A Year of Transitions
A Message from Executive Director Florence MacGregor

If the goal of the annual report is to give the extended NESEA community a summary of what happened in the previous fiscal year, I think it’s an imperfect format. Within this report, you can see a snapshot of our year-end financials; acknowledgement of the individuals, households, and companies who donated to support NESEA's continued operations and programs; a list of our industry leader members; and a “By the Numbers” section, which will give you some quick figures around the programs we ran, the people we engaged, and the events we held. But that isn't the whole story.

In this format, this information reads as so straightforward — but unquantifiable thought, dedication, and energy went into making it all possible. Countless hours of work from the staff, board, content and advisory committees, event speakers, partners, program volunteers, and others add up in a way we haven’t yet been able to track and that certainly can't be captured in a graph or bulleted list.

FY22 was a time of many transitions for NESEA. After pivoting our programs to online-only for the better part of two years, we transitioned back to in-person events, although they did look a little different as we continued to navigate changing best-practices and recommendations around health and safety. We brought on new facilitators in our BuildingEnergy Bottom Lines program, as well as new staff at HQ, and new board members. Two members of the staff - including myself! - spent time away on parental leave. Three members of the NESEA staff, including our former Executive Director, Miriam Aywlard, moved on to pursue new opportunities. Perhaps most significantly in terms of transitions, our board of directors developed and approved a new strategic plan, one that will guide the organization’s priorities and operations for the next five years. After an open call for community participation in the feedback process, through focus groups, surveys, and 1:1 conversations, staff and board worked together to sort, organize, and reflect upon what our community shared with us. We looked at where we have been, where we hope to go, and where we need to grow in order to stay strong and relevant in the coming years. (you can read the full 2022 Strategic Plan by visiting nesea.org/strategic-plan).

At the end of this process, the board recommitted to a list of core values and operating principle and identified the following five priorities to guide NESEA's work over the next five years:

• Embrace the work of anti-racism and become more just and equitable.
• Build on and expand emerging professional programming.
• Expand opportunities for peer-to-peer connections, especially online.
• Develop a strategy for sustainable program growth.
• Deliver programming that is directly relevant to the full spectrum of NESEA practitioners.
These priorities will steer decisions made while delivering existing programs and will challenge us to think beyond our current offerings. We’ll use them as a lens through which to evaluate new opportunities and make decisions about allocating resources, including staff time.

As part of the strategic planning process, the board also crafted new mission statement and vision statements. Put another way: this is the “what we do” and “why we do it” of NESEA:

**Our Mission**
NESEA advances sustainability practices in the built environment by cultivating a cross-disciplinary community where practitioners are encouraged to share, collaborate and learn.

**Our Vision**
We envision a vibrant and resilient built environment that supports climate justice and equity.

I am very proud to work for an organization with this mission and vision; they are a testament to the leadership of the board and the spirit of the community. So while FY22 was a year of transitions, including transition to the new strategic plan, NESEA remains an organization of committed people coming together to learn, challenge expectations, and innovate in service to an incredibly worthy mission.

Thank you for being part of it.

Florence MacGregor
Executive Director
FY22 by the Numbers

• Over **3500 individuals and organizations** showed their commitment to NESEA through Membership.

• **19 schools** across the Northeast gave 150 students and faculty access to NESEA programming through Academic Membership.

• NESEA received over **3100 registrations for our events**.

• **42 companies became business members** for the first time.

• 162 individuals, companies, and households **supported NESEA with donations**

• **More than 40 students attended NESEA events** through the emerging professionals program.

• Continued to engage **60 companies in our BuildingEnergy Bottom Lines** business development program.

• Offered 2 Methods and Materials Showcases highlighting the work of over **25 industry partners**.

• Convened **5 community focus groups** for NESEA Strategic Plan.

• Distributed over **3000 copies of BuildingEnergy magazine**

• Ran **20 in-person events**, including BuildingEnergy Boston, 4 Pro Tours, 13 Bottom Lines gatherings and 2 special events.

• **8 students and mentors** participated in the pilot of our Energy Leaders Fellowship mentoring program

• Announced new **5 year Strategic Plan**
Thanks to Our Donors

Kate Goldstein Fund for Emerging Professionals

Donations to this fund underwrite NESEA’s efforts to recognize and support emerging leaders in our community as we continue to diversify our leadership and membership in terms of age, race, and gender identity.

Bessma Aljarbou
Elena Alschuler
James Crowley
EN-POWER GROUP
Ev Hyde
Harvey Michaels
Arthur Salzillo
Peter Temple

NESEA Emerging Professionals Program

These donations provide funding for the administration and program development of the Emerging Professionals Program, making it possible for NESEA to further our efforts to engage and support the next generation of leaders. In FY22, these donations also made it possible for us to offer scholarships to our programming to dozens of students and others early in their careers.

Max Horn
Nancy Ludwig
The Pat Cooke Fund
Daphany Sanchez
Vivian Urdaneta
Andrew Webster

Annual Fund Donors

Abode Energy Management
Allen Hobbs
Andrea Mancino
Andrew Sidford Architects, PC
Andrew Webster
Ann Mick
Arlen Li
Astrid Blanco
Axel Magnuson
Barbara Wurst
Baukraft Engineering
Ben Southworth
Betsy Glynn
Beverly Craig
BlueWave Solar
Bruce Harley
Bruce Howlett
Bruce Langmuir
Bruss Project Management, LLC
Building Evolution Corporation
Caitríona Cooke
Charlie McCracken
Chris Redmond
Christopher Schaffner
Cotuit Solar, LLC
Courtney McCracken
Cynthia Arens
Daniel Hildreth
Dave Kiser
Dave Seegers
Dave Spiler
David & Kathy Hooke
David Bliss

David Carcache
David Mountin
David Panich, AIA Architect
Deanne & Christopher Riddle
Dominic Paul Mercadante Architecture
Dorothy Langley
Ellen Dyer
Emily Talcott
Energy Balance, Inc.
Eric Stocker
Fortunat & Shana Mueller
Fred Davis
Gavin Watson
Geoff Spitzer
Gina Sieber
GridWerks Consulting, a US Clean Power Company
Hank Keating
Hillary Maharam & David Pill
Inn Nature Bed & Breakfast
Irving Yee
Jake McDermott
James Moriarty
Janine Fay
Jason Taylor
Jean Carroon
Jeff Hyman
Jennifer Marrapese
Jodi Smits Anderson
Joe Lenart
Joel Gates
Joel Saleeby
Jonathan Wright
Julie Paquette
Kate Stephenson
## FY22 Financials

### STATEMENT OF ACTIVITIES

<table>
<thead>
<tr>
<th>Year</th>
<th>FY22</th>
<th>FY20/21</th>
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<tbody>
<tr>
<td>Income</td>
<td>$1,060,846</td>
<td>$1,904,836</td>
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<tr>
<td>Expenses</td>
<td>$1,070,713</td>
<td>$1,835,835</td>
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<tr>
<td><strong>Net Income/Loss</strong></td>
<td><strong>$(9,867)</strong></td>
<td><strong>$69,001</strong></td>
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### ASSETS

- Cash $208,625
- Accounts Receivable $158,309
- Other Current Assets $139,464
- Fixed Assets $15,095
- Other Assets $93,837

**Total Assets** $615,329

### LIABILITIES & EQUITY

- Total Liabilities $264,4273
- Total Equity $351,056

**Total Liabilities & Equity** $615,329

The financial information for fiscal year 2022 is unaudited data. For simplicity, all numbers exclude depreciation, capital gains/losses, and paid time off liability adjustments. NESEA is a fiscal sponsor for the Cooler Communities program, those numbers are excluded from these financials. NESEA is a 501(c)(3) non-profit organization. Our IRS Form 990 is available online at www.nesea.org/audits-tax-returns.
NESEA Lifetime Members

John Abrams
Amelia Amon
Mitch Anthony
Cindy Barber
Ted Bens
Andrew Blair
Les Bluestone
Steve Bluestone
Eric Bluestone
Dave Boettcher
Tedrowe Bonner
Erica Braban
Michael Bruss
Jean Carroon
Chungha Cha
Howard Chong
Bruce Coldham
Caitriona Cooke
Darien Crimmin
David Davenport
Stephen DeMetrick
David Dilts
Katherine DiMatteo
Martine Dion
Joshua Donnelly
Paul Eldrenkamp
Nicole Faulkner
Jason Federspiel
David Foley

W Kent Gano *
Michael Gimbrere
Mark Ginsberg
Betsy Glynn
Kate Goldstein *
Robert Grogan
Richard Gottlieb *
Larry Harmon
Paul Harrington
Tom Hartman
Joe Haskett
Nancy Hazard
Susan Hazard *
Kent Hicks
Michael Hindle
Max Horn
Doug Holmes *
Jenna Ide
Gerard Ives
Bomee Jung
Phil Kaplan
David Keefe
Jim Kirby
Stephen Kurkoski
Jo Lee
Warren Leon
Carol Levin *
Paul Lipke
Stephen MacAusland
Jennifer Marrapese
Nathaniel May
Christina McPike
Rob Meyers
Thomas Mills
James Moriarty
Lauren Moss
Fortunat Mueller
Ken Neuhauser
Carolyn Newhouse
Heather Nolen
Jonathan Orpin
Andy Padian
James Petersen
Mary Quigley
Bernice Radle
Richard Renner
Marc Rosenbaum
Tom Rossmassler
Laurence Saunders
John Schnebly
Andy Shapiro
Steven Silverman
Chris Sirois
Jodi Smits Anderson
Ben Southworth
Linda Stansfield
Kate Stephenson
Marc Sternick

Bill Stillinger *
Steven Strong
Marilyn Strong *
Damon Strub
Stephen Stuart
Lois Sturm
Peter Taggart
Peter Temple
Tom Thompson
Fred Unger
Henry Vandermark
Juliana Keyes Vandermark
Ellen Watts
Andrew Webster
Rachel White
Robert Wills
Alex Wilson
Jonathan Wright

* In Memoriam

Lifetime Members as of June 30th, 2022

"NESEA was an incredible resource to me as an emerging professional. As I move forward in my career, I will continue to reinvest in the NESEA community so that others can benefit. I’m proud to be a lifetime member." -Christina McPike, WinnCompanies