WegoWise has helped building owners and managers track and analyze...

- 10.9 Million bills
- 55,351 buildings
- 1.79 Billion square feet
- 472 Billion gallons
- 3.22 Billion therms
- 44.1 Billion kWh
Is this actually working?
Are we doing any good?
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Are we doing any good?

(Yes!)
Basic methodology

Core analysis at level of individual utility accounts
Weather normalized; ensure proper model fit

What is the consumption vs. what it would have been based on pre-WegoWise modeling?

pre-WegoWise data  \( t = 0 \)  post-WegoWise data
Savings rate continues to grow for 5+ years
Statistically significant results
Top quartile property-level savings

![Chart showing savings over time, with specific percentages marked at various months.]
Top quartile property-level savings

Sample 200-unit property, $150/month/unit

- Retrofits: 17.6% ($106k)
- Advanced analytics: 15.5% ($82k)
- All properties: 10.8% ($65k)
Savings = Increased asset value

ADDED VALUE AFTER 3 YEARS

$777 K  
All Properties

$1.16 M  
Properties with advanced analytics

$1.23 M  
Retrofitted properties
Benchmarking drives **lasting** and **increasing** savings

**Better analytics** yield better results

**Retrofits** are where we see the biggest impact