



# How to Heat Water in All-Electric Homes & Apartments?



Robb Aldrich  
Steven Winter Associates, Inc.  
raldrich@swinter.com

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Questions related to specific materials, methods, and services will be addressed at the conclusion of this presentation.

# Learning Objectives

- Appreciate various options available for non-fossil fuel water heating.
- Understand how new heat pump water heating systems work and where they can (and where the can't) be applied.
- Better appreciate potential benefits and challenges of solar water heating in various applications.
- Be better able to select water heating systems as part of a whole-building strategy.

# Why All-Electric Homes?

- New heat pumps can work well – even in cold climates
- No access to gas
- Expensive to bring gas to site
- Oil & LP can be very expensive\*
- No on-site fossil fuels
- Avoid meter fees
- **LOW LOADS!**

# Greenfield, MA



Apartment Design heating loads: 5,500 – 11,500 Btu/h

# Average DHW Consumption

In a single-family home,

Rule of thumb: 60-70 gallons per day



This is dropping!

Now: 30-45 gal/day more typical

# Option 1: Elec. Storage Tanks

- Better insulation now (some better than others)
- Low first cost
- Readily available
- $EF_{\min} = 0.90$  (50 gal)



# Resistance Tank Drawbacks

- Resistance is expensive!
- Space
- Standby losses
  - Well-insulated tank
  - Use heat traps
  - Insulate pipes





# Option 2: Tankless Electric

- No standby loss
- Systems available with modulation & temp control (not staged elements)
- Modest first-cost
- Compact

Current Draw!

1 gpm: 9 kW, 40 A

4 gpm: 35 kW, 150 A

(60°F rise)

Cost: ~\$1,000



[www.hubbellheaters.com](http://www.hubbellheaters.com)

# Option 3: Solar Thermal



- 65-80% of DHW load for a typical family
- High first cost - \$8,000-\$12,000 for system with 80 ft<sup>2</sup> **before incentives**
- Not cost-effective in most homes w/ gas water heater.

# Solar Thermal

## Western MA

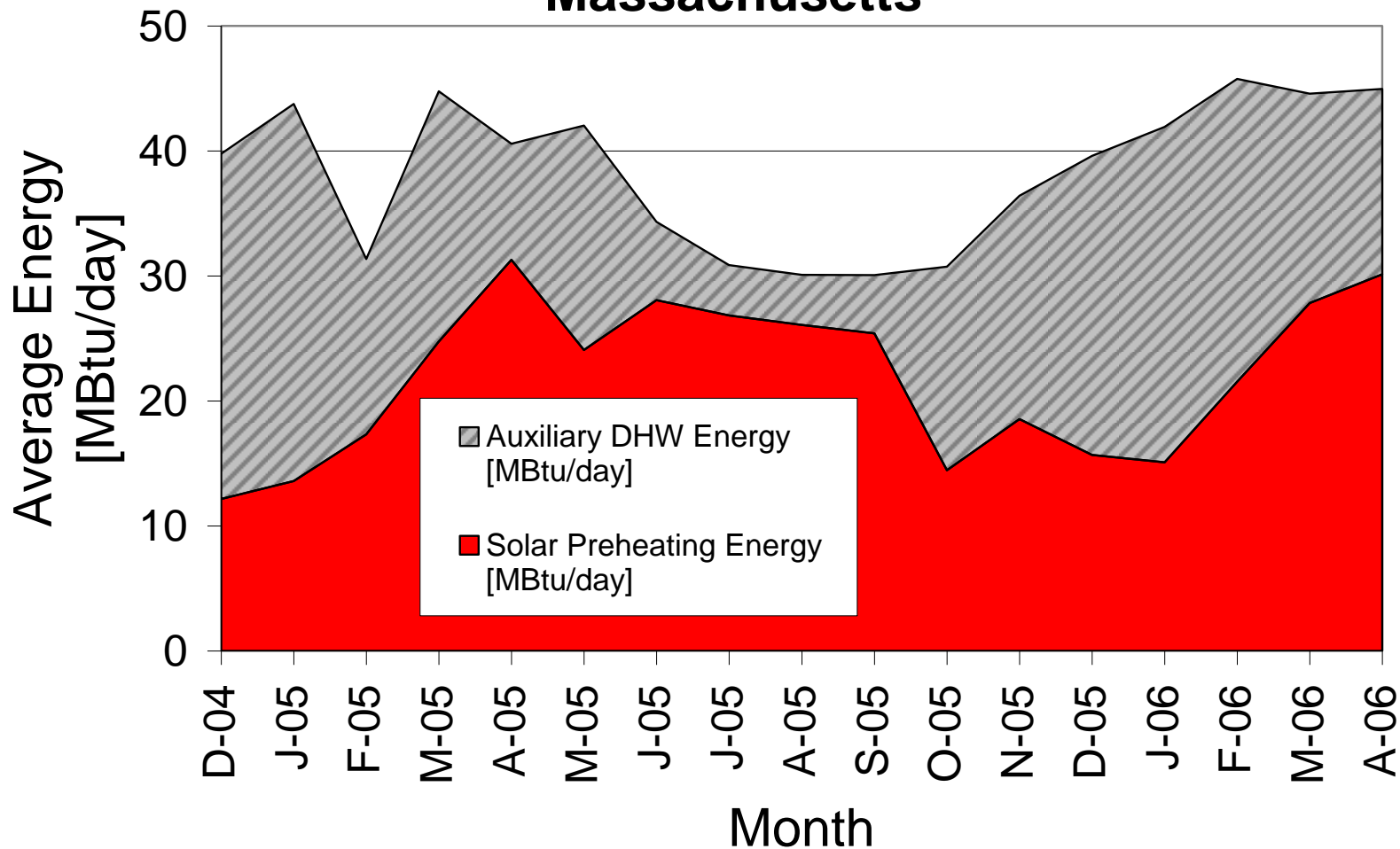


- Two, 32-ft<sup>2</sup> flat-plate collectors
- 80-gallon storage tank

**Hot Water Use: 64 gal/day**  
**Annual Solar Fraction: 61%**

# Solar Thermal

## Domestic Hot Water Energy Massachusetts



# Solar Thermal

- Two, 32-ft<sup>2</sup> flat-plate collectors
- 80-gallon storage tank

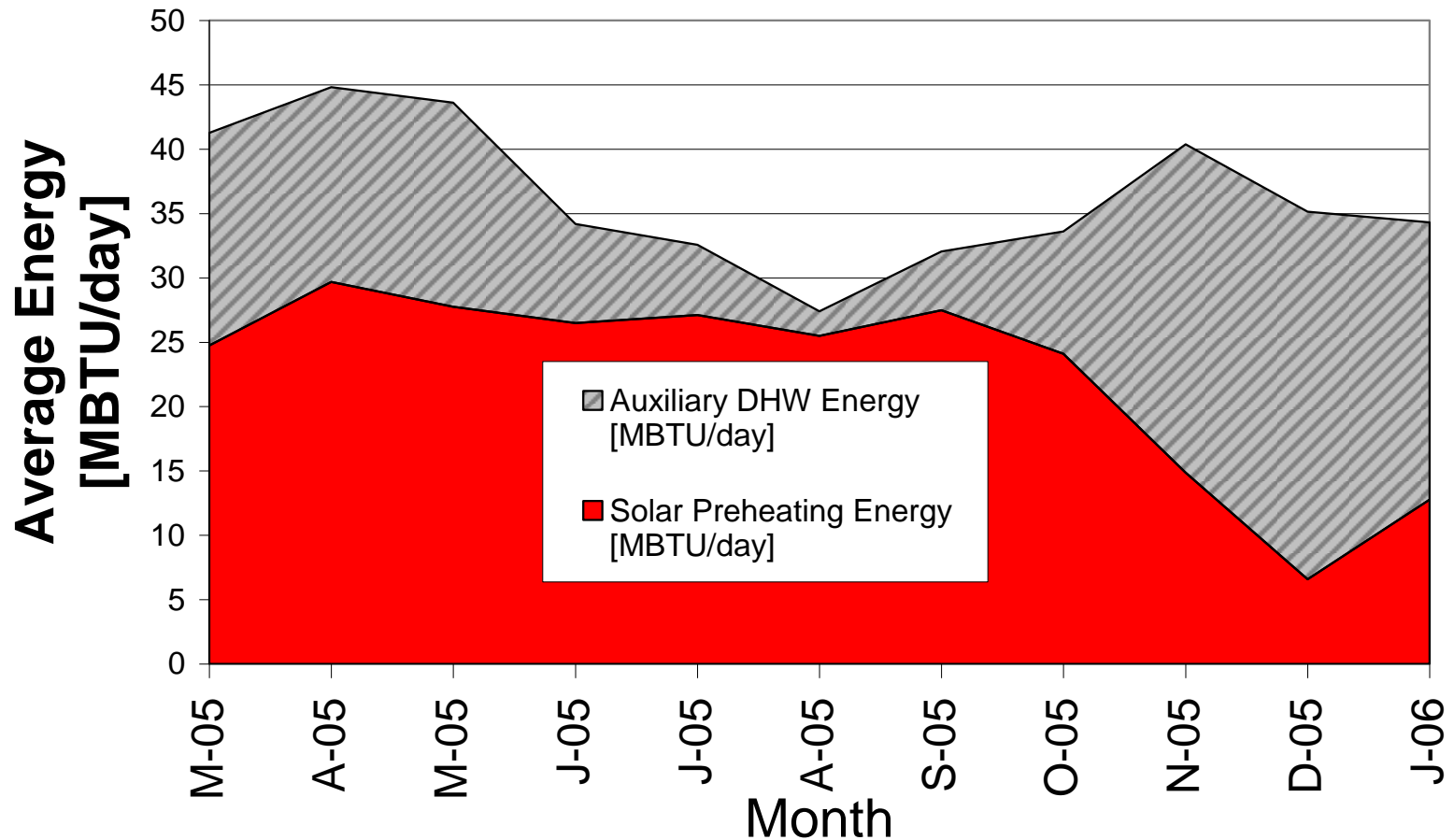
**Hot Water Use: 71 gal/day**  
**Annual Solar Fraction: 63%**

## Madison, WI



# Solar Thermal

## Domestic Hot Water Energy Wisconsin



# Solar Thermal

- 90 ft<sup>2</sup> flat plate collector
- 110 gallon storage

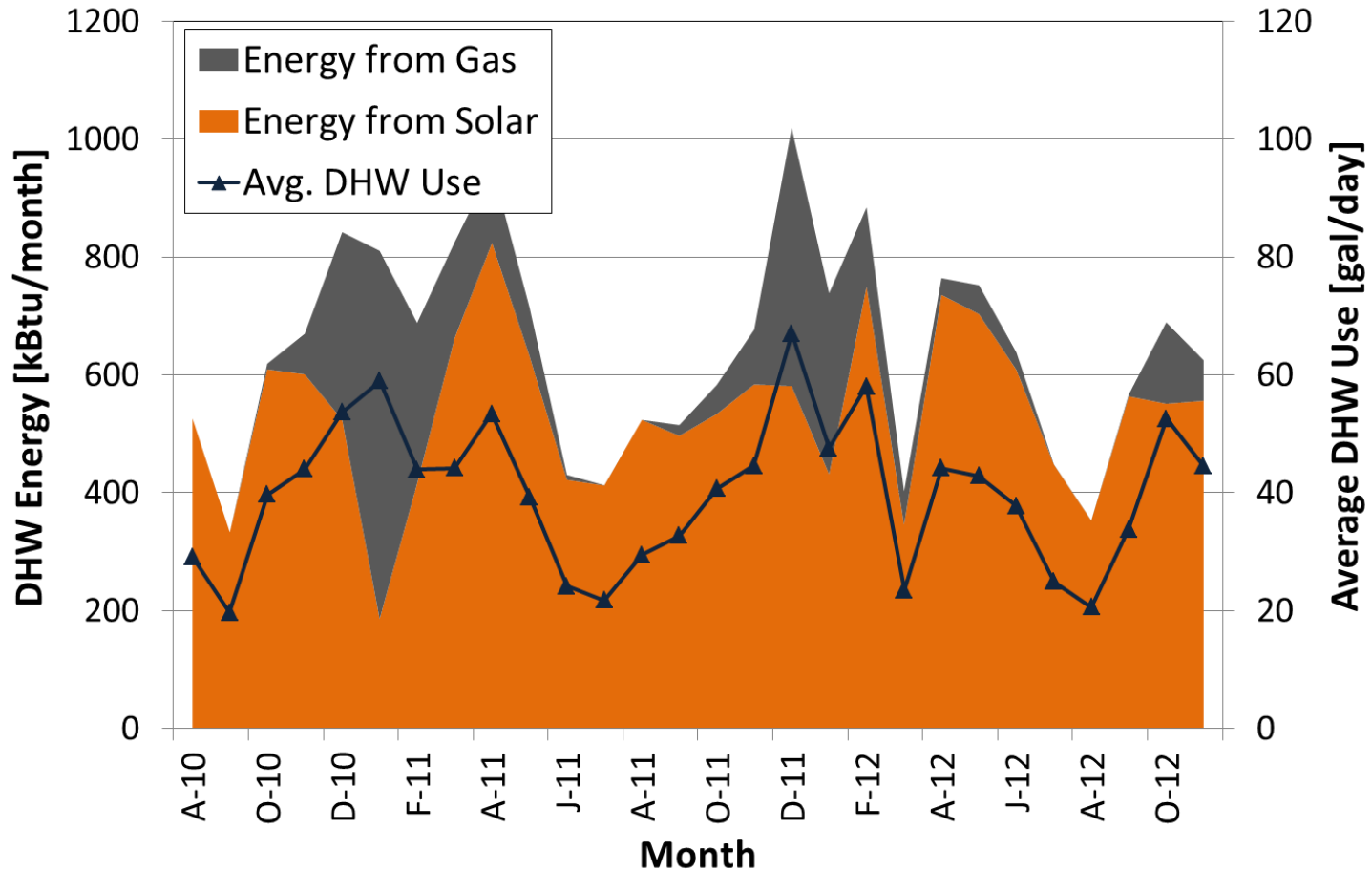
**Hot Water Use: 39 gal/day**  
**Annual Solar Fraction: 80%**

## Greenfield, MA



# Greenfield Solar Performance

## Domestic Water Heating Energy in a 4-BR WWSV Home





# Greenfield Economics

Installed cost: \$9,600

- 80% solar fraction
- 40 gal/day

Ann gas use: 24 therms

Ann cost (\$1.40/therm): \$34

Annual Solar Savings:

- 88 therms, \$123

Solar DHW on SF homes with efficient gas WH & modest water usage... not a great investment.



# What about an Elec. Home?

With an Elec. Resist tank,

Cost of heating 40 gal/day

- 2,700 kWh/y, **\$513** (\$0.19/kWh)

With Solar Thermal (80% solar fraction)

- Savings of 2,160 kWh, **\$410**/y

Is that worth \$9,600?

...or \$4,000 - \$6,000 after incentives?



# Where might Solar DHW make sense?

- Offsetting electric resistance
- High consumption
- Multi-family

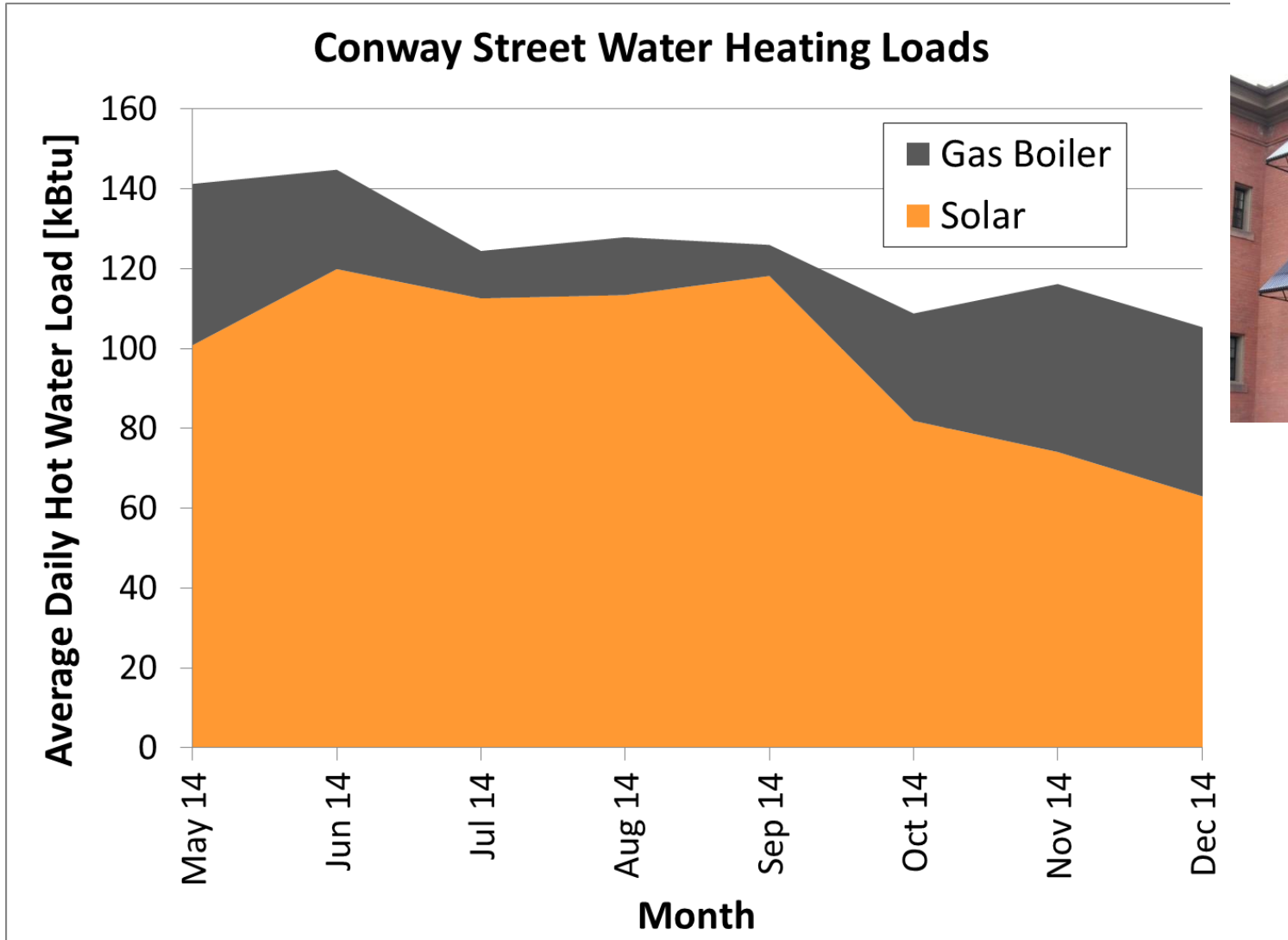


# Multifamily Solar Thermal

- Installed cost: \$31,000
- 372 ft<sup>2</sup> evac. tube collectors
- 3 Major incentives
  - State rebate
  - Federal tax credit
  - Accel. depreciation
- ~\$9,000 (pres. value) after incentives



# Solar Savings



# Solar Costs & Benefits

Hot Water use: ~20 gal/unit-day

**Gas** cost w/o solar: \$1,000/y  
w/ solar: \$ 300/y  
Solar savings: \$ 700/y

**Elec.** cost w/o solar: \$3,600/y  
w/ solar: \$1,100/y  
Solar savings: \$2,500/y

Costs: \$31,000 before; ~\$9,000 after incentives

[http://apps1.eere.energy.gov/buildings/publications/pdfs/building\\_america/conwayst-apartments-multifamily-retrofit.pdf](http://apps1.eere.energy.gov/buildings/publications/pdfs/building_america/conwayst-apartments-multifamily-retrofit.pdf)



# Solar “Issues”

- Operation & Maintenance
  - Smooth operation the exception?
- Monitor performance
- Clear O&M Instructions
- Explore service contracts
- Explore PPAs

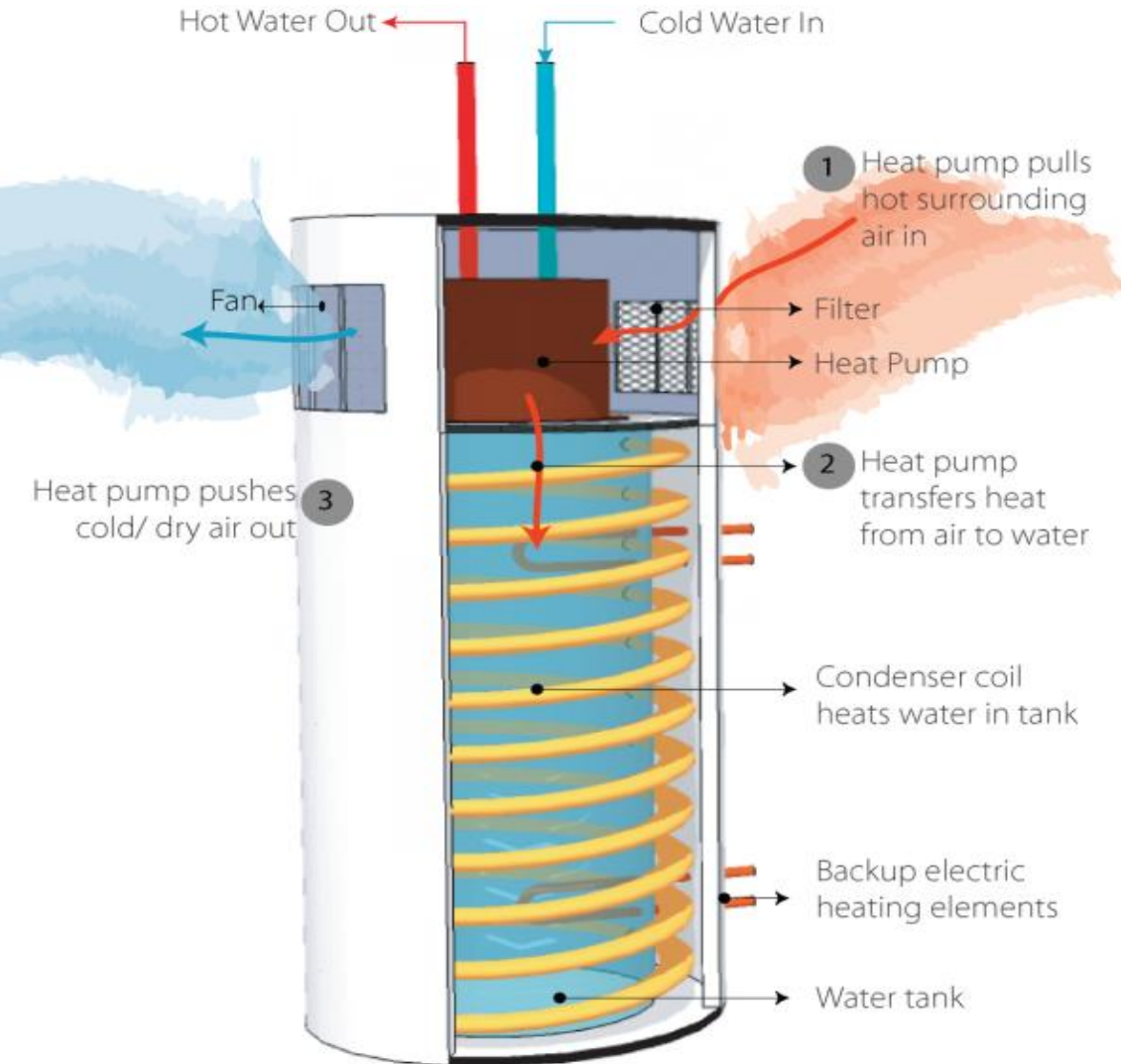
# Brooklyn Project

- 24 40-ft<sup>2</sup>, flat-plate collectors
- 1,500-gallon storage tank
- Initial Cost: ~\$105,000



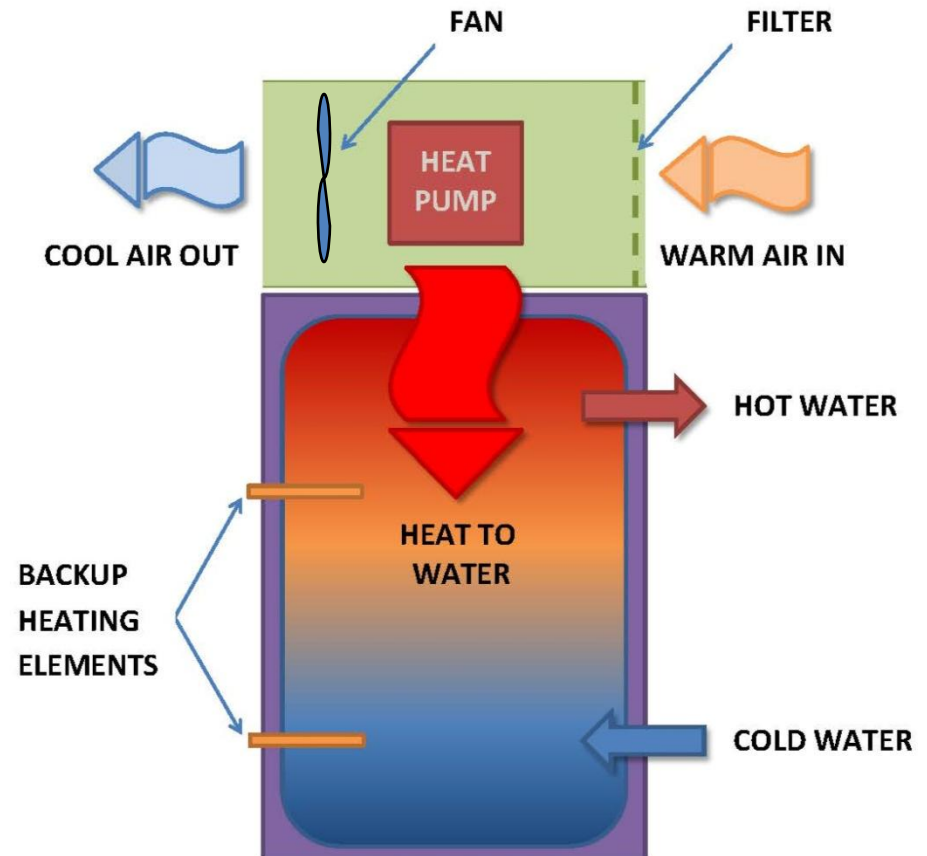


# Option 4: Heat Pump Water Heaters



# How do they Work?

- Moves heat from surrounding air into water.
- Cools & dehumidifies the surrounding air.



# HPWH Monitoring

- Monitored 14 HPWHs at sites in MA and RI for over 1 year (2010-11)
- COPs ranged from 1.0 to 2.6

HPWH model	No. Monitored	Capacity (gal)	Energy Factor	Avg. COP	% Electric Resistance
GE	10	50	2.35	1.82*/ 1.64	33%*/ 41%
AO Smith	2	60/80	2.33	2.13	5%
Stiebel Eltron	2	80	2.51	2.35	6%

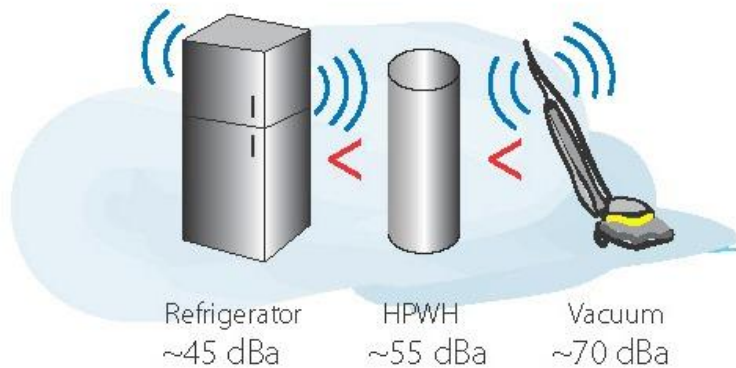
# HPWHs

## Advantages

- With COP ~2, uses half the electricity of resistance

## Limitations:

- Needs volume (~1,000 ft<sup>3</sup>)
- Cools surrounding space
- >45°F
- Condensate draining
- Noise



# Where can HPWHs Work Well?

- In basements
- Down south



# Where may HPWHs NOT work well?

- Closets
- Finished or occupied basements (noise, cold)
- Apartments (space, noise, comfort)

# HPWHs in Apartments



# HPWH Costs (MA,RI Study)

- Average savings: ~\$300-350/yr compared to electric resistance (\$0.17/kWh)
- \$1,400 - \$2,700 incremental cost (over std. elec. tank)



# Solar Option: PV + HPWH?

PV needed to power  
HPWH in efficient  
home:

1-1.5 kW<sub>STC</sub>

Cost @ \$5/Watt:

\$5,000 - \$7,500



\*All HPWH caveats still apply.

# Space Conditioning Impacts

Study currently underway

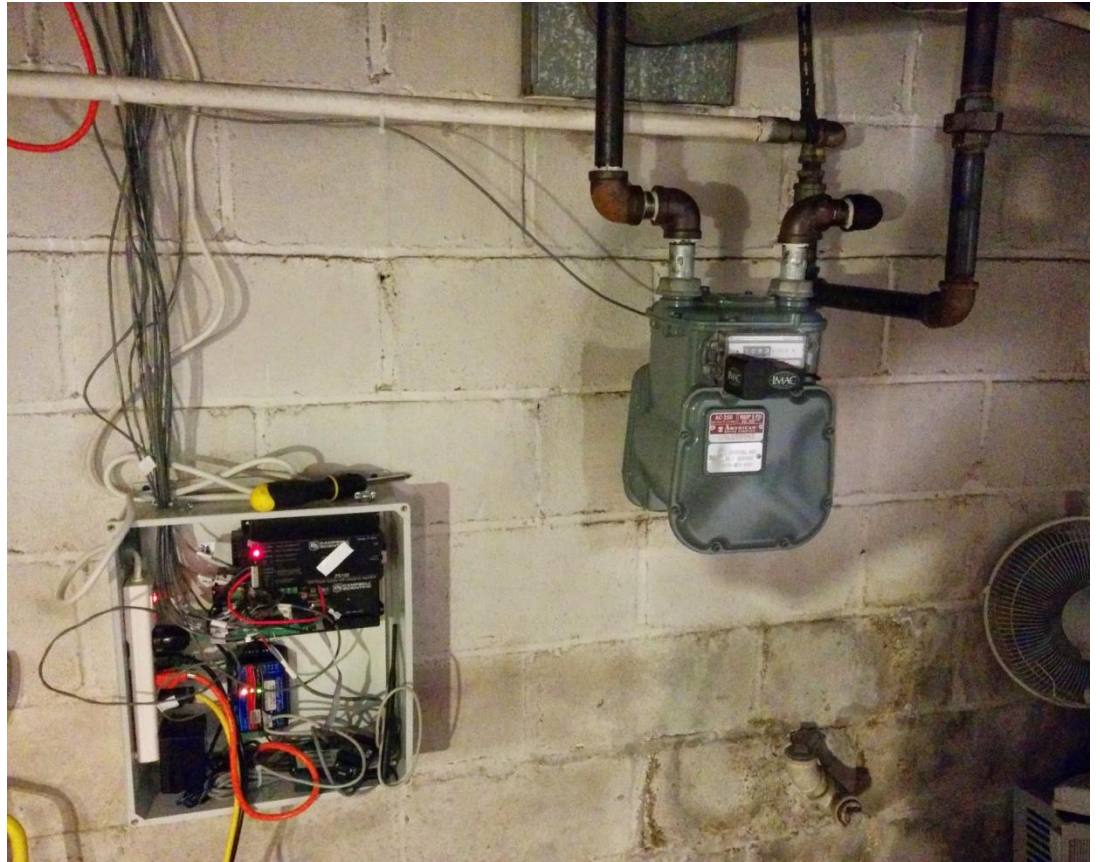
- 3 AO Smith HPWHs
- 3 CT basements



# Monitoring Heating Fuel

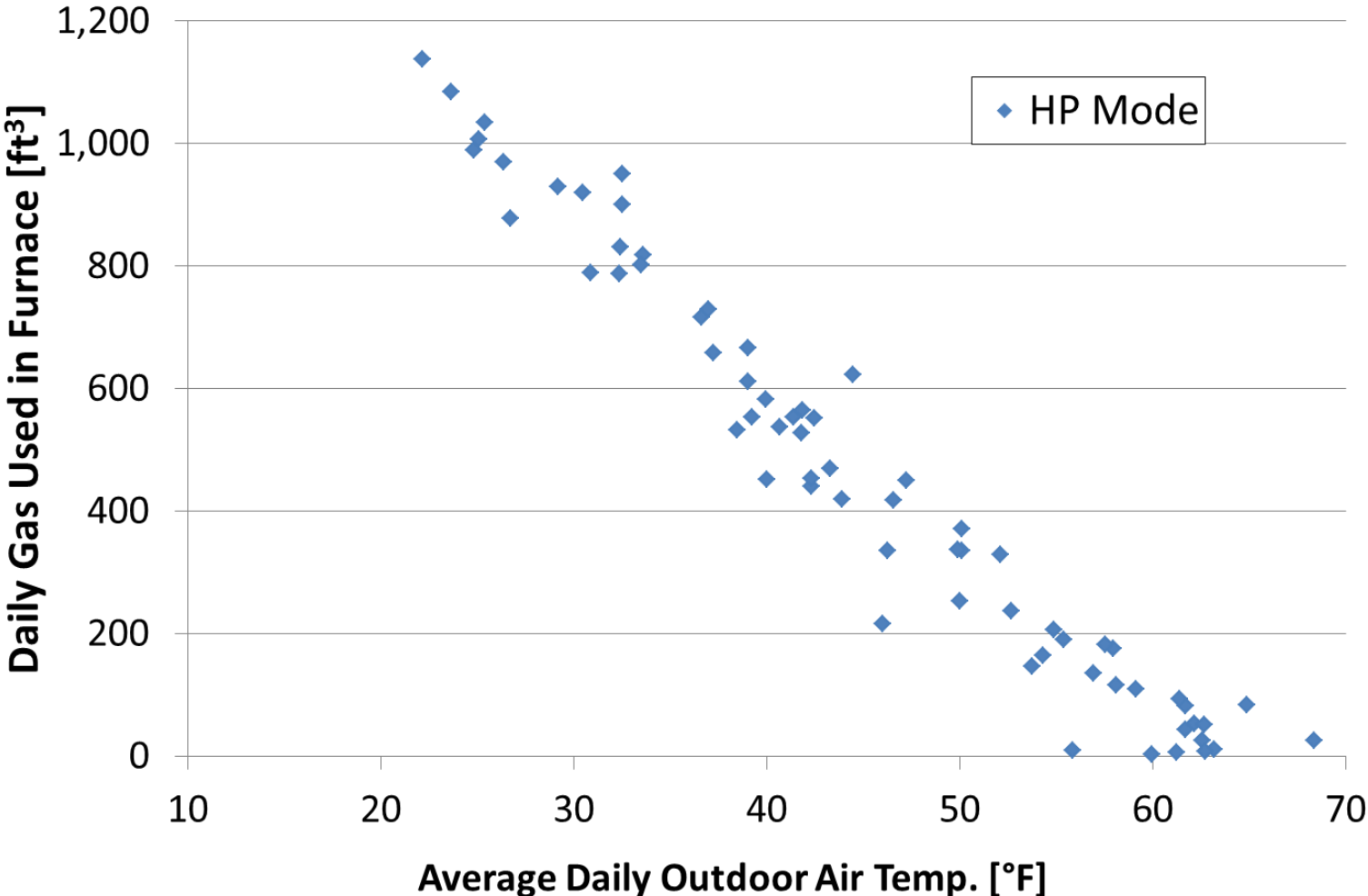
Cycle between:

- HP (hybrid) mode
- Resistance mode



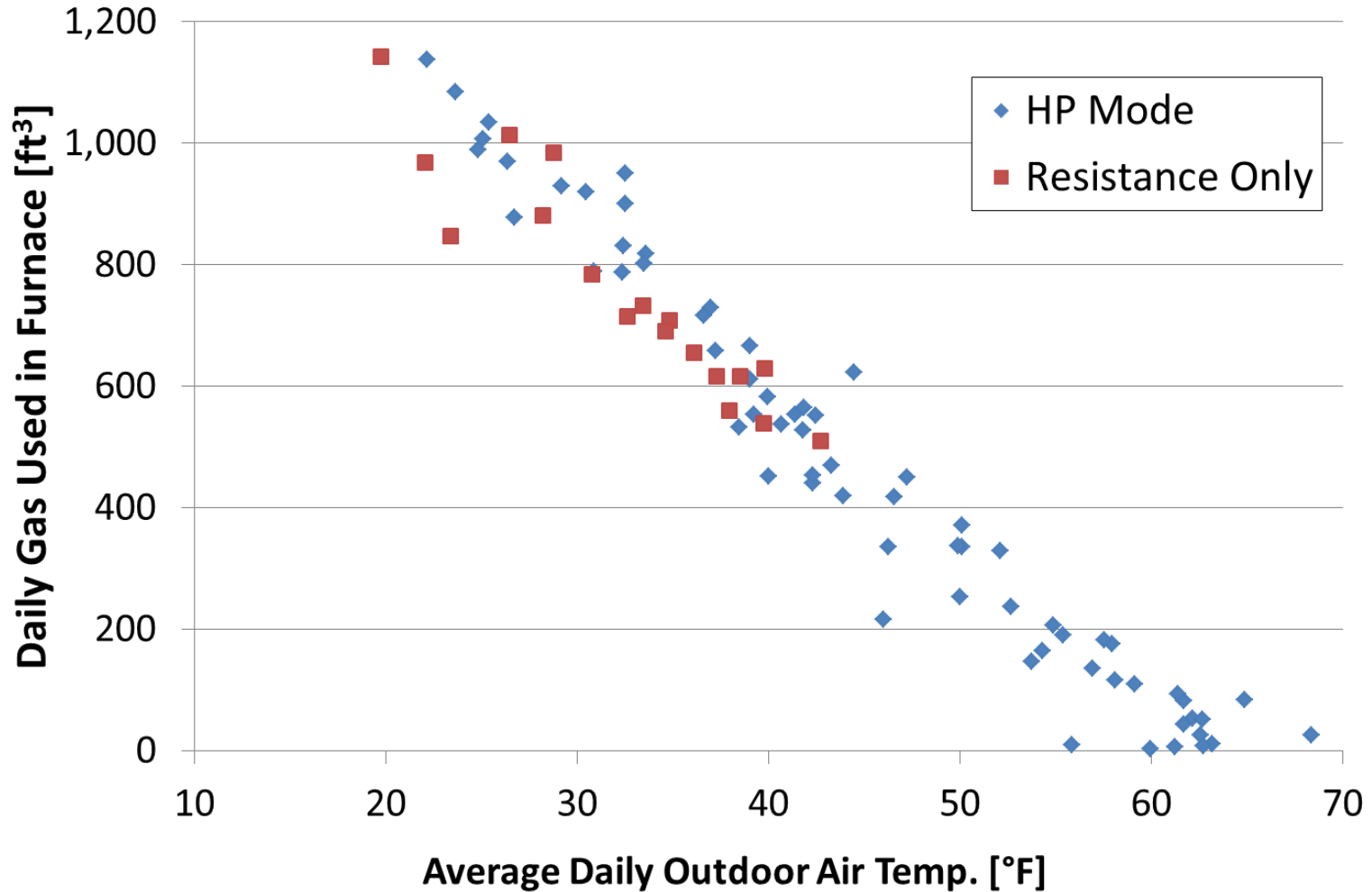
# Furnace Gas in HP Mode

Site 1 - Gas vs. OAT



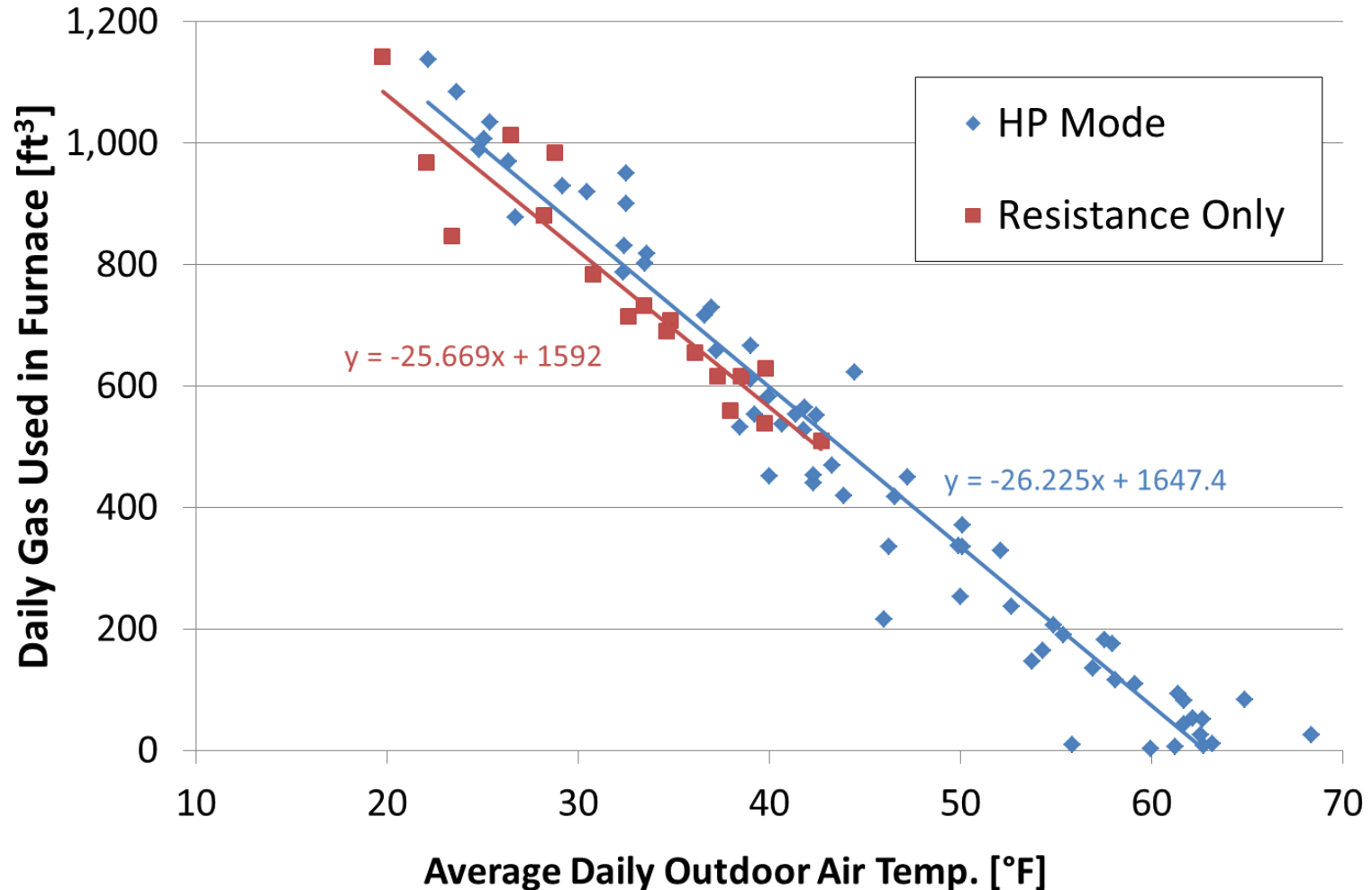
# Furnace Gas in Resist. Mode

Site 1 - Gas vs. OAT



# Furnace Gas in Resist. Mode

Site 1 - Gas vs. OAT



# Site A

Extra Gas Use with HPWH: **5%**

Over 5,500 HDD: 60 therms  
\$60 (@ \$1.00/therm)

## Increased Heating Fuel (5,500 HDD)

Site A	5%	60 therms gas	\$60
Site B	7%	65 gal oil	\$190
Site C	6%	40 gal oil	\$120

- \* Not final!
- \* Only additional fuel for heating
- \* Not including WH savings, cooling/dehumidification benefits
- \* Monitoring is ongoing.



	COP in HP	COP in Resistance	Avg. Use
Site A	1.84	0.60	42 gal/d
Site B	1.86	0.82	27 gal/d
Site C	1.06	0.51	26 gal/d

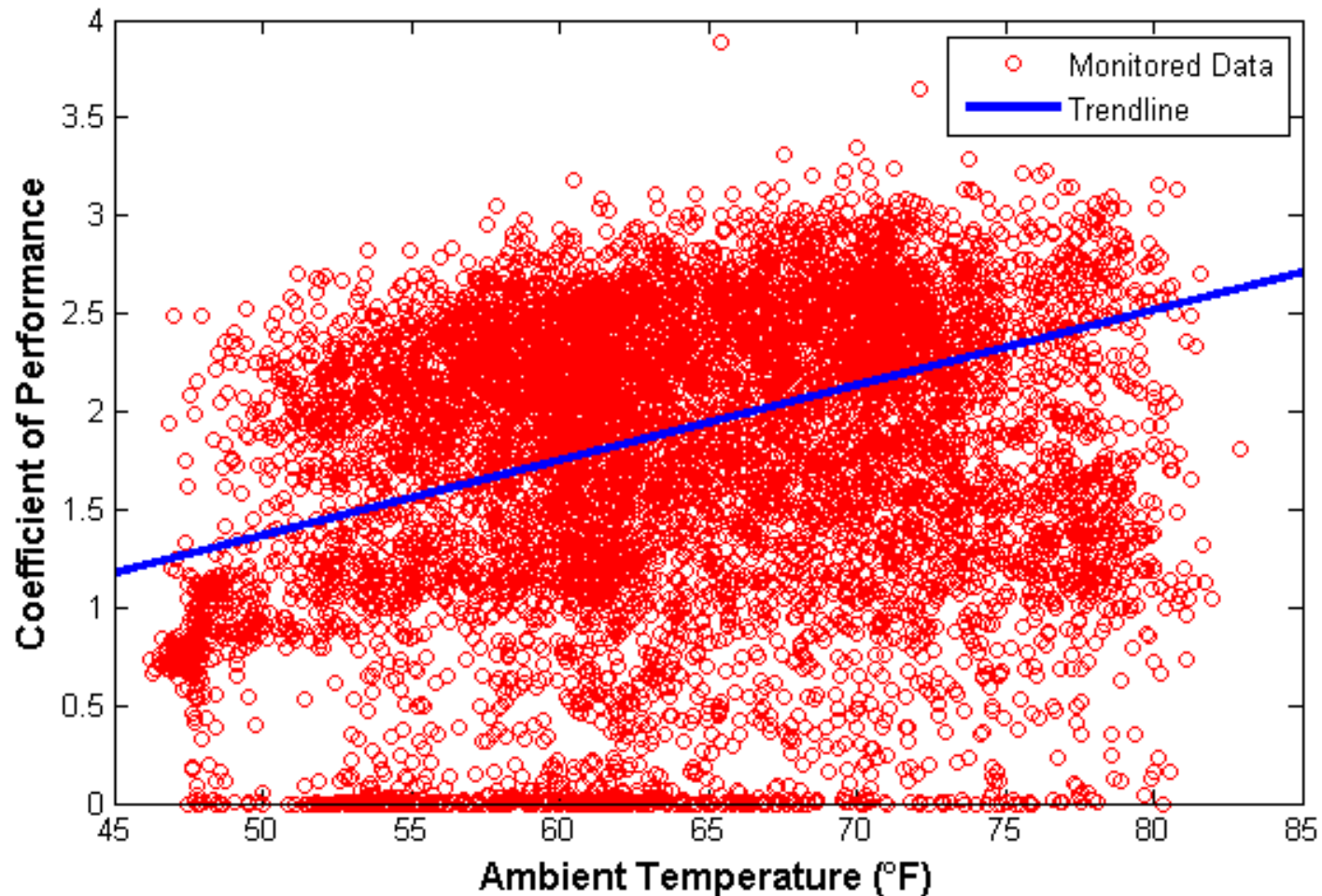
\* Late Fall/Winter only; COPs will likely go up in summer

# What Affects HPWH Performance

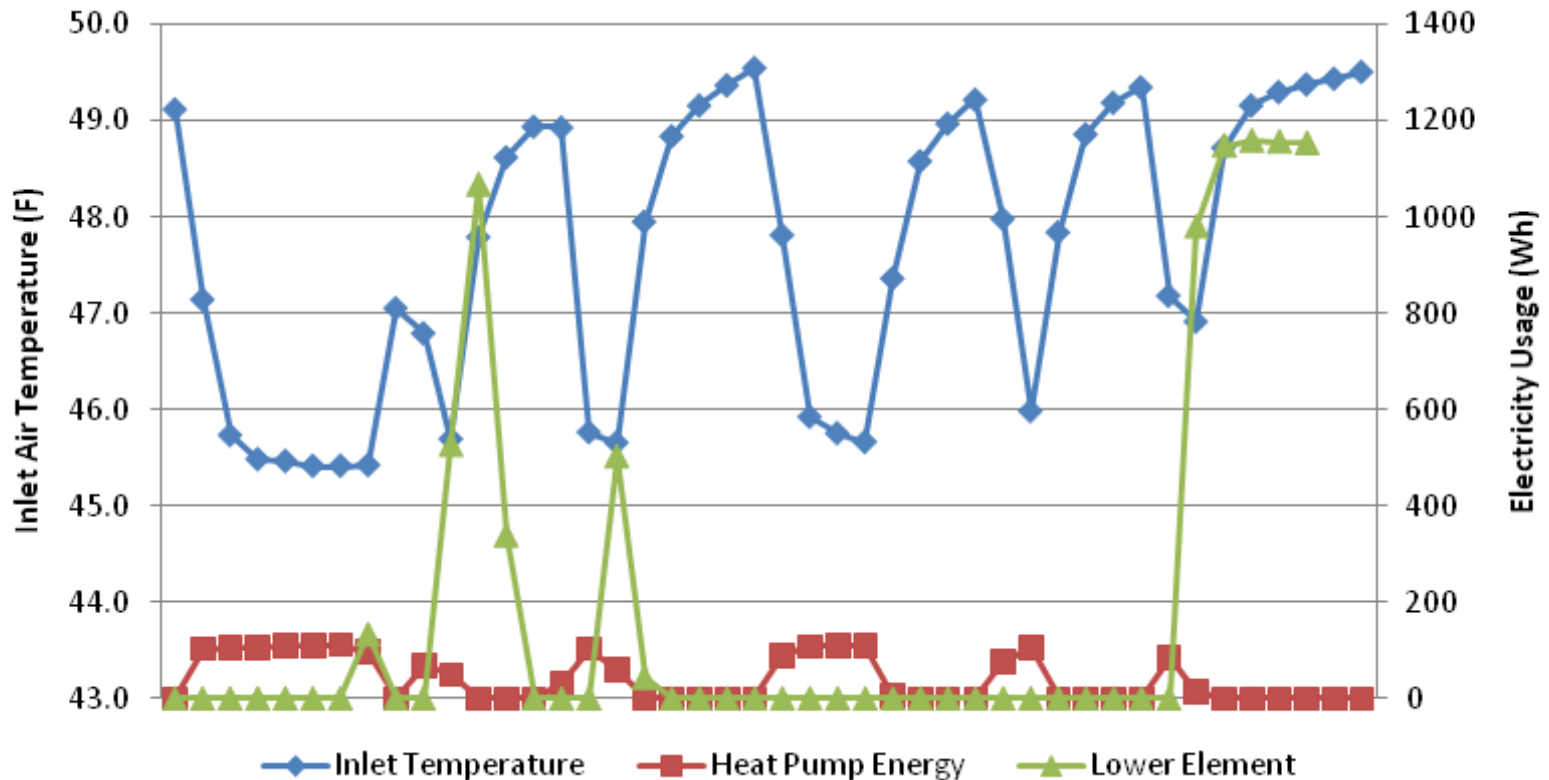
For a given HPWH, COP varies with:

- Ambient Temp (air surrounding WH)
- Total water consumption
- Water draw profile

# Temperature Dependence

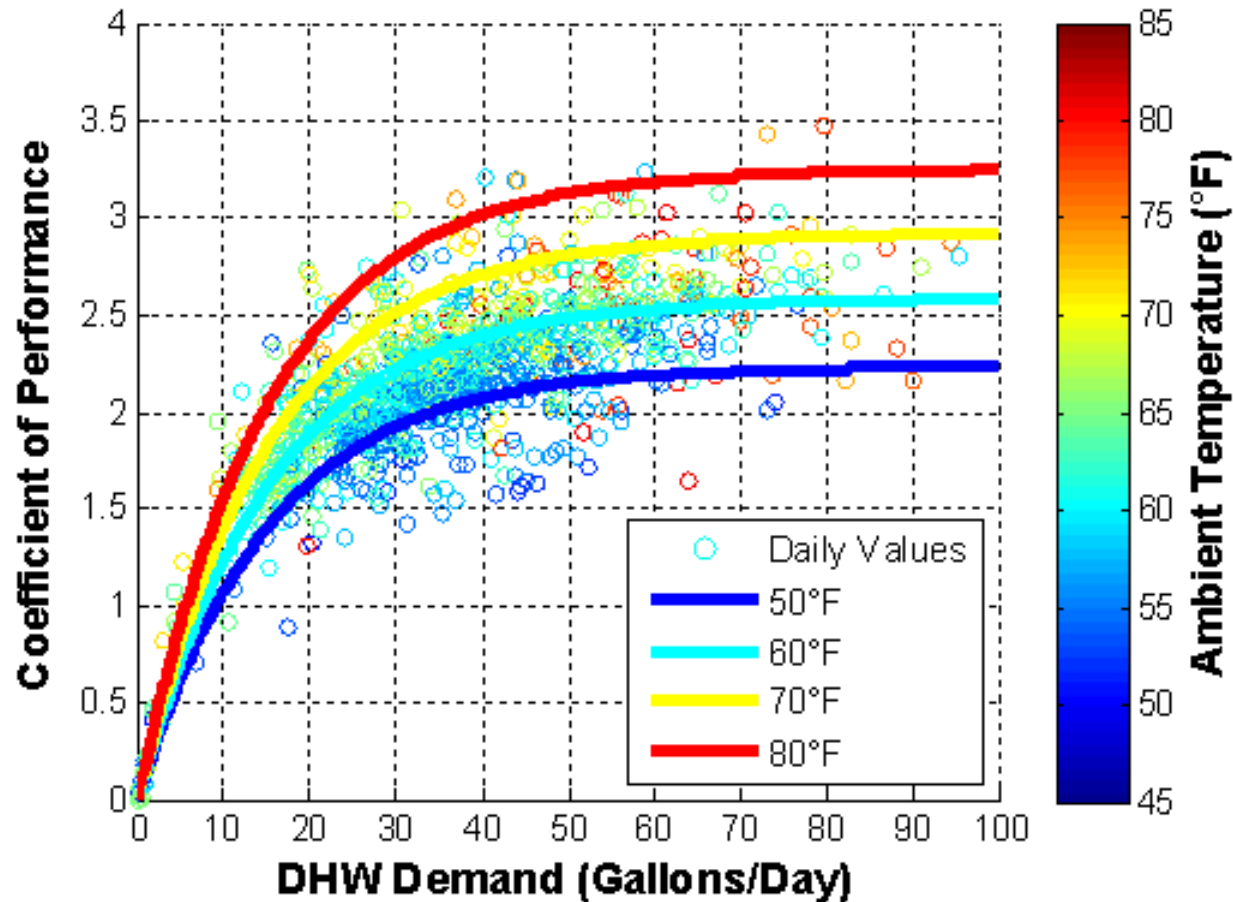


# Site 5: Low Ambient Temps

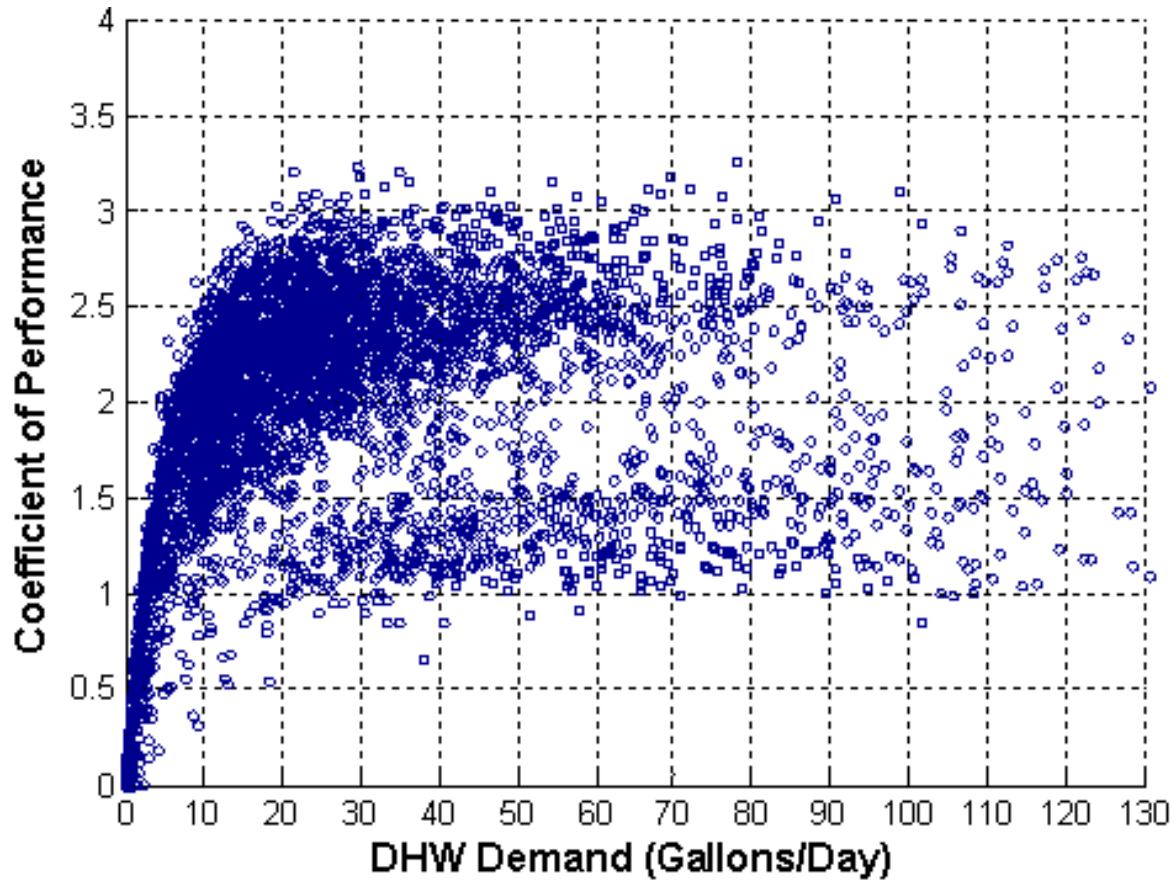


Site 5: GE Unit; COP = 0.77; Average Ambient Temperature = 48°F

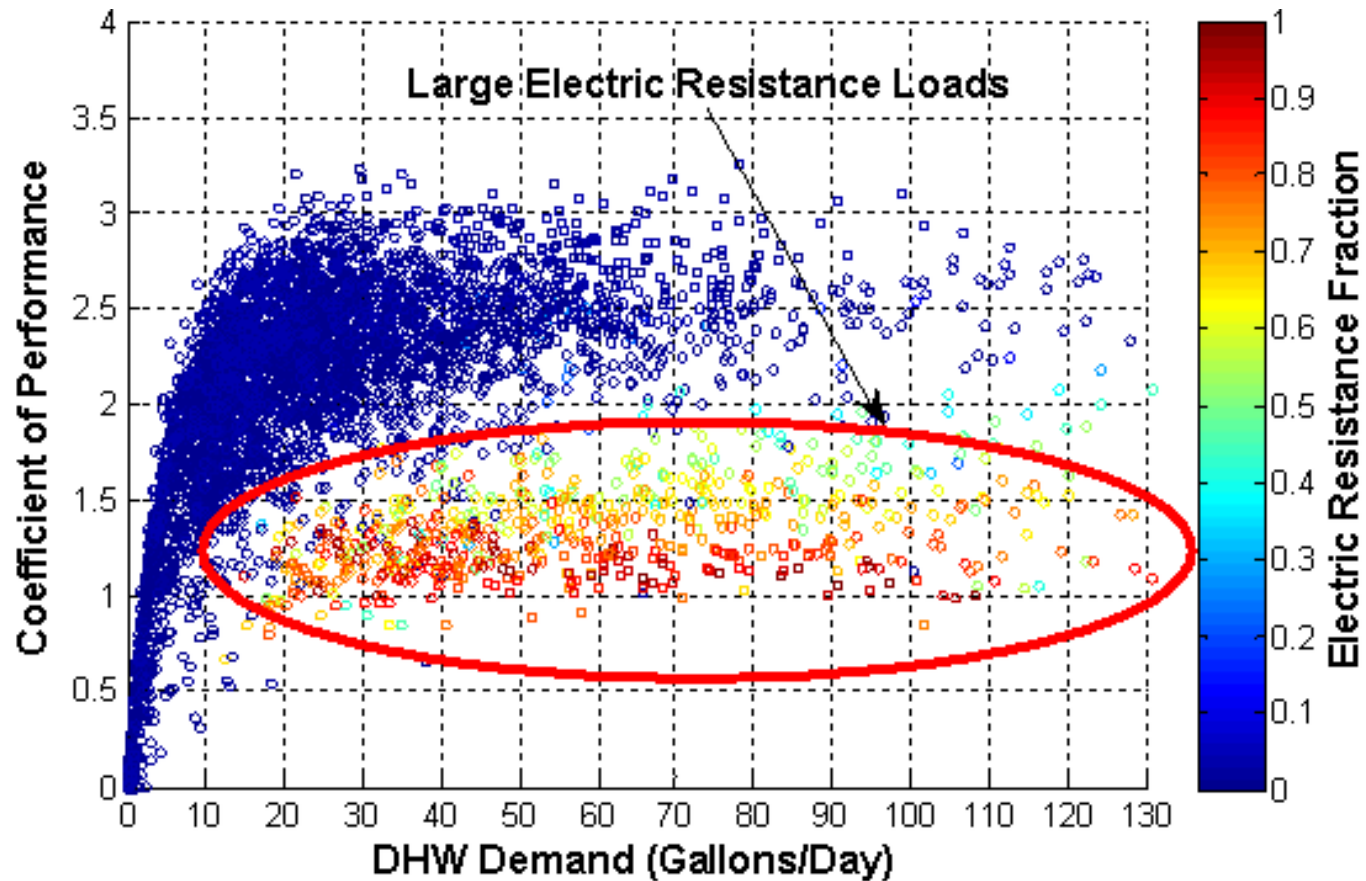
# Heat Pump Temp. Dependence



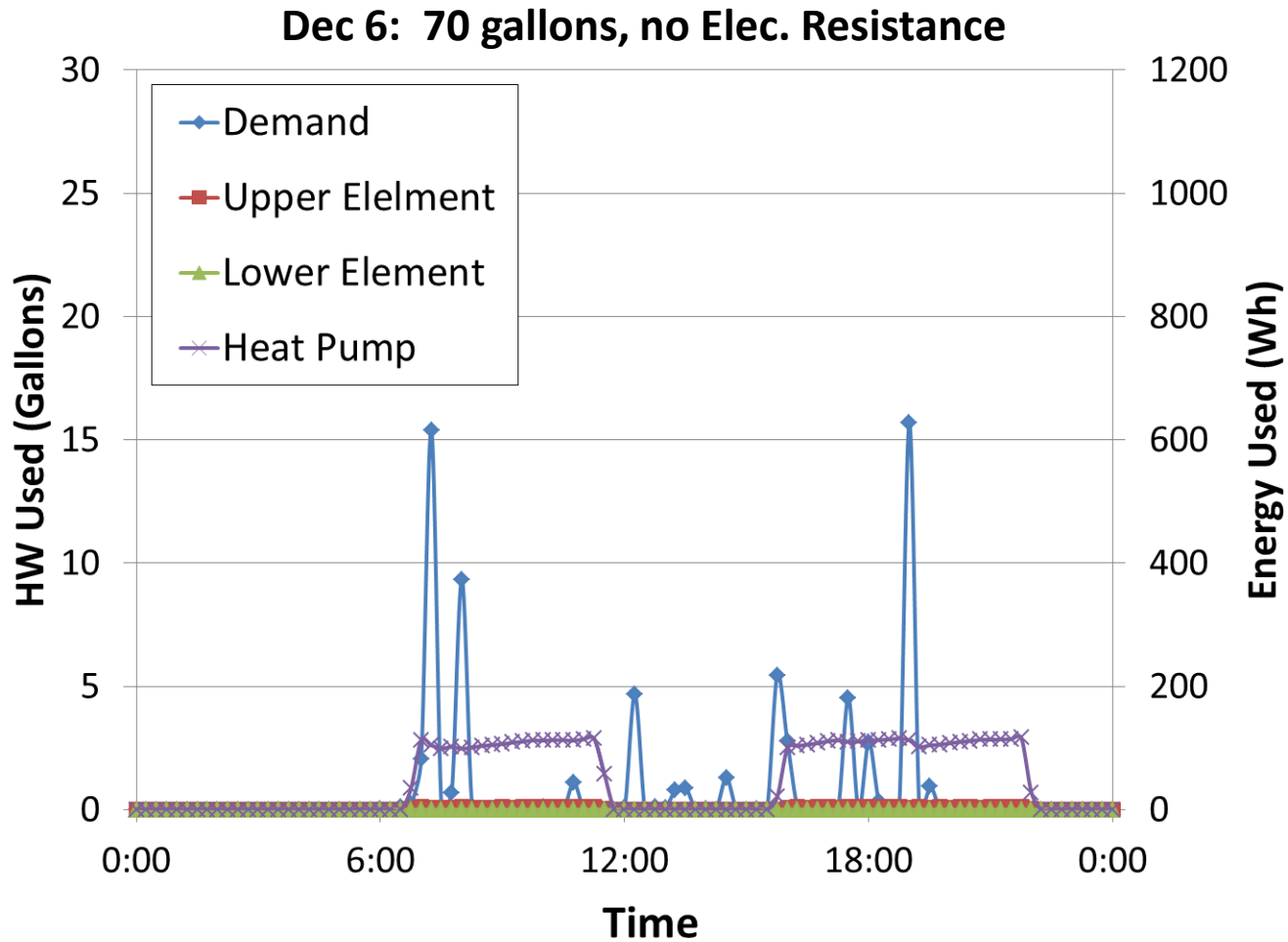
# Performance Data



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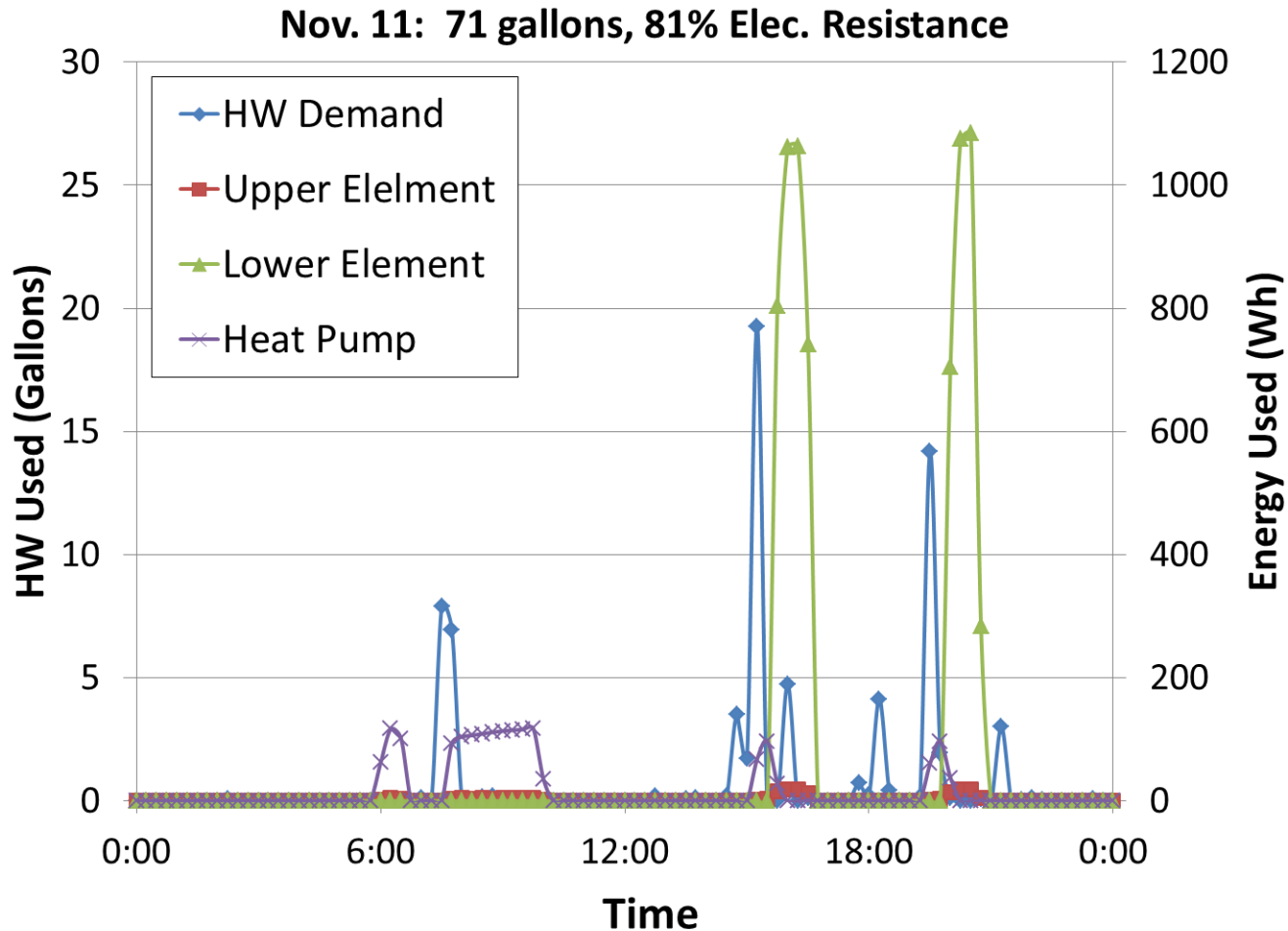


# Site 3: Concentrated Draws





# Site 3: Concentrated Draws



# Volume & Temperature

BIGGER IS BETTER

HOTTER IS BETTER

# Mixing Valves and Temperature

- Unlike most water heaters, increasing the setpoint of HPWHs can increase efficiency
- Tempering (anti-scald) valves are good practice

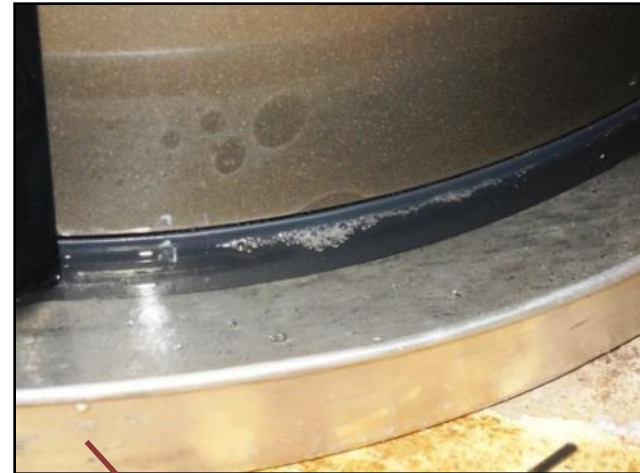


# Managing Condensate

- Install condensate pump, if needed
- Place on blocks
- Install drain pan



Proper Installation



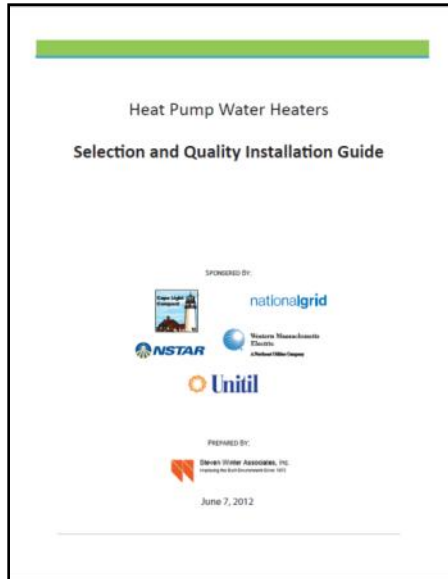
HPWH Sitting in Water

# Maintenance

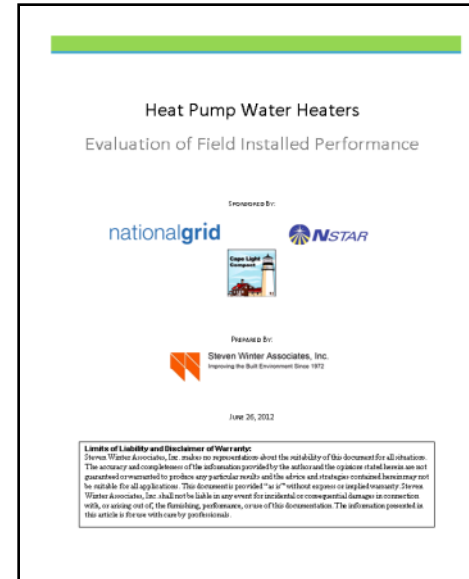
- Filters in HPWHs must be regularly cleaned.
- Educating the homeowners is crucial!



# HPWH Resources



[http://www.masssave.com/~/media/Files/Residential/Information-and-Edu-Docs/HPWH\\_QI\\_Guide.pdf](http://www.masssave.com/~/media/Files/Residential/Information-and-Edu-Docs/HPWH_QI_Guide.pdf)



<http://ma-eeac.org/wordpress/wp-content/uploads/Heat-Pump-Water-heaters-Evaluation-of-Field-Installed-Performance.pdf>

# Systems So Far

1. Resistance Tanks
2. Tankless Resistance
3. Solar Thermal
4. Heat Pump Water Heaters

# SF Cost Summary

	Resist. Tank	Resist. Tankless	Solar Therm.	HPWH
Approx. Cost	\$1,000	\$1,000	\$10,000*	\$2,400*
Ann. DHW Cost	\$530	\$500	\$160	\$250

## Assumptions

- 40 gal/day
- 70°F temp rise
- \$0.20/kWh
- 70% solar fraction



# Apartment Summary

	Resist. Tank	Resist. Tankless	Solar Therm.	HPWH
Approx. Cost	\$800	\$800	\$3,000* +\$800	Not Likely
Ann. DHW Cost	\$400	\$375	\$160	

## Assumptions

- 30 gal/day
- 70°F temp rise
- \$0.20/kWh
- 55% solar fraction

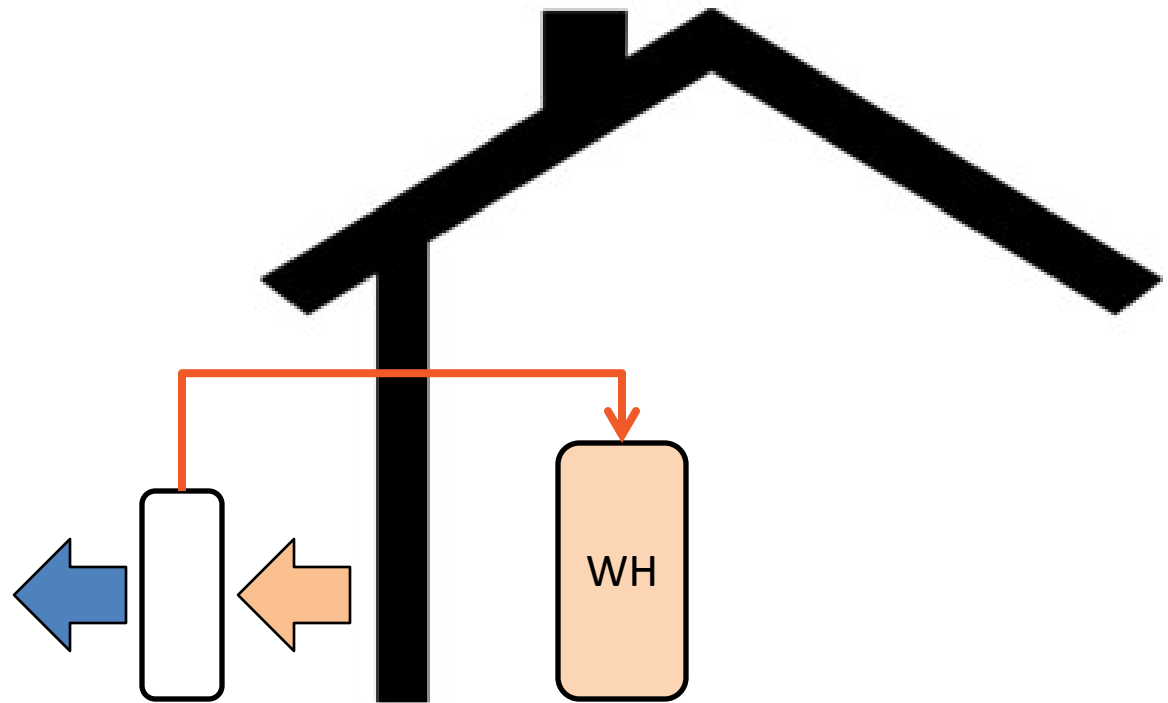
# Systems So Far

1. Resistance Tanks
  2. Tankless Resistance
  3. Solar Thermal
  4. Heat Pump Water Heaters
- Multi family building
  - Don't want fossil fuels (cost, etc.)
  - Resistance WH would cost too much (op.)
  - Not a good layout for solar
  - MF – no good place for HPWHs

...what to do about water heating?

# Split HPWHs

“Packaged” vs. “Split”



# Other Options

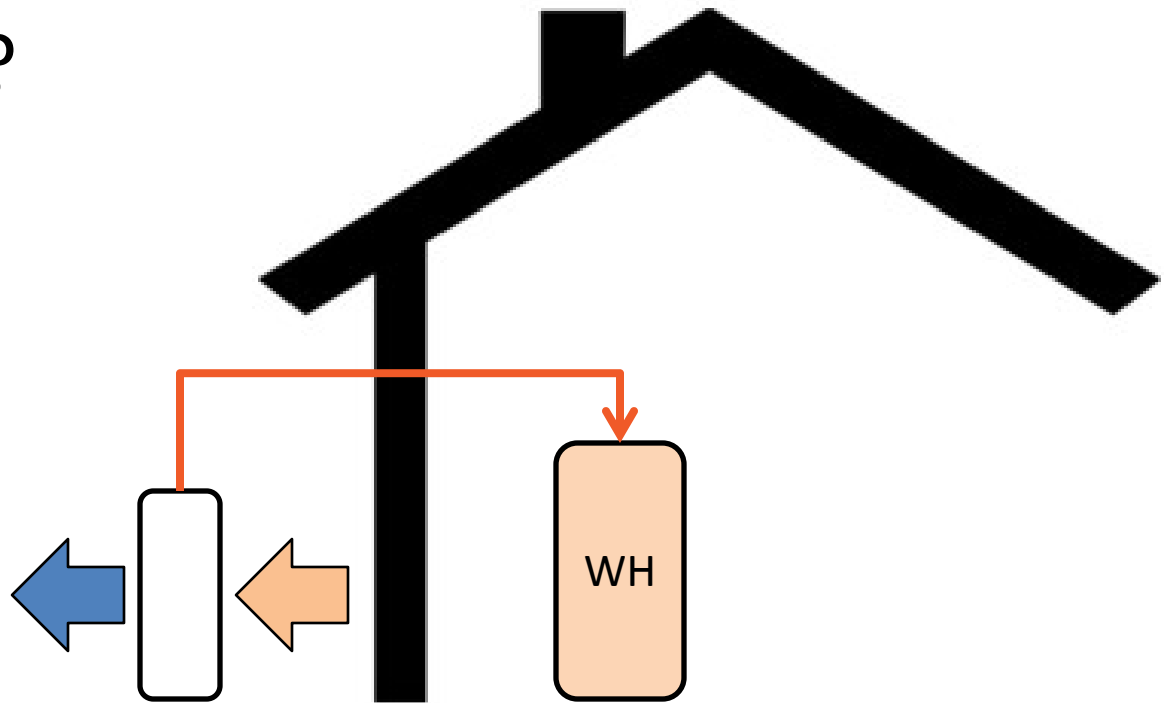
- Whole-house, split air-water heat pumps (e.g. Daikin Altherma)
- AO Smith Commercial HP
  - Not for cold climates
  - Below 50°F



# Future Products

Split HPWHs available in Europe & Asia

Soon in US...?



# Other Options

- Ground-source heat pumps (expensive, generally used for all heating and cooling)



# Questions?



Steven Winter Associates, Inc.  
61 Washington St.  
Norwalk, CT 06854  
203-857-0200

Robb Aldrich  
[raldrich@swinter.com](mailto:raldrich@swinter.com)

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