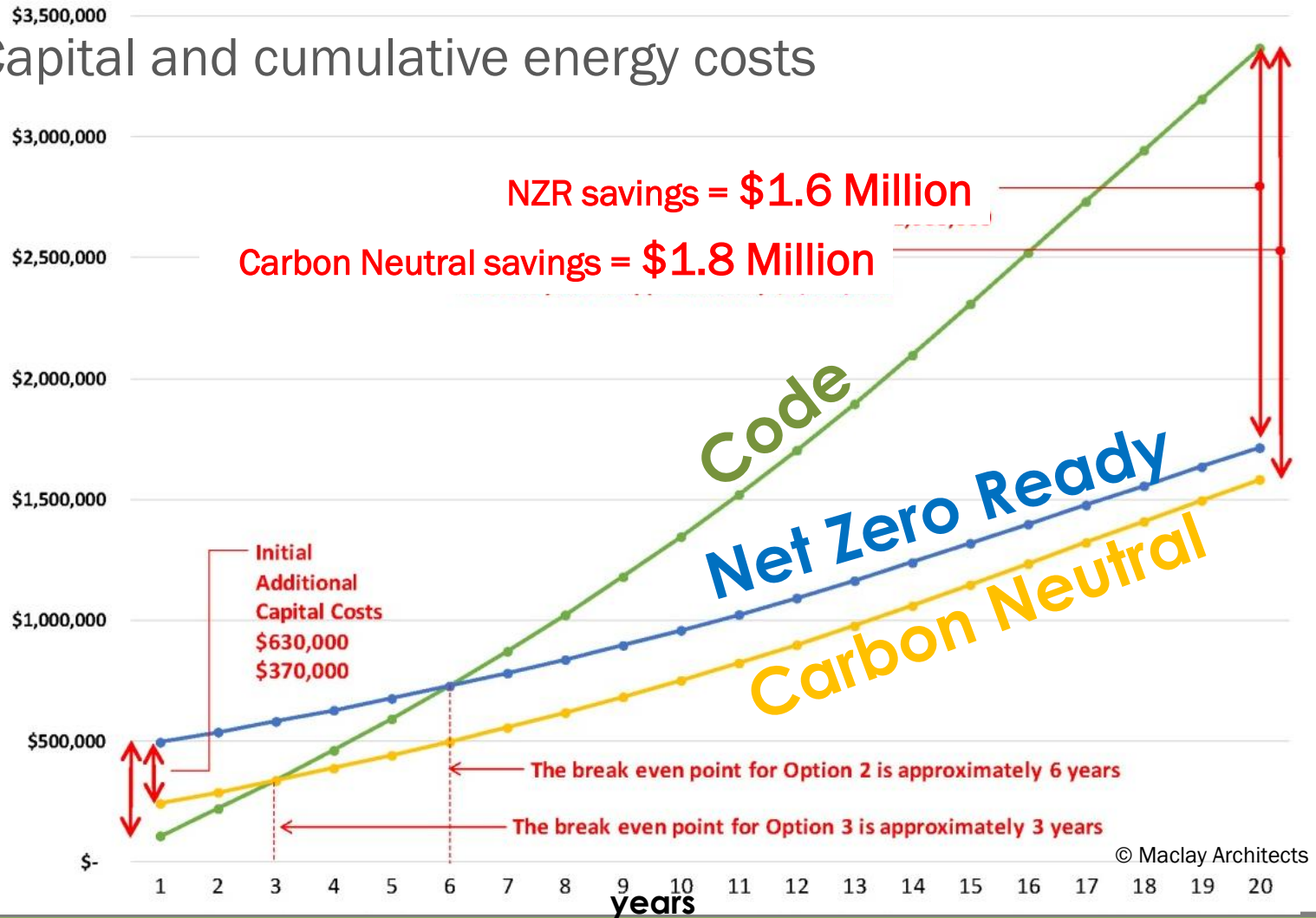
# Proctor Academy Dining Hall

- 20-year construction and energy costs



# Proctor Academy Dining Hall

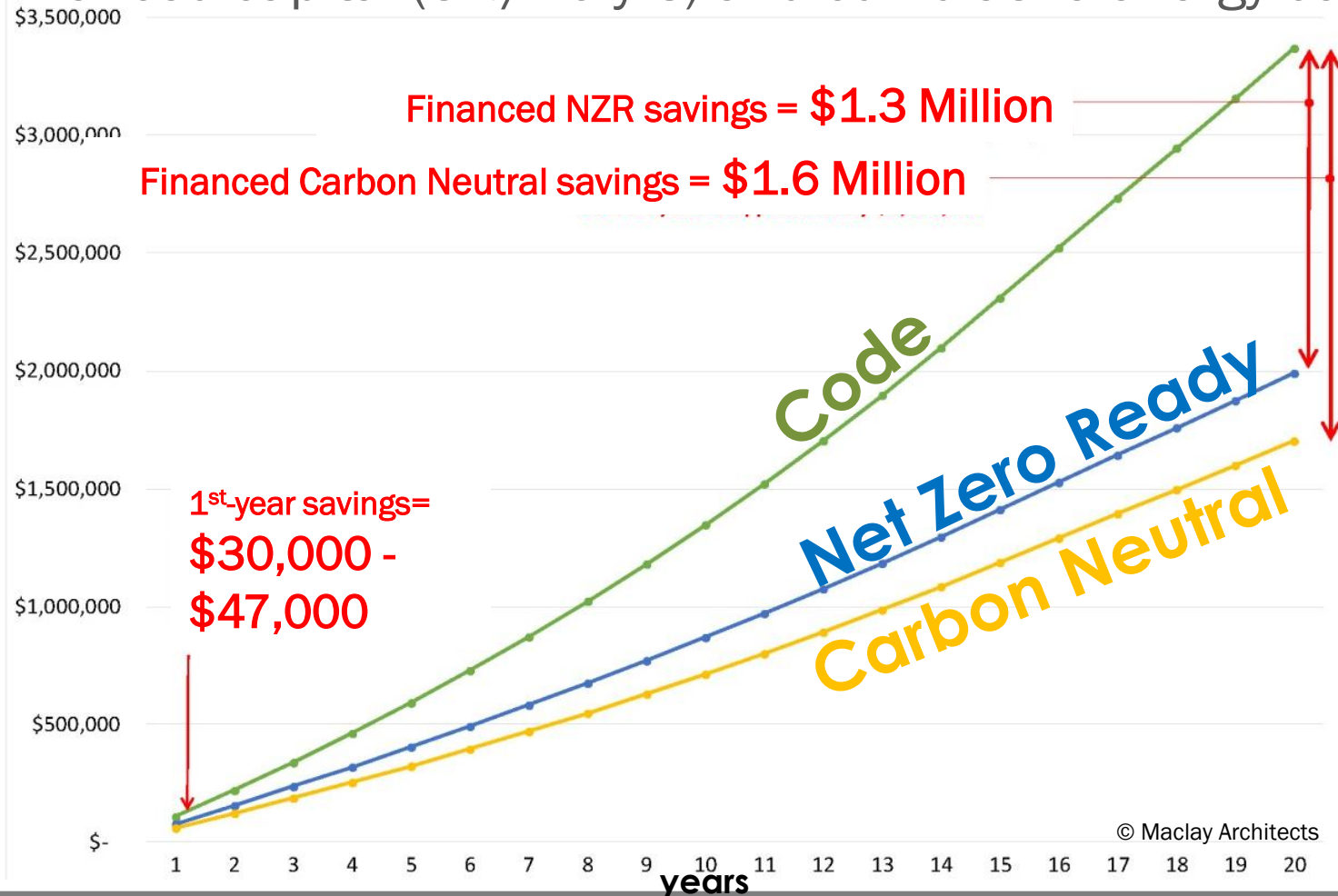
- Capital and cumulative energy costs





# Proctor Academy Dining Hall

- Financed capital (5%/20 yrs) and cumulative energy costs

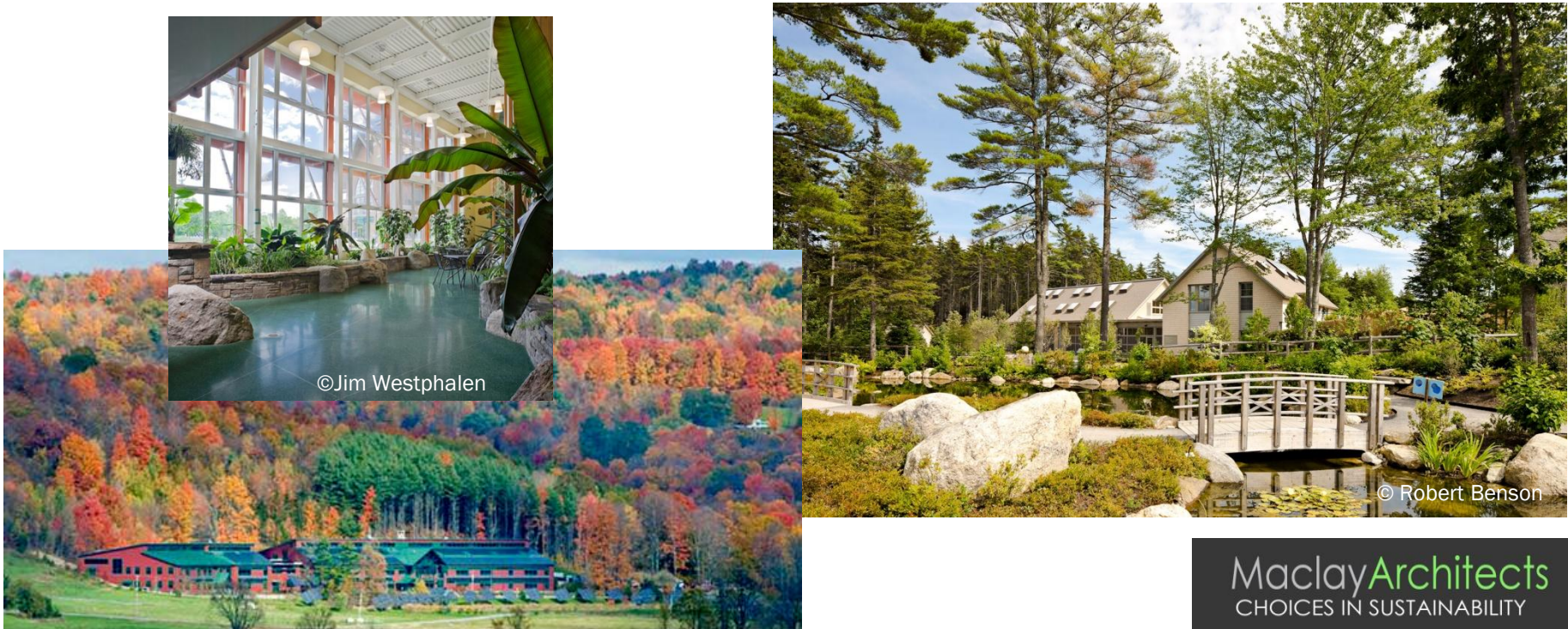


# Proctor Academy Dining Hall

- Next Steps:
  - Add renewable energy on adjacent site
    - 200 kW PV system needed
    - PPA and retain RECs

# Net Zero is the Best Investment Today

- \$6-17/sf additional cost
- Heat Pumps
- Renewables
- Health and Beauty
- ALL COMBINE FOR POSITIVE RETURN ON INVESTMENT



This concludes The American Institute of Architects  
Continuing Education Systems Course

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