

FY24 Annual Report

July 1, 2023 - June 30, 2024



NESEA

NORTHEAST SUSTAINABLE ENERGY ASSOCIATION

Northeast Sustainable Energy Association (NESEA)
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Pursuing Our Shared Vision

A Message from Executive Director
Florence MacGregor

Dear NESEA Community:

At the staff and board levels, we've been talking a lot about 2025 being NESEA's 50th Anniversary year. We've been brainstorming ways we'll mark this big occasion: how we'll balance looking back with looking forward, honoring our leaders over the years, and celebrating what NESEA has accomplished, both as an ever-evolving nonprofit and as an enduring community of practice.

It can be tempting to jump ahead, to focus on that exciting milestone. But as tempting as that is, it is important to use this Annual Report as an opportunity to update our community on what we've accomplished in the last year in pursuit of our shared vision: a vibrant and resilient built environment that supports climate justice and equity.

As you can see in our Program Highlights section, NESEA staff and volunteers worked hard through FY24 to deliver programming and events that brought together our community in service to our mission. It was another year of countless volunteer hours logged, planning calls, reviewed proposals, committee meetings, marketing efforts, building partnerships, and logistics planning sessions all added up to a strong year for NESEA, both in terms of programming delivered and financial success, despite some periods of being short-staffed.

During our Annual Meeting, we share more details about some of our successes over the last year, including our Bottom Lines program marking its 10th anniversary with a special gathering; launching the first cohort of Access, a grant-funded initiative to support the work of businesses led by people who are traditionally underrepresented; centering climate resilience in our content; the first BuildingEnergy NYC Diversity Caucus; our renewed commitment to a formal mentorship program; and our board's continued efforts towards securing NESEA's financial future through planned giving.

If you have specific questions about our work, please feel free to reach out to learn more about NESEA's collective efforts (fmacgregor@nesea.org). And we look forward to seeing you next year, as we celebrate that 50th Anniversary!



Thank you for being a part of this work,

A handwritten signature in black ink that reads "Florence MacGregor". The signature is written in a cursive, flowing style.

Florence MacGregor
Executive Director



BuildingEnergy Access Cohort One

FY24 Program Highlights

- Over **3900 individuals and organizations** showed their commitment to NESEA through Membership.
- **13 schools** across the Northeast gave 130 students and faculty access to NESEA programming through Academic Membership.
- NESEA received over **3900 registrations for our events**.
- **78 companies** became NESEA business members for the first time.
- 130 individuals, companies, and households **supported NESEA with donations**.
- **More than 35 students attended NESEA events** through the emerging professionals program.
- More than **70 companies participated in our BuildingEnergy Bottom Lines business development program**.
- NESEA distributed over **3000 copies of BuildingEnergy magazine**.
- We ran more than **35 events in-person and online**, including conferences, Pro Tours, Bottom Lines gatherings, and special events. In total, these events generated **3810 registrations**.
- NESEA held **9 Pro Tours in 5 states**, with over **349 attendees**.
- More than **178 professionals and practitioners shared their expertise as speakers** at our in-person events.
- **12 women-led companies** joined the first cohort of NESEA's BuildingEnergy Access program.



FY24 Financials

STATEMENT OF ACTIVITIES

Year	FY24	FY23
Income	\$2,095,670.57	\$1,734,116.75
Expenses	\$1,729,792.21	\$1,474,466.79
Net Income/Loss	\$365,878.36	\$259,649.96

ASSETS

Cash	\$829,229.45
Accounts Receivable	\$173,593.76
Other Current Assets	\$96,590.64
Fixed Assets	\$10,862.46
Other Assets	\$112,684.79
Total Assets	\$1,222,961.10

LIABILITIES & EQUITY

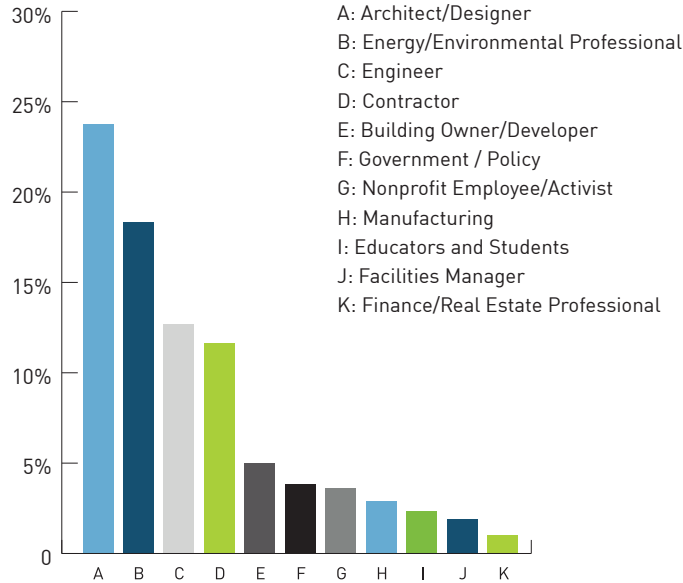
Total Liabilities	\$165,604.43
Total Equity	\$1,057,356.67
Total Liabilities & Equity	\$1,222,961.10

The financial information for fiscal year 2024 is unaudited data. For simplicity, all numbers exclude depreciation, capital gains/losses, and paid time off liability adjustments. NESEA is a fiscal sponsor for the Cooler Communities program, and those numbers are included in these financials. NESEA is a 501(c)(3) non-profit organization. Our IRS Form 990 is available online at www.nesea.org/audits-tax-returns.



FY24 Participation Snapshot

Past Attendees by Industry



*Total Number of Responses: 1419

Who is participating?

Thousands of people engage with NESEA as members, event attendees, program participants, volunteers, sponsors, speakers, and supporters. Whenever someone registers for a NESEA event, they are presented with 4 optional demographic questions, including the profession question to the left.

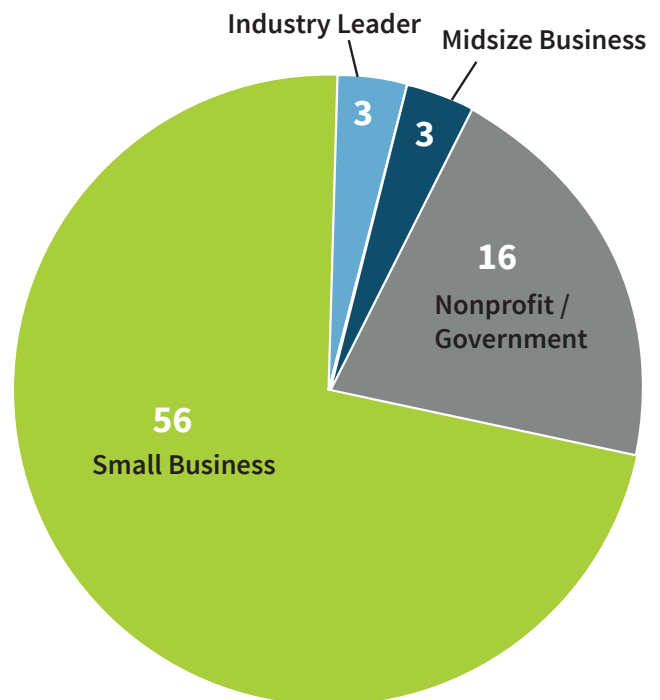
We use this optionally reported data to better understand who is participating in our in-person and online events. See the rest of our demographic data at nesea.org/inclusion.

New Organization Members


NESEA membership has empowered hundreds of high-performance building and renewable energy professionals and businesses to improve their practices through collaborative learning and networking.

This year, NESEA welcomed a record 78 new organization members from a diverse range of sectors. Our community includes architects, engineers, educators, builders, energy consultants, policymakers, manufacturers, installers, facilities managers, planners, students, and many others committed to advancing a more sustainable built environment.

New Member Organizations By Type



Total: 78



Thanks to Our Donors

Kate Goldstein Fund for Emerging Professionals

Donations to this fund underwrite NESEA's efforts to recognize and support emerging leaders in our community as we continue to diversify our leadership and membership in terms of age, race, and gender identity.

Bessma Aljarbou
EN-POWER GROUP
Jack Goldstein
Chris Redmond
Arthur Salzillo Jr.
Kurt Teichert
Peter Temple

NESEA Emerging Professionals Program

These donations provide funding for the administration and program development of the Emerging Professionals Program, making it possible for NESEA to further our efforts to engage and support the next generation of leaders. In FY23, these donations also made it possible for us to offer scholarships to our programming to dozens of students and others early in their careers.

Max Horn
Phil Kaplan
The Pat Cooke Fund
Rachel White

1% For The Planet Program

Andrew Sidford Architects, PC
Randall Garnick Photography, LLC

Annual Fund Donors

Abode Energy Management
John Abrams
Miriam Aylward
Baker-Root Family Foundation
Robert Benz
Warren Berger
David Bliss
Laurie Boosahda
BPC Green Builders, Inc.
Matthew Broderick

Bruss Project Management
Brian Cali
Kurt Carlson
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Roger Cooney
Cotuit Solar, LLC
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David & Kathy Hooke
Fred Davis
Shelly Dein
Martine Dion
Kathleen Dorgan
Eco-Logical Building Solutions
Paul Eldrenkamp
B Kim Erslev
James Frey
Katie Gallagher
George Penniman Architects, LLC
Mark Ginsberg
Betsy Glynn
Fred Gordon
Scott Greenbaum
GridWerks Consulting, a US Clean
Power Company
Andrea Harkness
Bruce Harley
Pamela Hart
Katherine Hartnett
Lauren Hildebrand
Daniel Hildreth
Hillary Maharam & David Pill
Michael Hindle
Bruce Howlett
Kevin Ireton
Newell Isbell Shinn
Janice & Stephen Kurkoski
Lauren Kane
John Kiser
Kolbert Building
Kuhn Riddle Architects
Warren Leon
Les & Sara Bluestone
Patricio Levy

Arlen Li
Forbes Little
Mason Lord Jr.
Nancy Ludwig
Florence MacGregor
Maloney Properties, Inc. (MPI)
Andrea Mancino
Marc Sternick, Architect
Susan May
Thomas McBride
Charlie McCracken
Courtney McCracken
Lauren Moss
Anthony Musso
David Panich
Richard Perez
Mary Quigley
Rare Forms Design/Build
Chris Redmond
Richard Renner
Matthew Root
Marc Rosenbaum
Tom Rossmassler
John Rountree
Royer Architects
Ben Sachs Hamilton
Arnold Sapenter
Pat Sapinsley
Andrew Shapiro
Robert Shaw Jr.
Steve Snider
Ben Southworth
Geoff Spitzer
Kate Stephenson
Stephen Stuart
Emily Talcott
Jason Taylor
Peter Temple
The Green Engineer, Inc.
Richard Toole
TripZero
Kohta Ueno
Richard Vocke
Rachel White
Dennis Wilson
Jonathan Wright
Barbara Wurst
Ed Yaker



Lifetime Members at BuildingEnergy Boston 23

NESEA Lifetime Members

John Abrams
 Amelia Amon
 Mitch Anthony
 Cindy Barber
 Bruce Becker
 Tedd Benson
 Andrew Blair
 Les Bluestone
 Steve Bluestone
 Eric Bluestone
 Dave Boettcher
 Tedrowe Bonner
 Erica Brabon
 Michael Bruss
 Jean Carroon
 Chungha Cha
 Howard Chong
 Bruce Coldham
 Caitríona Cooke
 Darien Crimmin
 David Davenport
 Fred Davis
 Stephen DeMetrick
 David Dilts
 Katherine DiMatteo
 Martine Dion
 Joshua Donnelly
 Paul Eldrenkamp
 Elizabeth Engoren
 Nicole Faulkner
 Jason Federspiel
 David Foley
 Michael Gimbrere

Mark Ginsberg
 Betsy Glynn
 Rob Grogan
 Larry Harmon
 Paul Harrington
 Tom Hartman
 Joe Haskett
 Nancy Hazard
 Kent Hicks
 Daniel Hildreth
 Michael Hindle
 Max Horn
 Jenna Ide
 Gerard Ives
 Bomee Jung
 Phil Kaplan
 David Keefe
 Jim Kirby
 Stephen Kurkoski
 James LaMarca
 Jo Lee
 Warren Leon
 Paul Lipke
 Stephen MacAusland
 Andrea Mancino
 Jennifer Marrapese
 Nathaniel May
 Christina McPike
 Rob Meyers
 Thomas Mills
 James Moriarty
 Lauren Moss
 Fortunat Mueller

Megan Nedzinski
 Ken Neuhauser
 Carolyn Newhouse
 Heather Nolen
 Jonathan Orpin
 Andrew Padian
 James Petersen
 Mary Quigley
 Bernice Radle
 Richard Renner
 Marne Rizika
 Marc Rosenbaum
 Tom Rossmassler
 Laurence Saunders
 John Schnebly
 Andrew Shapiro
 Steven Silverman
 Kristen Simmons
 Chris Sirois
 Jodi Smits Anderson
 Ben Southworth
 Fric Spruyt
 Linda Stansfield
 Kate Stephenson
 Marc Sternick
 David Stout
 Steven Strong
 Damon Strub
 Stephen Stuart
 Lois Sturm
 Peter Taggart
 Peter Temple
 Tom Thompson

Fred Unger
 Henry Vandermark
 Juliana Keyes Vandermark
 Ellen Watts
 Andrew Webster
 Rachel White
 Robert Wills
 Alex Wilson
 Jonathan Wright
 Eric Zimmerman

In Memorium
 W Kent Gano
 Kate Goldstein
 Richard Gottlieb
 Susan Hazard
 Chris Herlihy
 Doug Holmes
 Carol Levin
 Bill Stillinger
 Marilyn Strong

“NESEA was an incredible resource to me as an emerging professional. As I move forward in my career, I will continue to reinvest in the NESEA community so that others can benefit. I'm proud to be a lifetime member.”
 - Christina McPike, WinnCompanies

Special Thanks to All Our NESEA Industry Leader Members

